



25 YEARS
1997-2022

TENNESSEE GAS PIPELINE ANNUAL CUSTOMER MEETING

AUGUST 18, 2022
ASHEVILLE, NC



TODAY'S SCHEDULE



25 YEARS
1997-2022

Thursday, August 18, 2022

12:00 PM Lunch Dining Room – at the Inn

Group A leaves Biltmore Estate

12:50 PM Load Trolleys Lobby
1:15 PM Axe Throwing Axeville Throwing Club
3:00 PM Load Trolleys
3:15 PM Brewery Green Man Brewery
4:30 PM Load Trolleys Return to the Inn

Attire – Casual

Group B stays on Biltmore Estate

1:00 PM Tour Biltmore House - Self Guided Tour
2:00 PM Wine Tasting Winery

Attire - Casual

6:00 PM Meet for Transport Trolley Transport from the Inn lobby
6:15 PM **Reception** **Lioncrest Courtyard Attire – Dressy Casual**
7:00 PM **Dinner** **Lioncrest Veranda**

Forward-looking statements / non-GAAP financial measures / industry & market data

General – The information contained in this presentation does not purport to be all-inclusive or to contain all information that prospective investors may require. Prospective investors are encouraged to conduct their own analysis and review of information contained in this presentation as well as important additional information through the Securities and Exchange Commission’s (“SEC”) EDGAR system at www.sec.gov and on our website at www.kindermorgan.com.

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Future actions, conditions or events and future results of operations may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results are beyond our ability to control or predict. These statements are necessarily based upon various assumptions involving judgments with respect to the future, including, among others; commodity prices, including prices for Renewable Identification Numbers under the U.S. Environmental Protection Agency’s Renewable Fuel Standard Program; the timing and extent of changes in the supply of and demand for the products we transport and handle; national, international, regional and local economic, competitive, political and regulatory conditions and developments; the timing and success of business development efforts; the timing, cost, and success of expansion projects; technological developments; the condition of capital and credit markets; inflation rates; interest rates; the political and economic stability of oil-producing nations; energy markets; federal, state or local income tax legislation; weather conditions; environmental conditions; business, regulatory and legal decisions; terrorism; cyber-attacks; and other uncertainties. Important factors that could cause actual results to differ materially from those expressed in or implied by forward-looking statements include risks and uncertainties described in this presentation and in our Annual Report on Form 10-K for the year ended December 31, 2021 and our subsequent reports filed with the SEC (under the headings “Risk Factors,” “Information Regarding Forward-Looking Statements” and elsewhere). These reports are available through the SEC’s EDGAR system at www.sec.gov and on our website at www.kindermorgan.com.

GAAP – Unless otherwise stated, all historical and estimated future financial and other information included in this presentation have been prepared in accordance with generally accepted accounting principles in the United States (“GAAP”).

Non-GAAP – In addition to using financial measures prescribed by GAAP, we use non-generally accepted accounting principles (“non-GAAP”) financial measures in this presentation. Descriptions of our non-GAAP financial measures, as well as reconciliations of historical non-GAAP financial measures to their most directly comparable GAAP measures, can be found in this presentation under “Non-GAAP Financial Measures and Reconciliations”. These non-GAAP financial measures do not have any standardized meaning under GAAP and may not be comparable to similarly titled measures presented by other issuers. As such, they should not be considered as alternatives to GAAP financial measures.

Industry and Market Data – Certain data included in this presentation has been derived from a variety of sources, including independent industry publications, government publications and other published independent sources. Although we believe that such third-party sources are reliable, we have not independently verified, and take no responsibility for, the accuracy or completeness of such data.



Delivering Energy to Improve Lives

25 YEARS
1997-2022

BUSINESS UPDATE

KIMBERLY WATSON
PRESIDENT – GAS PIPELINES

LEADER IN NORTH AMERICAN ENERGY INFRASTRUCTURE

Energy infrastructure, especially natural gas pipelines & storage, has a decades-long time horizon

Largest natural gas transmission network

- ~71,000 miles of natural gas pipelines
- 700 bcf of working storage capacity
- ~1,200 miles of natural gas liquids pipelines

Largest independent transporter of refined products

- Transport ~1.7 mmbbld of refined products
- ~6,800 miles of refined products pipelines
- ~2,700 miles of crude pipelines

Largest independent terminal operator

- 141 terminals & 16 Jones Act vessels

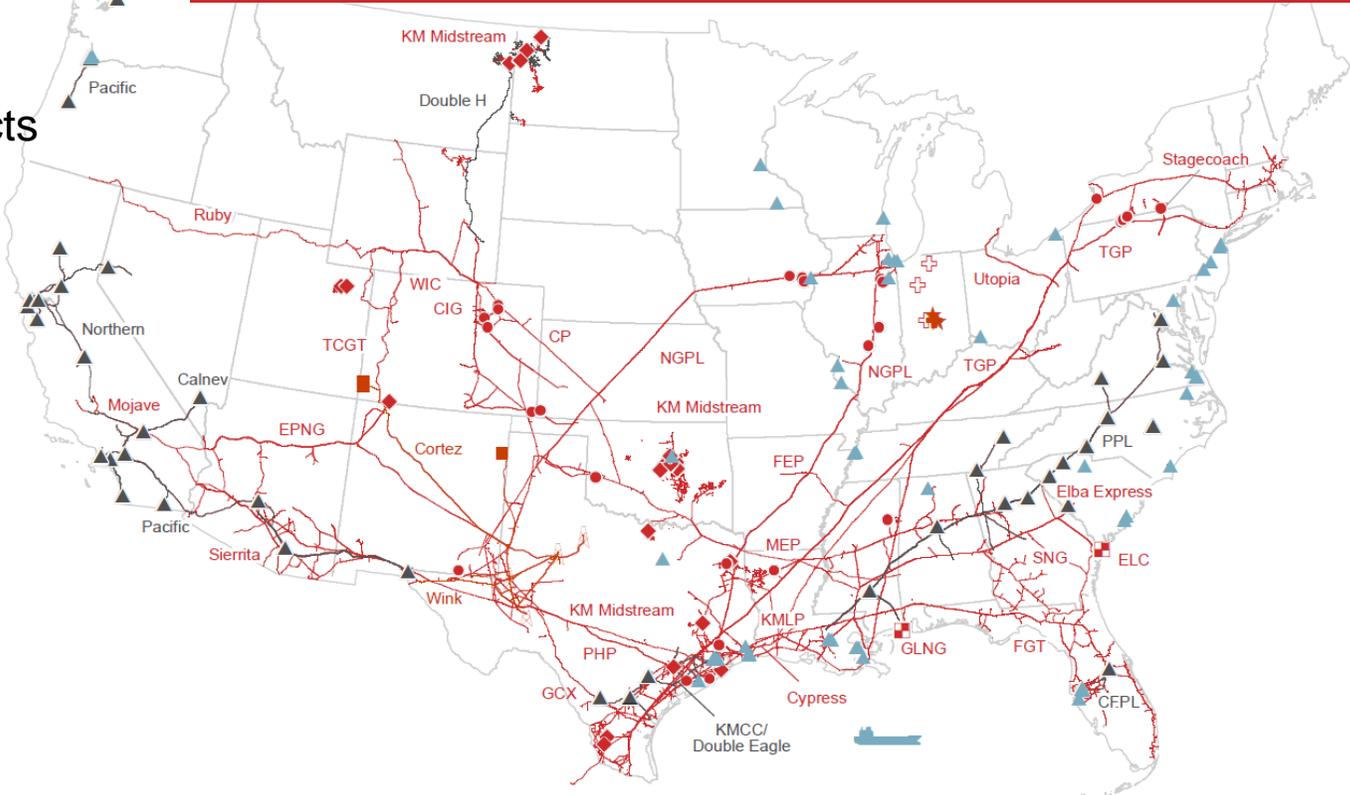
Largest CO₂ transport capacity of ~1.5 bcf/d

- ~1,500 miles of CO₂ pipelines

4 bcf^(a) of RNG production capacity by early 2023

Move ~40% of U.S. natural gas consumption & exports

Delivering energy to improve lives & create a better world



BUSINESS MIX



Note: Volumes per 2022 budget. Business mix based on 2022 budgeted Adjusted Segment EBDA. See Non-GAAP Financial Measures & Reconciliations.
 a) Annual capacity at KM share. 50% interest in Indy HBTU. 3 facilities in development are 100% owned.

STRATEGY

Maximize the value of our assets on behalf of shareholders

Stable, fee-based assets

Core energy infrastructure

Safe & efficient operator

Multi-year contracts

~94% take-or-pay, hedged, & fee-based cash flows^(a)

Invest in a low carbon future

Established Energy Transition Ventures Group

\$1.7 billion backlog with >65% allocated to low carbon investments

Investing in natural gas, RNG, and liquid biofuels infrastructure at attractive returns

Financial flexibility

4.3x 2022B expected YE Net Debt / Adjusted EBITDA

Long-term target remains around 4.5x

Low cost of capital

Mid-BBB credit ratings

Ample liquidity

Reduced net debt by over \$11 billion since 1Q 2015

Disciplined capital allocation

Conservative assumptions

High return thresholds

Self-funding 100% of capex & dividends for last six years

Enhance shareholder value

Maintain strong balance sheet

Attractive investments

Dividend growth

Share repurchases



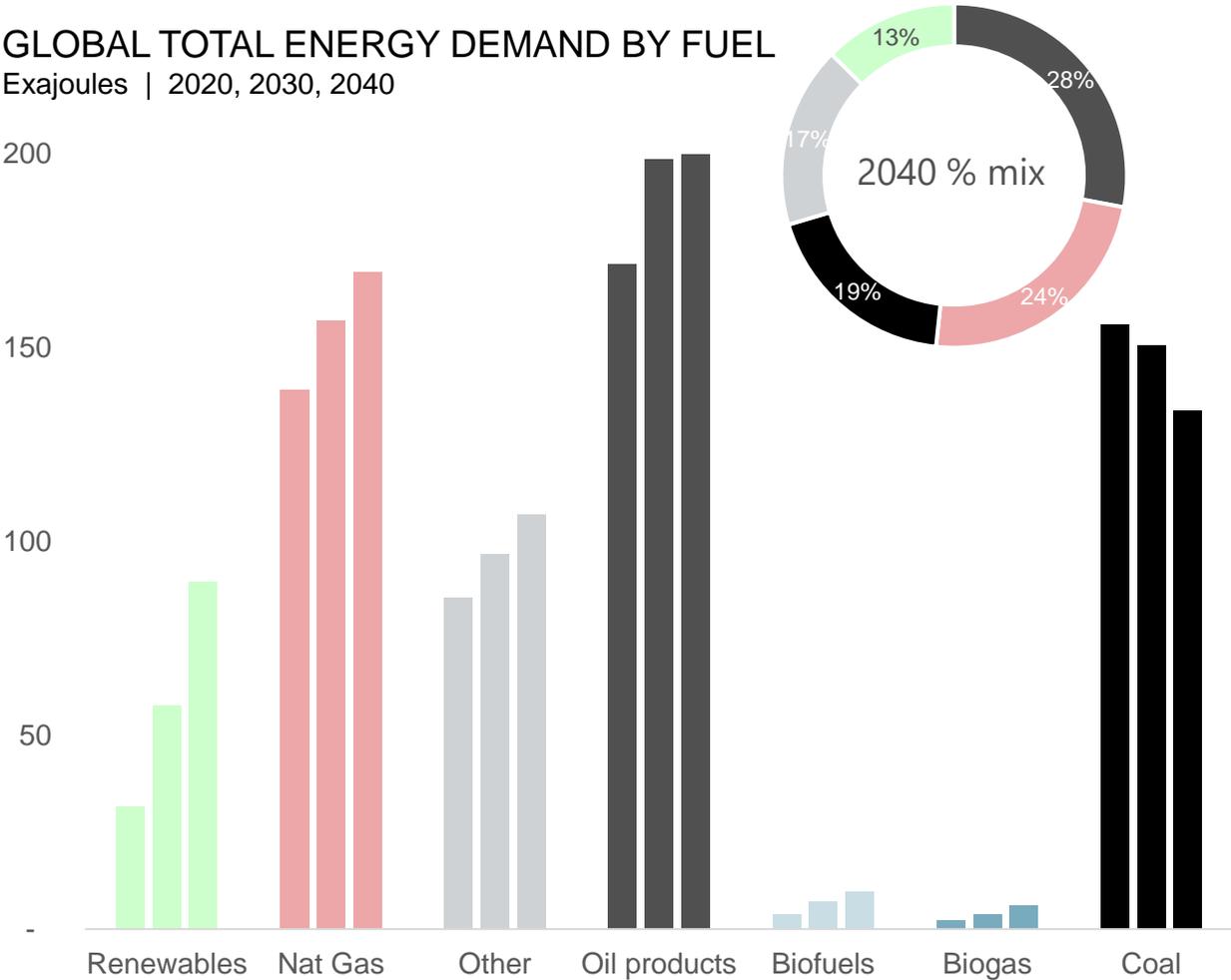
Natural gas storage wellhead, Houston, Texas

ALL ENERGY SOURCES REQUIRED TO MEET DEMAND OUTLOOK

Total energy demand expected to grow >20%

GLOBAL TOTAL ENERGY DEMAND BY FUEL

Exajoules | 2020, 2030, 2040



2020-2040 growth in Exajoules



Asia Pacific accounts for 55% of total growth

Based on IEA data from the IEA (2021) World Energy Outlook, [World Energy Outlook 2021 – Analysis – IEA](#). All rights reserved; as modified by Kinder Morgan. STEPS (Stated Policies) scenario. Note: Other includes nuclear, modern solid biomass, and traditional biomass.

Provide energy services in a safe, efficient, and environmentally responsible manner for the benefit of people, communities, and businesses

environmental

Invest in low carbon future

- Grow natural gas business
- Invest in renewable fuels
- Leverage CCUS expertise & capabilities
- Energy Transition Ventures Group explores opportunities beyond our core business

Minimize environmental impact from our operations

- Reduce emissions
- Restore & protect biodiversity
- Safety-focused culture

social

Build & maintain relationships with stakeholders where we operate

Foster a diverse, inclusive, and respectful workplace

Support employee career development

Expect employees & representatives to adhere to our Code of Business Conduct and Ethics and Supplier Code of Conduct

governance

Risks & opportunities are continually monitored and communicated to leadership

Board evaluates long-term business strategy for resilience & adaptability

Board committees include EHS (including ESG), Audit, Compensation, and Nominating & Governance

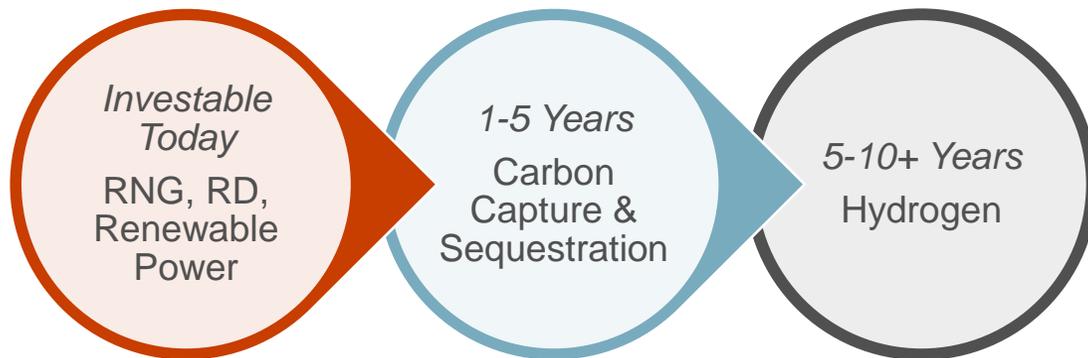
Management and employee compensation tied to ESG performance



Image of right-of-way on net-zero Ruby pipeline

ENERGY TRANSITION VENTURES (ETV) GROUP

The group is evaluating commercial opportunities emerging from the low-carbon energy transition



Opportunities for ETV group are outside of our existing asset base

Business segments will continue to pursue their own energy transition opportunities on existing assets

