Southern Natural Gas



A 90 Year Legacy Of Serving You 1929 -2019















The Early Years



Flow Calculations



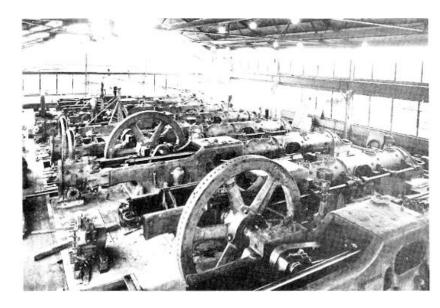
The Switch Board



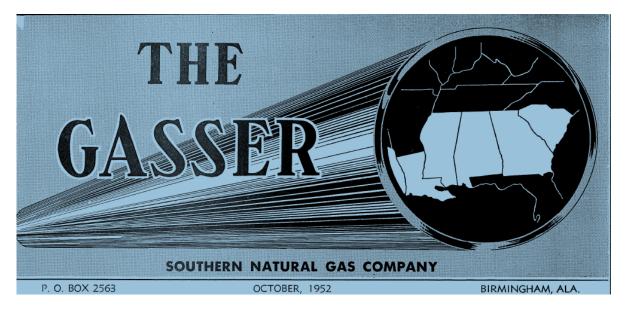
Valve Operators



Dispatchers



Compressor Station



Company Magazine

Opening Remarks

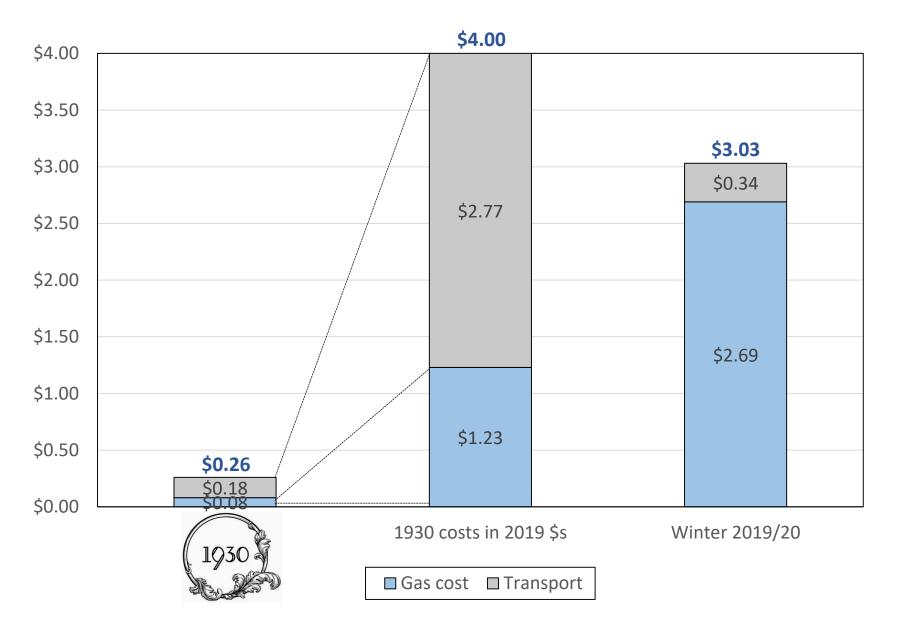
Carl Haga

Vice President - Commercial

SNG Shipper Meeting

Birmingham, AL ■ September 19-20, 2019

Southern Natural Gas – 90 Years of Service



Welcome

Norman Holmes

President, South Region

SNG Shipper Meeting

Birmingham, AL ■ September 19-20, 2019

General Session Agenda

Summer Throughput / Winter Preview

• Reese Hart, Gas Control Manager

Fuel Update

• Brooks Henderson, *Director - Rates*

Supply Update

Devy Traylor, Director – Business Development

Announcements and Remaining Agenda

• Darryl Outlaw, Director - Commercial



SNG Pipeline Operations Review

Reese Hart
Manager, SNG Gas Control
September 19, 2019

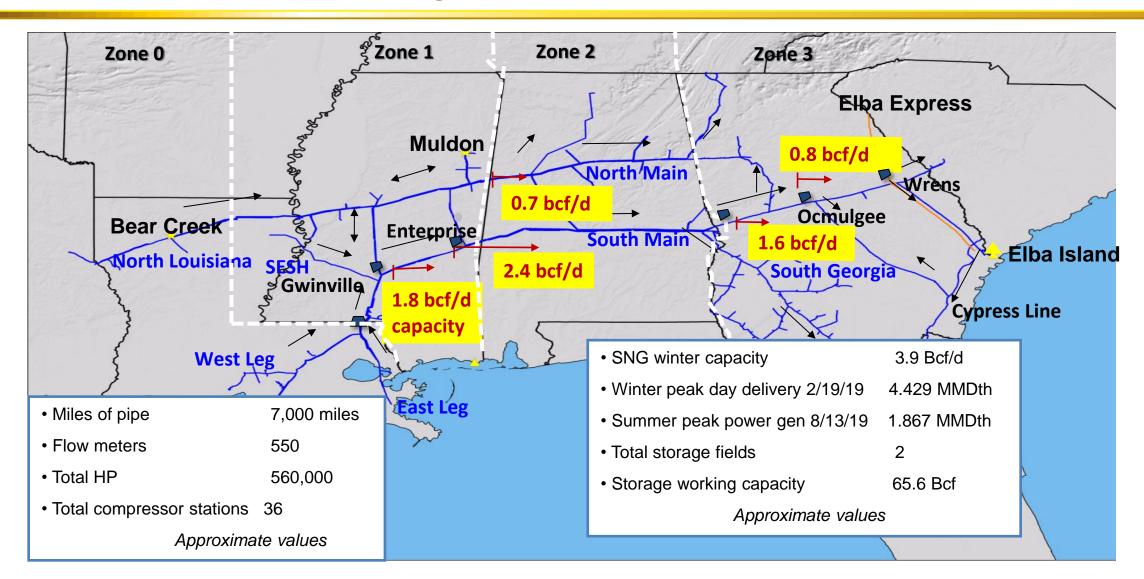


Agenda

- System and Transportation Overview
- Operations Review
 - 2019 Summer Review
 - 2018-2019 Winter Review
 - Operational Flow Orders
 - Maintenance Update
- Getting Ready for Winter 2019/2020



SNG System Overview



Summer 2019



Segment Constraints (April-August)





