



Southern Natural Gas Customer Working Group

September 29, 2020
2:00 p.m. CST



Welcome

Krysta Henry
Scheduling Representative
CWG Coordinator



Agenda

- Survey Results
- DART Prioritization List
- Departmental Updates & Open Forum
 - Scheduling
 - Gas Control
 - Contracts Administration
 - Commercial/Marketing
- Next Steps



Survey Results

- Work Location
- Meetings Frequency
- Departments:
 - Scheduling
 - Gas Control
 - Contracts Administration
 - Commercial/Marketing
- Training/Questions:
 - Rankings
 - Scheduling Cut Que



Prioritization List Status

SNG Customer Working Group					
Newly Prioritized Request List					
#	Request Description/Question	Screen (If provided)	Topic Area	Status as of April 2020 WebEx	Status as of September WebEx
	We would like SNG to provide a graphical pipe display within DART which will show the path of the gas flowing from receipt to delivery pin.		Scheduling	In Progress	Estimated Completion 1st Quarter 2021
	Scheduled quantity screen, would like to add a column with Segment number where pin is located	WNVL0003 (Sched Qty Shipper) WNVL0006 (Sched Qty Oper)	Scheduling	Estimated Completion May 2020	Estimated Completion 4th Quarter 2020
	Status of scheduling process, a progress bar somewhere or possibly an email notification to be sent out to let customers know where SNG is in each cycle		Scheduling	Evaluation in Progress	Not Planned at this Time
	Cut codes on reports, would like to see the sequence order of cuts on reports		Scheduling	Evaluation in Progress	Not Planned at this Time
	Dropdown option on Daily Measured Quantity by Operator, Svc Req to order companies in Alphabetical Order		Scheduling	In Progress	Completed June 2020



Scheduling Update

Krysta Henry
Scheduling Representative
Customer Working Group Coordinator

Completed:


- Alphabetize the Svc. Req. drop down on Daily Measured Quantity by Operator Report


Navigation Panel







Daily measured quantit

TSP: 3705 - SOUTHERN NATURAL GAS CO.

Operator Prop:

Svc Req: 

Prod Month: 

SAP CRYSTAL REPORTS*



In Progress: Scheduled Qty Report Enhancement

NetVolumes STQA (SQLSTQA)

File View Window Help

Navigation: <Select a navigable window> Actions: <Select an action item>

Path Confirmed Out of B Point Package Work Que Scheduling Cut Queue Analyst Work in Progress Sched Qty Oper - WNVL **Sched Qty Shipper**

Pipeline: 3705 - SOUTHERN NATURAL GAS CO. Company:

Scheduled Quantity

NOTE: Scheduled Quantities are subject to change until the NAESB Scheduled Quantities deadline of each cycle.

Generate EDI Retrieve Save As Print

TSP Prop: 3705 TSP Name: SOUTHERN NATURAL GAS CO. TSP: 006900518

Svc Req Prop: Svc Req Name: Svc Req:

Statement Date/Time: 3/19/2020 11:30:46 AM Beg Date: 3/ 1/2020 End Date: 3/ 1/2020

Svc Req K (Optional): Cycle: INTRADAY 3 Svc Req:

Show
☒ All ☐ Schedule Changes Only ☐ Schedule Bumps Only ☒ Show Zeros

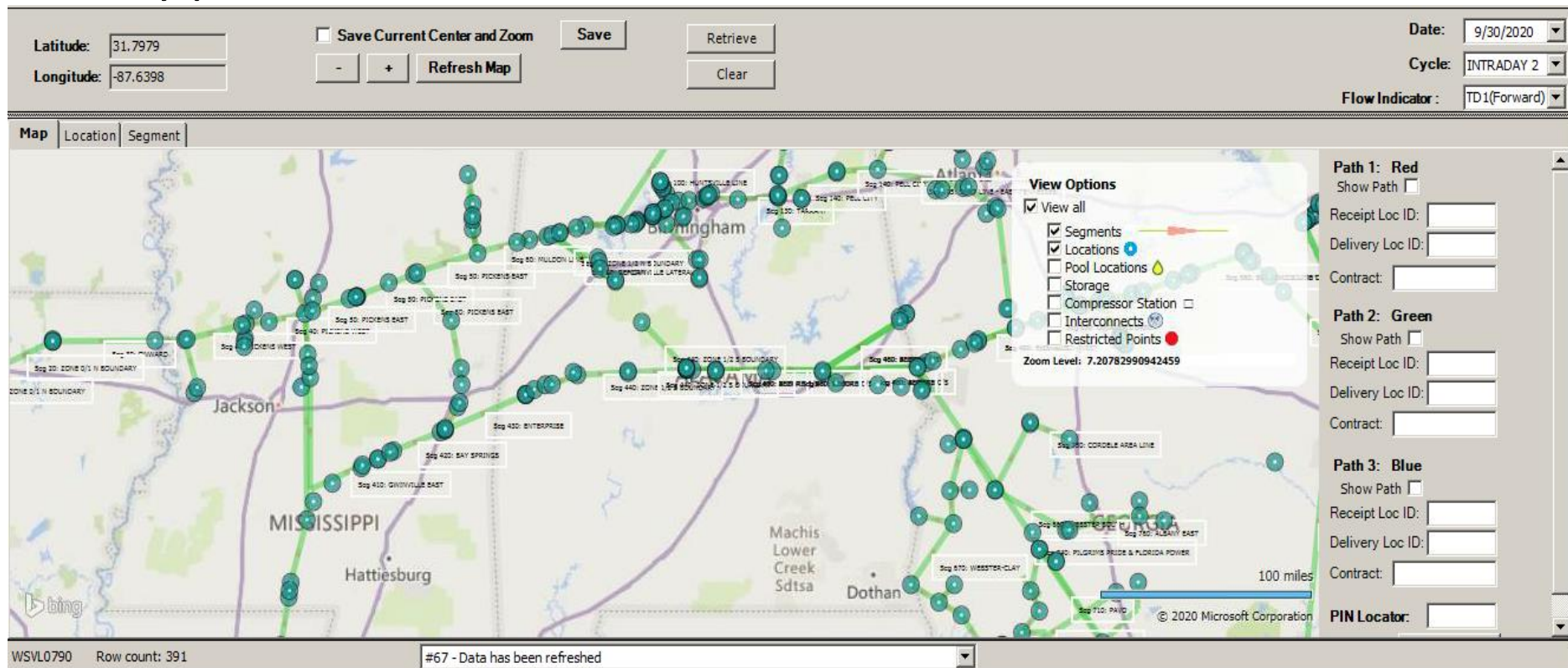
Flow Date	Segment	Rec/Del Loc Prop	Rec/Del Loc Name	Rec/Del Loc	Cust Nom Qty	Rec/Del Qty (Sched)*	Rec/Del Sched Stat	Out of Balance	R Qty Rec/Del (Variance)
03/01/2020	420	420546	TGP/SNG ROSE HILL MISS	420546	0	0	CNF		0
03/01/2020	320	420556	TGP/SNG TOCA EXCHANGE	420556	0	0	CNF		0
03/01/2020	340	502710	TRUNKLINE/SNG SHADYSID	502710	0	0	CNF		0
03/01/2020	20	601950	REGENCY/SNG LAHWY147-	601950	10,000	10,000	CNF		0
03/01/2020	340	604000	ANR/SNG SHADYSIDE SAIN	604000	0	0	CNF		0
03/01/2020	340	605300	SEA ROBN/SNG ERATH VER	605300	15,700	15,700	CNF		0
03/01/2020	340	605500	COL GULF/SNG SHADYSIDE	605500	2,189	2,189	CNF		0
03/01/2020	420	605900	DESTIN/SNG ENTERPRISE	605900	0	0	CNF		0
03/01/2020	180	606100	ETNG/SNG WHITFIELD WH	606100	0	0	CNF		0
03/01/2020	420	606200	GULFSTH/SNG PETAL CLAR	606200	0	0	CNF		0

WNVL0003 Row count: 29 #67 - Data has been refreshed.

11:31 AM

In Progress: Graphical Pipe

Request: We would like SNG to provide a graphical pipe display within DART which will show the path of the gas flowing from receipt to delivery pin.





Not Planned at this time: Sequence of Cuts

Retrieve

Print / Export

Segment 400 - GWINVILLE NORTH Scheduling

Customer:

Agent:

Contract:

Type: TFO MFT

Flow Date: 9/ 4/2019

Cycle: TIMELY Remaining: 0

	Nominated	Scheduled
IT/AO:	0	0
DDS:	0	0
OP:	8,501	7,222
Primary:	0	0
Total:	8,501	7,222

Rec Loc Prop Name	Rec Loc Prop	Del Loc Prop Name	Del Loc Prop	Nom Rank	Schd Priority	Current Qty	P/L Schedule	Variance	Reason	Cut Flag	Comment	PKG ID
EGT/SNG PERRYVILLE OUA	651320/(30)	SOUTH LA ZONE 0 POOL	611001/(360)	500	Out Of Path	3,412	2,133	-1,279	PCC Pipeline	Y		
EGT/SNG PERRYVILLE OUA	651320/(30)	SOUTH LA ZONE 0 POOL	611001/(360)	500	PS Out Of Path	5,089	5,089	0		Y		
		Unutilized	Capacity			0	0	0				