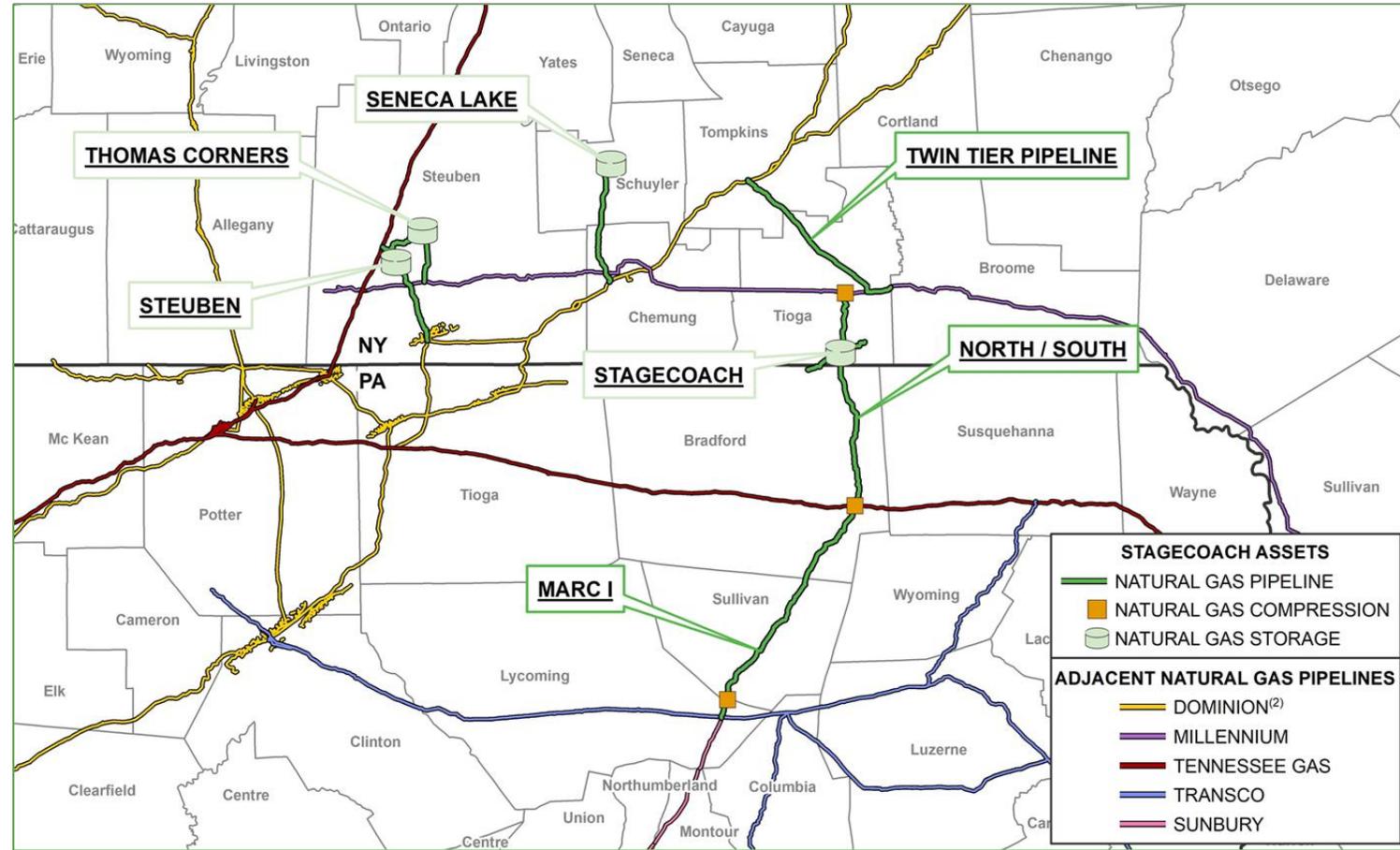
Most attractive opportunities likely to be synergistic with our existing infrastructure and expertise

Projects will have to compete for capital
Remain disciplined and focused on attractive returns exceeding cost of capital

Acquired RNG developer Kinetrex Energy in 3Q 2021

STAGECOACH ACQUISITION

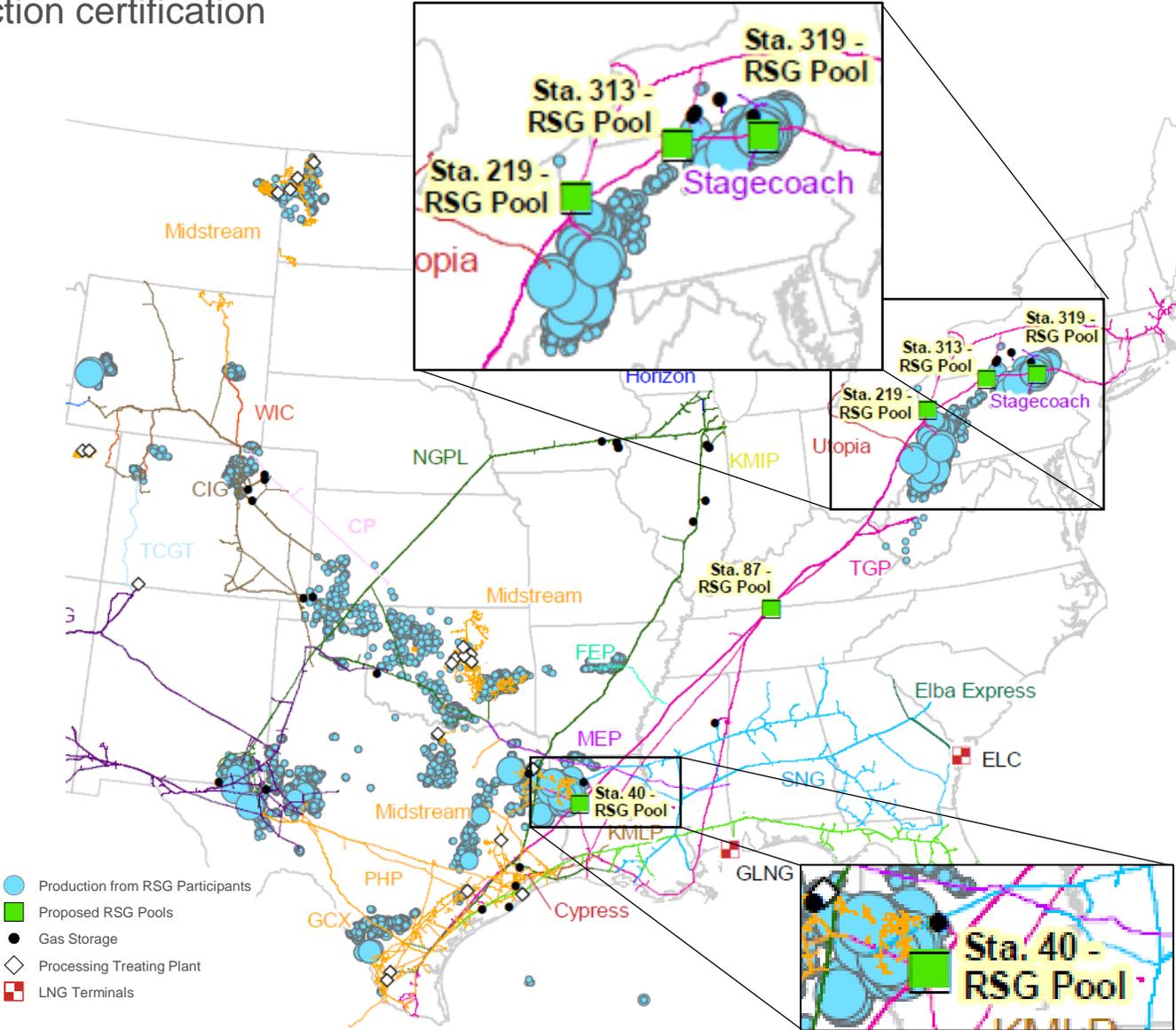
- Acquisition completed July 2021
- Converted to DART April 2022
- Offers Tennessee customers additional storage options
- Allows for shipper balancing options within the Marcellus fairway that were previously unavailable



NEW RSG POOLING SERVICE ON TGP

RSG may trade at a premium due to low emissions production certification

- New RSG pooling service encourages certified producers to move their gas on TGP
- Working with ICE to establish trading hubs at 5 pooling points
- Only gas meeting certain criteria can be aggregated at these 5 pooling points
 - Certification from a qualified third party, i.e. Trustwell and MIQ with acceptable rating levels
 - Methane emissions intensity level $\leq 0.2\%$
- Allows end-users such as LNG facilities, LDCs and power generators to purchase low methane intensity gas & have it transported on a ONE Future pipeline
- As the RSG market grows, pooling may expand to our other interstate pipelines & supply growth on our systems may increase value of transport



Utilities are supportive

Map represents Trustwell and MIQ participants as of 2021. Production includes non-RSG certified production.



Delivering Energy to Improve Lives

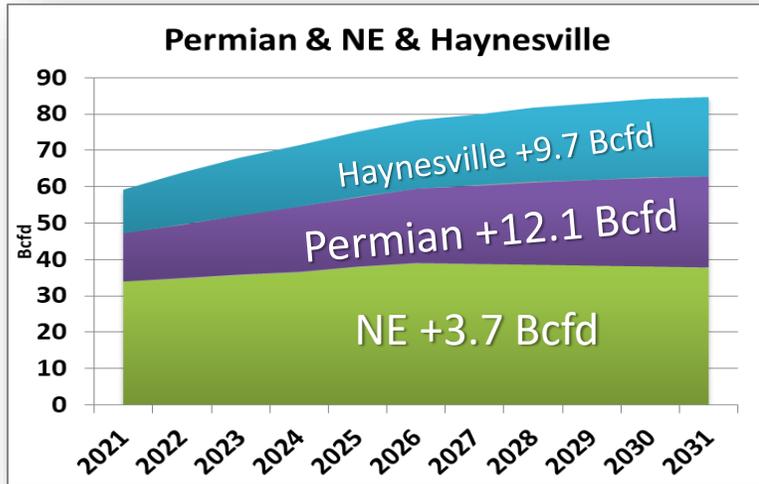
25 YEARS
1997-2022

FUNDAMENTAL UPDATE

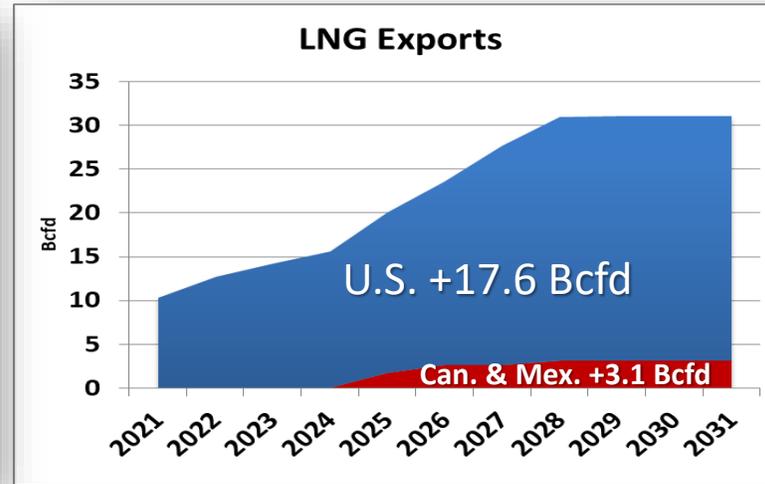
MARK WILSON
DIRECTOR – ASSET OPTIMIZATION

KEY TRENDS

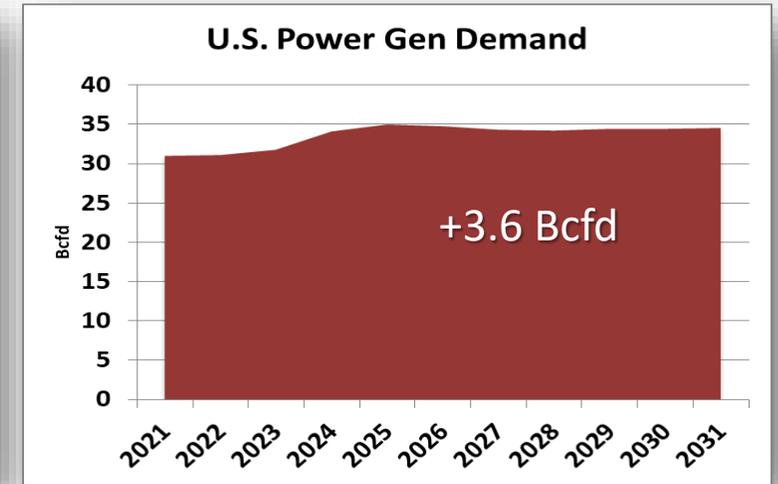
Source: ICF International and Kinder Morgan Analysis



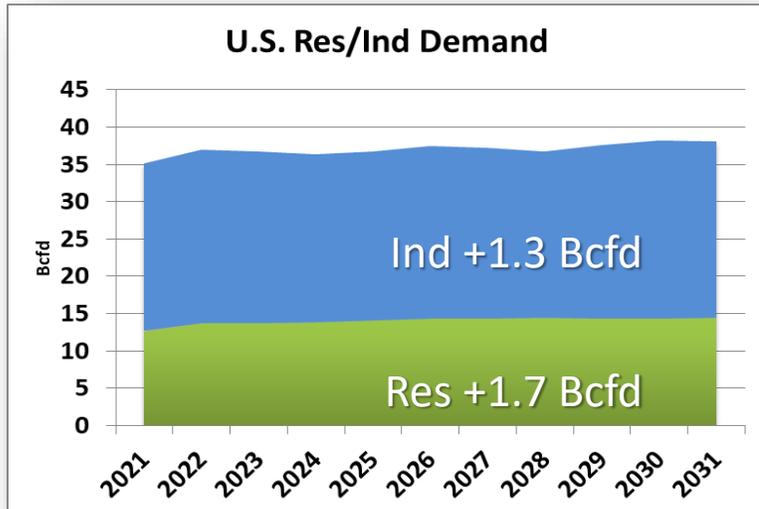
Continued supply increases



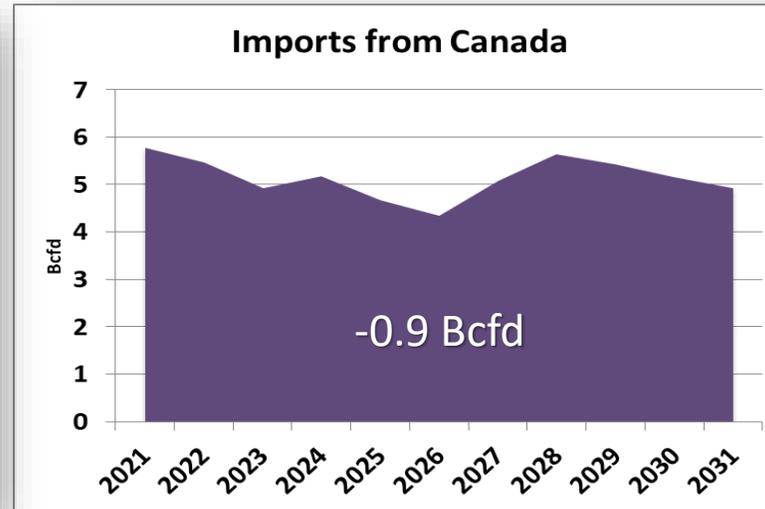
North America is a net exporter



More Gas-fired generation



Residential & Industrial growth



Flat Canadian Exports to U.S.