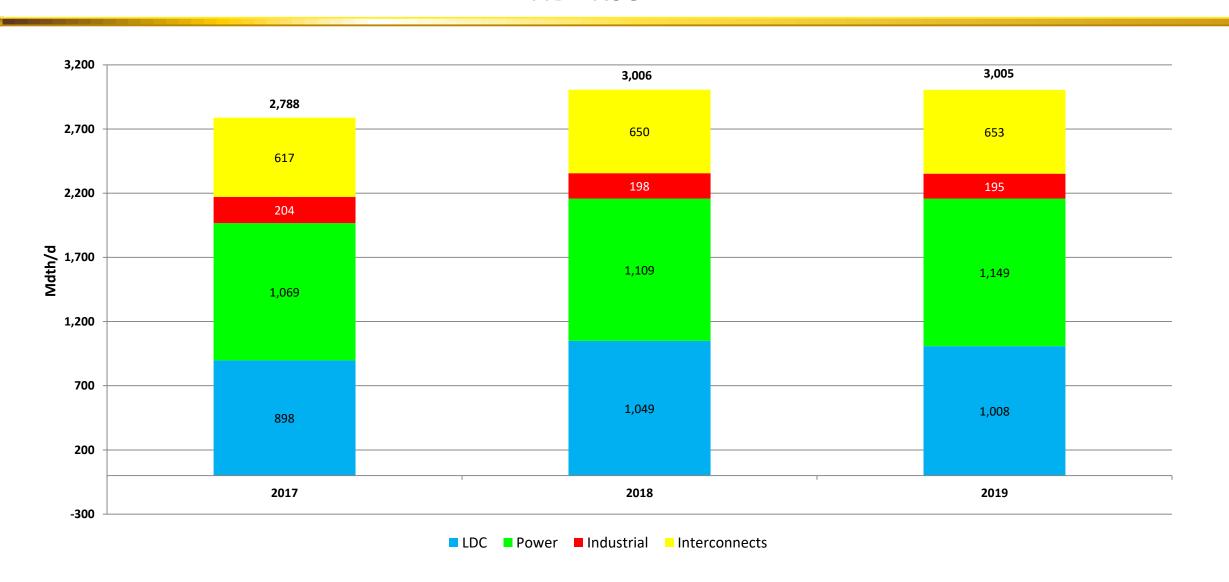
2019 Transportation YTD

- 2019 Transport Summary
 - Power Generation markets are up 3.6% from 2018
 - New power generation record on 8/13/19 1.867 MMDth
 - Lower gas prices
 - Driven primarily by higher storage inventories and available flowing supply
 - Total System Deliveries averaged 3,005 MDth/d
 - Flat over 2018
 - Storage is on track to fill to above average levels in November
 - Increases risk of Type 6 penalty if weather is mild
 - Outages completed on a timely schedule

Average Daily Deliveries



YTD - AUG





Year on Year Deliveries

| | <u>2019 YTD</u> <u>August</u> | <u>2018 YTD</u> <u>August</u> | % Change |
|---------------|----------------------------------|----------------------------------|----------|
| | | | |
| LDC | 1,008 | 1,049 | -3.9% |
| Power | 1,149 | 1,109 | +3.6% |
| Industrial | 195 | 198 | -1.3% |
| Interconnects | 653 | 650 | +0.4% |
| | | | |
| TOTAL | 3,005 | 3,006 | +0.0% |

All volumes are MDth/d



2019 Summer Review

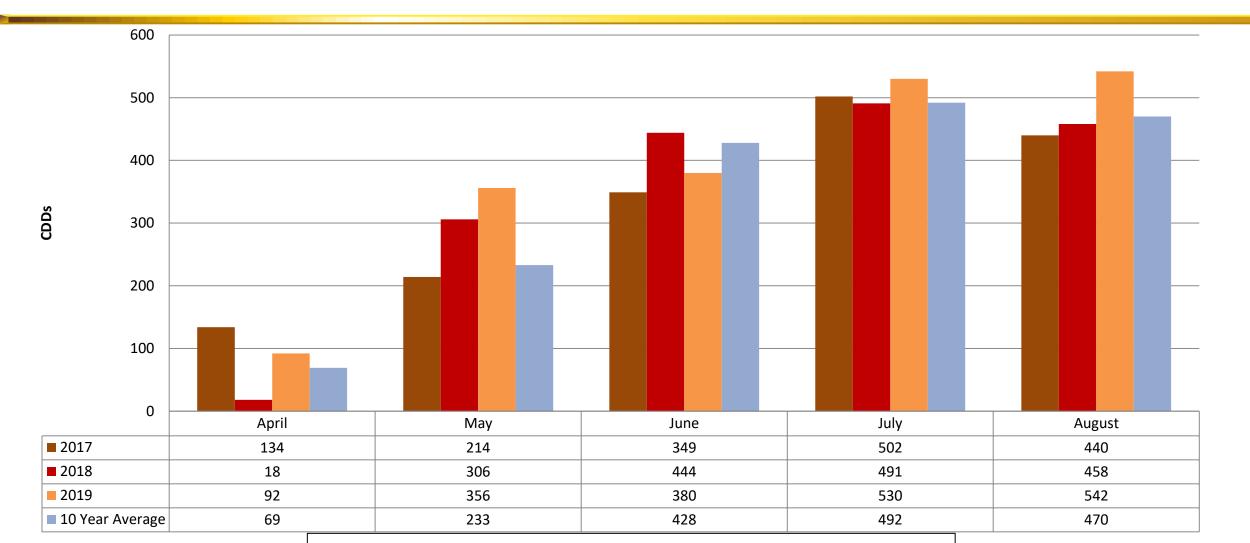


2019 Summer Overview

- SNG's facility performance was good during hot weather
 - Compressor stations were staffed as needed during maintenance projects
 - East end supply reduced the dependence on south system compression and long haul capacity.
- Record power generation
- 2018 Summer vs 2019 Summer
 - 2018 milder than this year, shorter duration.
 - 2019 higher temperatures, longer duration.
- Storage facilities performed well

Summer Cooling Degree Days (CDDs*)

