

Pipeline Operations Update

October 2018



Agenda



Brian Merchant Director, Engineering Gas Control, KMI East Region

> Ganesh Venkateshan Manager, TGP Gas Control, KMI East Region

Gina Mabry Director, Trans and Storage Svc, KMI East Region

Cathy Soape Hutton Manager, Trans and Storage Svc, KMI East Region

Mitchell Myer Manager, OPS, Agawam STA 261, KMI East Region

Coralie Carter Sculley Northeast LDC Account Director, TGP Marketing, KMI East Region

TGP Gas Control Organizational Structure TGP System Overview 2018 Summer Review 2017/2018 Winter Lookback Operations/Outages Remaining Scheduling/Dart Update Commercial Update

Gas Control Organizational Structure



► VP-GAS CNTRL
PIPELINE MANAGEMENT
HOUSTON HEADQUARTERS

DANNY IVY

ADMINISTRATIVE ASST SR GPL-E-GAS CONTROL EAST HOUSTON HEADQUARTERS

GLENDA COMEAUX

DIRECTOR-ENGINEERING DIRECTOR-

BRIAN MERCHANT

DIRECTOR-GAS CNTRL DESCRIPTION OF THE PROPERTY OF THE PROPERTY

LAYNE SANDERS

MANAGER-GAS CNTRL PIPELINE MANAGEMENT HOUSTON HEADQUARTERS

TRENNIS CURRY

ENGINEER-PIPELINE SR PIPELINE MANAGEMENT HOUSTON HEADQUARTERS

TOM RISHER

DIRECTOR-GAS CNTRL TEJAS GAS CONTROL HOUSTON HEADQUARTERS

SEAN SASKO

ANALYST-OPS SR I PIPELINE MANAGEMENT HOUSTON HEADQUARTERS

KENNY LOCHBAUM

DIRECTOR-GAS CNTRL TEJAS GAS CONTROL HOUSTON HEADQUARTERS

DON SANDERS

MANAGER IC-CAPACITY
PLANNING
PIPELINE MANAGEMENT
HOUSTON HEADQUARTERS

JOSIE WILKERSON

TGP Gas Control Organizational Structure



MANAGER-GAS
CNTRL
GPL-E-GAS CONTROL
EAST-TGP
HOUSTON HEADQUARTERS
GANESH VENKATESHAN

CONTROLLER ASC GPL-E-GAS CONTROL EAST-TGP

HOUSTON HEADQUARTERS

JOE BORNINKHOF

CONTROLLER LEAD
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

KEITH FUSON

CONTROLLER SR
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

CHUCK MARSHALL

CONTROLLER
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

CODY SAFFORD

CONTROLLER LEAD GPL-E-GAS CONTROL EAST-TGP HOUSTON HEADQUARTERS

TAEKO YONEYAMA

CONTROLLER
GPL-E-GAS CONTROL EAST-

TGP

HOUSTON HEADQUARTERS

STEDMAN DONNELL

CONTROLLER SR