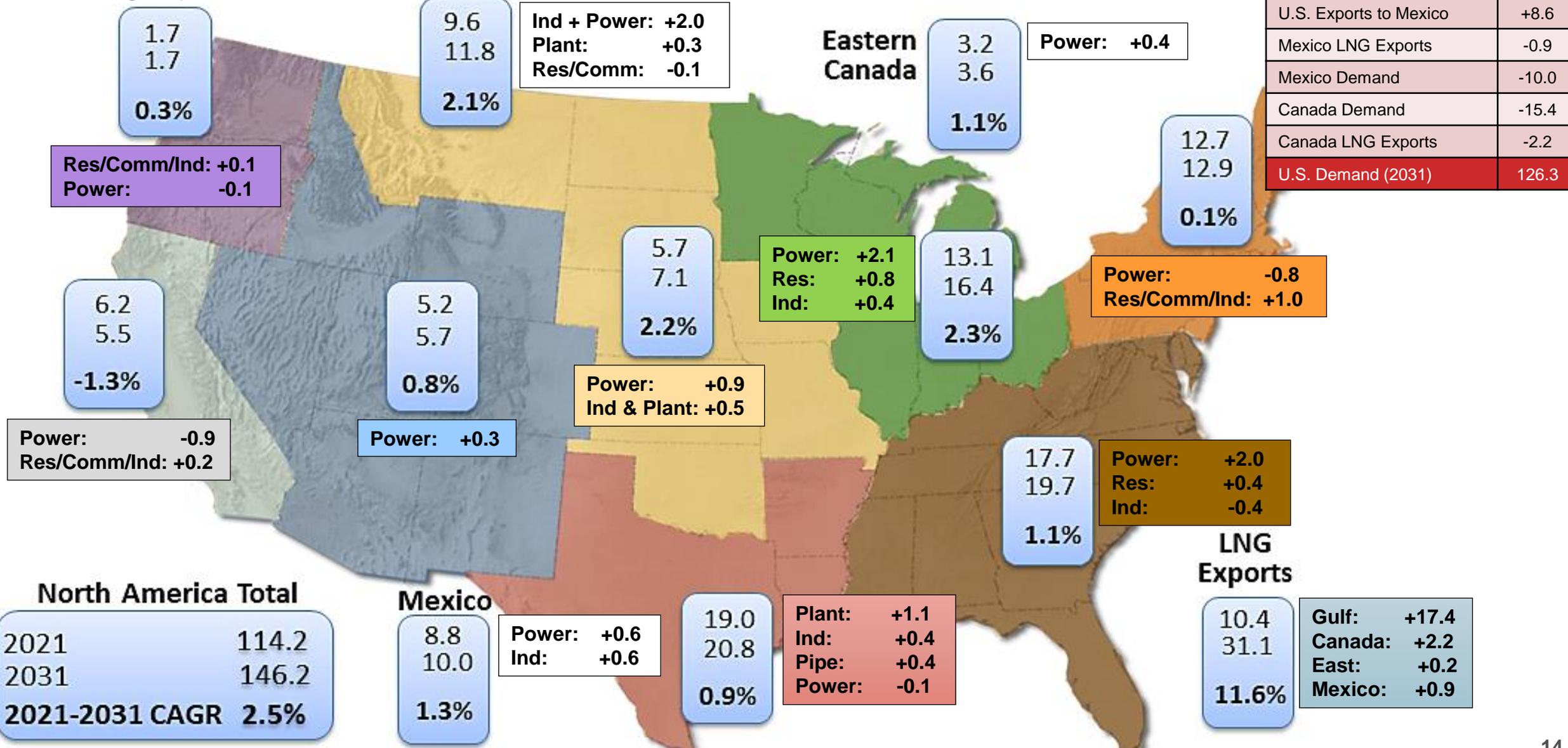


More U.S. Exports to Mexico

GAS DEMAND

Including Exports

2021-2031 Volumes in Bcf/d



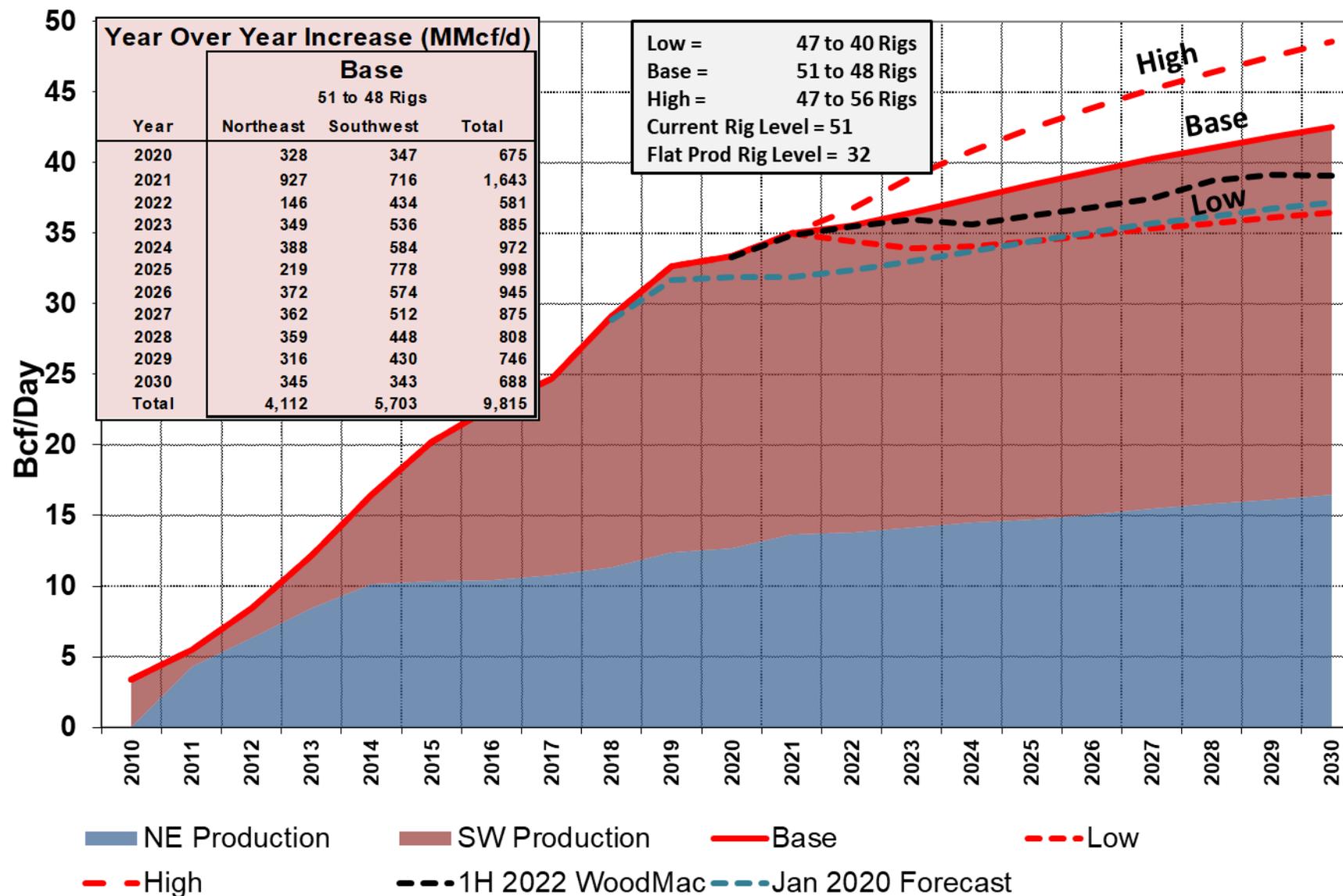
North American Demand		146.2
U.S. Exports to Mexico	+8.6	
Mexico LNG Exports	-0.9	
Mexico Demand	-10.0	
Canada Demand	-15.4	
Canada LNG Exports	-2.2	
U.S. Demand (2031)	126.3	

North America Total	
2021	114.2
2031	146.2
2021-2031 CAGR	2.5%

LNG Exports	
Gulf:	+17.4
Canada:	+2.2
East:	+0.2
Mexico:	+0.9

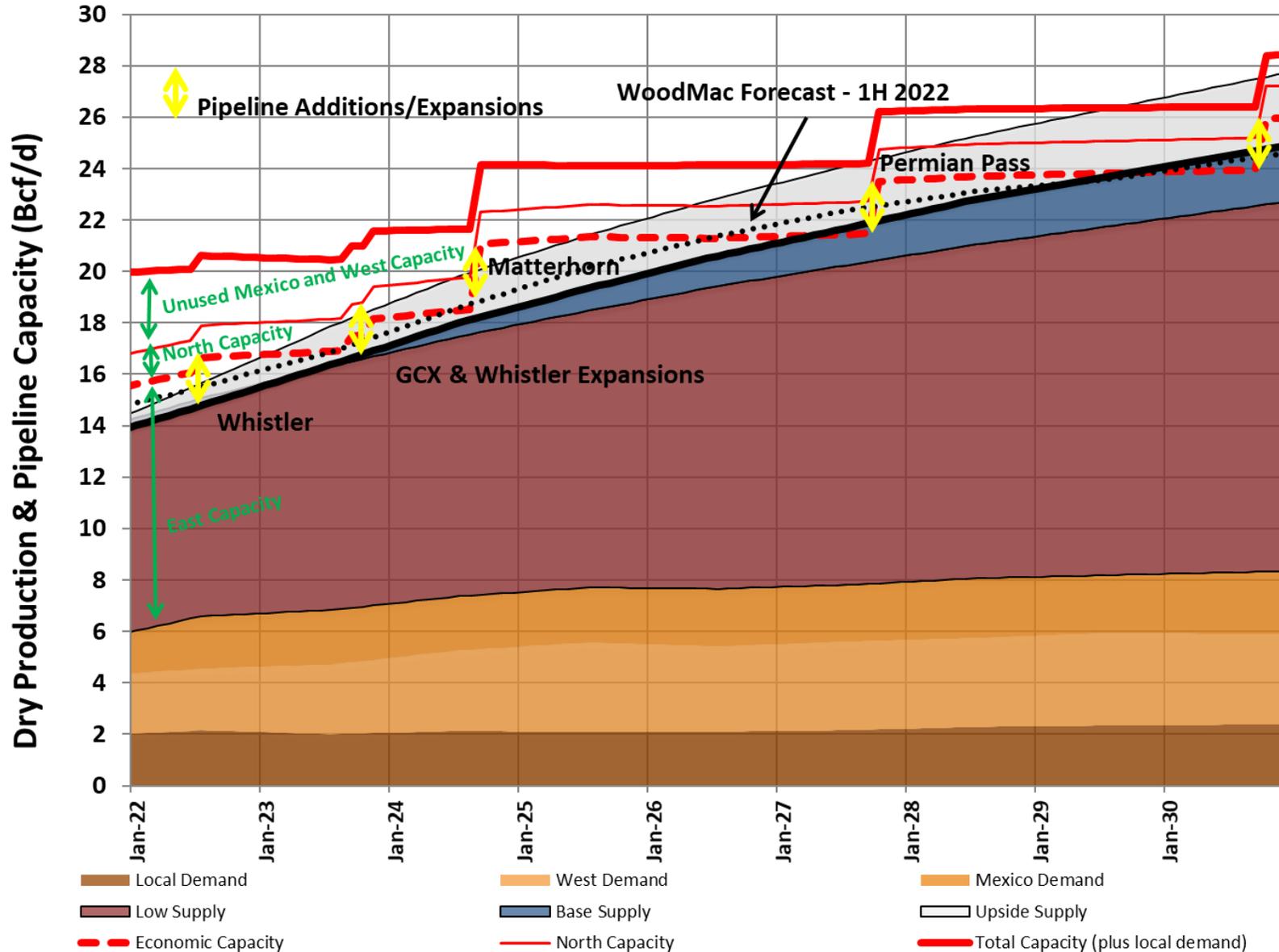
APPALACHIAN BASIN WELLHEAD FORECAST

Q2 2022 Base Case



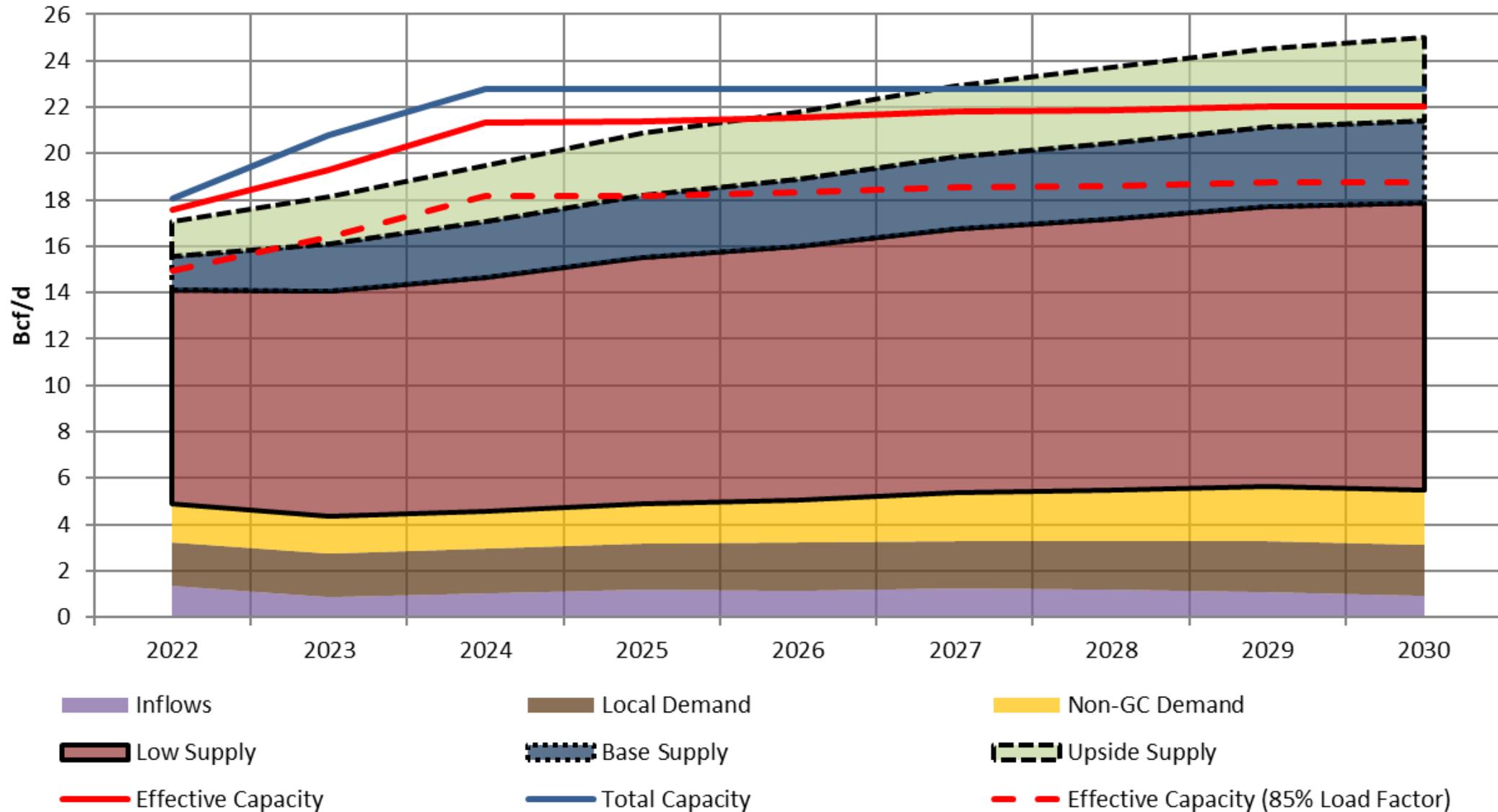
PERMIAN BASIN INFRASTRUCTURE FORECAST

Q2 2022 Base Case



HAYNESVILLE INFRASTRUCTURE FORECAST

Q2 2022 Base Case

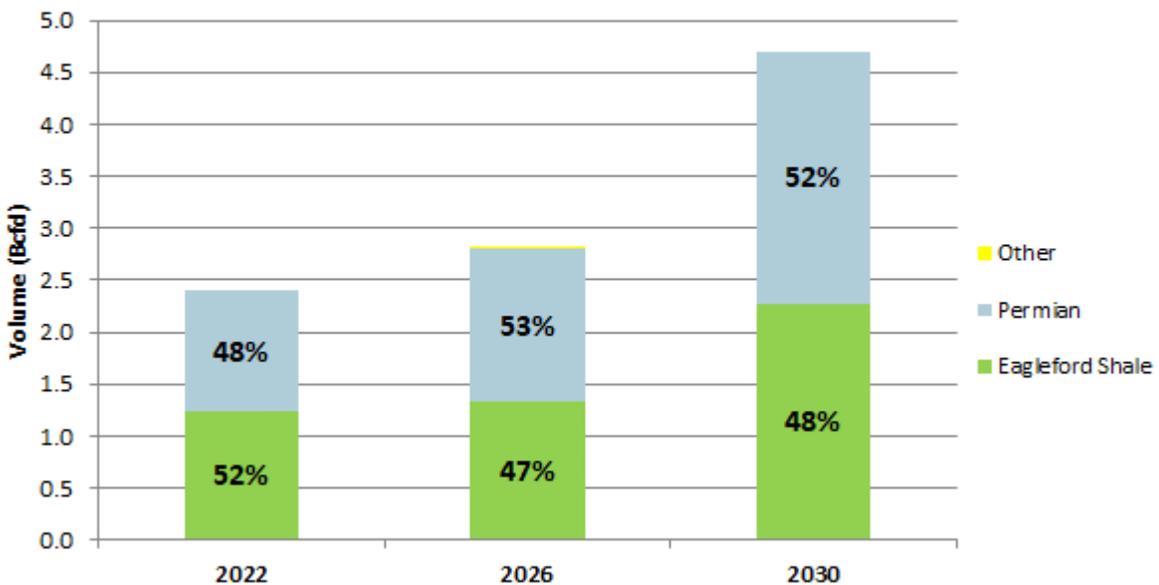


SUPPLY TO LNG EXPORT LOCATIONS

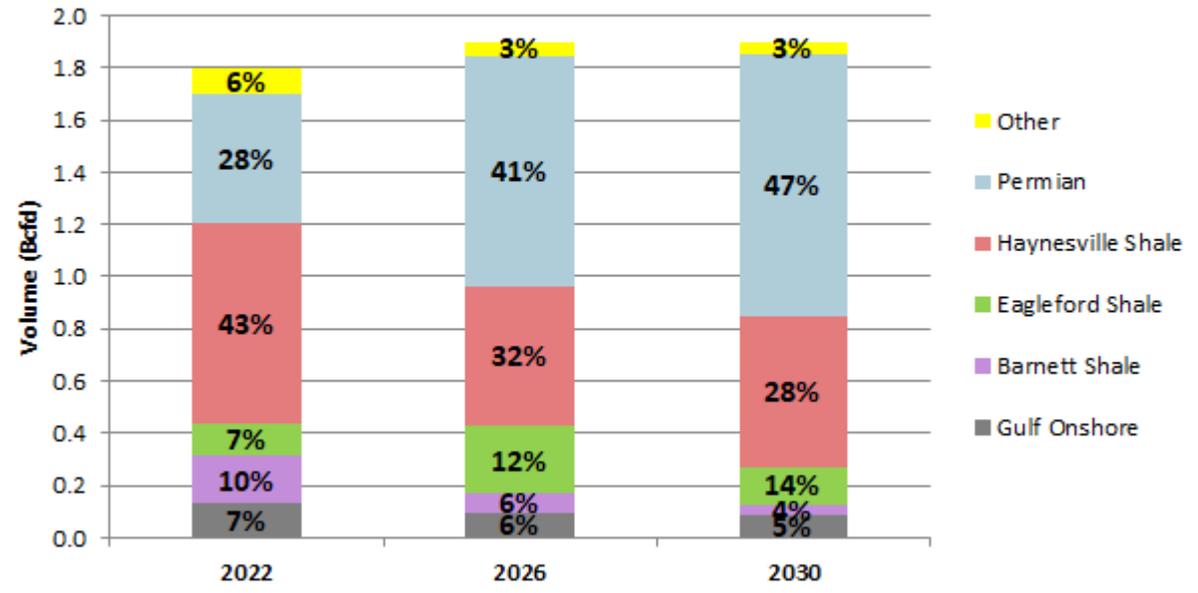
Permian is a dominant source of supply to Corpus Christi and eventually Freeport. Pipeline capacity expansions and new builds from the Permian enable Permian gas to reach some LNG exports in the LA region as well.