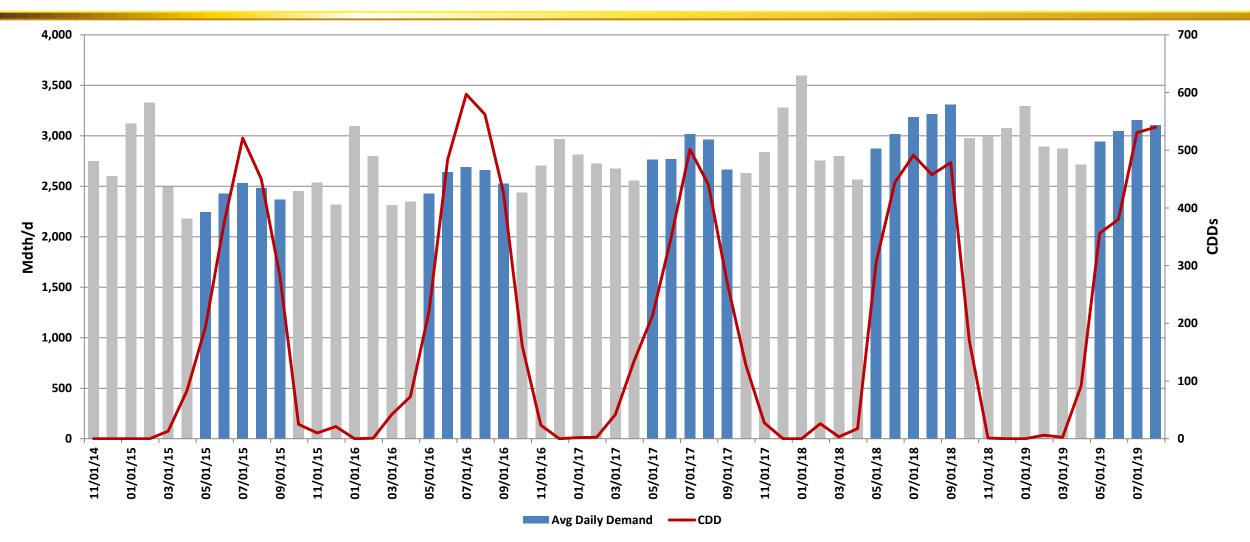




*CDD = System Mean Temperature Minus 65 Degrees

Impact of Summer Weather * on Total Demand

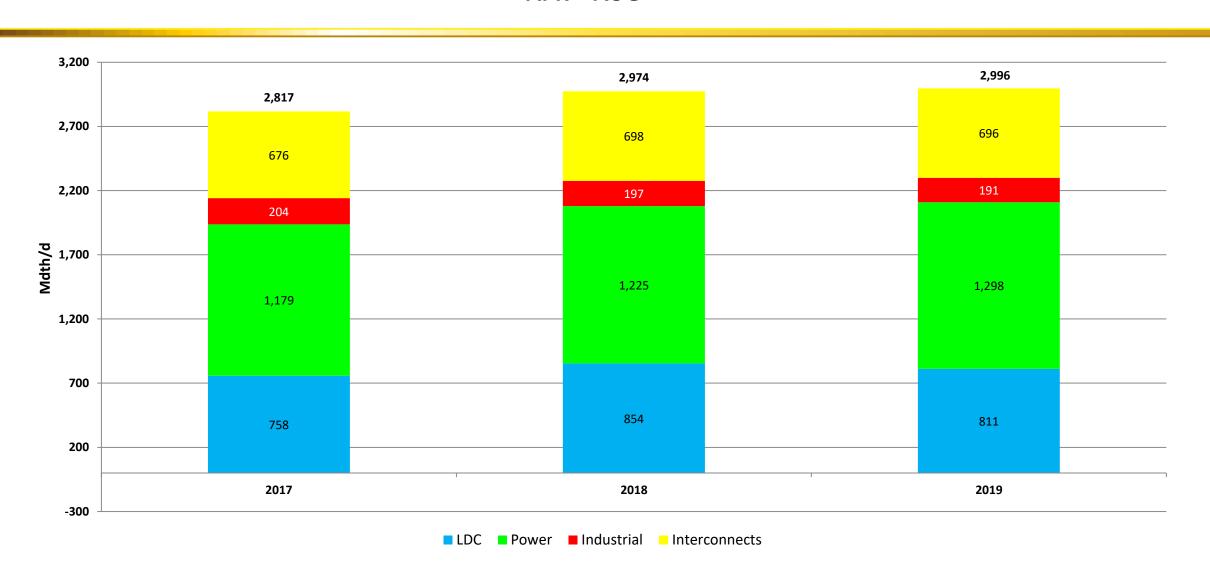






Average Daily Deliveries

APR – AUG





2019 Summer Throughput

- Total System Deliveries averaged 2,996 MDth/d
- Peak power generation days for 2019
 - 08/13/19 1,867 MDth
 - 07/02/19 1,825 MDth
 - 08/12/19 1,809 MDth
- SNG set several Power Demand Records this summer (includes EEC)
 - 3 out of top 5 days
 - 4 out of top 10 days
 - 9 out of top 20 days
- Power Generation increase
 - Warmer than average summer



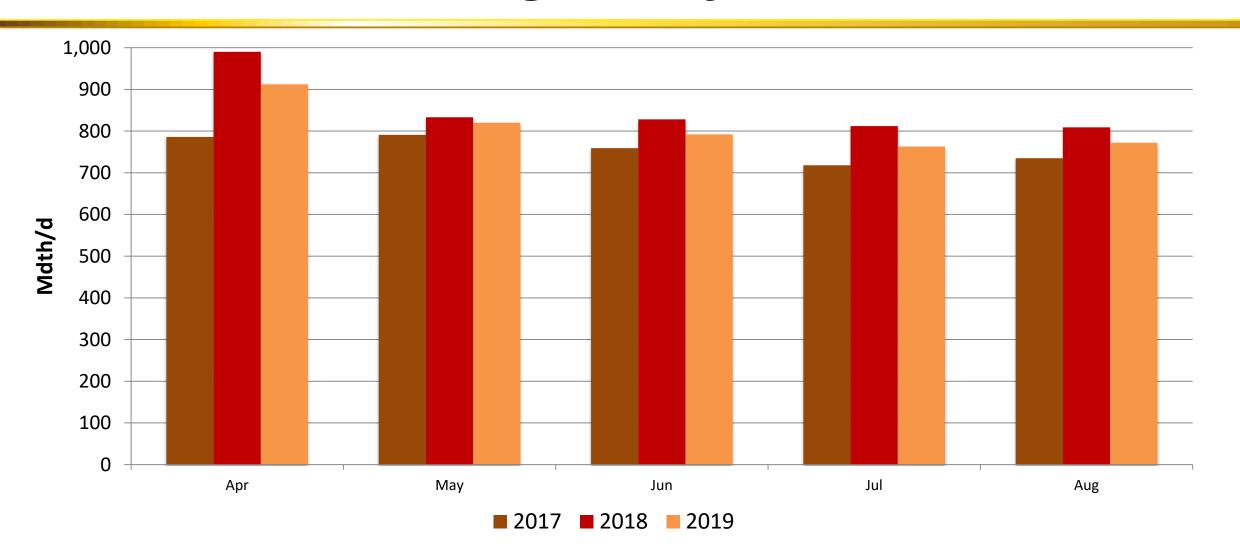
Summer Throughput

| | <u>2019</u> <u>Apr – Aug</u> | <u>2018</u> <u>Apr – Aug</u> | <u>% Change</u> |
|---------------|---------------------------------|---------------------------------|-----------------|
| | | | |
| LDC | 811 | 854 | -5.0% |
| Power | 1,298 | 1,225 | +6.0% |
| Industrial | 191 | 197 | -3.0% |
| Interconnects | 696 | 698 | -0.3% |
| | | | |
| TOTAL | 2,996 | 2,974 | +0.7% |