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

NOE GONZALEZ

CONTROLLER
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

MELISSA REINEKE

CONTROLLER SR
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

JOHN SHANKS

CONTROLLER SR

GPL-E-GAS CONTROL EAST-TGP

HOUSTON HEADQUARTERS

KEVIN EGGLESTON

CONTROLLER SR
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

TRAVIS HARRY

CONTROLLER
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

CARLOS RODRIGUEZ

CONTROLLER
GPL-E-GAS CONTROL EASTTGP
HOUSTON HEADQUARTERS

TREY SOAPE III

GC Engineering Organizational Structure



DIRECTORENGINEERING
GPL-E-GAS CONTROL
EAST
HOUSTON HEADQUARTERS
BRIAN MERCHANT

ENGINEER-PIPELINE GPL-E-GAS CONTROL EAST HOUSTON HEADQUARTERS

SIMON ABRAMOV

ENGINEER-PIPELINE II
GPL-E-GAS CONTROL EAST
HOUSTON HEADQUARTERS

DANIEL BALDWIN

ENGINEER-PIPELINE SR GPL-E-GAS CONTROL EAST HOUSTON HEADQUARTERS

BRITTANY MCCURRY

ANALYST-OPS SR II GPL-E-GAS CONTROL EAST HOUSTON HEADQUARTERS

BONNIE OLDHAM

ANALYST-OPS II
GPL-E-GAS CONTROL EAST
HOUSTON HEADQUARTERS

ERIC ADAMS

MANAGER IC-CAPACITY
PLANNING
GPL-E-GAS CONTROL EAST
HOUSTON HEADQUARTERS

MIKE GOODMAN

MANAGER IC-CAPACITY
PLANNING
GPL-E-GAS CONTROL EAST
HOUSTON HEADQUARTERS

RYAN MIMS

ANALYST-OPS SR II GPL-E-GAS CONTROL EAST HOUSTON HEADQUARTERS

PAUL SCHROEDER

ENGINEER-PIPELINE SR GPL-E-GAS CONTROL EAST HOUSTON HEADQUARTERS

ALDEN ALLEMAN

ENGINEER-PIPELINE II
GPL-E-GAS CONTROL EAST
HOUSTON HEADQUARTERS

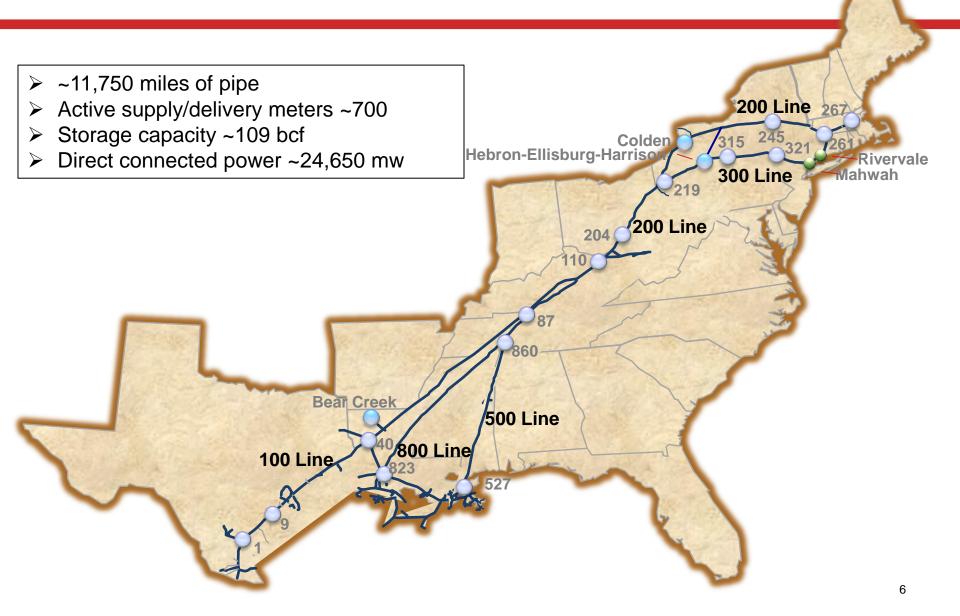
JAVIER HERRERA

MANAGER IC-CAPACITY
PLANNING
GPL-E-GAS CONTROL EAST
HOUSTON HEADQUARTERS

JOHN O'NEAL

TGP System Map

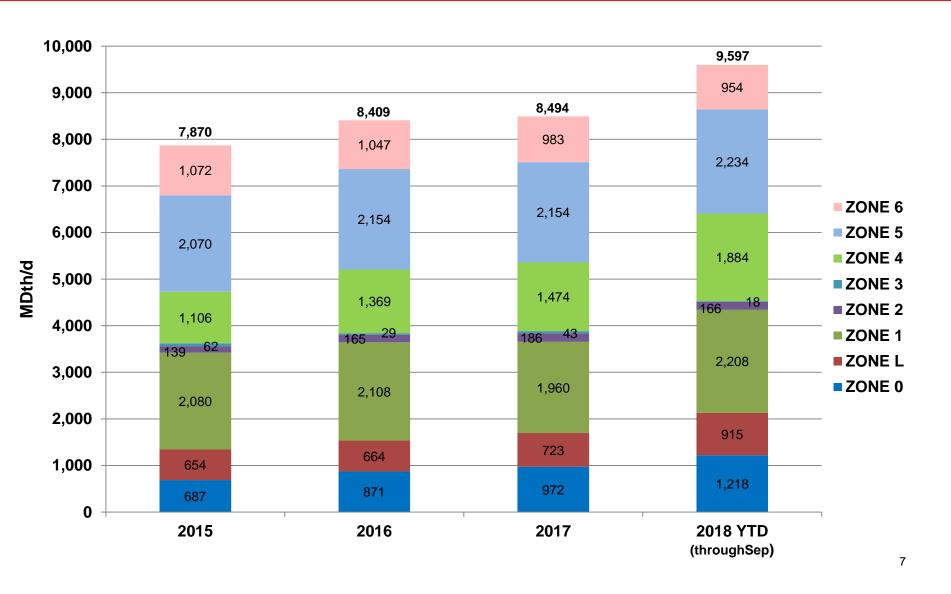




TGP System Wide Throughput

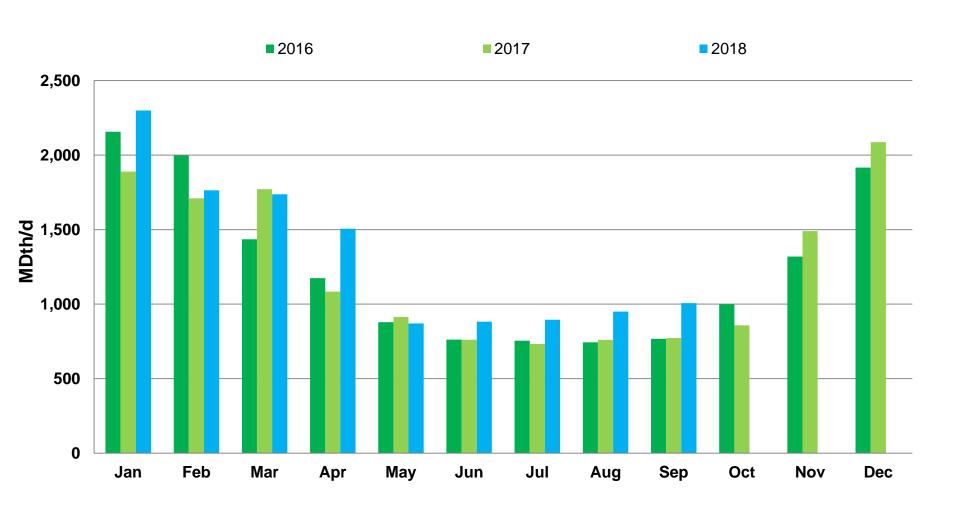


Deliveries by Zone



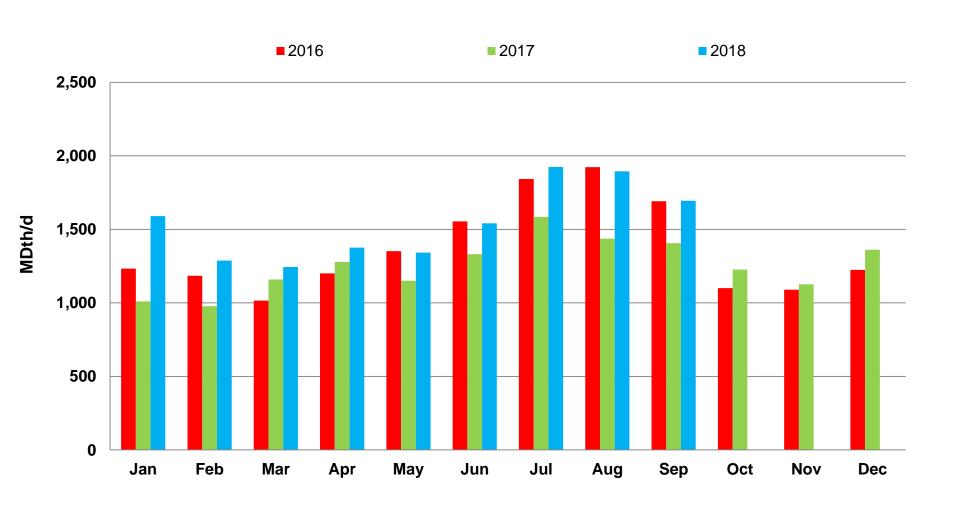
System Wide LDC Demand





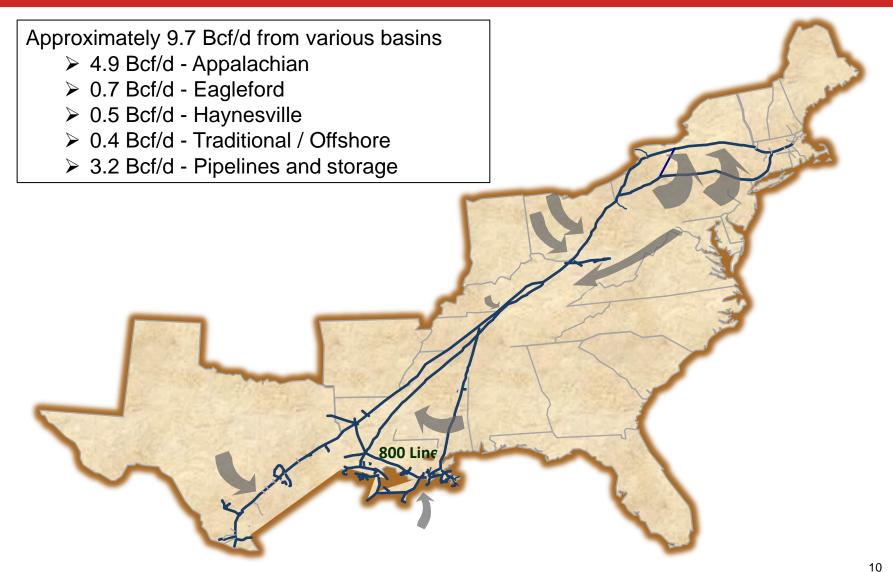
System Wide Power Demand





TGP Gas Receipts







Summer Review

Summer System Wide 2018



Overview

- System-wide throughput increased 18% compared to previous summer
- Challenging Maintenance Season