Grand Summaries

						8,501	7,222	(1,279)	
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Not Planned at this time: Scheduling Progress Bar



SNG

☐ SNG

Critical, PIPELINE CONDITIONS/CURRENT PIPELINE CONDITIONS, 20200916, SNG, 6900518

Effective Timely Cycle for gas day Thursday, September 17, 2020 and continuing until further notice, SNG restricted the following:

OPERATIONAL FLOW ORDERS (OFO)

NONE

RESTRICTIONS (POINT)

RESTRICTIONS (SEGMENT)

- 30 (ONWARD) – At Operating Capacity, Reductions into OP Services
- 380 (SESH) – At Operating Capacity, Reductions into OP Services
- **400 (GWINVILLE NORTH) – At Operating Capacity, Reductions into OP Services**
- 580 (WRENS SOUTH) – At Operating Capacity, Reductions into OP Services

RESTRICTIONS (LINEPACK)

None

RESTRICTIONS (STORAGE)

- ISS Injection Nominations will not be scheduled. Please reference Notice #704380

Type 3 / 4 OFO Probability (Unlikely (UL); Likely (L); Too Close to Call (TC); Highly Likely (HL)

September 17, 2020 – UL

September 18, 2020 – UL

September 19, 2020 – UL

September 20, 2020 – UL

Type 6 OFO Probability (Unlikely (UL); Too Close to Call (TC); Highly Likely (HL)

September 17, 2020 – UL for Short and UL for Long Imbalances

September 18, 2020 – UL for Short and UL for Long Imbalances



Training Topics

Tracy Minter
Scheduling Representative



Rankings

Types of Rankings

- **Receipt (Supply) and Delivery (Market) ranks:** Used in scheduling nominations at the receipt and delivery PINs based on shipper's transaction prioritization and to apply *confirmation* reductions at the PINs.
- **Upstream and Downstream ranks:** Used in balancing shipper's nominations containing volume reductions as a result of other pipeline actions such as segment reductions and operator confirmations. These ranks are used to balance across commercial counterparties identified in a shipper's nomination(s).
- **Contract Path Nomination ranks:** Used during the pipeline's segment scheduling process in scheduling shipper's multiple path nominations for a given contract through a pipeline segment constraint.

Batch Locations		Contract Path		Supply		Market												Copy		New														
Loc Prop		Loc Name		Loc		TT Description		TT		Svc Req K		Svc Type		Dn ID Prop		Dn Name		Dn Id		Default Ind		Rec Qty (Gross)		Fuel %		Fuel Qty		Del Qty (Net)		Dn Rank				
783600		CGT/SNG DCGT-AIKEN AIK		624696		GO		Off-system Market		117		0				61200		TRNG-CEDAR POWER CO.		0		N		500		0		0		500		100		
783600		CGT/SNG DCGT-AIKEN AIK		624696		GO		Off-system Market		117		0				65000		TRNG-LOCUST POWER CO.		0		N		100		0		0		100		500		
611001		SOUTH LA ZONE 0 POOL		0		GO		Sell (Current Business)		01		0				61500		TRNG-OAK NATURAL GAS		0		N		1,000		0		0		1,000		500		
960600		SOWEGA/SNG SOWEGA PO		260293		GO		Off-system Market		117		0				61000		TRNG-CHERRY NATURAL G		6100000		N		1,000		0		0		1,000		500		
TOTAL																									2,600				0		2,600			

Ranking- Upstream/Downstream

Rec/Del Loc Prop: ^{AM} 640000 Rec/Del Loc Name: HIGH PT/SNG TOCA ST BERNARD Rec/Del Loc: 640000
Batch Id : 782196154 PDA : Default ☒ Counter Prty Nom ☐ Package ID ☐ Up Dn Ctrct Id
Upstream Total : 1,549 Downstream Total : 1,549 Variance: Status: Draft ☐ Show Zeros - Up
Note: Fields with labels in Red Italics are ordered pursuant to NAESB 4.3.73 ☒ Route ☐ Show Zeros - Dn

☐ Collapse Upstream Nominations Chk Inv CSS-ISS Trfer

Vol Type	^Δ <i>TT</i>	<i>Svc Req K</i>	^Δ	Svc Type	<i>Rec Loc Prop/ Up ID Prop</i>	GO	Rec Loc Name/ Up Name	Rec Loc/ Up ID	Rec Qty (Gross)	Fuel %	Fuel Qty	Counter Prty Nom	Del Qty (Net)	Up Rank/ Del Rank	Route
Off-system Supp	118		0		61000	GO	TRNG-CHERRY NAT	6100000	1,000	0	0		1,000	200	
Off-system Supp	118		0		61100	GO	TRNG-RIVER BIRCH		549	0	0		549	500	