Haynesville is the dominant supply source to LNG export facilities in the LA region and a significant source for the HSC region. Pipeline capacity from the Haynesville is being expanded and constructed to reach these facilities.

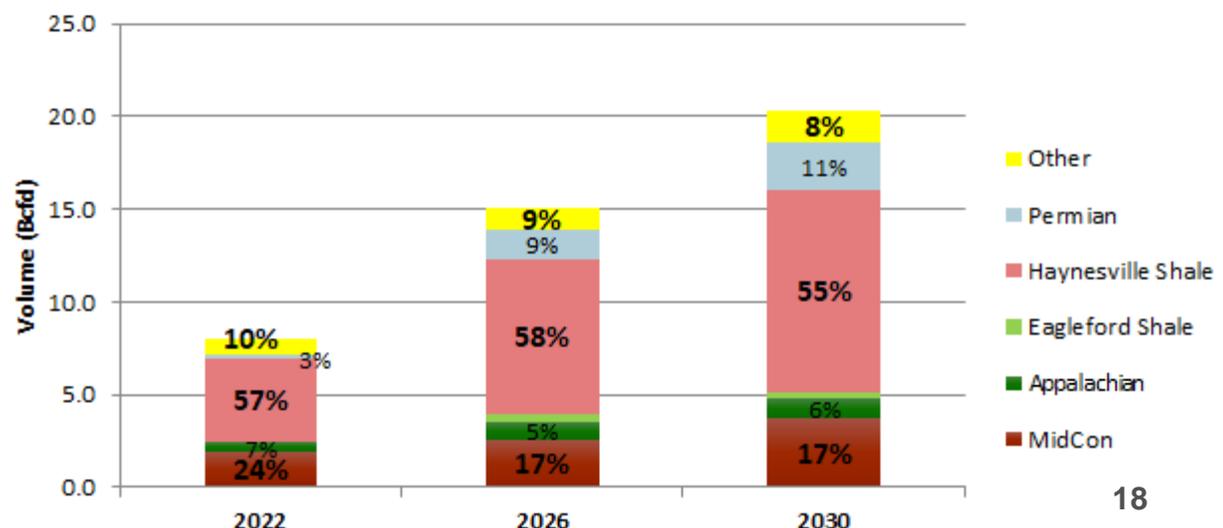
Sources of Supply to Corpus Christi & Rio Grande



Sources of Supply to Freeport

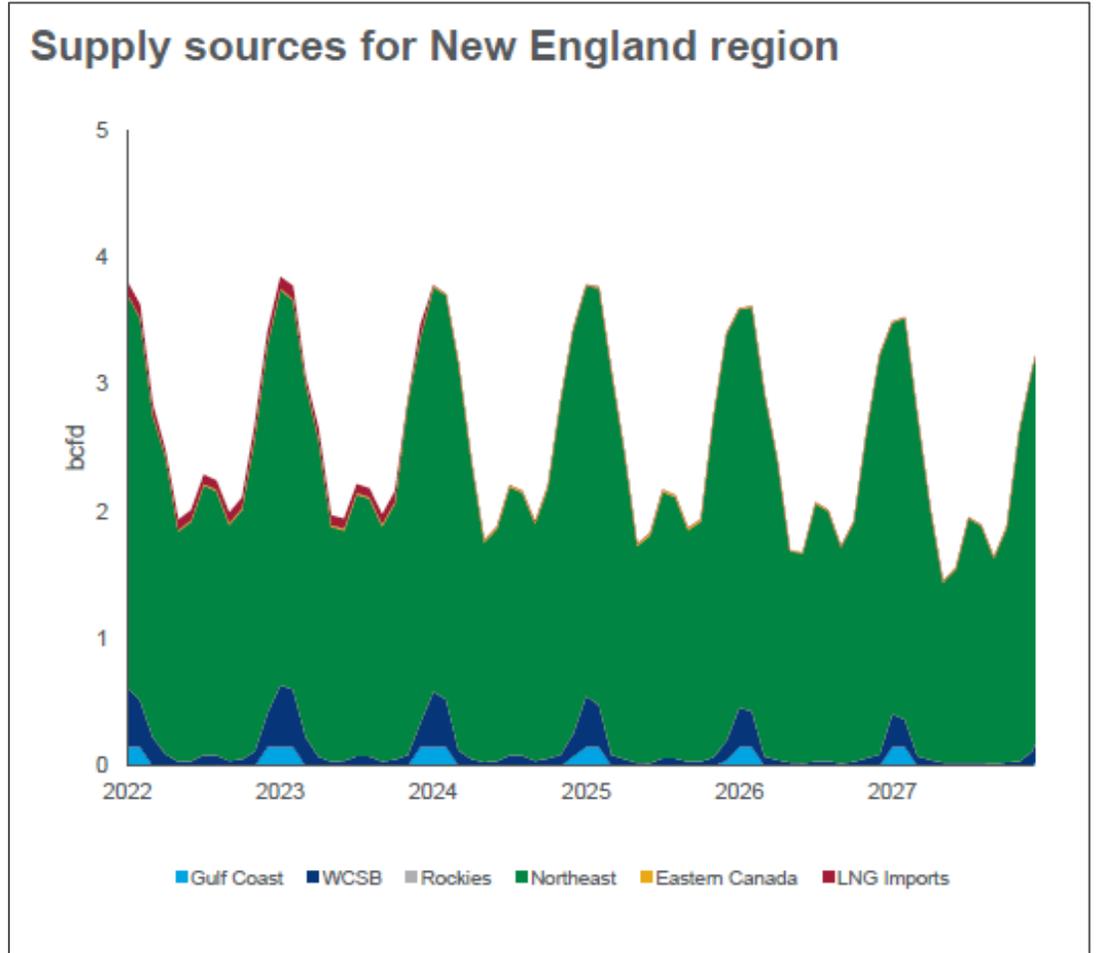
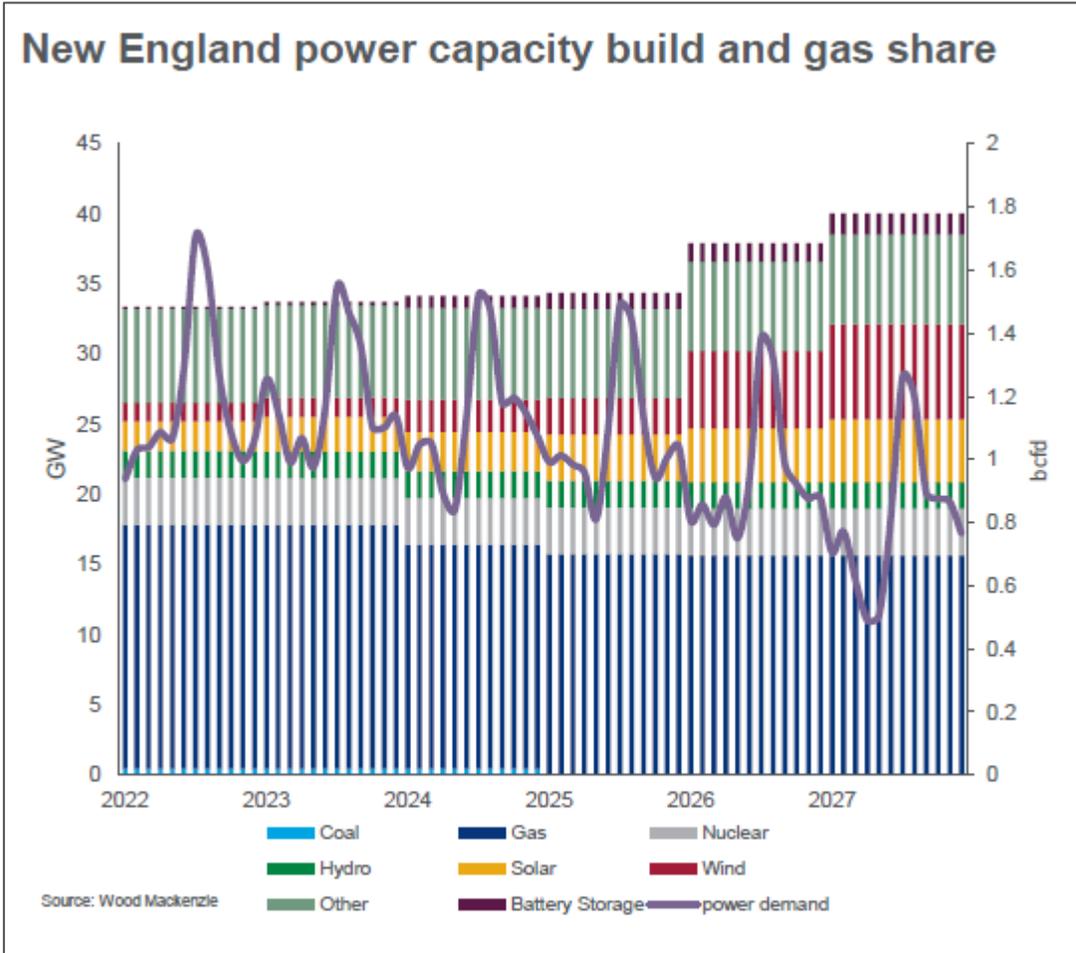


Sources of Supply to Sabine, Cameron, Calcasieu, Golden Pass, Plaquemines, Lake Charles, New Fortress, & Driftwood



NEW ENGLAND SUPPLY / DEMAND BALANCE

Source: WoodMac



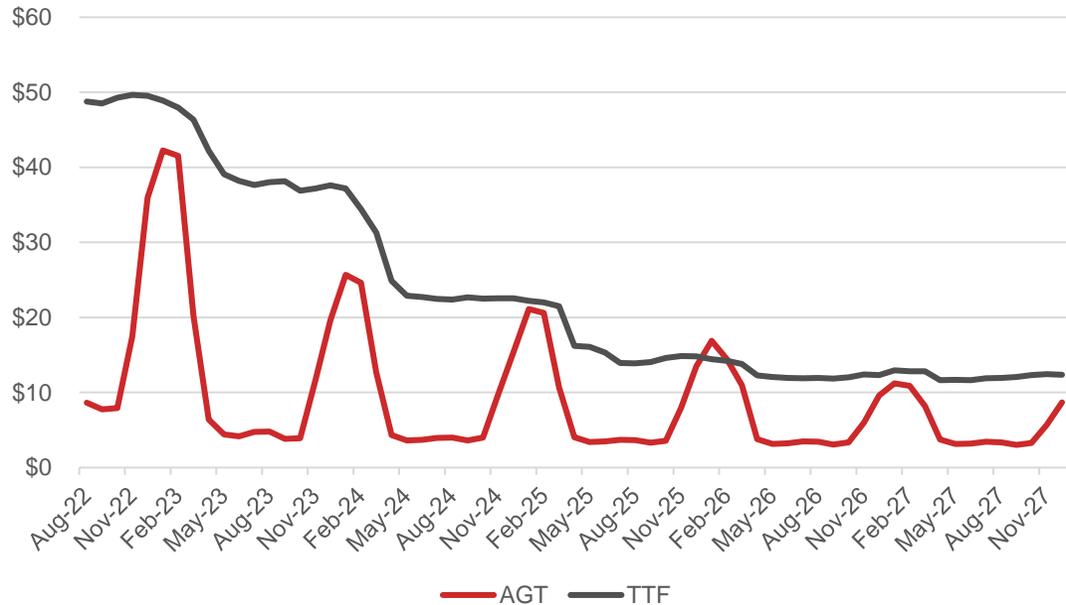
Current Winter Outlook

- Prices heavily influenced by global LNG prices
- Distillate stocks for dual fuel generation are lower than normal

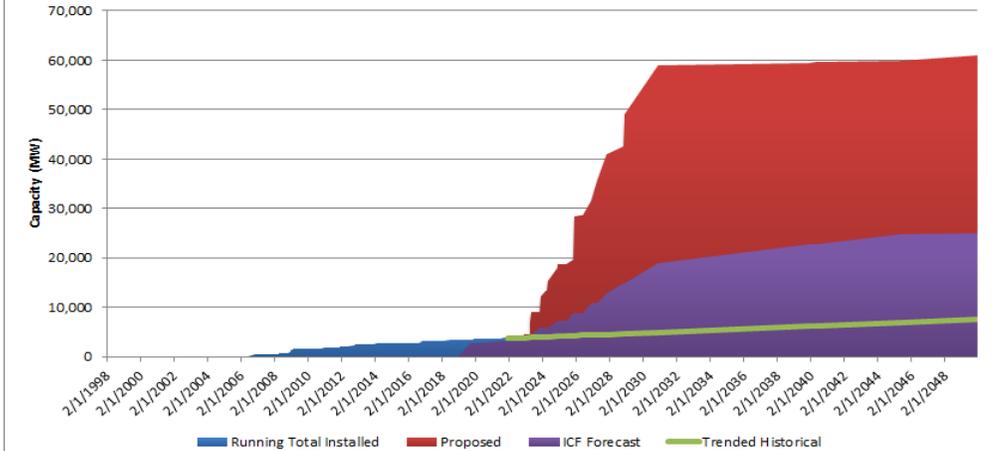
Future

- Prices ease as LNG supply/demand picture rebalances
- Renewables penetration lessens need for LNG cargoes – but when?

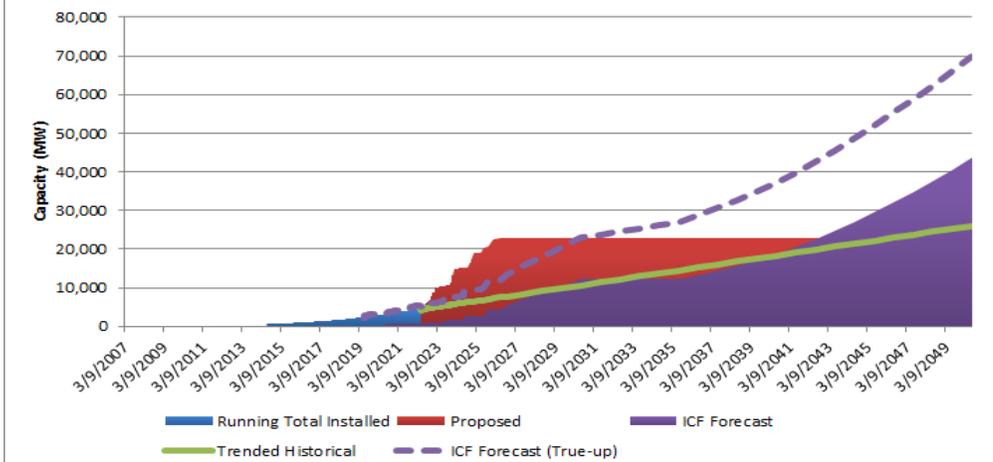
Futures Prices



Wind Capacity Proposed vs. Historical (NYISO & NEISO)



Solar Capacity Proposed vs. Historical (NYISO & NEISO)





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1997-2022

BUSINESS DEVELOPMENT UPDATE

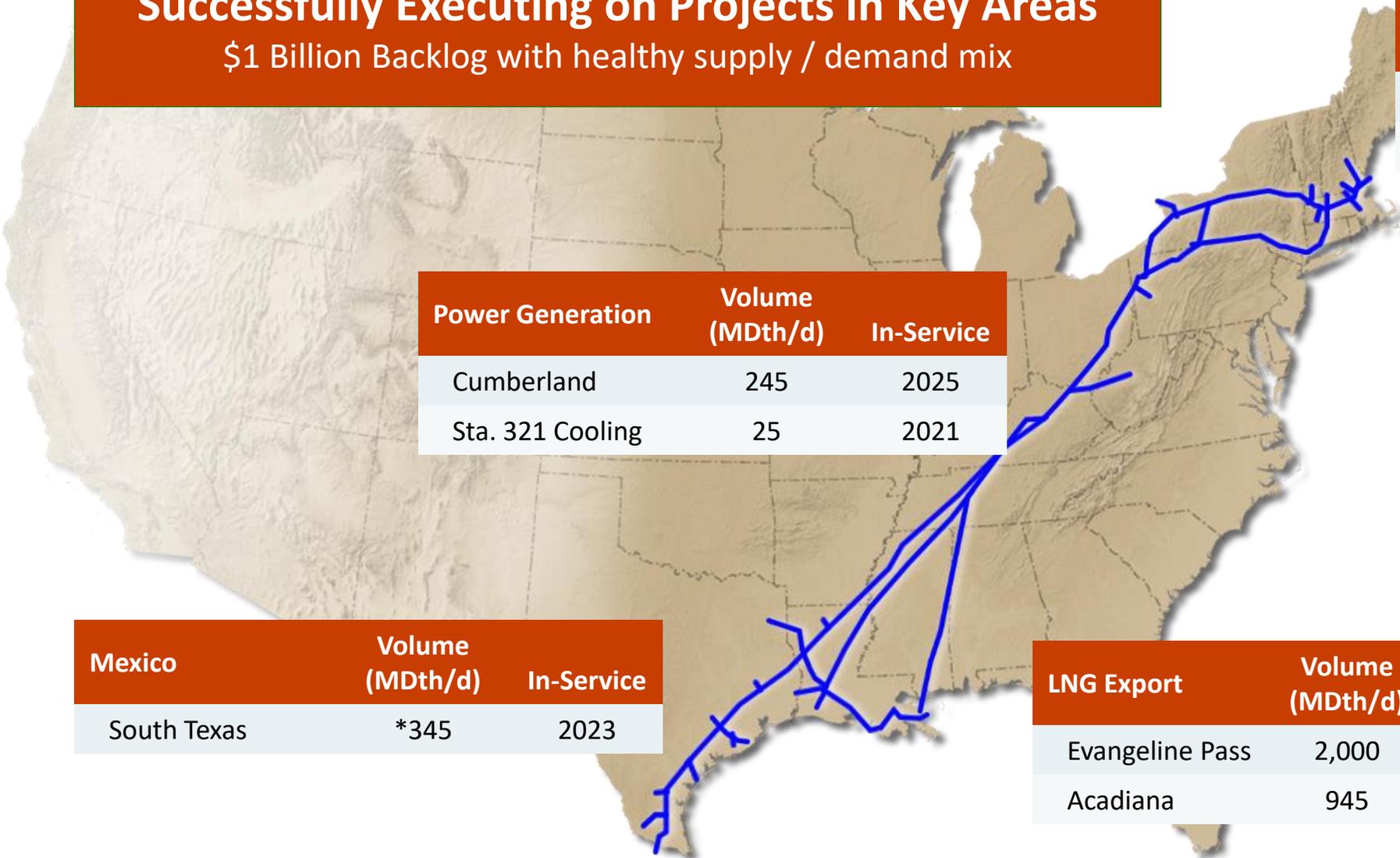
PRESTON TROUTMAN
DIRECTOR – BUSINESS DEVELOPMENT

ANNOUNCED CAPITAL PROJECTS



25 YEARS
1997-2022

Successfully Executing on Projects in Key Areas
\$1 Billion Backlog with healthy supply / demand mix