Demand

- Strong Demand across system, especially in Zone 1 and Zone 4 (Power Loads)
- Significant increase in LDC, Power and Pipeline Interconnect Loads compared to 2017 Summer

Summer System Wide Flows



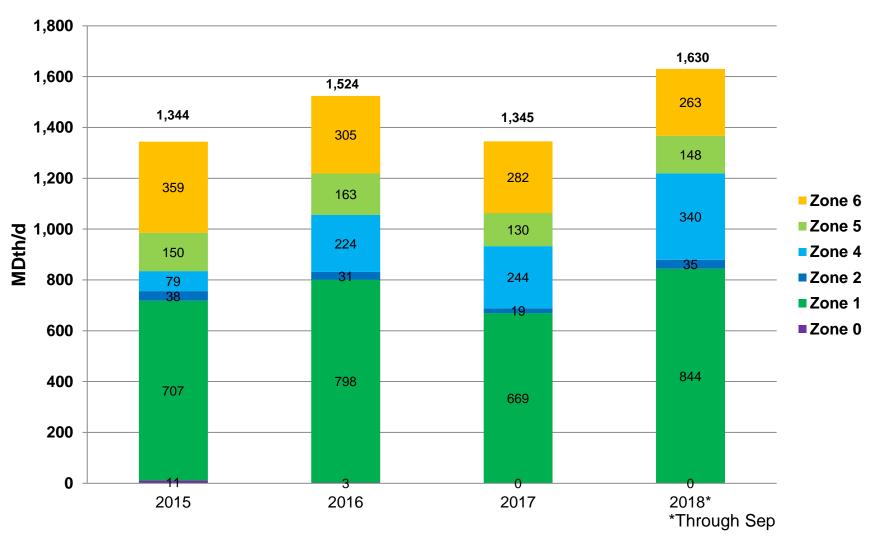
	<u>2016</u>	<u>2017</u>	<u>2018*</u>	<u>Change</u>
LDC	868	840	1,017	+21%
Power	1,524	1,345	1,630	+21%
Pipeline Interconnects	4,638	4,678	5,613	+20%
Mexico	757	793	863	+8%
Other	273	433	409	-6%
TOTAL	8,060	8,089	9,531	+18%

Volumes are MDth/d *Through Sep

Summer System Wide Power Demand



Deliveries by Zone



Summer Northeast Market Flows



	<u>2016</u>	<u>2017</u>	<u>2018*</u>	<u>Change</u>
LDC	551	519	644	+24%
Power	451	47	396	-3%
Pipeline Interconnects	1,459	1,353	1,471	+9%
TOTAL	2,461	2,279	2,512	+10%

Volumes are MDth/d

*Through Sep



Winter Review

Winter System Wide 2017/2018



Overview

- Strong Winter Demand
 - 9 out of the Top-10 All-time System Peak Delivery Days occurred in January
- System-wide throughput increased 6% compared to previous winter
- Storage Inventories down from 2016/2017

Demand

- System Wide Peak Day was ~11.6 Bcf/d on January 2, 2018
- Power Plant Peak Day was ~2.4 Bcf/d on January 17, 2018
- Exports to Mexico flat compared to Winter 2016/2017

Supply

- Supply continued to be strong from Marcellus and Utica Shales
- Less supply coming from Dracut/Distrigas

TGP Top Flow Dates



System Wide Deliveries

Rank	Gas Day	MDth/d	Bcf/d
1	1/2/2018	12,045	11,638
2	1/4/2018	11,752	11,356
3	1/1/2018	11,572	11,180
4	1/6/2018	11,536	11,155
5	1/17/2018	11,516	11,120
6	1/5/2018	11,499	11,118
7	1/16/2018	11,379	10,992
8	1/13/2018	11,334	10,944
9	1/30/2018	11,309	10,924
10	12/15/2016	11,284	10,870

Storage Withdrawals

Rank	Gas Day	MDth/d	Bcf/d
1	1/23/2014	1,809	1,762
2	1/22/2014	1,728	1,683
3	2/11/2014	1,707	1,661
4	2/10/2014	1,670	1,626
11	1/4/2018	1,612	1,566

Rank	Gas Day	MDth/d	Bcf/d
1	1/17/2018	2,480	2,383
2	8/11/2016	2,402	2,304
3	8/28/2018	2,398	2,302
4	8/12/2016	2,300	2,210
5	1/16/2018	2,282	2,197

Winter System Wide Flows 2017/2018



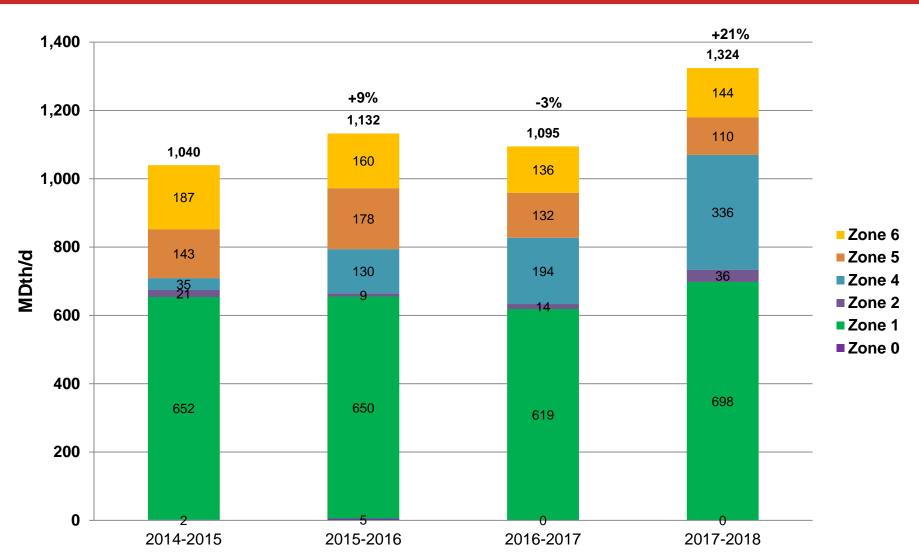
	<u>2015-2016</u>	<u>2016-2017</u>	<u>2017-2018</u>	<u>Change</u>
LDC	1,659	1,724	1,880	+9%
Power	1,132	1,095	1,324	+21%
Pipeline Interconnects	4,938	5,170	5,372	+4%
Mexico	696	844	857	+1%
Other	365	300	304	+1%
TOTAL	8,790	9,133	9,737	+6%