☐ Collapse Downstream Nominations

Vol Type	^Δ <i>TT</i>	<i>Svc Req K</i>	^Δ	Svc Type	<i>Del Loc Prop/ Dn ID Prop</i>	GO	Del Loc Name/ Dn Name	Del Loc/ Dn ID	Rec Qty (Gross)	Fuel %	Fuel Qty	Counter Prty Nom	Del Qty (Net)	Dn Rank/ Rec Rank	Route
Transport (Curr)	01	460084-ITSNG		IT	783600	GO	DCGT/SNG AIKEN		516	0.0316	16		500	50	DEFAULT
Transport (Curr)	01	460084-ITSNG		IT	960600	GO	SOWEGA/SNG MIT		1,033	0.0316	33		1,000	400	DEFAULT

- Used in balancing shipper's nominations containing volume reductions as a result of other pipeline actions such as segment reductions and operator confirmations
- These ranks are used to balance across commercial counterparties identified in a shipper's nomination(s).

Ranking – Contract Path Tab

Batch Locations

Contract Path

Supply

Market

☐ Expand All

New Contract

Copy

New

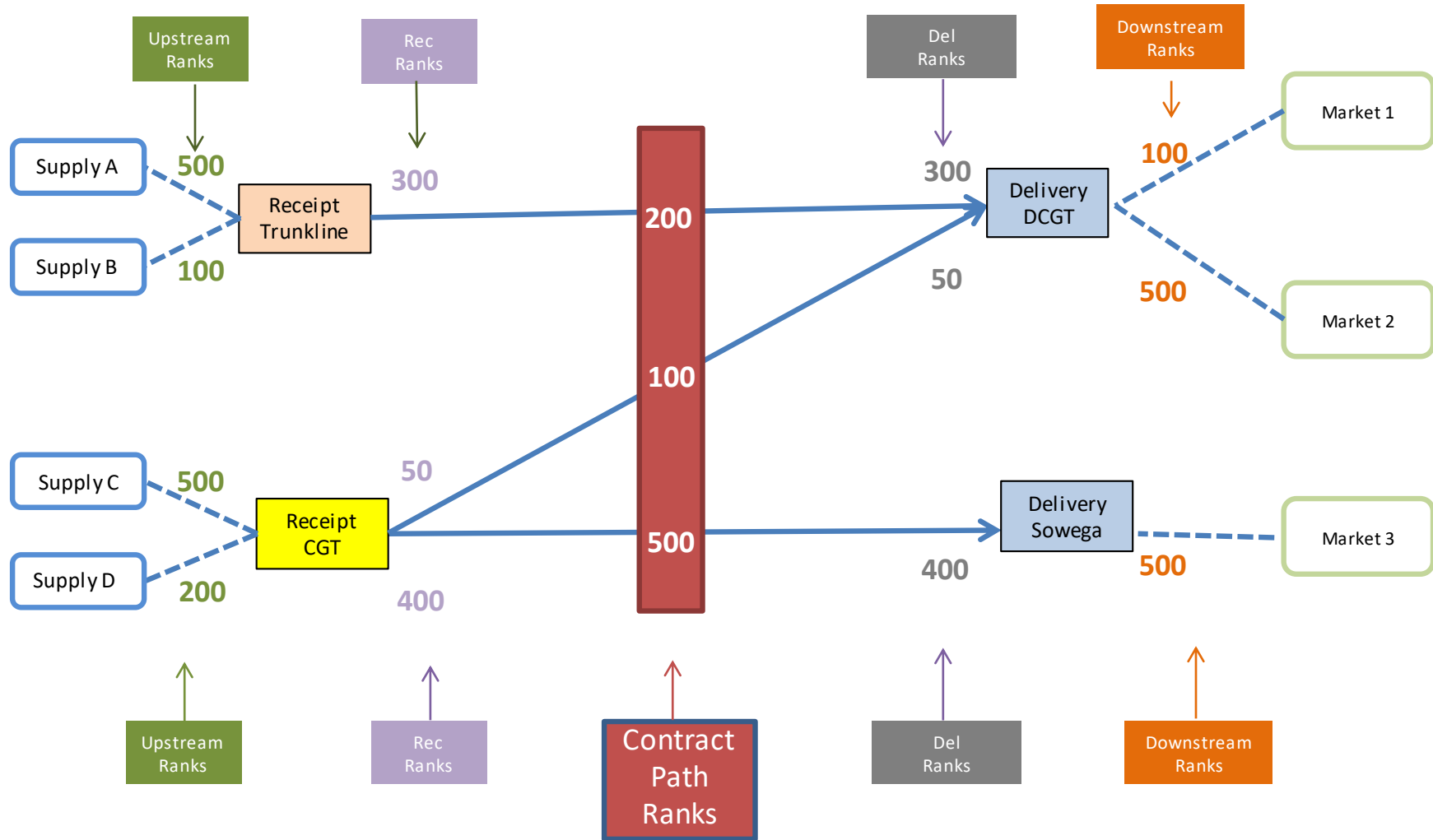
Delete

Svc Req K	Svc Type	Change Ind (Y/N)	MDQ	Nominated	Overrun
460016-ITSNG	IT	y	1	1600	