Northeast	Volume (MDth/d)	In-Service
East 300	115	2023
Line 261	96	2021

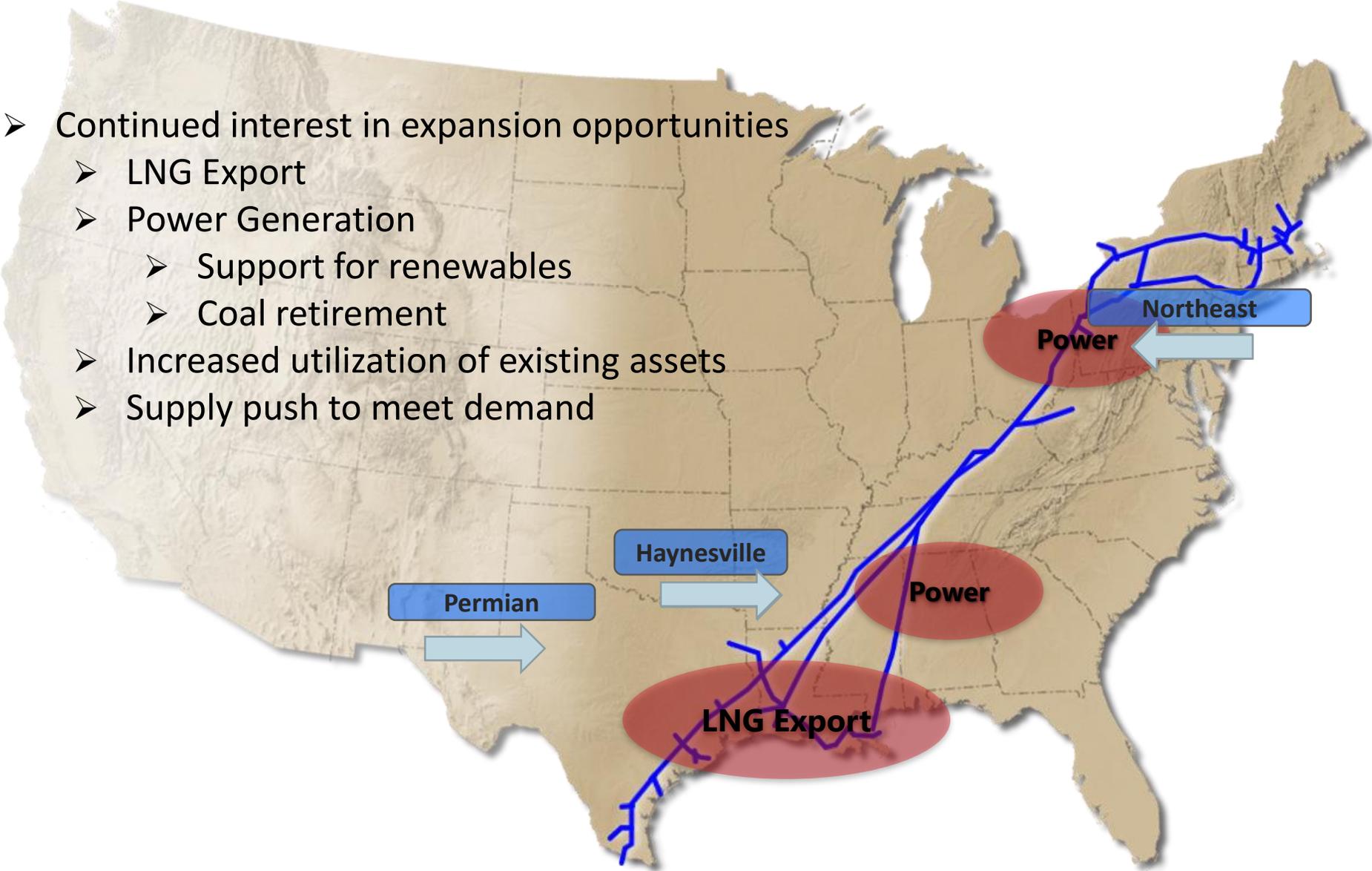
Power Generation	Volume (MDth/d)	In-Service
Cumberland	245	2025
Sta. 321 Cooling	25	2021

Mexico	Volume (MDth/d)	In-Service
South Texas	*345	2023

LNG Export	Volume (MDth/d)	In-Service
Evangeline Pass	2,000	24/25
Acadiana	945	2021

HIGH LEVELS OF INTEREST

- Continued interest in expansion opportunities
 - LNG Export
 - Power Generation
 - Support for renewables
 - Coal retirement
- Increased utilization of existing assets
- Supply push to meet demand

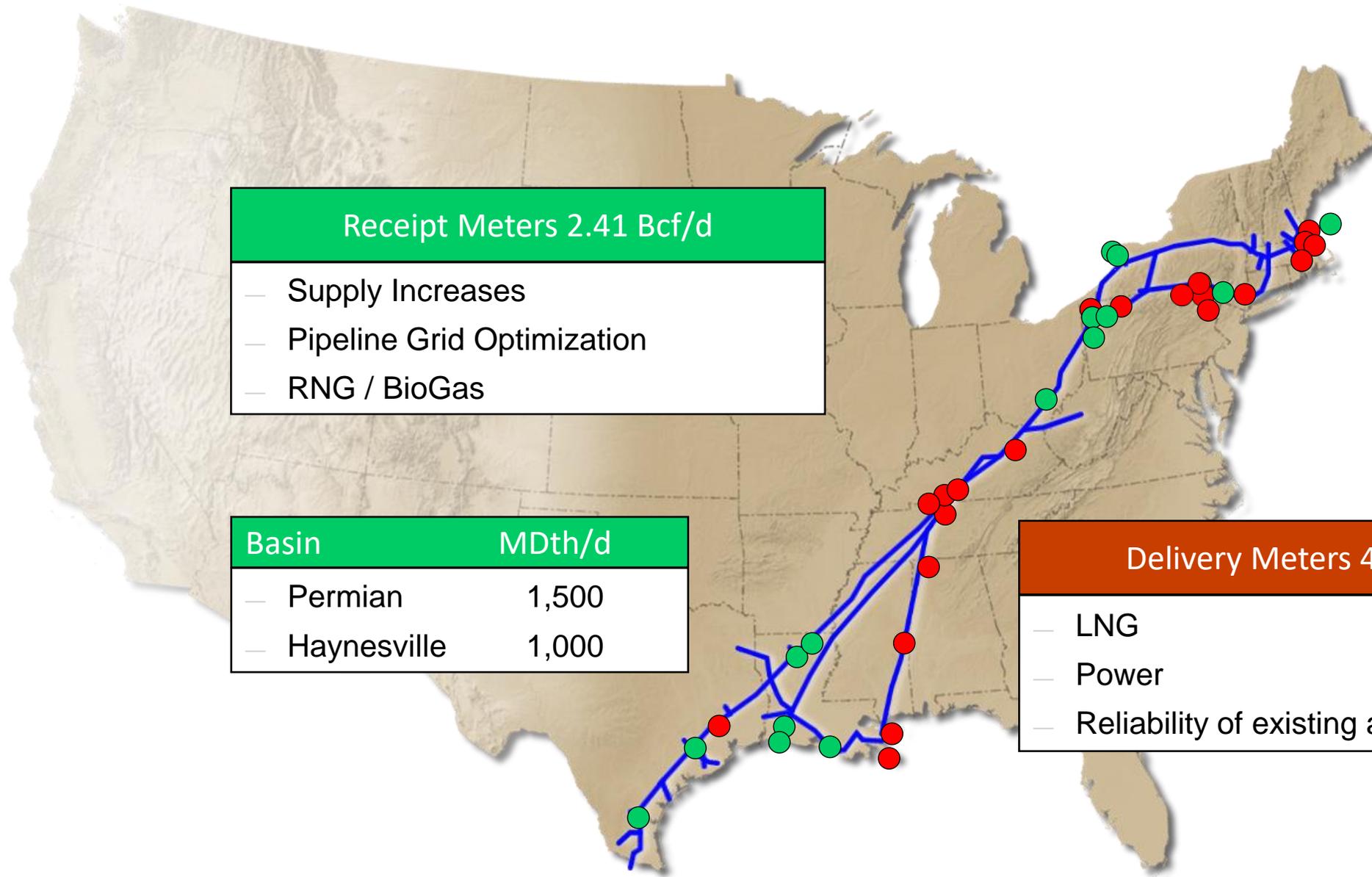


INTERCONNECTS

North Region (TGP, Stagecoach, & KMLP)



25 YEARS
1997-2022





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25 YEARS
1997-2022

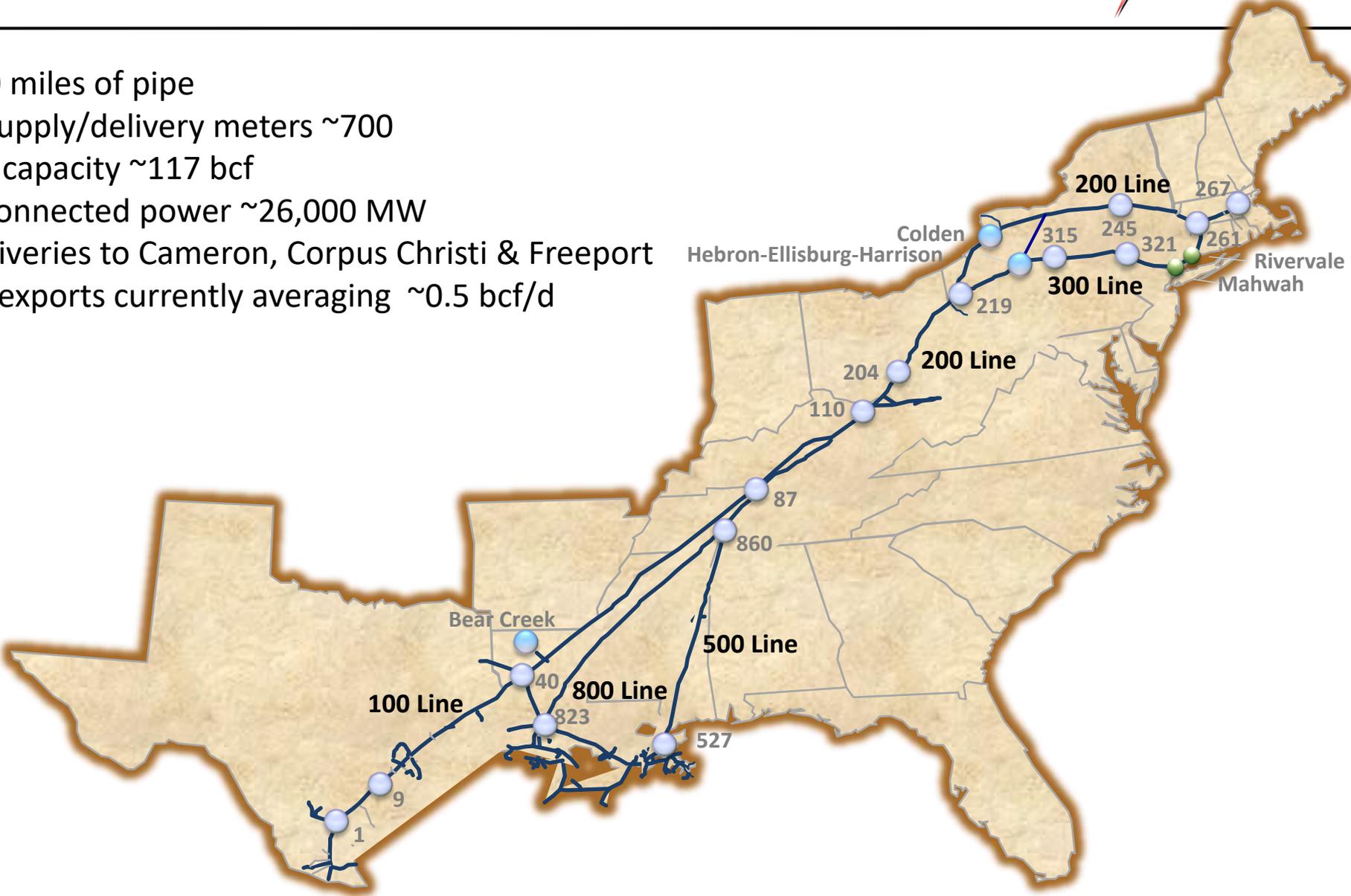
OPERATIONS UPDATE

ROB PERKINS
VICE PRESIDENT – GAS CONTROL

- System wide flows and throughput
- Winter Review
- Summer update
- Operations expectations

TGP SYSTEM UPDATE

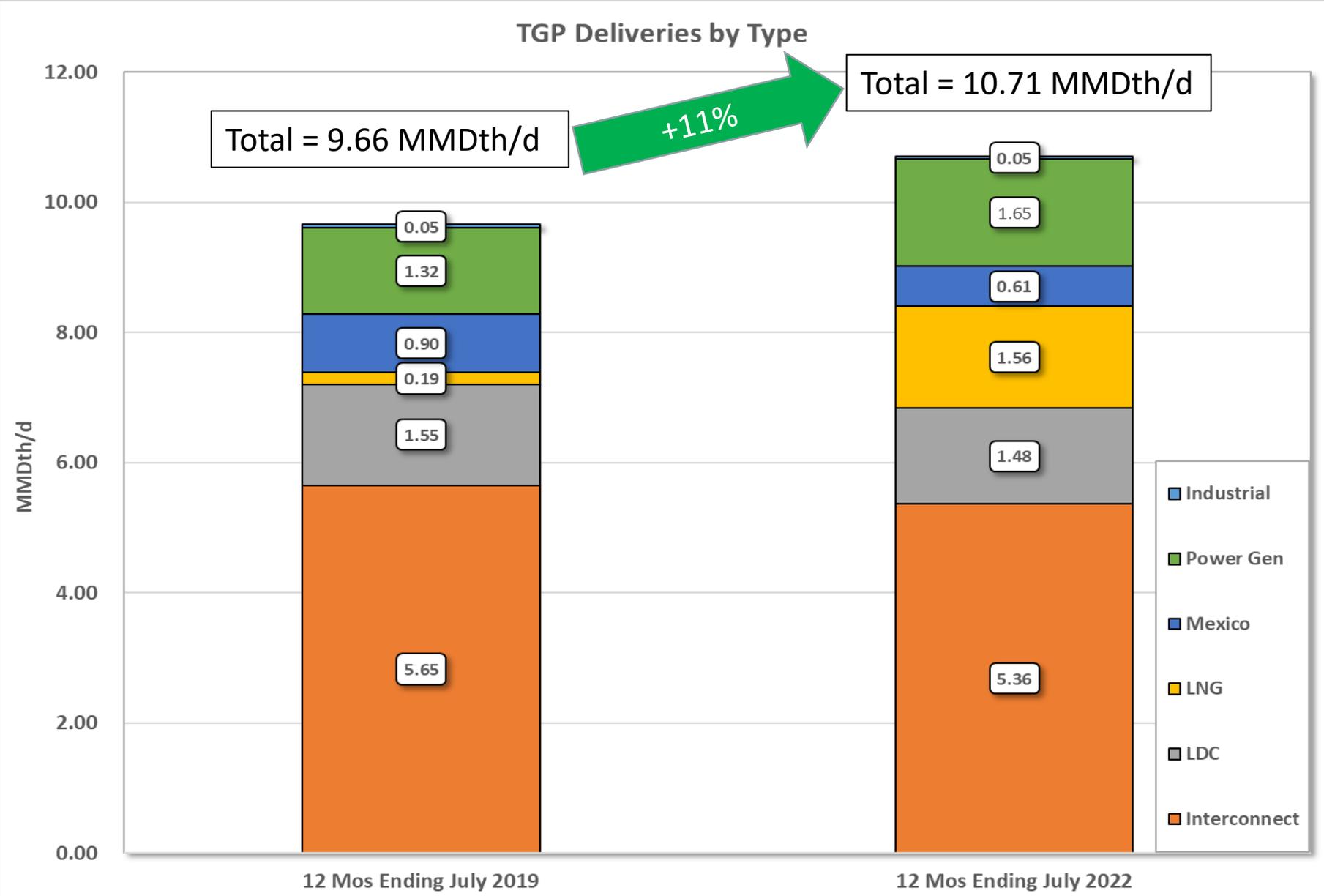
- ~11,750 miles of pipe
- Active supply/delivery meters ~700
- Storage capacity ~117 bcf
- Direct connected power ~26,000 MW
- LNG deliveries to Cameron, Corpus Christi & Freeport
- Mexico exports currently averaging ~0.5 bcf/d