Volumes are MDth/d

Winter System Wide Power Demand



Deliveries by Zone



Winter Northeast Market Flows



	2015-2016	2016-2017	2017-2018	<u>Change</u>
LDC	1,183	1,284	1,376	+7%
Power	326	266	246	-8%
Pipeline Interconnects	1,480	1,488	1,560	+5%
TOTAL	2,989	3,038	3,181	+5%



Operations Update

Operations Organizational Structure



► VP-OPS
GPL-OPERATIONS
CORPORATE MGMT
HOUSTON HEADQUARTERS

RON BESSETTE

DIRECTOR-OPS PROGREE OF SOUTHEAST DIRECTOR COLONIAL BROOKWOOD CENTER

CHRIS BRADBERRY

DIRECTOR-OPS DIRECTOR

GPL-E-EP LNG DIRECTOR

ELBA ISLAND OFFICE

STEVE HEARD

DIRECTOR-OPS DIRECTOR

DIRECTOR

DIVISION 10 OFFICE

TOM BURGETT

DIRECTOR-OPS SPICE

GPL-E-EP CENTRAL

DIRECTOR

DIVISION 9 OFFICE

JOHN PANNELL

DIRECTOR-OPS

GPL-E-EP GULF COAST

DIRECTOR

NEW CANEY CS 302

CY HARPER II

Operations Organizational Structure



DIRECTOR-OPS
 GPL-E-EP NORTHERN
 DIRECTOR
 DIVISION 10 OFFICE

TOM BURGETT

MANAGER-OPS DEPARTMENT OF THE PROPERTY OF THE

CAMBRIDGE CS 209

CARL BAYER

MANAGER-OPS >>

GPL-E-EP NORTHERN DIRECTOR COUDERSPORT CS 313

BRET METZGER

COORDINATOR-OPS SR II

GPL-E-EP NORTHERN DIRECTOR DIVISION 10 OFFICE

BILL REIS

INTERN

GPL-E-EP NORTHERN
DIRECTOR
DIVISION 10 OFFICE

JOE DENESHA

MANAGER-OPS >>

GPL-E-EP NORTHERN DIRECTOR MERCER CS 219

RON MILLER

MANAGER-OPS >>

GPL-E-EP NORTHERN DIRECTOR HAMBURG CS 229

TOM SUTTON

MANAGER-OPS >>

GPL-E-EP NORTHERN DIRECTOR NASSAU CS 254

BUTCH FERGUSON JR

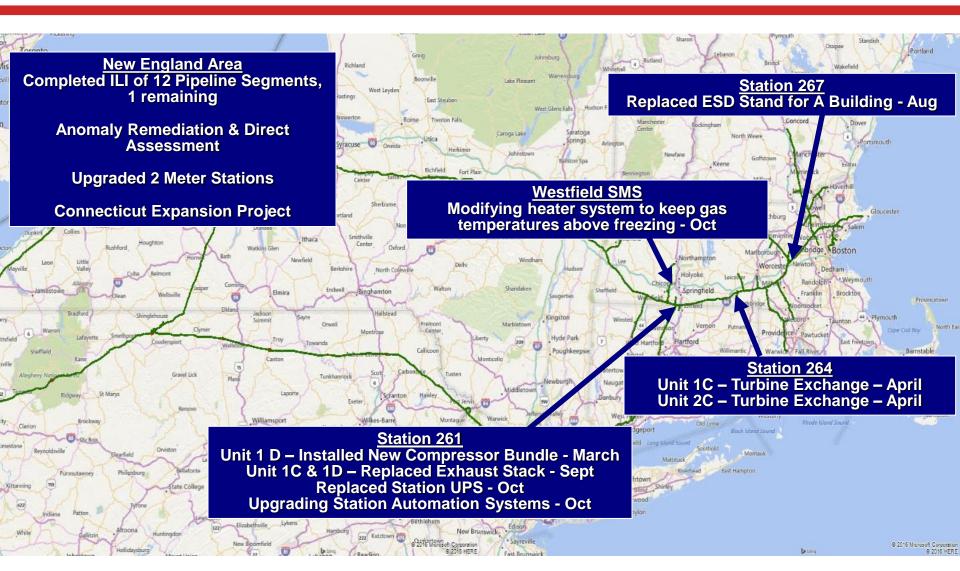
MANAGER-OPS >>

GPL-E-EP NORTHERN DIRECTOR AGAWAM CS 261

MITCHELL MYER

Operations Update



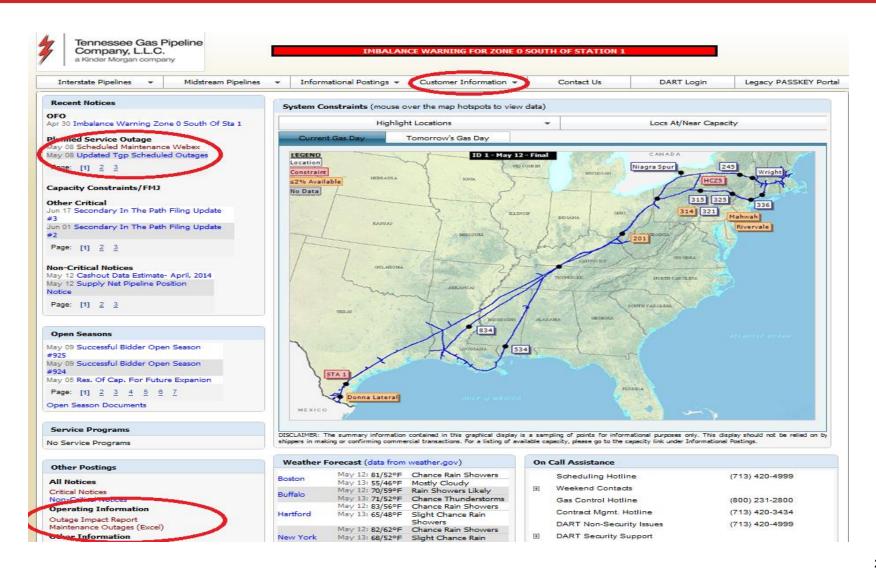




Planned Maintenance Remaining

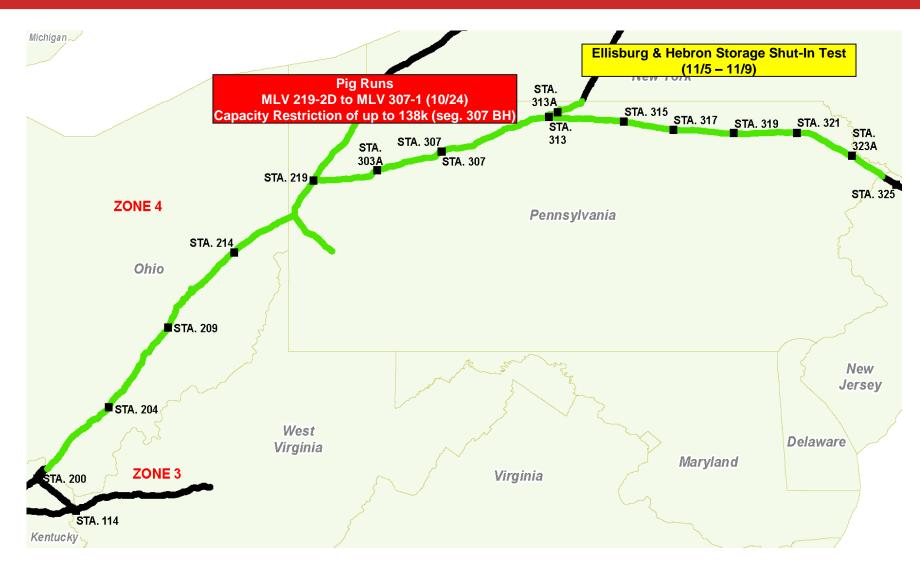
Electronic Bulletin Board





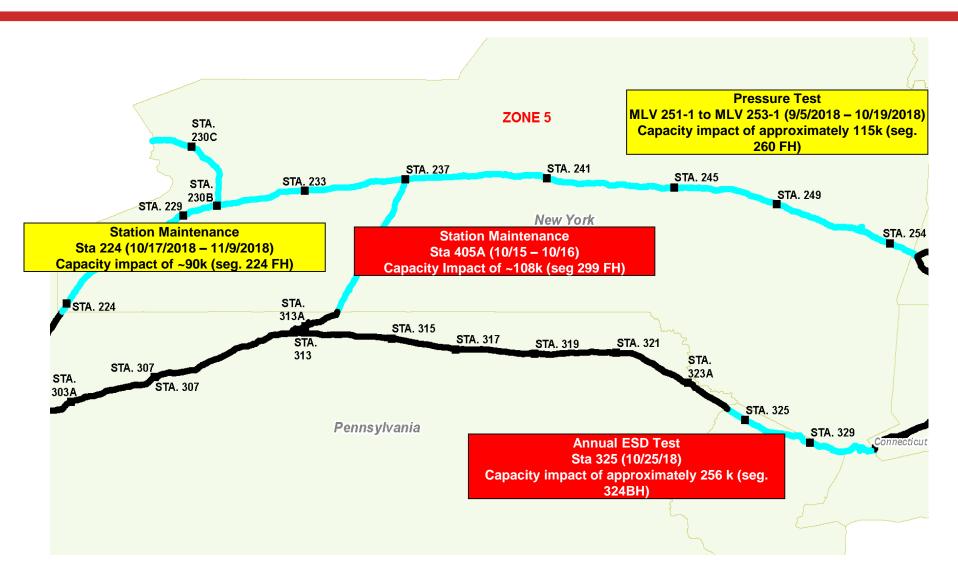
Zone 4 (Maintenance Items Remaining)





Zone 5 (Maintenance Items Remaining)





Zone 6 (Maintenance Items Remaining)





Winter Readiness - Operations



Scheduled Maintenance

- All routine compressor station maintenance in the Market Area shall be completed by early November. Examples include:
 - Station/Unit Protective Devices
 - Compressor maintenance
 - Boroscope Inspections
 - Device Calibration/Testing
 - Test run units (as applicable)
- All routine pipeline and meter station maintenance in the Market Area shall be completed by early November. Examples include:
 - Annual Valve Maintenance
 - Auto Closure Checks
 - Boiler Maintenance
 - Device Calibration/Meter Tests (Ongoing)

Winter Event Preparation

- Check/Test run emergency equipment (i.e. generators, heaters, etc)
- Field Operations will be on site at key compressor stations during significant winter events.



Scheduling Review



Transportation and Storage Services Organizational Structure

DIRECTOR-SCHEDULING

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

GINA MABRY

ANALYST-BUSINESS PROCESS SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

MARY COLCLASURE