TT	TT Description	Rec Lo Prop		Rec Loc Name	Rec Loc	Dn Rank/Re Rank	Rec Zone	Del Lo Prop		Del Loc Name	Del Loc	Up Rank/Del Rank	Del Zone	Receipt Dth	Fuel %	Fuel Dth	Delivery Dth	Pkg ID	Path Rank
01	Transport (Current Business	502710	GO	TRUNKLNE/SNG TRUNKLIN	10366	200	Zn 0	783600	GO	CGT/SNG DCGT-AIKEN AIK	624696	200	Zn 3	103	0.0259	3	100		200
01	Transport (Current Business	640000	GO	HIGH PT/SNG HIGH POINT-	640000	100	Zn 0	783600	GO	CGT/SNG DCGT-AIKEN AIK	624696	100	Zn 3	513	0.0259	13	500		100
01	Transport (Current Business	640000	GO	HIGH PT/SNG HIGH POINT-	640000	500	Zn 0	960600	GO	SOWEGA/SNG SOWEGA PO	260293	500	Zn 3	1,027	0.0259	27	1,000		500
TOTAL															1,643		43	1,600	

- *Path Rank* denotes ranking among paths WITHIN a contract
 - If a segment restriction impacts all the paths in this example, path two would be cut last because it is ranked 100

Ranking Example – CGT & Trunkline to DCGT

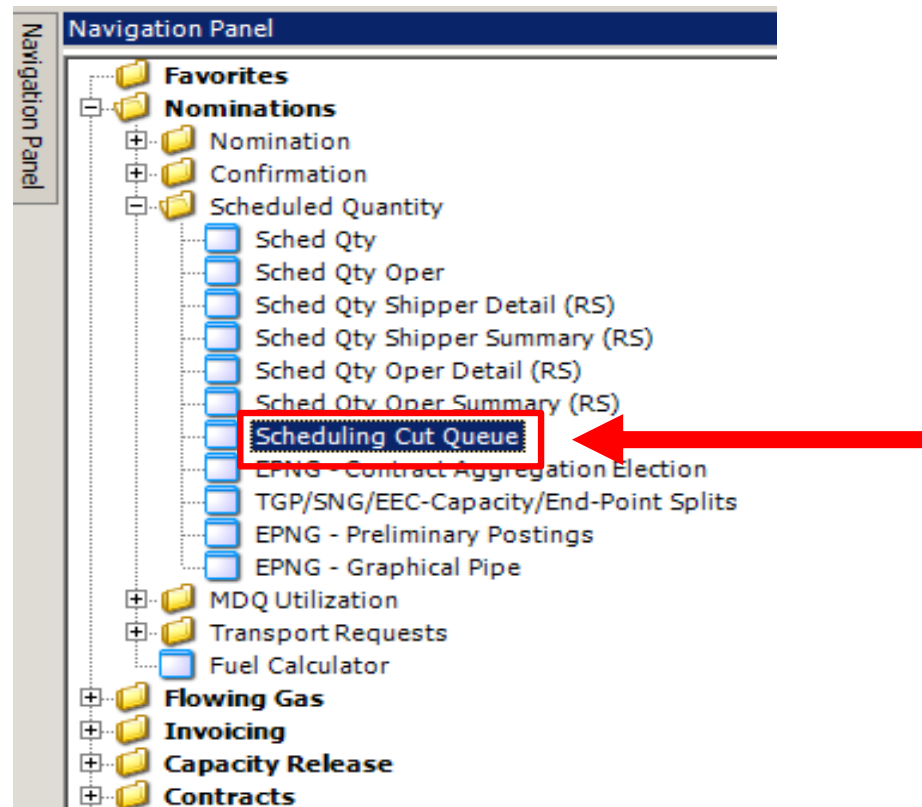




Scheduling Cut Que



Scheduling Cut Queue



- From this screen shippers can review any scheduling cuts by the pipeline/Transportation Service Provider (TSP)

Scheduling Cut Queue

Scheduling Cut

TSP Prop: 3705 TSP Name: SOUTHERN NATURAL GAS CO. TSP: 6900518
Svc Req Prop: Svc Req Name: Svc Req:

Flow Date: 8/20/2019 Thru: 8/20/2019 ☐ Scheduling variance
Cycle: TIMELY

- Enter Flow Date and Cycle, then click Retrieve

Scheduling Cut Queue

NetVolumes PRODUCTION PRODUCTION PRODUCTION (SQLPROD)

File View Window Help

Navigation: <Select a navigable window> Actions: <Select an action item>

Path SNG/ Unba Sch Anal Point NAE

Pipeline: 3705 - SOUTHERN NATURAL GAS CO.