All volumes are MDth/d

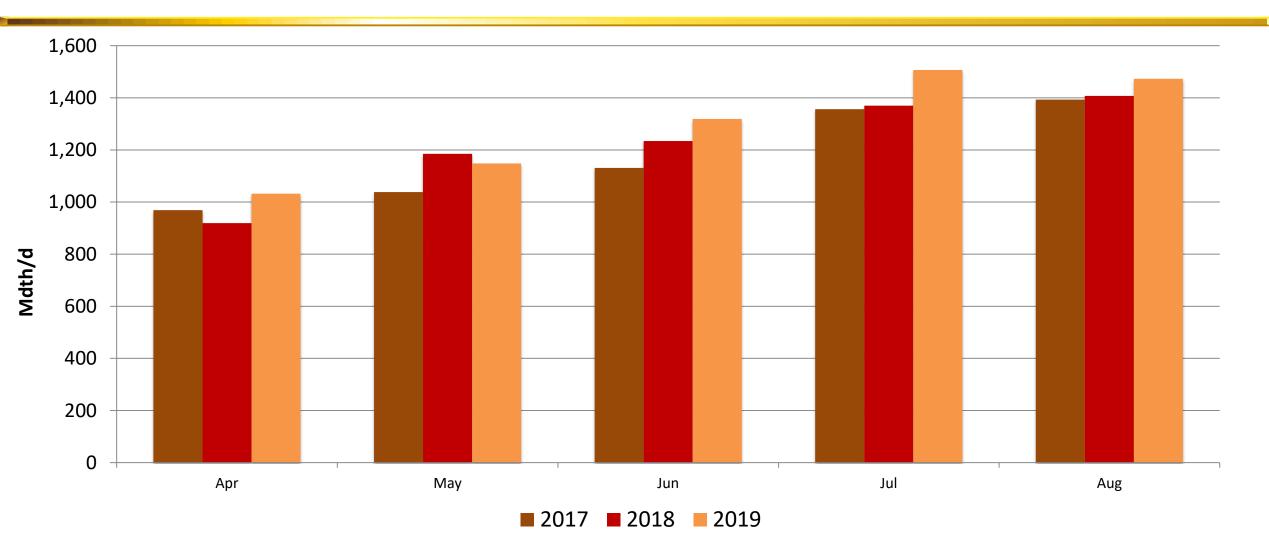


Summer Average Daily LDC Demand



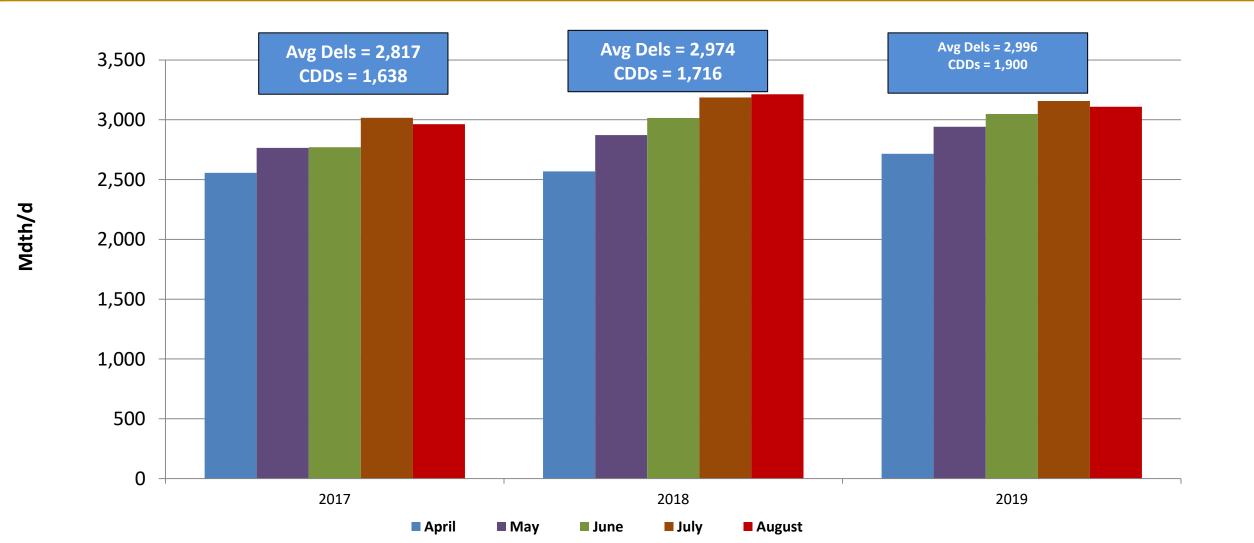


Summer Average Daily Power Demand





Summer Deliveries By Year





2018-2019 Winter Review



Winter Review

- SNG's facilities performed well during this winter
 - Compressor stations staffed 24x7 as needed
 - Horsepower reliability
- Overall, winter had milder temperatures
- Storage assets were heavily utilized. Extended customer withdrawals through March

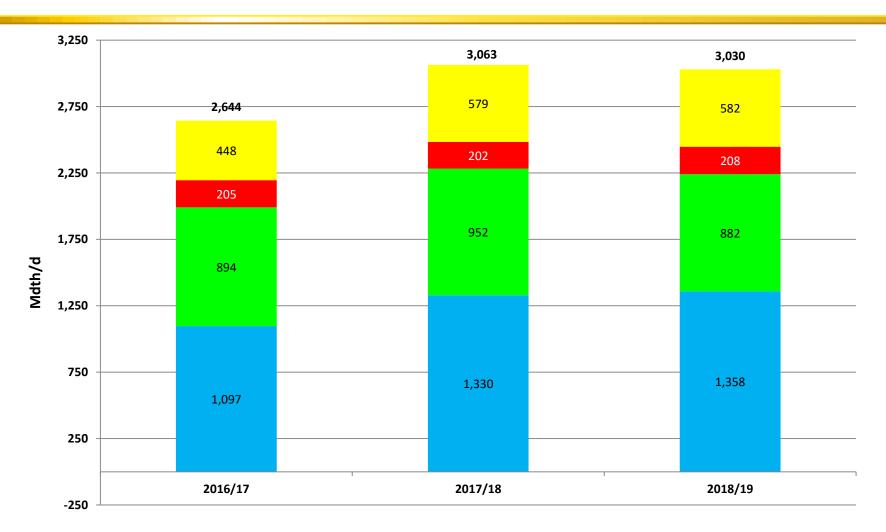


Peak Winter Day Rankings

| RANK | GAS FLOW DAY | MDTH |
|------|--------------|-------|
| 1 | 1/17/2018 | 4,428 |
| 2 | 1/18/2018 | 4,411 |
| 3 | 12/15/2016 | 4,396 |
| 4 | 1/4/2018 | 4,319 |
| 5 | 1/7/2017 | 4,301 |
| 6 | 1/3/2018 | 4,254 |
| 7 | 1/2/2018 | 4,249 |
| 8 | 2/19/2019 | 4,249 |
| 9 | 1/8/2017 | 4,208 |
| 10 | 12/13/2010 | 4,188 |

Average Daily Deliveries * (November – March)