ANALYST-BUSINESS PROCESS SR I

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

RIZWAN PIRZADA

MANAGER-SCHEDULING TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

KATIE CORNUTT

MANAGER-SCHEDULING

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

CATHY SOAPE

ANALYST-BUSINESS PROCESS SR II

TRANSPORTATION/STORAGE SRVCS COLONIAL BROOKWOOD CENTER

NEIL MARTIN

MANAGER-SCHEDULING

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

DEBBIE VASQUEZ

MANAGER-SCHEDULING

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

DEBBIE VASQUEZ

DSRs

Daytime Scheduling Representatives

MANAGER-SCHEDULING

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

CATHY SOAPE

WEARs

Weekend/Evening and Afterhours Reps

REP-SCHEDULER SR I

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

VERONICA ESPARZA

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

BOB KAHLDEN

REP-SCHEDULER SR I TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

TAMARA SCHNEIDER

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

DANA GOODMAN

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

SUSANA LOPEZ

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

DEB SHIPMAN

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

ADAM HARRIS

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

ERIN MORTIMER

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

CARLA VANNOY

REP-SCHEDULER SR I

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

MANDEY ALLEN

REP-SCHEDULER SR I

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

CHARLOTTE HAWKINS

REP-SCHEDULER III

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

AHSAN MOHAMMAD

REP-SCHEDULER III

TRANSPORTATION/STORAGE SRVCS COLONIAL BROOKWOOD CENTER

DAVID SOKIRA

REP-SCHEDULER SR I

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

GINGER BRYAN

REP-SCHEDULER SR I

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

NICOLE LANG

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

JILL OVER MAN

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

DEBBIE TWEEDY

REP-SCHEDULER SR I

TRANSPORTATION/STORAGE SRVCS COLONIAL BROOKWOOD CENTER

TODD DAVIS

REP-SCHEDULER SR II

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

PHYLLIS MILLER

REP-SCHEDULER SR I

TRANSPORTATION/STORAGE SRVCS HOUSTON HEADQUARTERS

JEREMY RAINWATER

REP-SCHEDULER SR I

TRANSPORTATION/S TO GAGE SRVCS HOUSTON HEADQUARTERS

NORMA VILLARREAL

Winter Restrictions



Restriction Point Highly Utilized TGP Paths	Percentage Days Restricted (November - March)			
	2014/2015	2015/2016	2016/2017	2017/2018
Sta. 200/204	23%	64%	69%	68%
Sta. 245	100%	100%	99%	100%
Sta. 261	32%	68%	28%	81%
Sta. 267	5%	31%	56%	68%
MLV 268	0%	0%	0%	38%
MLV 273	0%	0%	17%	76%
Sta. 315 BH	100%	76%	97%	89%
Sta. 321	95%	86%	93%	92%
MLV 355 BH	6%	9%	5%	15%
Sta. 1 BH	11%	84%	0%	21%
Sta. 9 BH	0%	0%	44%	90%
Mahwah	64%	93%	88%	60%
Rivervale	81%	66%	81%	99%