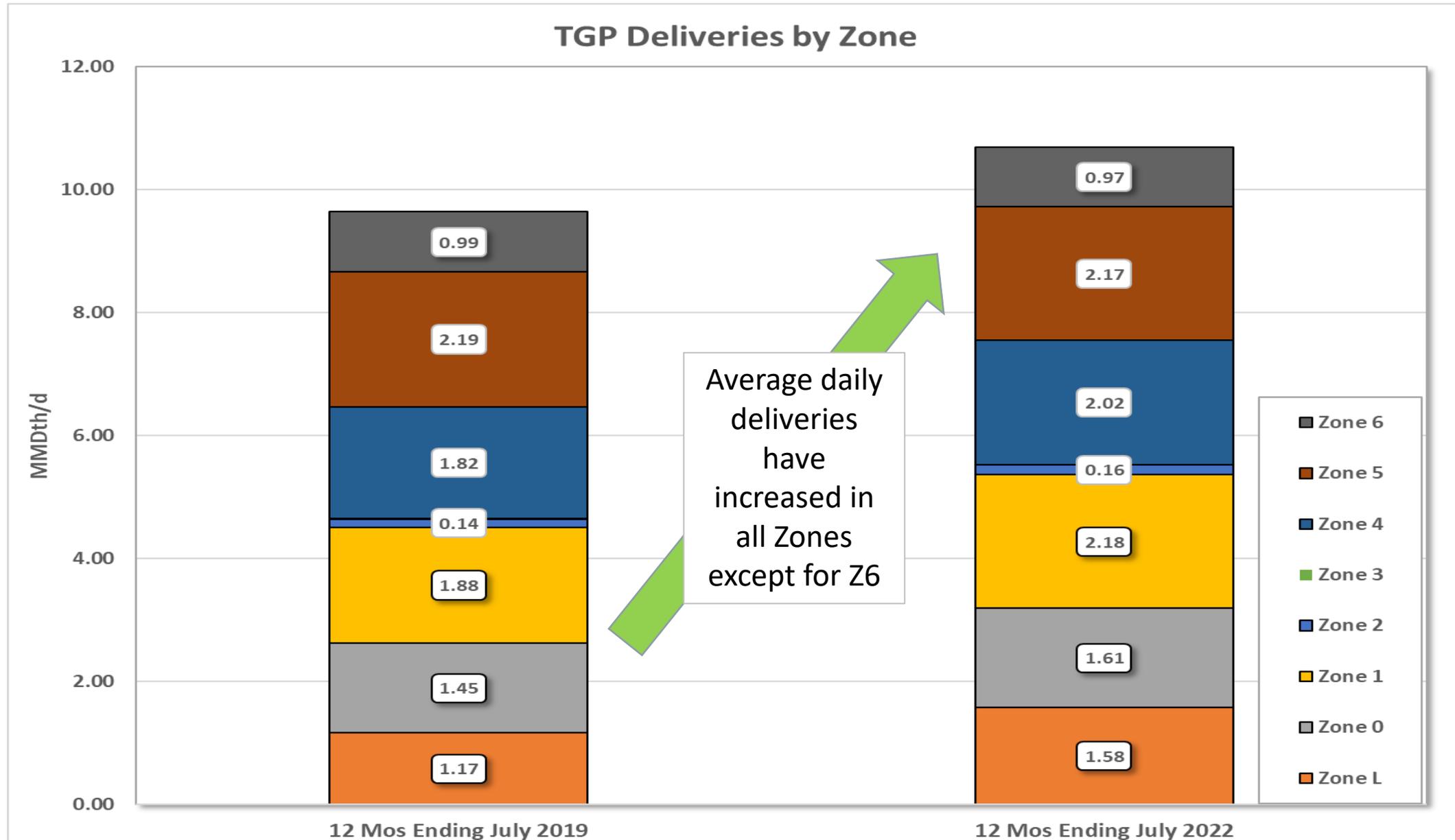


TGP SYSTEM UPDATE – DELIVERIES BY TYPE

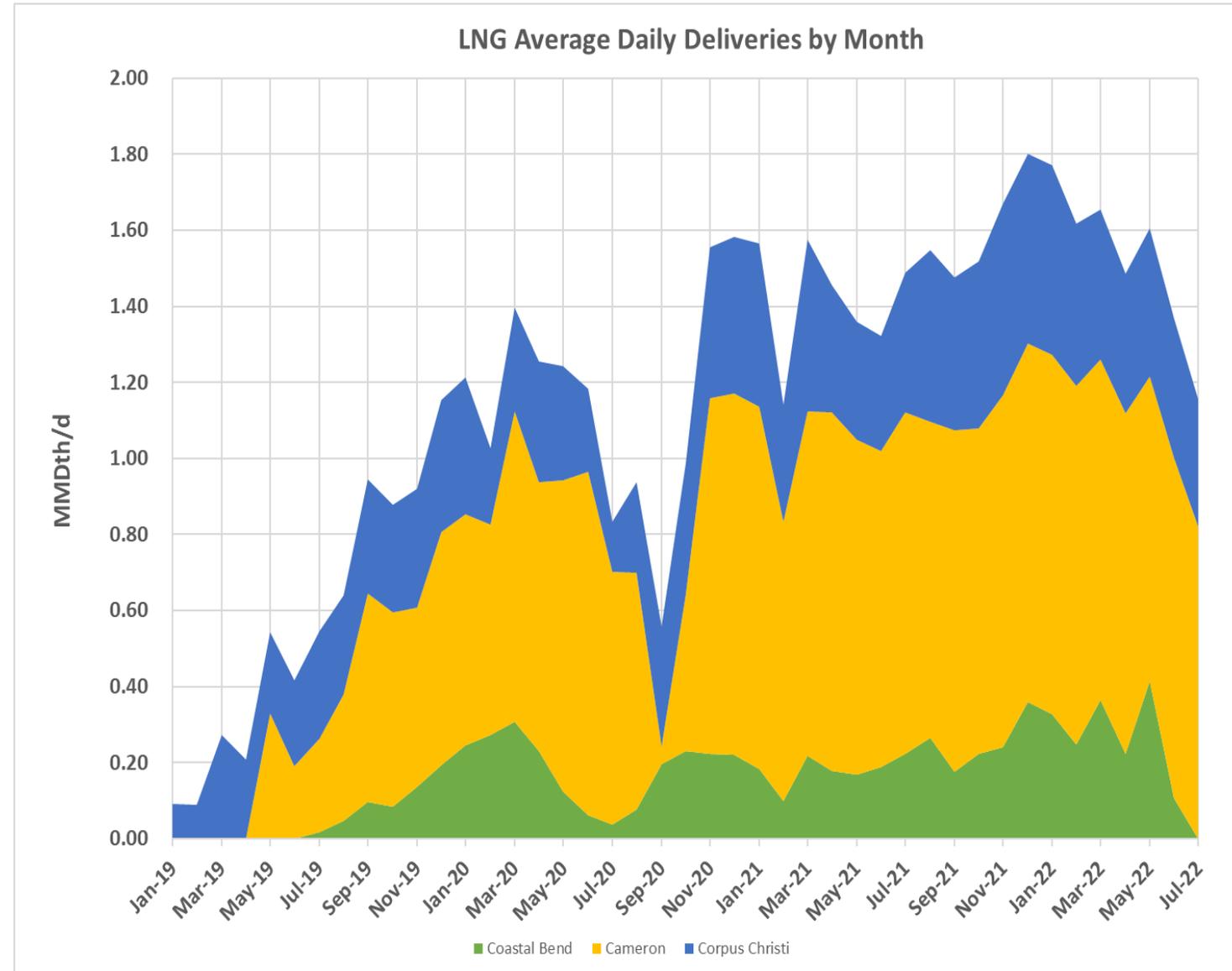


25 YEARS
1977-2022





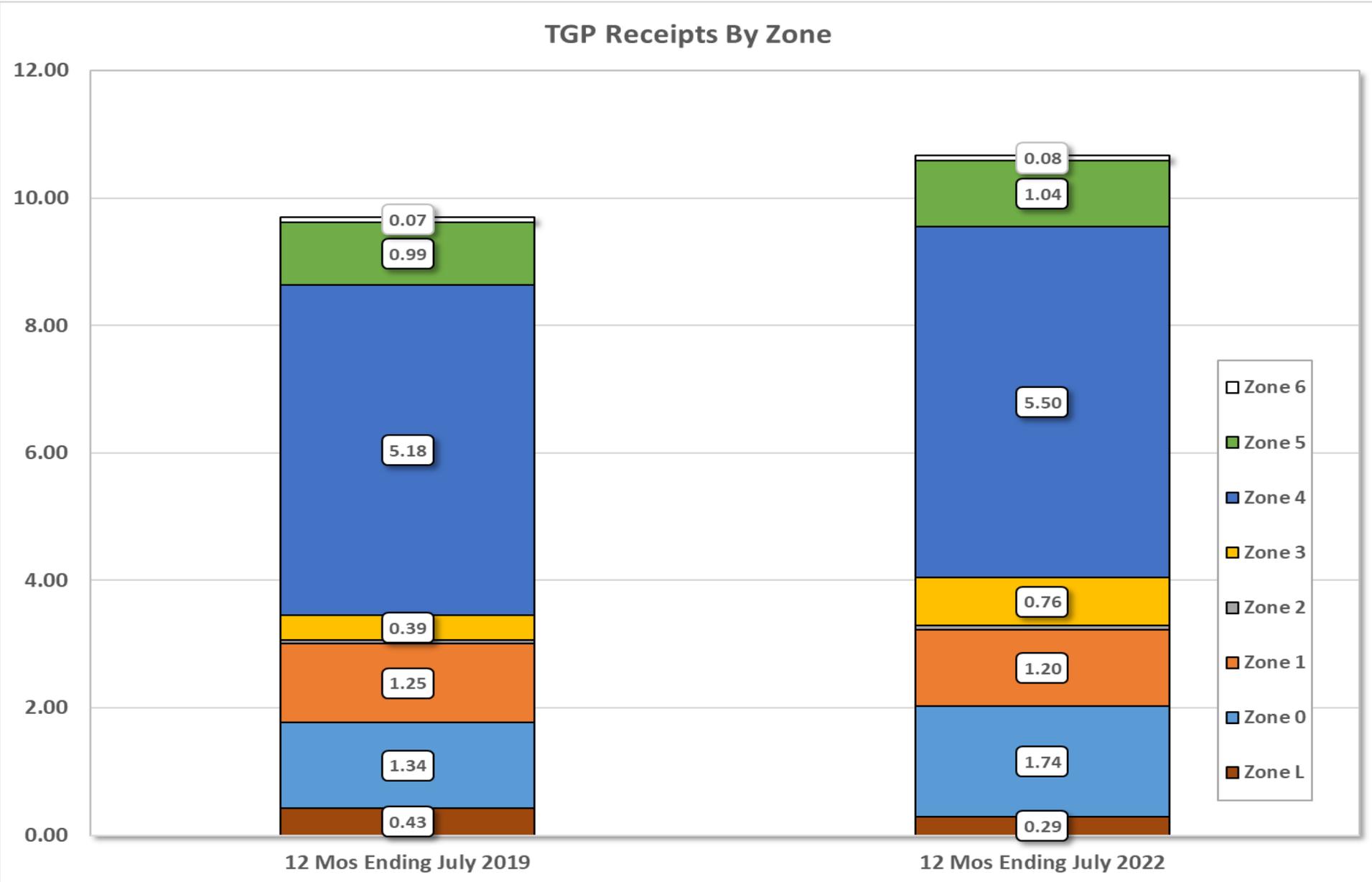
- Deliveries to LNG terminals have increased to over 1.5 MMDth/d on average YTD in 2022
- Peak month was December 2021 with an average just over 1.8 MMDth/d
- LNG demand was 23.6% of all TGP deliveries in 2021 making it the second highest sector overall
 - Power Gen was 23.7% and LDC was 23.2%



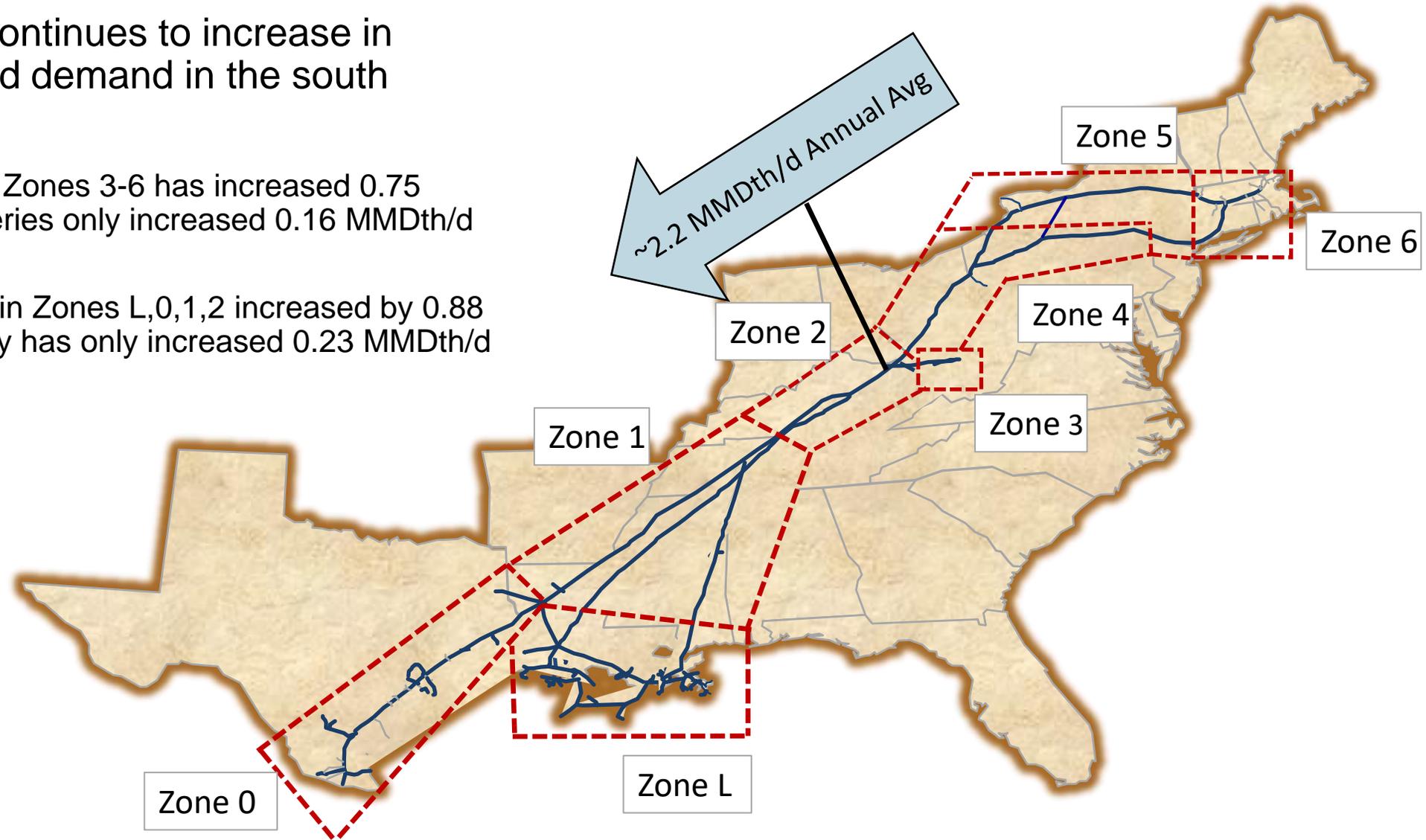
TGP SYSTEM UPDATE – SUPPLY BY ZONE



25 YEARS
1997-2022

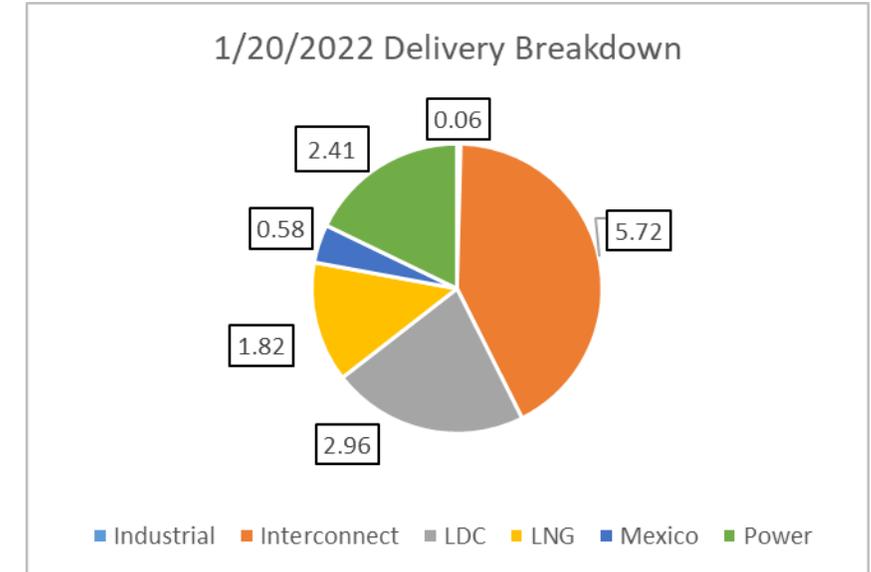


- North to South flow continues to increase in response to increased demand in the south
 - Since 2019 supply in Zones 3-6 has increased 0.75 MMDth/d while deliveries only increased 0.16 MMDth/d
 - Conversely, demand in Zones L,0,1,2 increased by 0.88 MMDth/d while supply has only increased 0.23 MMDth/d