Scheduling Cut

Retrieve

Clear

* Analyst: * Flow Date: 9/04/2019 * Thru: 9/04/2019 ☐ Scheduling variance Balance Cut Que ☒ All Visible Cuts

* Addl Analyst:

* Agent: * Customer Id: Cycle: TIMELY Email Cut Notice

Flow Date	Cycle	Cust Id	Contract Nbr	Customer	Type	Seg\Point Leg	Variance	Directio	Cut Amount	Send Cut Notice	Sent Time	Seq Nbr
09/04/2019	TIME				SEGMENT	400 - GWINVILLE NOR	N	F	-1279	<input checked="" type="checkbox"/>		0
09/04/2019	TIME				SEGMENT	400 - GWINVILLE NOR	N	F	-10120	<input checked="" type="checkbox"/>		0
09/04/2019	TIME				SEGMENT	400 - GWINVILLE NOR	N	F	-8	<input checked="" type="checkbox"/>		0

- Populated Records are sorted by date, cycle, restriction type and direction of flow
- Double click on record for detail



Scheduling Cut Queue Detail

Retrieve

Print / Export

Segment 400 - GWINVILLE NORTH Scheduling

Customer:

Agent:

Contract:

Type: TFO MFT

Flow Date: 9/ 4/2019

Cycle: TIMELY Remaining: 0

Rec Loc Prop Name	Rec Loc Prop	Del Loc Prop Name	Del Loc Prop	Nom Rank	Schd Priority	Current Qty	P/L Schedule	Variance	Reason	Cut Flag	Comment	PKG ID
EGT/SNG PERRYVILLE OUA	651320/(30)	SOUTH LA ZONE 0 POOL	611001/(360)	500	Out Of Path	3,412	2,133	-1,279	PCC Pipeline	Y		
EGT/SNG PERRYVILLE OUA	651320/(30)	SOUTH LA ZONE 0 POOL	611001/(360)	500	PS Out Of Path	5,089	5,089	0		Y		
		Unutilized	Capacity			0	0	0				

Grand Summaries

8,501	7,222	(1,279)
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DART Scheduling Reduction Codes

BMP	Quantity reduced due to bumping	IMB	Imbalance Payback Quantity Exceeded
CBL	Contract Balancing	NGD	Downstream Service Requester did not have the Market or did not Submit a nomination
CCD	Pipeline Capacity Constraint at Delivery Location	NGU	Upstream Service Requester did not have the Gas or did not Submit a nomination
CCR	Pipeline Capacity Constraint at Receipt Location	PCC	Pipeline Capacity Constraint
DSU	Displacement Gas Unavailable for Backhaul	PLM	Pipeline Maintenance
ECM	Exceeded Contract MDQ	PMD	Pipeline Maintenance at Delivery Location
FMJ	Force Majeure	PMR	Pipeline Maintenance at Receipt Location
GQS	Gas Quality Specification Not Met	LOR	Location Off Rate

DART Confirmation Reduction Codes

CAP	Confirming Party's Capacity Constraint
CBL	Contract Balancing
CPR	Confirming Party Reduction
CRN	Confirmation Response not Received
DSU	Displacement Gas Unavailable for Backhaul
FMJ	Force Majeure
GQS	Gas Quality Specifications not Met

IMB	Imbalance Payback Quantity Exceeded
OBA	OBA Payback
PLM	Pipeline Maintenance
PMD	Pipeline Maintenance at Delivery Location
PMR	Pipeline Maintenance at Receipt Location
LOR	Location Off Rate
PRD	Confirming Party Reduction at Delivery Location
PRR	Confirming Party Reduction at Receipt Location



Scheduling Open Forum



Gas Control Update

Reese Hart
SNG Gas Control Manager

Gas Control Update

- Covid 19 continues to be major event affecting GC operations
- Summer Update
 - April to August 2020, 15 OFO days
 - Reminder: Mean temperature is only one component in OFO determination
- Summer Prep for Winter 2020-21
 - Unit testing and preventative maintenance on going
 - Critical pipeline projects to be completed by November 1
 - A few projects may linger longer due to number of projects
- Outage Scheduling



OFO Summer Count*

(April- August)

	2017	2018	2019	2020
Type 3 Level 1	0	2	0	0
Type 3 Level 2	0	0	0	0
Type 3 Level 3	0	0	0	0
Type 6	23	0	4	15
Total	23	2	4	15