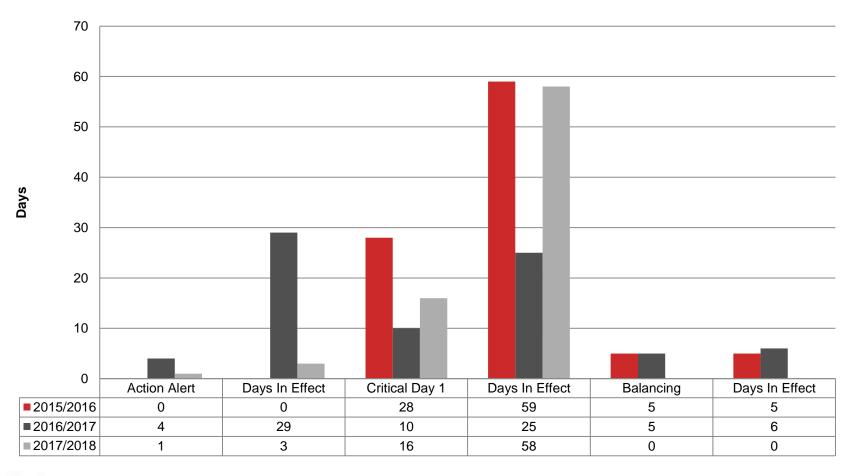
Summer Restrictions



Restriction Point Highly Utilized TGP Paths	Percentage Days Restricted (April - October)	Percentage Days Restricted (April – October)	Percentage Days Restricted (April - October)	Percentage Days Restricted (April – Sept*)
	2015	2016	2017	2018
Sta. 200/204	16%	74%	93%	67%
Sta. 245	98%	100%	98%	98%
Sta. 261	95%	12%	20%	49%
Sta. 267	1%	1%	5%	10%
MLV 268	0%	0%	0%	12%
MLV 273	0%	0%	0%	17%
Sta. 315 BH	64%	99%	99%	99%
Sta. 321	60%	46%	76%	99%
MLV 355 BH	15%	63%	29%	79%
Sta. 1 BH	48%	65%	8%	80%
Sta. 9 BH	0%	37%	50%	58%
Mahwah	95%	86%	58%	50%
Rivervale	48%	78%	57%	58%



Winter Season OFOs – Zones 5 and 6





Enhancements to TGP Pooling Services effective October 1



Pool Modifications for 200 Leg - Zone 5 and 6:

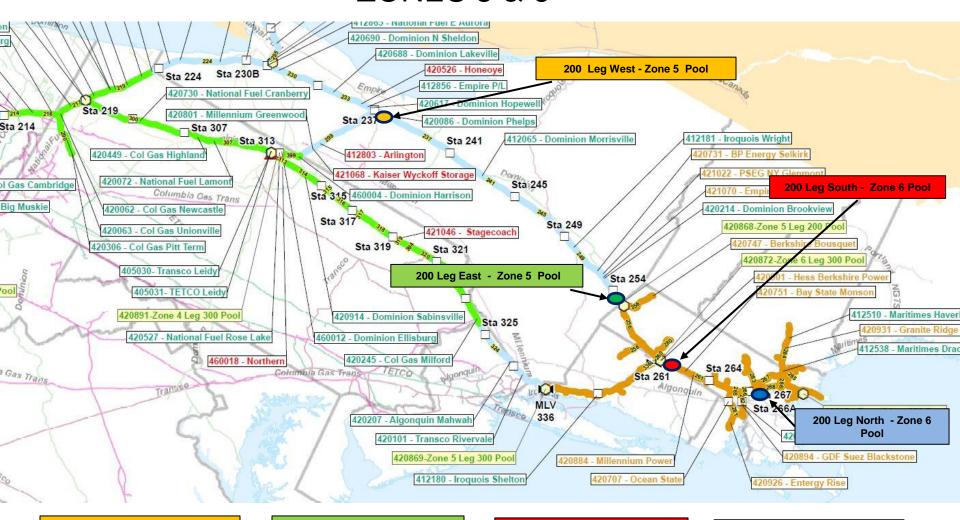
- Zone 5 200 Leg will have 3 pooling points:
 - 200 Leg West Pool located discharge side of Sta 237
 - 200 Leg East Pool located discharge side of Sta 254
 - Zone 5 Niagara Pool 420870 (existing)
- Zone 6 200 Leg will have 2 pooling points:
 - 200 Leg South Pool located discharge side of Sta 261
 - 200 Leg North Pool located discharge side of Sta 267
- Benefits from Pooling Changes:
 - More liquidity for shipper
 - More liquidity for markets seeking supply
 - Providing additional options for pooling
 - Improve shippers' ability to use Secondary Out of the Path (SOP) services





POOLING POINTS ZONES 5 & 6





200 Leg West - Zone 5 Pool Re-name the existing 200 Leg – Zone 5 pooling point and re-locate to the discharge of Sta. 237

"Super Pool" for all receipt points in 200 Leg - Zone 5 – excluding the Niagara Spur

200 Leg East - Zone 5 Pool New pool located at the discharge of Sta. 254

Restricted to receipt points east of Station 245 on the 200 Leg to the end of Zone 5 at the NY/MA Border

200 Leg South - Zone 6 Pool
Re-name existing 200 Leg - Zone
6 pooling point and re-locate to
the discharge of Sta. 261

"Super Pool" for all receipt points in 200 Leg -Zone 6

200 Leg North Pool – Zone 6 New pool located at the discharge of Sta. 267.

Restricted to receipt points east of Station 267 on the 200 Leg to the end of Zone 6

Scheduling Priority Modification



effective 10.01.18

Scheduling Priority Change for ALL Pooling (SA) Service

 Scheduling priority of pooling (SA) transactions will be modified from firm secondary out of path ("SOP") to a scheduling priority just below SOP but above PAL and Interruptible services



Supply Aggregation Priority

effective 10.01.18



Highest **FIRM** Primary (PIP) **Services** Secondary in the Path – secondary to primary (SIPsp) Secondary in the Path – primary to secondary (SIPps) Secondary in the Path – secondary to secondary (SIPss) Secondary out of th Path (SOP) 'New' Supply Aggregation (SA) Interrup PAL-T (firm Park and/or Loan) tible Services Payback AO FS Remaining Interruptible Priorities Lowest



TGP SCHEDULING TOOLS



- No delivery nominations allowed to Dracut
- No receipt nominations allowed at Mendon until ID1 (compared to EPSQ volumes)
- No delivery nominations allowed at Wright/Shelton until ID1 (compared to EPSQ volumes)
- Invalid nominations not allowed
- Limitations of Storage Services/Linepack Services
- No meter bounces allowed at power plants downstream (may be invoked)
- EPSQ invoked on meters as needed
- New restriction locations as needed
- Imbalance Warnings
- Monthly OFOs
- Daily OFOs
- Hourly OFOs

DART Winter Reminders



- New DART Capacity Release Upload Feature
 NOTE: Expected to be available for November 1st, 2018
- New Restriction locations may be implemented NOTE: New locations are stated in Restriction Notice
- Monitor EBB for System and Maintenance Updates
- Contract pathing should be determined know exception pathing
- Be conscious of suppliers' priorities
- If using the copy batch feature from before October 1, remove invalid pool meters before submitting
- To avoid overlapping nominations, review MDQ Utilization screen before or after submitting batch
- After nomination submission, review priorities in Capacity Split Screen
- The new SA priority will keep previously scheduled status (PS) like other firm services
- Supply points associated with pools can be found on the TGP home page in Location Information