Overview

- Strong winter demand once again
 - 7 out of the top-10 all-time system peak delivery days occurred this past winter
 - All sectors were flat or up except for deliveries to Mexico
- System-wide throughput increased 3% compared to previous winter
- System Wide Peak Day was ~13.55 MMDth on January 20, 2022
- Power Plant Peak Day was ~2.46 MMDth/d on January 21, 2022



Supply

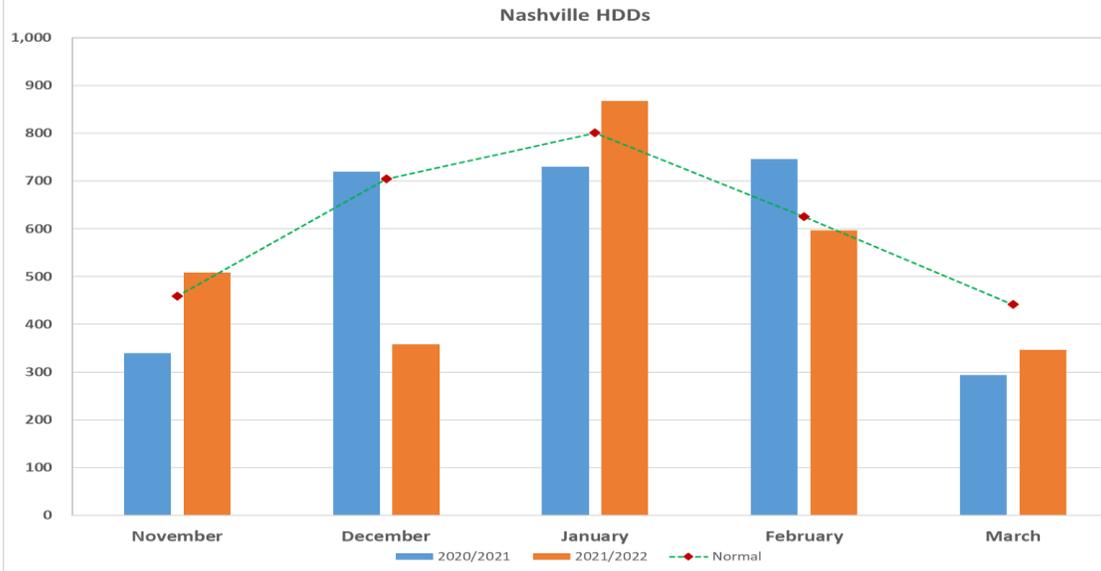
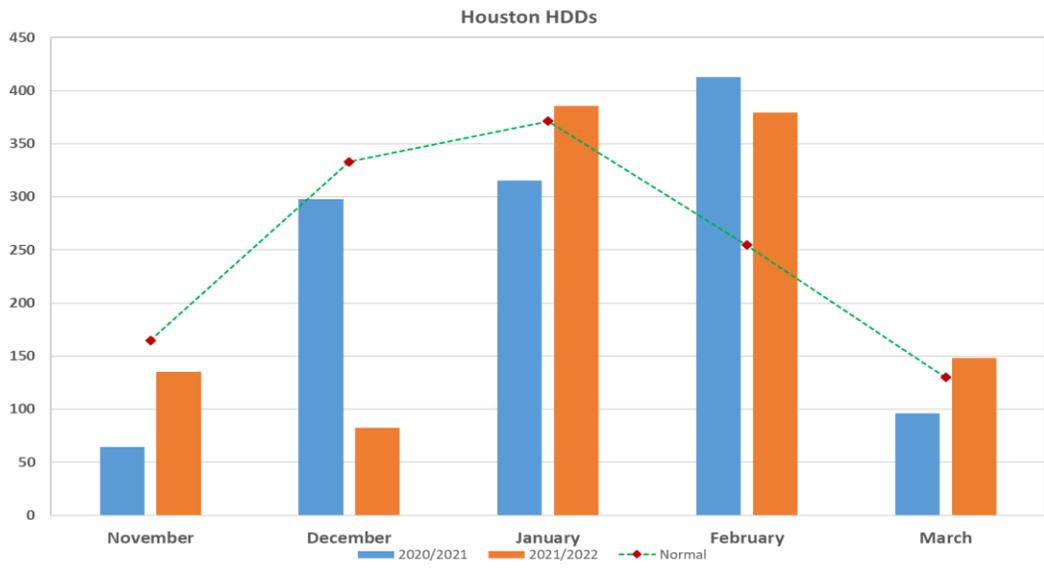
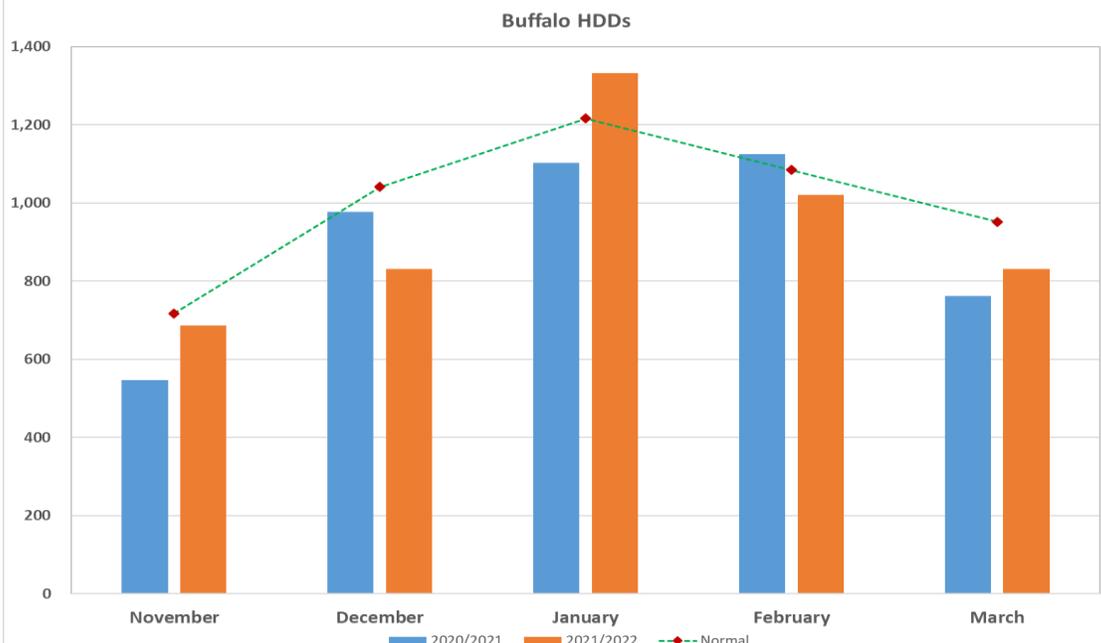
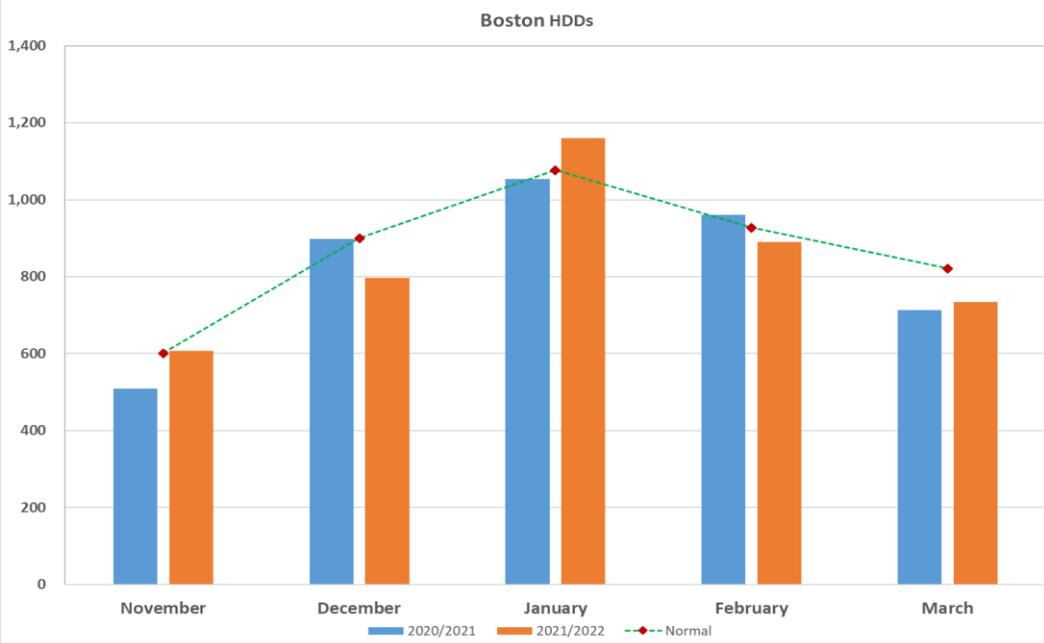
- Supply in Zone 4 continued to provide 50% of total system supply this past winter (>5.6 MMDth/d)
- Storage withdrawals averaged 0.56 MMDth/d with a peak of 1.56 MMDth
- Dracut/Distrigas continues to be key supply for Zone 6 during winter peaks

Operational Challenges

WINTER REVIEW – WEATHER DATA



25 YEARS
1997-2022



WINTER REVIEW – DELIVERIES BY TYPE



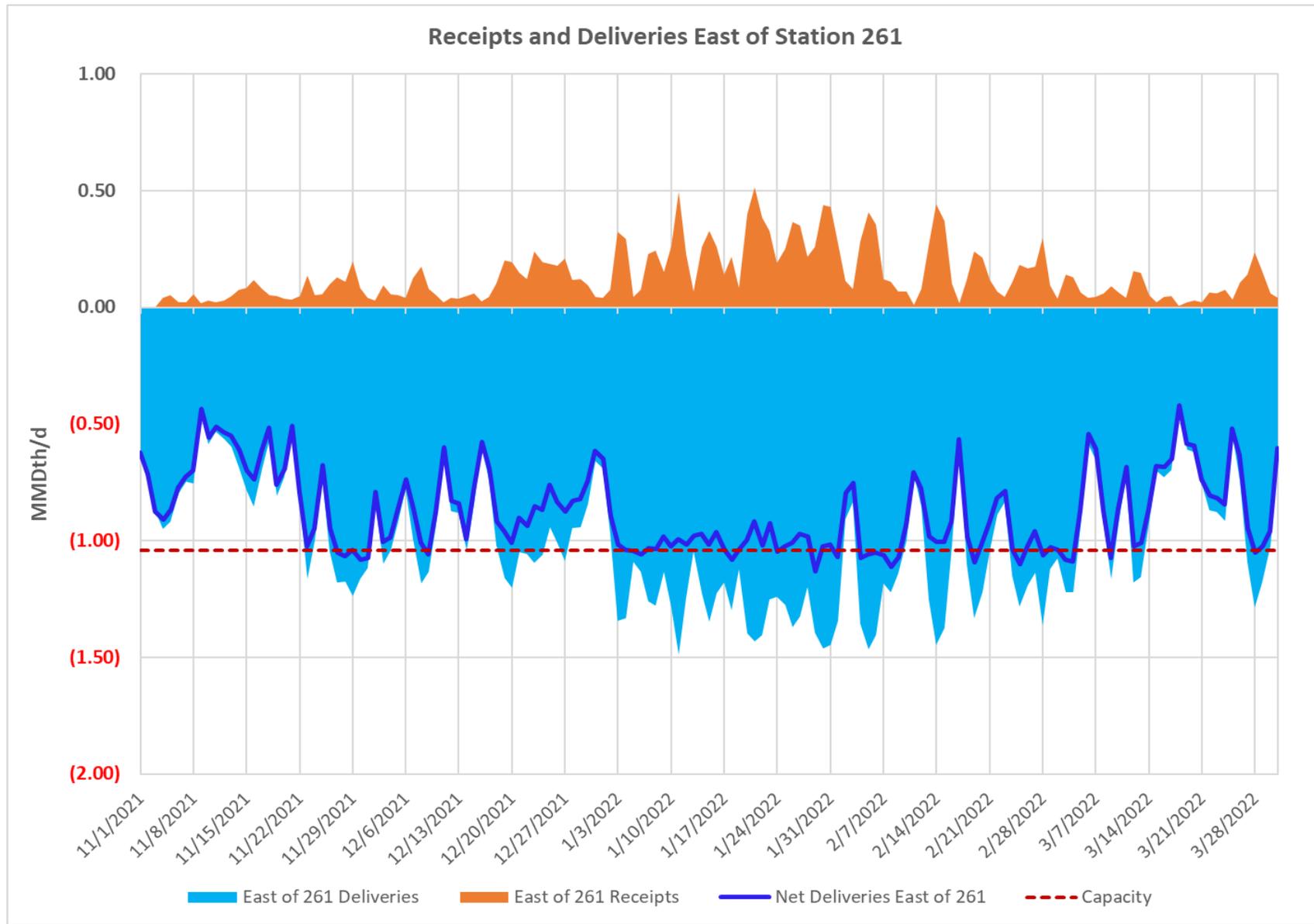
25 YEARS
1997-2022

	<u>2019-2020</u>	<u>2020-2021</u>	<u>2021-2022</u>	<u>Change</u>
LDC	2,030	2,092	2,089	-
Power	1,286	1,390	1,558	+12%
Interconnects	5,496	5,347	5,593	+5%
Mexico	890	807	565	-30%
LNG	1,145	1,490	1,705	+14%
Industrial	47	50	50	-
TOTAL	10,894	11,177	11,559	+3%

WINTER REVIEW – EAST OF STATION 261



25 YEARS
1997-2022



- Overview

- System-wide throughput through July up 3% to previous summer through July
- Significant maintenance review

- Demand

- Strong demand across system
- Increases in all sectors except exports to Mexico (-35%) with Power (+22%) leading the way
- LNG demand averaging ~1.4 MMDth/d despite Freeport outage