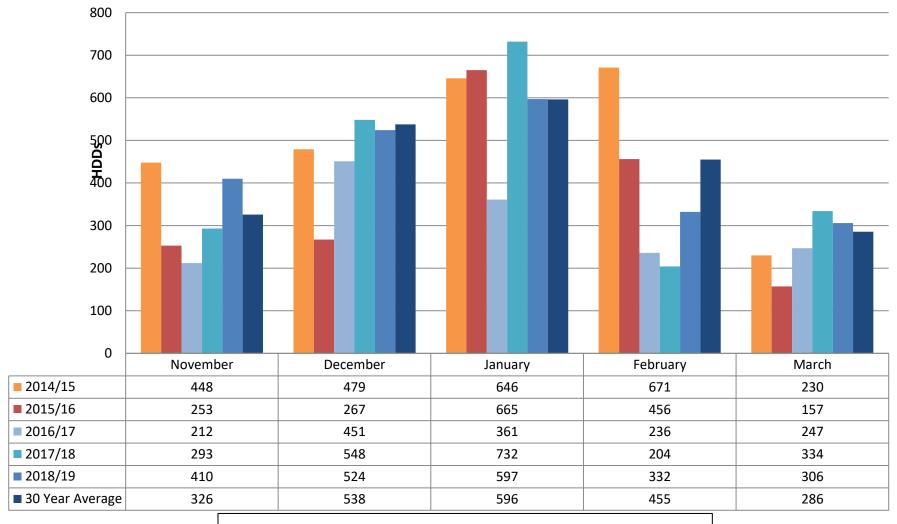




■ LDC ■ Power ■ Industrial

Interconnects

Winter Heating Degree Days (HDDs*) 2013-2019



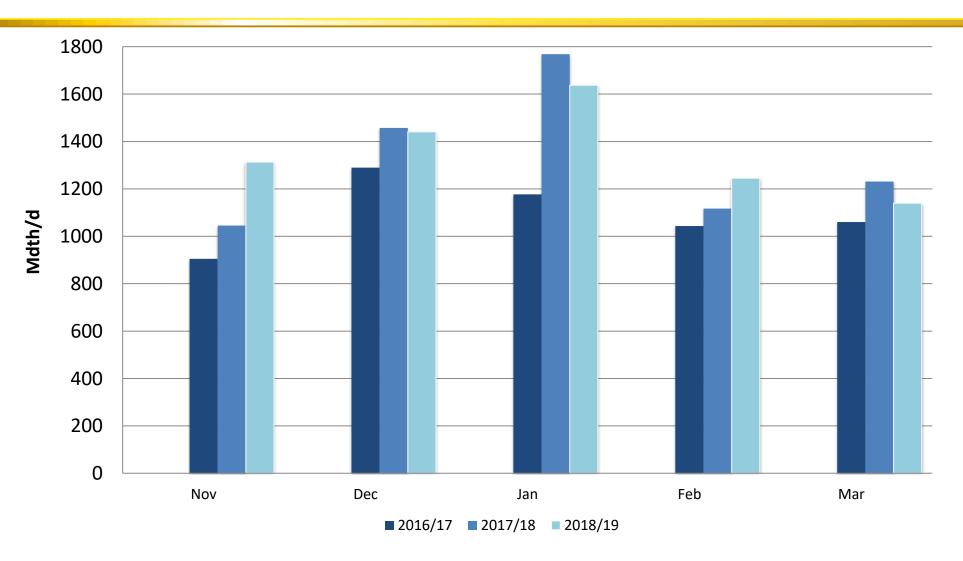
*HDD = 65 Degrees Minus System Mean Temperature

Southern Natural Gas

a Kinder Morgan operated company

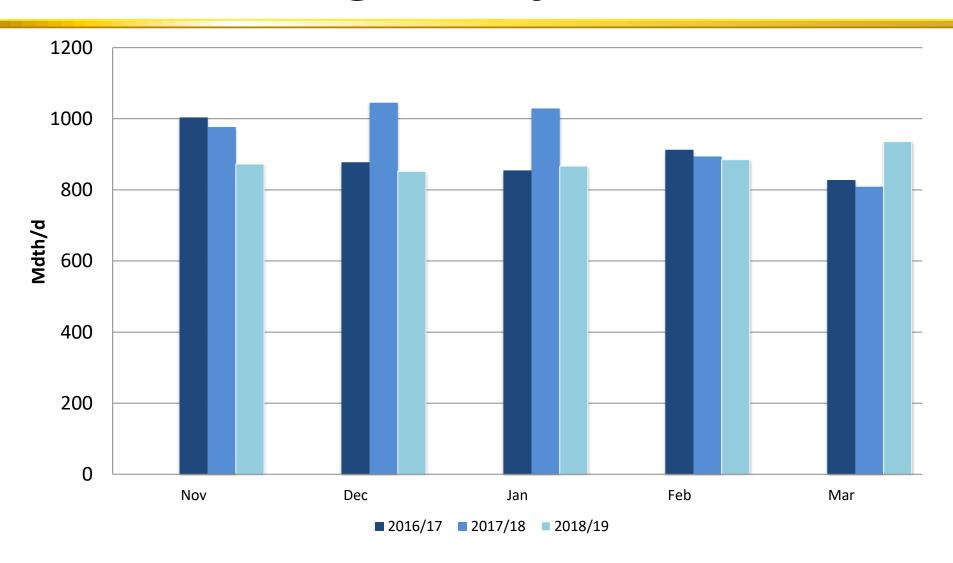


Winter Average Daily LDC Demand

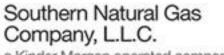




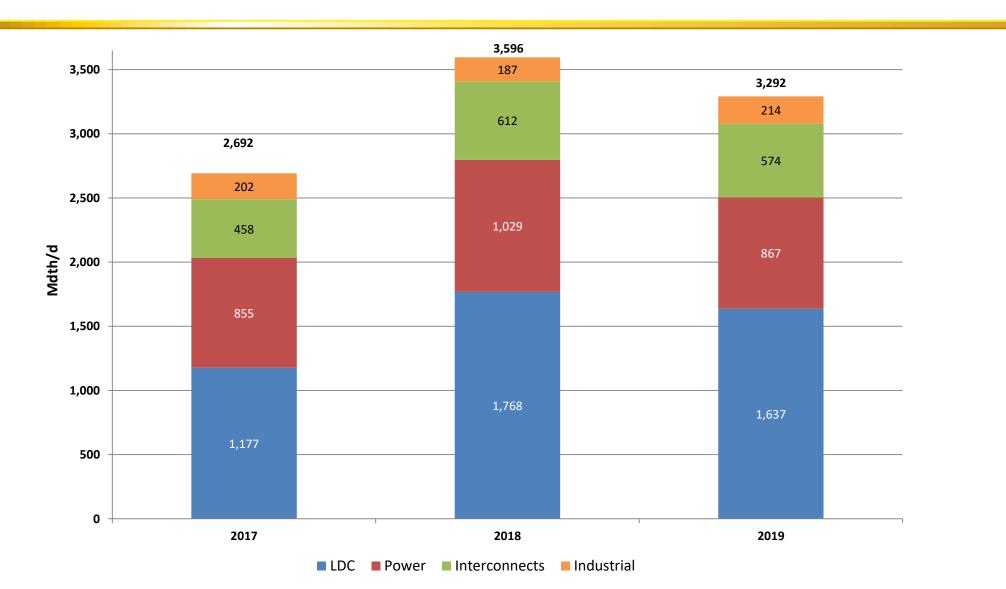
Winter Average Daily Power Demand



Average January Daily Deliveries 2017-2019

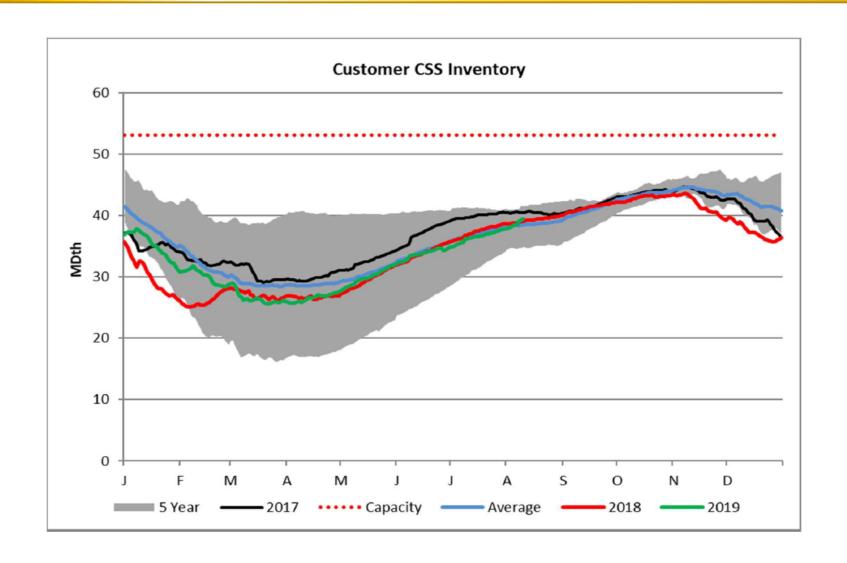


Ginder Morgan operated compan





CSS Storage Inventory





Operational Flow Orders (OFOs)



OFO Factors

- Operational Flow Orders (OFOs) are Implemented to Protect System Integrity and Firm Commitments
- The Below Factors Dictate the Type and Level of OFO that may be Needed on the System:
 - Weather Forecast System Means in the mid-40's and mid-80's are where Demand has Historically Approached Capacity
 - Expected Duration of Weather Event
 - Day of Week Weekday Demand exceeds Weekend/Holiday
 - Scheduled Activity vs Actual Flows on and off the System
 - System Conditions Maintenance, Unplanned Outage etc.