Commercial Update



Business Development Overview

Progressing on Project Backlog

- Adding 1.2 Bcf/d to connect two new LNG projects
 - Cameron (Mitsui, Mitsubishi) Jan 2019
 - Corpus Christi (Cheniere) Jan 2019
- Adding 200,000 Dth/d to move Marcellus gas south
 - Broad Run Expansion (Antero) 4th Qrtr 2018

TGP Development Drivers

- 1. Shale production
- 2. Supply security and diversity
- 3. LNG and Mexico exports
- 4. Power generation



Lone Star - Sta. 3A Construction

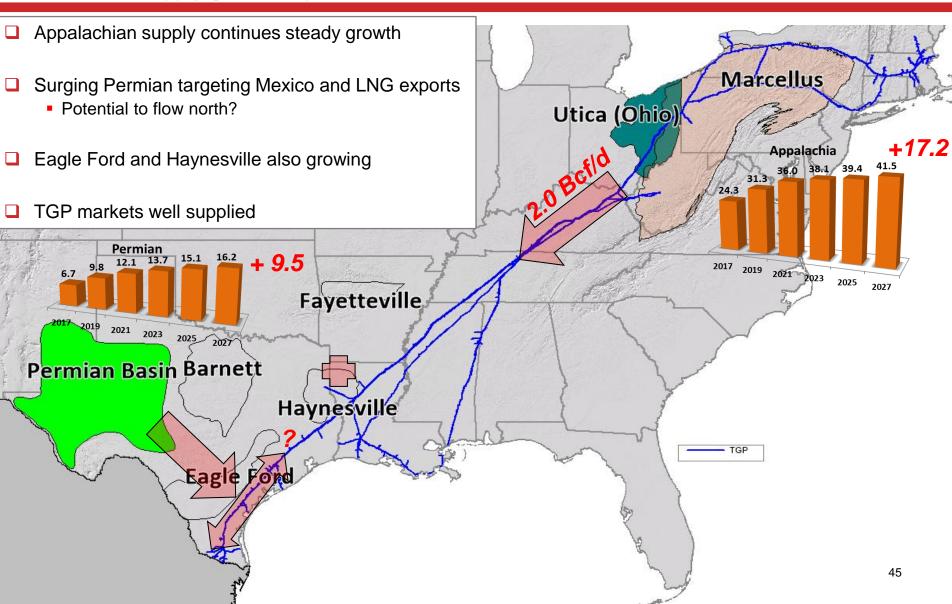


Broad Run Expansion - Sta. 563 Construction

Shale Production



Continued supply growth expected on both ends of TGP



Future LNG and Mexico Exports



The next "wave" of projects

- TGP expansions nearing completion to Cameron (900,000 Dth/d) and Corpus Christi (300,000 Dth/d)
- Connectivity to Freeport via Coastal Bend
- Majority of future LNG project potential is along TGP footprint
- Currently marketing up to 140,000 Dth/d incremental with delivery to Mexico

Drifftwood LNC

Freeport T4

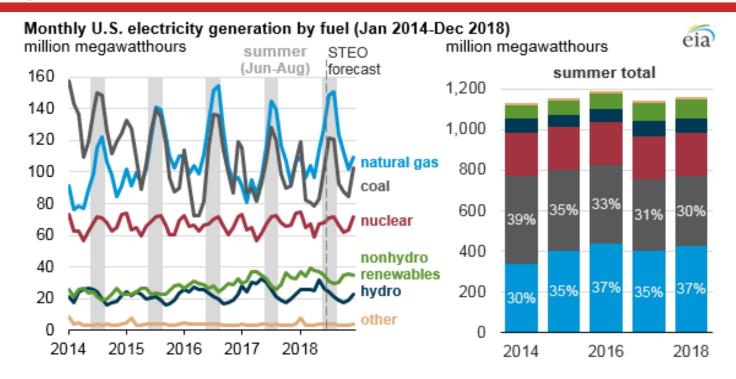
Delfin LNC



Power Generation



Gas-fired generation still on the rise



Natural gas share of summer power-gen near all-time high

- Natural gas share ~ 37%
- Coal share ~ 30%
- Continues multi-year trend of lower coal-fired electricity
- Over the three-year period from 2015 to 2017, the cost of natural gas delivered to power-gen averaged \$3.16

TGP has seen tremendous growth in power-generation

- Delivered ~ 1.55 Bcf/d summer (15% increase)
- Delivered ~ 1.32 Bcf/d winter (21% increase)
- Direct connected power ~24,650 MW
- Continued focus on connecting new load
- Portfolio renewals and ensuring supply access

Marketing & Asset Optimization Overview



Improving / Increasing level of service to customers using existing assets

- Customer Service
- Open Capacity Marketing
- IT Discounting
- Strategic Initiatives

- Customer Representation
- Park and Loan
- Open Seasons
- Market Intelligence and Forecasting

Park and Loan Benefits



- **Interruptible Service**
- Balancing Services Utilizing Linepack and Operational Storage
- Load Swings
- Call the Bidroom for
 - Restriction Management
 - Intraday Swings
 - Weekend Balancing

Interesting Deal Structure:

2 day PAL service to allow power generator to swing on linepack, when operationally feasible

Open Capacity Marketing / Open Seasons



Where Does Open Capacity Come From?

- Under-contracted segments
- ROFR Turnback
- Receipt / Delivery Point Changes
- Technology Improvements

How Do We Market Capacity?

- Capacity Request
- Generally Available Open Season
- Pre-Arranged Deals
- Customer Relationships

Note: Available capacity is posted by segment since mid-2017



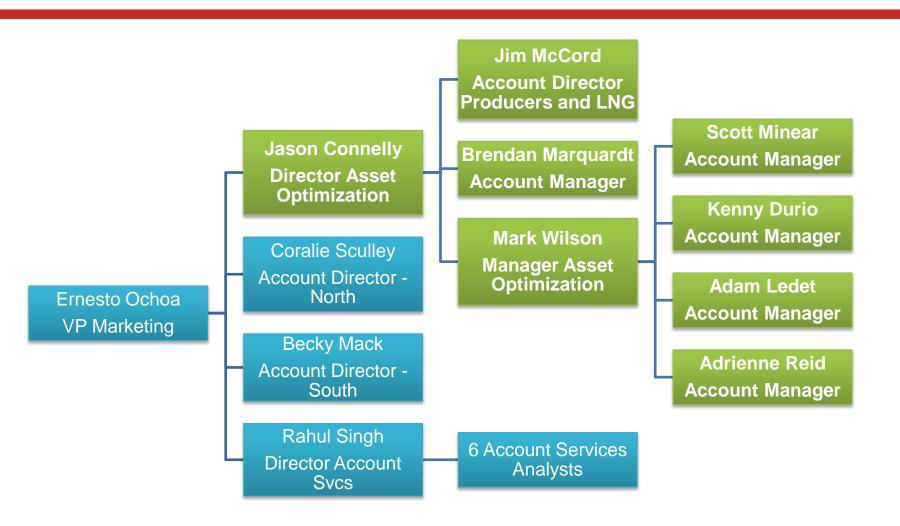
Summary

- Nearing completion of significant project backlog
- Well positioned for another "wave" of development projects, driven by:
 - Shale production
 - Supply security and diversity
 - LNG and Mexico exports
 - Power generation