Number of days OFO was in effect for any group(s) on the system

OFO Winter Count*

(November- March)

	2016/17	2017/18	2018/19	2019/20
Type 3 Level 1	7	2	25	14
Type 3 Level 2	12	36	10	9
Type 3 Level 3	0	0	0	0
Type 6	14	17	0	5
Total	33	55	35	28

Number of days OFO was in effect for any group(s) on the system

Segment	Segment Name	Number of Days Restricted (Apr - Aug)
30	Onward	152
340	White Castle	9
380	SNG-SESH	118
400	Gwinville North	15
580	Wrens-South	49
590	Cypress-Savannah	6

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Outage Impact Report

SNG - Outage Impact Report Seven Day Forecast (updated 04/09/20)									-Restrictions to Primary In-Path transporation services may be necessary.
									-Restrictions to In-Path transportation services may be necessary.
									-Restrictions to Interruptable and Out of Path transportation services may be necessary.
									-No anticipated impact to transportation services.
Station / Seg	Est Nominal Design Capacity (Thousand Dth)	Monday (4/13)	Tuesday (4/14)	Wednesday (4/15)	Thursday (4/16)	Friday (4/17)	Saturday (4/18)	Sunday (4/19)	Primary Outage(s) that may Impact Throughput
Est. Operational Capacity (Operational Impact) - Thousand Dth									
Onward (segment 30)	203	203	203	203	203	203	203	203	
Duncanville Lateral (segment 90)	37	37	37	37	37	37	37	37	
Dearmanville (segment 150)	346	346	346	346	346	346	346	346	
White Castle (segment 340)	701	507 (194)	507 (194)	507 (194)	507 (194)	507 (194)	507 (194)	507 (194)	Shady Side and White Castle compressor stations: Unit Maintenance (4/1/2020 - 5/31/2020) Duck Lake Franklinton Line north of Shadyside compressor station: Remediation (4/13/2020 - 5/1/2020)



Gas Control Organization

Rob Perkins

Gas Control – Vice President

Layne Sanders

Director GC – Eastern Pipelines

Reese Hart

Manager Gas Control
SNG, EEC, SNLG

Ganesh Venketeshan

Manager Gas Control
TGP



Gas Control Open Forum

Contracts Administration Update

Lindsay Salazar
Contracts Administrator Representative

Contracts Overview

- Topics
- External Security Administrator Responsibilities
- Executing Contracts
- Capacity Release Offer Errors
- Agency Agreements



DART External Security Administrator Functions

- Functions Performed by the External Security Administrator:
 1. Request new users in DART.
 2. Reset user passwords.
 3. Delete users from DART access.
 4. Assign pipelines to users.
 5. Add specific functions to users.
 - i. Nomination Rights
 - ii. Capacity Release Rights
 - iii. Execution Rights
- Each company must have at least one ESA. Two ESA's are highly recommended but three is the maximum.
- Instructions on how to perform these tasks can be found in the ESA Help Guide. If you need a copy, please let us know or contact dartsystemsecurity@kindermorgan.com or (713)369-6767.

Contracts

Electronic Execution

1. Most contracts in DART can be executed electronically.
2. Rights given to the user by the External Security Administrator dictates who has the right to execute contracts electronically.
3. The agreement can be reviewed and printed prior to execution if others in the company need to approve before the execution.
4. After the contract is externally executed, the user's name populates into the document and the contract is immediately ready to nominate.

Steps To Execute:

- From the Navigation panel in Dart:
 - Click Contracts
 - Click Contract Execution
 - Retrieve
 - Highlight row and right click to select Agreement which pulls up in Word and can be printed
 - Back in Contract Execution window, right click to select Execute



Example of Execution Exhibit A

Service Agreement No. 450xxx-MFTSNG

EXHIBIT A

Package No.	Point Code	Receipt Points	Point Name	MDRQ (Dth) by Month
450xxx-FTSNG	640000		HIGH PT/SNG TOCA ST BERNARD	954 SEP 781 OCT - MAR 954 APR - AUG 36
	660000		SLNG/SNG CHATHAM	

Total Transportation Demand: 1/

990 Dth
817 Dth
990 Dth

SEP
OCT - MAR
APR - AUG

Suzy Q
BEST NATURAL GAS COMPANY

Carl Haga
SOUTHERN NATURAL GAS COMPANY, L.L.C.