Protecting System Integrity

- SNG's objective is to protect system integrity, as well as our firm commitments
- SNG's Type 3 OFO
 - For daily quantities taken in excess of the Shipper's Daily Entitlement plus a stated tolerance
 - Penalties are assessed only after a variety of group, shipper, and agent checks
- SNG's Type 6 Penalty
 - Initiated for Short Imbalances Due Pipe, Long Imbalances Due Shipper, or Both
 - If Net System Imbalance Test is met then no penalties are assessed



Maintenance Update



Maintenance Planning Process

Typical types of planned work

Compressors:

- ESD and safety tests
- Emission tests
- Run-hour inspections & maintenance to insure reliability
- Various engine/compressor repairs

Integrity Management:

- Various pig runs (ILI)
- Remediation of anomalies
- Hydrotests
- Selected wrinkle bend replacements

3rd Party Needs:

- Class location changes
- Line relocations
- Expansion projects

Storage Field: Shut-in tests & maintenance – spring & fall

- Gas Control models impact to capacity and compares against expected flow to determine best outage windows
- Goal is to avoid impact to firm service that we forecast to be needed or coordinate with the customer(s) to manage the impact
- Plan may need to be adjusted to account for unscheduled outages, multiple outages, equipment availability, contractors, weather, and other items out of our control



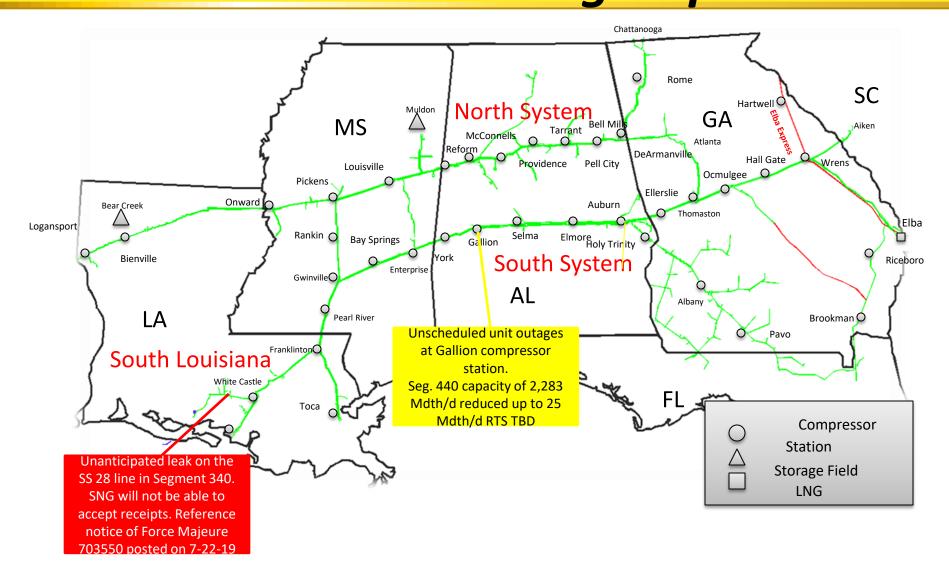
Maintenance Communication

- Annual Maintenance Posting provided by March each year
- Updated Monthly (Long term plan is weekly)
 - Via EBB posting and Customer WebEx held prior to bid week
- Maintenance Contacts

| Reese Hart – Manager | Kal Dankovich – Outage Coordinator |
|----------------------------------|------------------------------------|
| (713) – 420 – 4774 (office) | (713) – 420 – 7522 (office) |
| (832) – 248 - 2937 (cell) | (713) – 420 – 7305 (Gas Control) |
| maurice_hartiii@kindermorgan.com | kalman_dankovich@kindermorgan.com |
| Jimmy Reese – Lead Controller | Daniel Mitchell – Lead Controller |
| (713) – 420 – 7310 (office) | (713) – 420 - 5874 (office) |
| (713) – 420 - 7305 (Gas Control) | (713) – 420 – 7305 (Gas Control) |
| Jimmy_reese@kindermorgan.com | daniel_mitchell@kindermorgan.com |

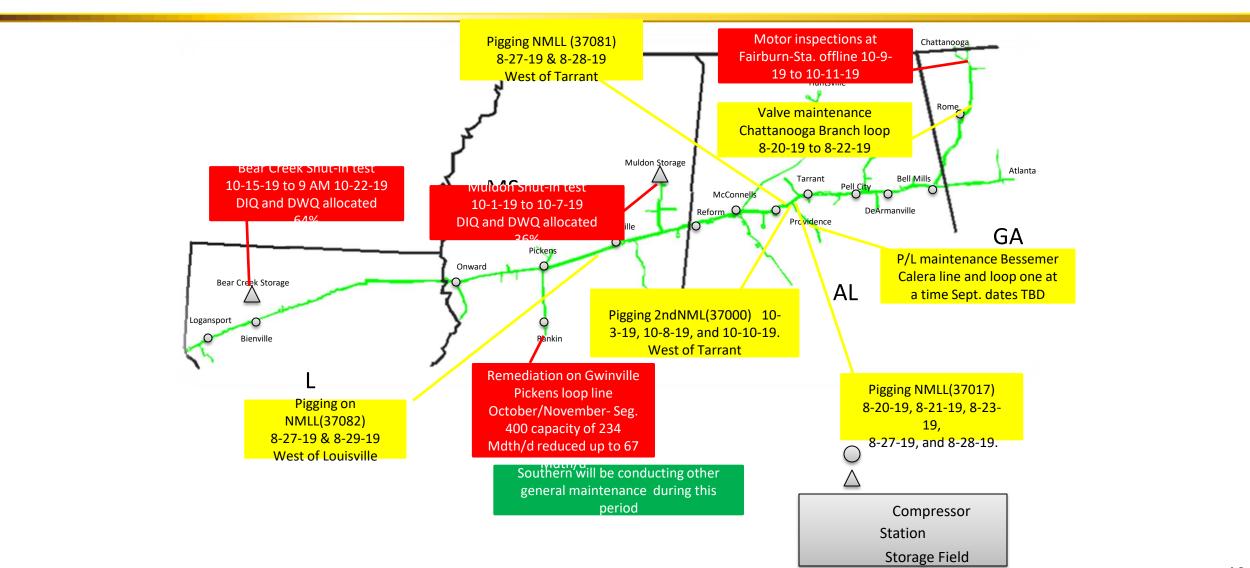
Southern Natural Gas Company, L.L.C. a Kinder Morgan operated company