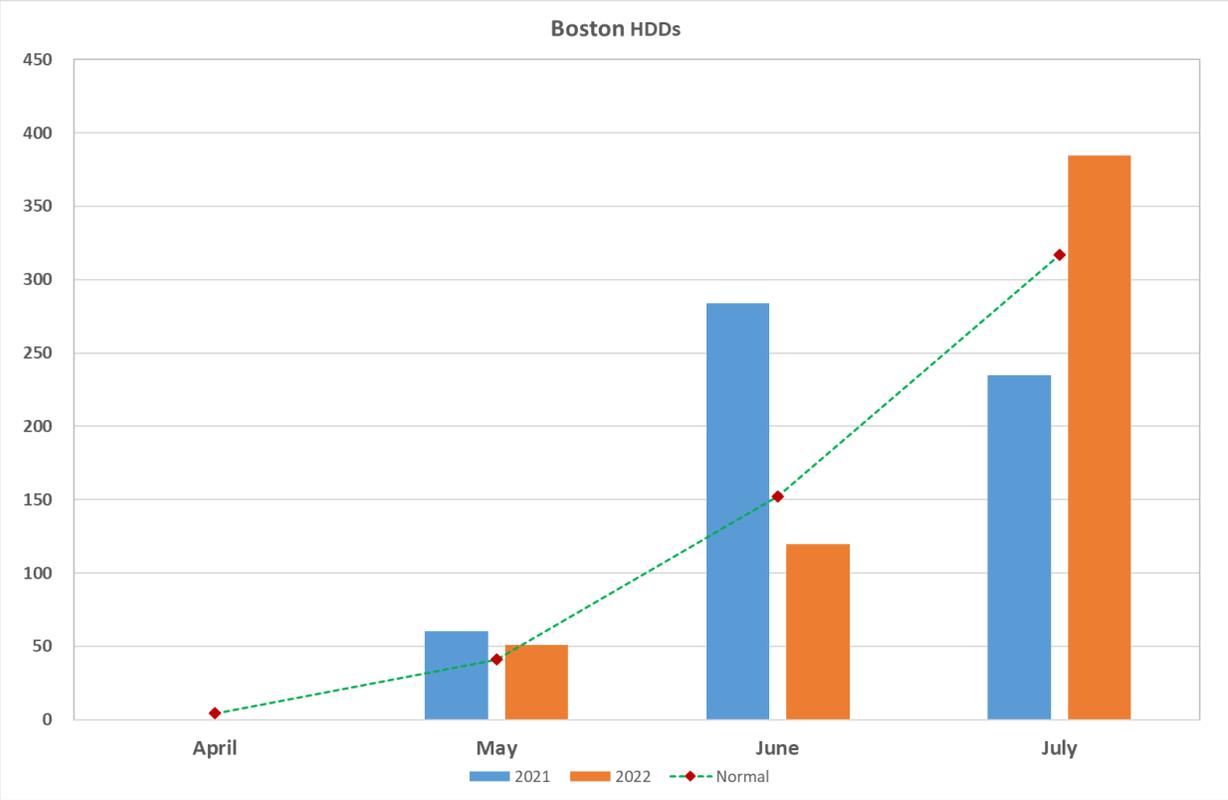
SUMMER REVIEW – APRIL THROUGH JULY



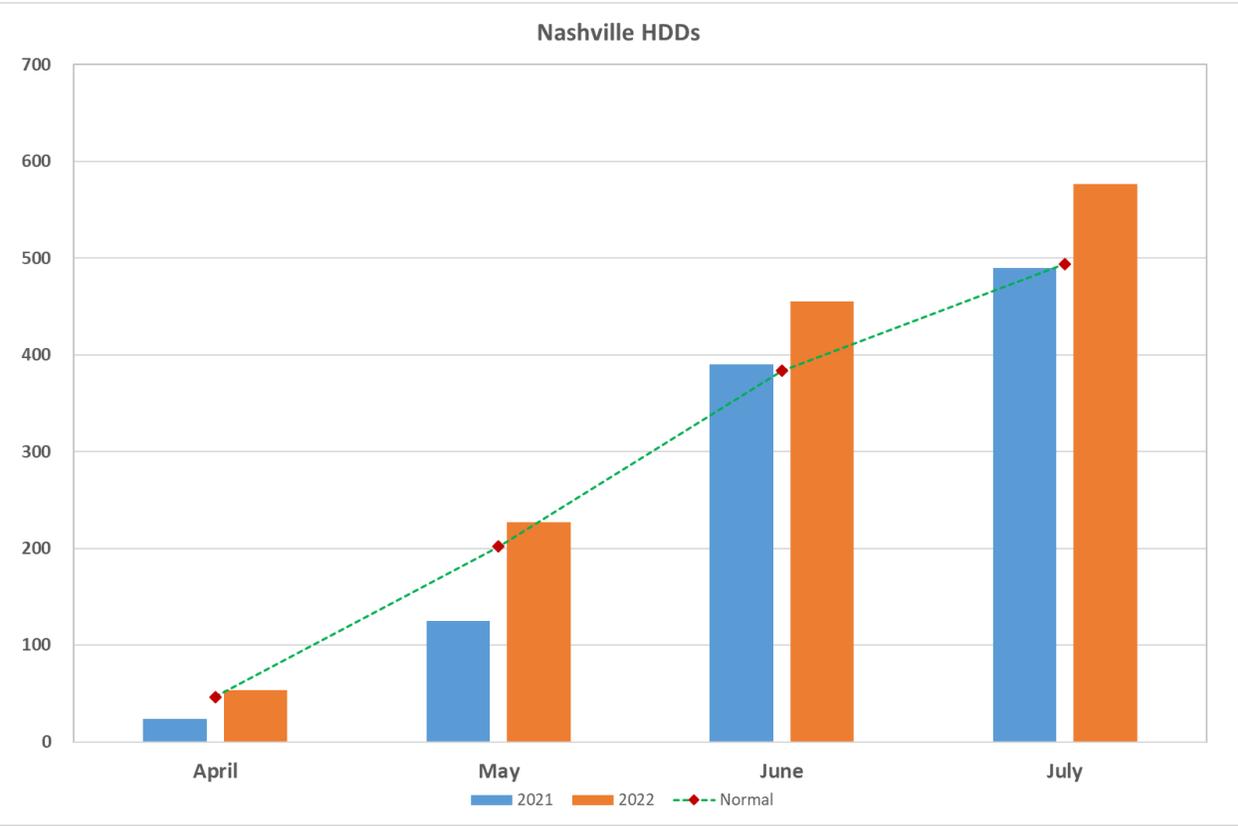
25 YEARS
1997-2022

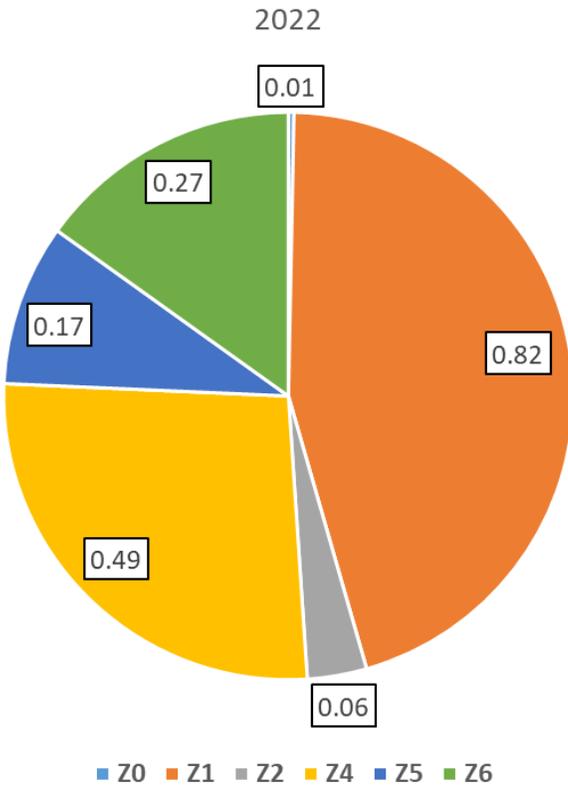
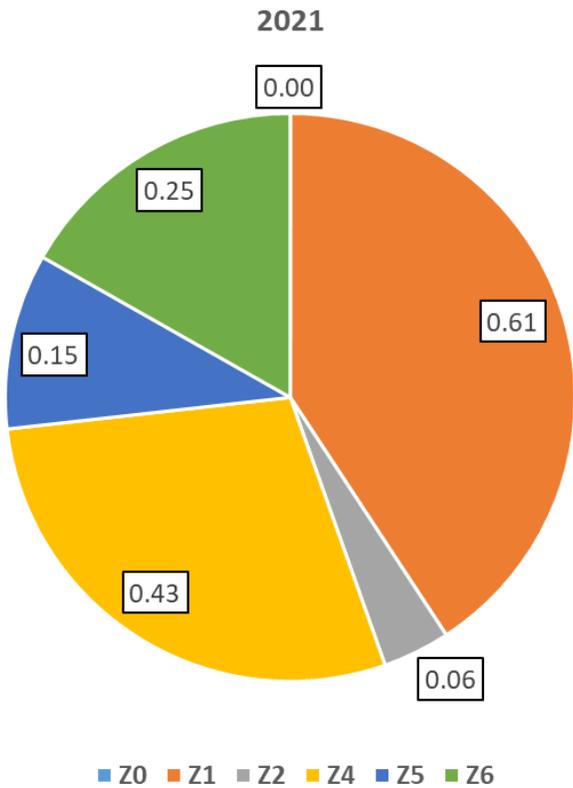
	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>Change</u>
LDC	1,099	1,060	1,079	+17%
Power	1,512	1,489	1,820	+22%
Interconnects	4,855	5,141	5,374	+5%
Mexico	783	846	550	-35%
LNG	1,127	1,407	1,422	+1%
Industrial	45	47	44	-1%
TOTAL	9,421	9,990	10,289	+3%

SUMMER REVIEW - WEATHER

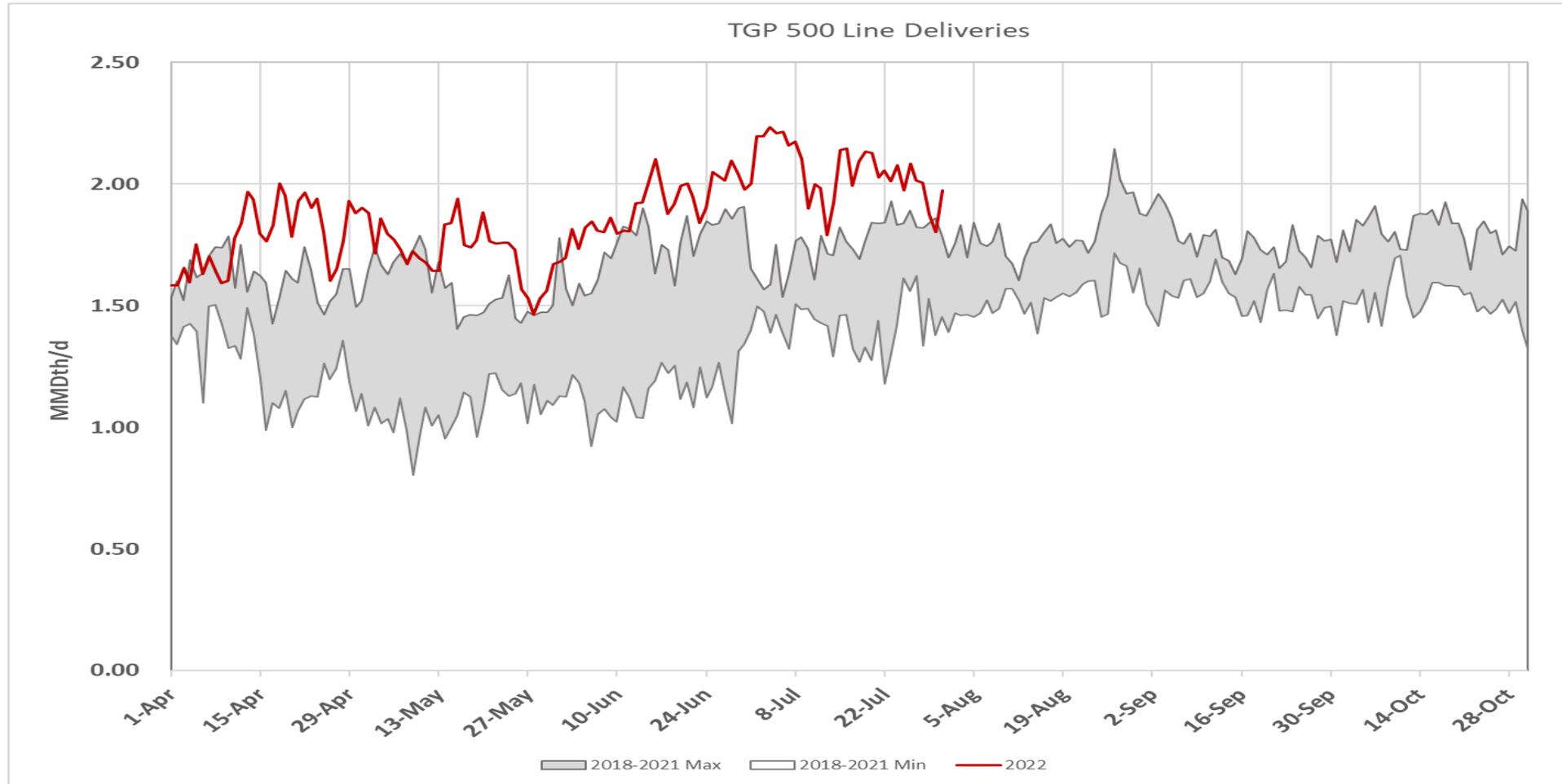


- Hot and dry summer across much of the system driving record power demand
 - 2022 power generation deliveries through July are 22% higher than 2021 and 27% higher than 5-year average





- Power demand has increased year-over-year across the system with Zone 1 leading the way (+0.2 MMDth/d)



- Power demand coupled with Transco and SNG constraints has increased 500 Line utilization significantly in 2022

- Continued high utilization system wide
 - LNG demand increasing utilization with no seasonality aspect
 - Zone 6 East of Station 261 will continue at capacity during typical winters
 - 500 Line utilization will continue at high level until Transco and SNG constraints are resolved
 - Scheduling maintenance and outages continues to be challenging
 - Significant coordination effort to minimize customer impact
 - Multi-year analysis when scheduling known major outages
- Continued maintenance and integrity efforts ensure reliability
 - Significant integrity management emphasis
 - Reliability programs supported by internal MPS teams
 - Routine PHMSA required inspections and maintenance

Kinder Morgan provides energy transportation and storage services in a safe, efficient and environmentally responsible manner for the benefit of people, communities and businesses.



Delivering Energy to Improve Lives

25 YEARS
1997-2022

PANEL DISCUSSION

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BEN CARRANZA – VICE PRESIDENT, REGULATORY

ROB PERKINS – VICE PRESIDENT, GAS CONTROL

PRESTON TROUTMAN – DIRECTOR, BUSINESS DEVELOPMENT

MARK WILSON – DIRECTOR, ASSET OPTIMIZATION & MARKETING



Delivering Energy to Improve Lives

25 YEARS
1997-2022

CLOSING REMARKS

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MANAGER – ASSET OPTIMIZATION

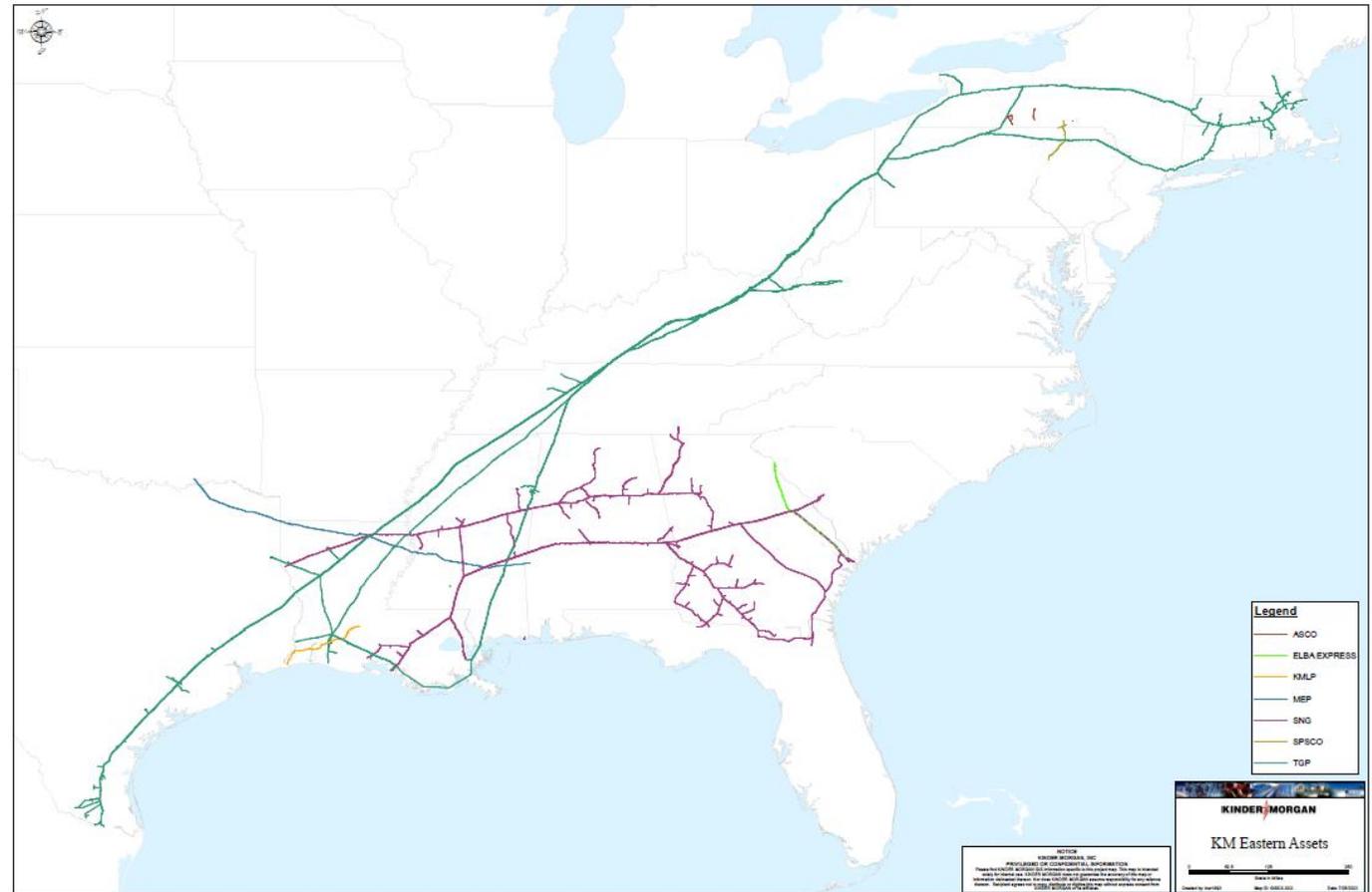
Bidroom After Hours Hotline – 713-420-4135

- Northern Pipelines

- Kinder Morgan Louisiana Pipeline (KMLP)
- Stagecoach
- Tennessee Gas

- Southern Pipelines

- Elba Express
 - Purchase/Sale
- Midcontinent Express
 - Daily IT
 - Park & Loan
 - Short Term FT
- Southern Natural
 - Park & Loan
 - Short Term FT



MARKETING & ASSET OPTIMIZATION



25 YEARS
1997-2022

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