Effective Date: September 1, 2018

1/ (Specify monthly variations if applicable)



Example of Execution Exhibit B

Service Agreement No. 450xxx-MFTSNG

EXHIBIT B DELIVERY POINTS

Package No.	Start Date	Primary Term	Primary Term Notice	Evergreen Term	Evergreen Term Notice	Delivery Points		MDDQ (Dth) By Month	Contract Pressure	Hourly Flow Rate Entitlement	
						Point Code	Point Name			%	Dth
450xxx-FTSNG	10/01/2005	08/31/2021	365	YEAR	365	960020	ALBANY/SNG ALBANY AREA DOUGHERTY	425 SEP	LINE	6	4
								252 OCT - MAR 425 APR - AUG			
						960021	ALBANY/SNG ALBANY #1-SGA DOUGHERTY	65			
						960170	DOUGLAS/SNG IRWIN	500	LINE	6	30

Total Transportation Demand:
1/

990 Dth
817 Dth
990 Dth

SEP
OCT - MAR
APR - AUG

Suzy Q
BEST NATURAL GAS COMPANY

Carl Haga
SOUTHERN NATURAL GAS COMPANY, L.L.C.

Effective Date: September 1, 2018

1/ (Specify monthly variations if applicable)

Capacity Release Offers

1. Check the status of the offer once submitted in DART. If the offer status is Invalid, check the Offer Errors screen to find out what needs to be corrected.
2. Correct the error and resubmit. The status of a valid offer should change to Submitted.



Offer Errors

Rel St Date ▾	Rel End Date ▾	Prearr Deal ▾	Seasnl Name	Rate ID	Min Acpt Rate	Res Rate Basis Desc	Status Prop	IBR Ind	Rel / Bid Bas
09/01/2019	09/30/2019	1	ANNUAL	RES	6.9300	Per month	INVALID	N	Non-Index-Ba Absolute doll; per unit basis
12/10/2019	12/12/2019	1	ANNUAL	RES	0.1019	Per day	INVALID	N	Non-Index-Ba Absolute doll; per unit basis

Right click and select Offer Errors

Dtl Lvl ▾	Val Cd Prop ▾	Val Message
K	PST00001	Pre-Arranged Bidder did not confirm bid. for package id _____
K	VAD00007	Posting Start Date must be greater than or equal to Current Date and Time for package id _____
K	EVA0031	Bid exceeds the credit limit for this Company. The replacement shipper has been notified.
K	VAD00007	Posting Start Date must be greater than or equal to Current Date and Time for package id _____
K	VAD00071	Releasing contract does not have capacity release privilege. Please contact your Account Representative. for package id _____

Correct errors and resubmit.

Release Offers with Prearranged Bidders

- If an offer is prearranged biddable, the prearranged bidder must confirm the prearranged bid before the start of the bid period (9 am CCT)
- If the prearranged bidder doesn't confirm the prearranged bid before 9 am, the offer will change to "Invalid" status. The releasing shipper can open the same offer, change the bid period start date to the next day and resubmit. There is no need to create a brand new offer. The prearranged bidder must confirm the offer with the new bid period start date.

Agency

- Almost every agency agreement in DART will expire on 4/30/2021.
- If you wish for your agency arrangement to continue, a new agency agreement must be entered into with an effective start date of 5/1/2021.
- To keep your existing agency arrangement past 4/30/2021, copy the existing agency, change the start date to 5/1/2021, enter an end date and submit the new agency.
- The other party to the agency must approve the new agency before it will go into effect.
- If the Principal doesn't have access to DART, the Agent should print the new agency and send to the Principal for hardcopy execution. The executed document should then be emailed to SNG who will approve the agency in DART on behalf of the Principal.
- Agencies must start on the first day of a month and cannot be retroactive.



Contracts Open Forum

Commercial Update

Darryl Outlaw
Commercial Director

Commercial Update

- SNG fuel rates will be changed effective October 1
 - Overall, the rates are higher than they were in the summer of 2020 and winter of '19-20
 - Electric compression component used \$3.21 average price last winter and new winter rates used a \$2.06 average price
- EEC Fuel rate changes
 - LAUF fuel retention rate changed to 0% on 9/1/20
 - EEC tariff change has been approved that will require future fuel tracker modifications to be made effective April 1 of each year in order to coincide with the timing of SNG's April fuel filing
- ACA surcharge will be lowered from \$0.0013 to \$0.0011 effective 10/1/20 on SLNG, EEC, and SNG
- Firm Customer Meeting postponed until Sept. 2021

Commercial Update

- Commercial team continues to work remotely
 - If you have had any issues reaching your Account Manager, please let us know
 - Cell phone numbers are listed below:
- Darryl Outlaw, Commercial Director 205.612.8946
- Lisa Guthrie, Sr. Account Manager 205.876.3190
- Jerry Nelson, Sr. Account Manager 205.876.3186
- Walter Coe, Sr. Account Manager 205.410.6170
- On Call Account Manager 800.315.0575



Commercial Open Forum



Next Steps

- Follow-Up Survey
- Solicitation of Ideas



Thank You for Your Business!