Southern Natural Gas Pipeline ** Unscheduled Outage Update



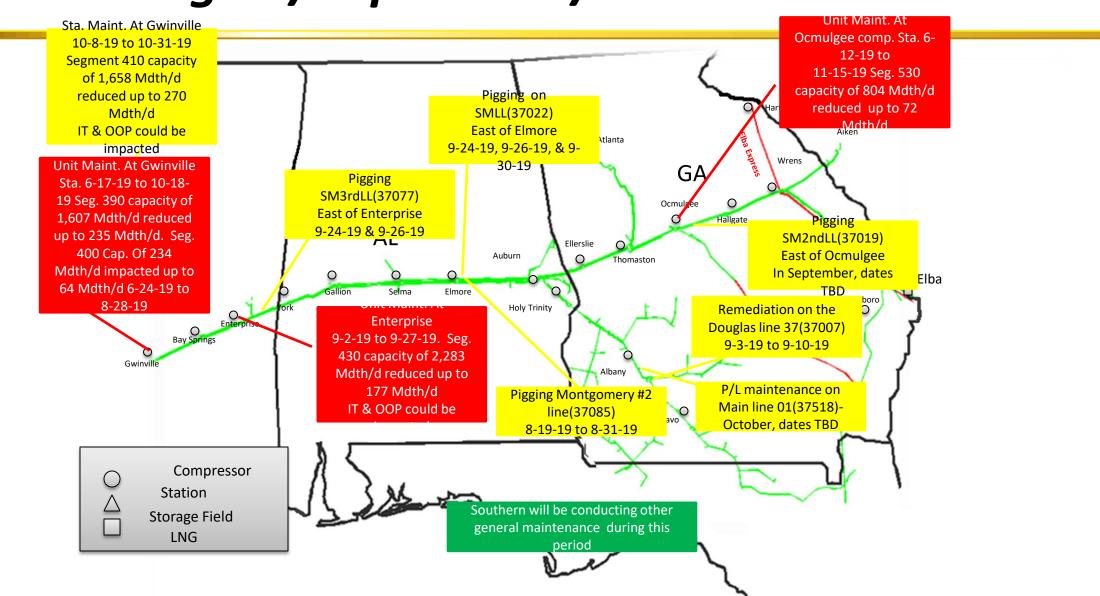
SNG North System Maint. Review Aug./Sept./Oct.





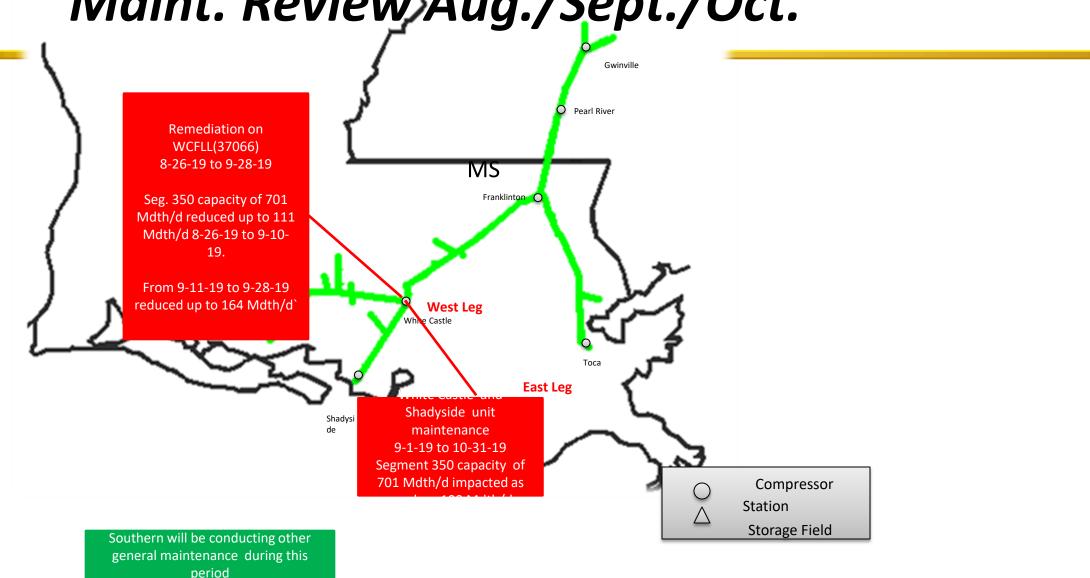
SNG South System Maint. Review * August/September/October



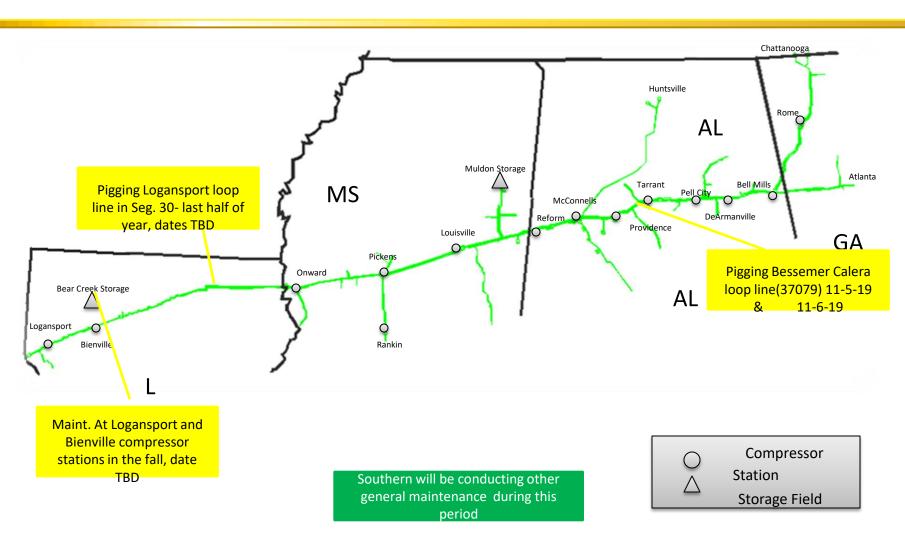


SNG South Louisiana System Maint. Review Aug./Sept./Oct.



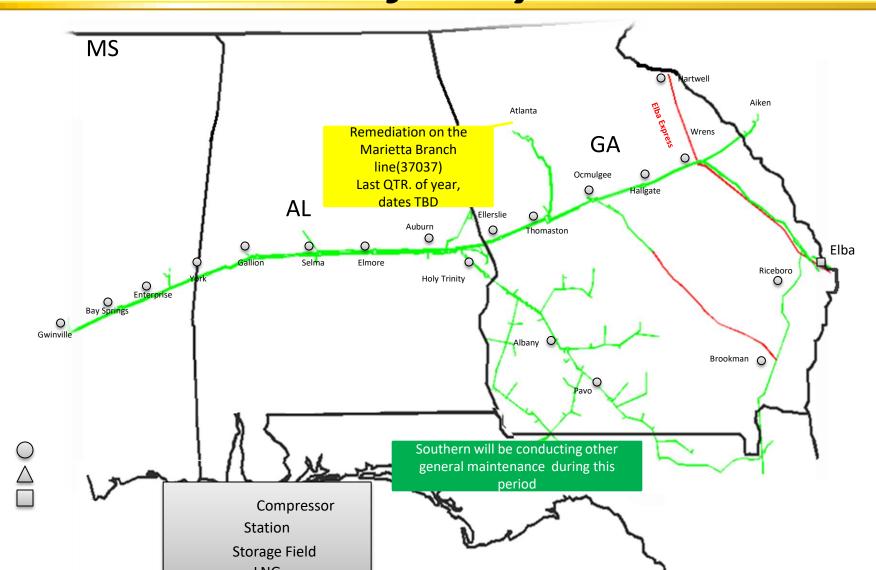


SNG North System Southern Natural Gas Company, L.L.C. a Kinder Morgan operated company Maint. Review remainder of year



SNG South System Maint. Review Remainder of the year





SNG South Louisiana System



Maint. review Remainder of year





Getting Ready for Winter 2019-2020



Preparing for Winter 2019-20

- Readiness testing on HP will be completed before winter
- Storage fields should be operational and at adequate levels
- Plan is to complete maintenance projects by November
- OFO philosophy will remain consistent with past years
- Expected pipeline flows:
 - Continued strong power loads, record loads expected
 - Fairburn & Hartwell offer new east-end supply opportunities
- Departmental contact information is provided in your meeting packet