□ Improving / Increasing level of service to customers using existing assets

North Region Marketing Team







Appendix

APPENDIX



Contacts – TGP Schedulers

TGP HOTLINE for day and after hours 713-420-4999

DAYTIME		ICE Name	Phone
Veronica	Esparza	vesparza2	713-420-5213
Dana	Goodman	dgoodman2	713-420-3684
Adam	Harris	aharris10	713-420-2672
Bob	Kahlden	bkahlden	713-420-3717
Susan	Lopez	slopez3	713-420-3724
Erin	Mortimer	emortimer1	713-420-5878
Tamara	Schneider	tschneider4	713-420-2396
Deb	Shipman	dshipman1	713-420-3088
Carla	Vannoy	cvannoy	713-369-8048

EVENING	ICE Name							
Allen	mallen11							
Lang	nlang							
Villarreal	NormaVTGP							
Bryan	gbryan5							
Tweedy	dtweedy							
Overman	joverman							
Davis	Tdavis23							
Hawkins	Chawkins4							
Miller	Pmiller7							
Rainwater	Jrainwater							
Sokira	Ssokira							
Mohammad	Amohammad			•	54	54	54	54
	Allen Lang Villarreal Bryan Tweedy Overman Davis Hawkins Miller Rainwater Sokira	Allen mallen11 Lang nlang Villarreal NormaVTGP Bryan gbryan5 Tweedy dtweedy Overman joverman Davis Tdavis23 Hawkins Chawkins4 Miller Pmiller7 Rainwater Sokira sokira	Allen mallen11 Lang nlang Villarreal NormaVTGP Bryan gbryan5 Tweedy dtweedy Overman joverman Davis Tdavis23 Hawkins Chawkins4 Miller Pmiller7 Rainwater Sokira sokira	Allen mallen11 Lang nlang Villarreal NormaVTGP Bryan gbryan5 Tweedy dtweedy Overman joverman Davis Tdavis23 Hawkins Chawkins4 Miller Pmiller7 Rainwater Sokira	Allen mallen11 Lang nlang Villarreal NormaVTGP Bryan gbryan5 Tweedy dtweedy Overman joverman Davis Tdavis23 Hawkins Chawkins4 Miller Pmiller7 Rainwater Jrainwater Sokira Morman mallen11 Lang mallen12 NormavTGP RomavTGP	Allen mallen11 Lang nlang Villarreal NormaVTGP Bryan gbryan5 Tweedy dtweedy Overman joverman Davis Tdavis23 Hawkins Chawkins4 Miller Pmiller7 Rainwater Sokira	Allen mallen11 Lang nlang Villarreal NormaVTGP Bryan gbryan5 Tweedy dtweedy Overman joverman Davis Tdavis23 Hawkins Chawkins4 Miller Pmiller7 Rainwater Sokira	Allen mallen11 Lang nlang Villarreal NormaVTGP Bryan gbryan5 Tweedy dtweedy Overman joverman Davis Tdavis23 Hawkins Chawkins4 Miller Pmiller7 Rainwater Sokira

APPENDIX



200 Leg Zone 5 Supply Aggregation Points

200 Leg Zone 5 Pool – WEST *(Loc 50763)*

```
NFG/TGP COLDEN
49756
411158
         NFG DIST/TGP SHERMAN
411781
         SJRSY RG/TGP UDP LAKE SHORE DEHY
412065
         DOMINION/TGP MORRISVILLE
412181
         IROQUOIS/TGP WRIGHT
412479
         CEM/TGP COOK SCHOOL ROAD
412803
         ARLSTOR/TGP ARLINGTON STORAGE
412856
         EMPIREPL/TGP CANANDAIGUA
         DOMINION/TGP CRAIGS
412870
420526
         HONEOYE/TGP UDP HONEOYE NEW YORK
421068
         KAISER/TGP WYCKOFF STORAGE STEUBEN
```

200 Leg Zone 5 Pool – EAST *(Loc 50679)*

412181 IROQUOIS/TGP WRIGHT SMS SCHOHARIE

APPENDIX



200 Leg Zone 6 Supply Aggregation Points

200 Leg Zone 6 Pool - SOUTH (Loc 50764)

49831	NG ADVAN/TGP CNG PEMBROKE
412510	MARITIME/TGP HAVERHILL PORTLAND
412513	DISTRGAS/TGP DISTRIGAS
412538	MARITIME/TGP DRACUT MIDDLESEX

200 Leg Zone 6 Pool – NORTH *(Loc 50680)*

49831	NG ADVAN/TGP CNG PEMBROKE
412510	MARITIME/TGP HAVERHILL PORTLAND
412513	DISTRGAS/TGP DISTRIGAS
412538	MARITIME/TGP DRACUT MIDDLESEX

Tennessee Gas Pipeline Contact List



Gas Control	Transportation and Storage	Commercial/Marketing	Field Operations
24 hour and emergency 800-231-2800	24 hour Scheduling Hotline 713-420-4999	Jason Connelly - Director 713-420-2446 Cell – 713-444-3940	Bret Metzger– Ops Manager (Coudersport Area) 814-274-3122
Ganesh Venkateshan – Mgr	Cathy Soape - Manager		Cell – 814-366-1712
713-420-2099	713-420-3814	Ernesto Ochoa – VP	
Cell –832-980-8296	Cell – 713-922-5083	713-420-1734 Cell – 281-414-3823	Butch Ferguson – Ops Manager (Nassau Area)
Layne Sanders – Dir	Debbie Vasquez – Manager		860-763-6013
713-420-5024	713-420-3864	Kim Watson – President	Cell – 518-542-8907
Cell – 832-563-5024	Cell – 713-806-7723	713-369-9233	
		Cell – 713-204-5423	Mitchell Myer- Ops Manager (NE Area)
Danny Ivy - VP	Katie Cornutt – Manager		413-821-2022
713-369-9311	713-420-5648		Cell – 713-205-7864
Cell – 713-829-2761	407-902-8027		
			Tom Burgett – Director (Northeast)
Tom Dender – VP	Gina Mabry – Director		860-763-6027
713-420-3833	713-420-3685		Cell – 713-829-2919
Cell – 205-572-1549	Cell – 281-744-8666		
			Ron Bessette– VP
	Gene Nowak – VP		713-420-6012
	713-369-9329		Cell – 413-313-4380
	Cell – 713-252-9759		
			Ken Grubb –COO GAS Pipelines
			713-369-8763
			Cell – 713-702-1210