Overview of SNG Fuel Tracker And Explanation of SCRM and ACA Surcharges

Brooks Henderson

Director of Rates

September 19, 2019



SNG Fuel Tracker

- SNG fuel retention percentages (rates) are updated each April 1st and October 1st
 - Summer season is April September
 - Winter season is October March
- SNG storage fuel retention percentages (rates) are updated once each year on April 1st
- These fuel retention rates are mainly to recover fuel used by compressors
 - Compressors use gas (dth) or electricity to run
 - Monthly electricity costs are divided by the monthly SNG index price to convert to dth fuel usage
 - This amount of dth sold to cover electric bill



- Per the tariff, fuel rates are calculated using actual fuel usage and actual throughput from the prior summer/winter period
- If SNG collects less dth than is actually used in a period, this underrecovery is added to the next winter/summer fuel rate calculation which by itself would increase the rate

 If SNG collects more dth than is actually used in a period, this overrecovery is reflected in the next winter/summer fuel rate calculation which by itself would lower the rate



- The more extreme the weather (very hot or very cold), the higher the average fuel used per dth of throughput
 - This is due to having to use more of the less-efficient compression vs. what is used in normal weather
 - Extreme weather normally increases the next winter/summer fuel rates since
 SNG generally has a fuel under-recovery during extreme weather
- Due mainly to using actuals from the prior season, fuel rates can change a lot from one season to the next if weather is changing a lot as well (example next page)



- For example, assume summer #1 has average weather, summer #2 has very hot weather, and summer #3 has average weather
 - Summer #2 fuel rates are set up for an average summer (using summer #1 actual fuel use and throughput) and will more than likely result in an under-recovery in summer #2
 - Summer #3 fuel rates are higher since they are calculated based on data for a very hot summer (using summer #2 actual fuel use and throughput) and reflect the under-recovery from summer #2
 - This will more than likely lead to an over-collection in summer #3. Therefore, looking forward to summer #4, rates will likely be lower since they are set up for an average summer and reflect overrecovery from summer #3
- The above scenario illustrates why the 2019 summer rates were so much higher than the 2018 summer rates
 - 2019 summer rates correspond to summer #3 in the above example



| | <u>Weather</u> | Zone 3 Fuel Rate |
|-------------|----------------|------------------|
| Summer 2016 | Very hot | |
| Summer 2017 | Average | 3.50% |
| Summer 2018 | Very hot | 1.38% |
| Summer 2019 | | 4.31% |



- To help decrease the volatility in fuel rates, SNG is considering filing a tariff update to use estimated fuel volumes and estimated throughput (vs. actuals)
 - Fuel rates would still vary, but hopefully not as much
 - Would probably reflect average weather in each fuel tracker filing
- Filing would be effective no sooner than 9/1/21
 - SNG under a rate moratorium until 9/1/21 per 2018 settlement regarding changes to fuel mechanism



- SNG fuel rates can also vary due to the methodology for recovery of monthly electric compression costs
 - The basic concept is that SNG converts electric costs to an equivalent dth of fuel gas by dividing the electricity cost by the monthly index price and incorporating this estimated equivalent fuel gas usage into the overall fuel rate calculation
- Assume have \$1 mil monthly electric cost
 - If the index price is \$2.50, then SNG has 400,000 dth of fuel use
 - And sell 400,000 dth to cover electric bill
 - If the index price is \$4.00, then SNG has 250,000 dth of fuel use
 - And sell 250,000 dth to cover electric bill
- This has not been an issue in recent years as index prices have been fairly stable
 - \$2.50 \$3.00 range



- The difference in the SNG monthly index price and actual price that the dth are sold at to cover electric bill results in a gain or loss
 - Per the 2013 rate case settlement, 85% of gain for each season refunded to customers
 - Losses carried forward to next year's winter/summer season

- Have not had any winter gain refunds (over past five winter periods)
 - Currently have a \$4.4 mil winter loss position since 2014
 - If this situation continues, SNG will need to change tariff to solve this situation
 - SNG studying how best to solve this situation



SNG Long-Haul Fuel Retention Rates

| | 2018 <u>Summer</u> | 2018-19 <u>Winter</u> | 2019 Summer | 2019-20 <u>Winter</u> |
|-------------------------|-----------------------|--------------------------|----------------|--------------------------|
| Zone 0 & 1 (La./Miss.) | 0.97% | 1.78% | 2.54% | 1.64% |
| Zone 2 (Ala.) | 1.20% | 2.72% | 3.46% | 2.39% |
| Zone 3 (Ga./S. Car.) | 1.38% | 3.31% | 4.31% | 2.86% |



SNG SCRM Surcharge

- SCRM = Storage Cost Reconciliation Mechanism
 - In Section 14.2 of the General Terms & Conditions of SNG's tariff
- Main purpose of SCRM surcharge
 - To credit/charge to customers any gains/losses made from the purchase or sale of gas to resolve shipper monthly cashout imbalances
 - To refund any OFO penalties collected
- SCRM surcharge updated annually to be effective Jan. Dec.
 - Can be a credit surcharge or a debit surcharge
 - Currently it is a credit surcharge of \$.0011 applied to each dth transported
 - If SCRM deferred account is ≤\$500,000 at end of year, then balance carried forward and no SCRM surcharge for upcoming year



SNG ACA Surcharge

- ACA = Annual Charge Adjustment
 - In Section 28 of the General Terms and Conditions of SNG's tariff
- Purpose of ACA surcharge is to pay for the operating costs of the Federal Energy Regulatory Commission (FERC)
 - FERC sends to each pipeline a bill each year in June
 - Pipeline recovers this cost by charging to customers the ACA surcharge
- Current ACA surcharge is \$.0013 applied to each dth transported
 - All interstate gas pipelines pay the same surcharge
- Surcharge is updated annually by the FERC to be effective Oct. Sept.



Questions?

Thank You for Your Business!



Supply Update

Devy Traylor Director Business Development September 19, 2019



Forward Looking Statements

This presentation contains forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. In particular, statements, express or implied, concerning future actions, conditions or events, future operating results or future production or available capacity are forward-looking statements. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Future actions, conditions or events and future results of operations of Kinder Morgan, Inc. may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results are beyond Kinder Morgan's ability to control or predict. These statements are necessarily based upon various assumptions involving judgments with respect to the future, including, among others, the ability to achieve synergies and revenue growth; national, international, regional and local economic, competitive and regulatory conditions and developments; technological developments; capital and credit markets conditions; inflation rates; interest rates; the political and economic stability of oil producing nations; energy markets; weather conditions; environmental conditions; business and regulatory or legal decisions; the pace of deregulation of retail natural gas and electricity and certain agricultural products; the timing and success of business development efforts; terrorism; and other uncertainties. There is no assurance that any of the actions, events or results of the forward-looking statements will occur, or if any of them do, what impact they will have on our results of operations or financial condition. Because of these uncertainties, you are cautioned not to put undue reliance on any forward-looking statement. Please read "Risk Factors" and "Information Regarding Forward-Looking Statements" in our most recent Annual Report on Form 10-K and our subsequently filed Exchange Act reports, which are available through the SEC's EDGAR system at www.sec.gov and on our website at www.kindermorgan.com.



Overview

- Supply Situation
- Supply Opportunities
- Elba Express
- Fairburn
- Growth Projections

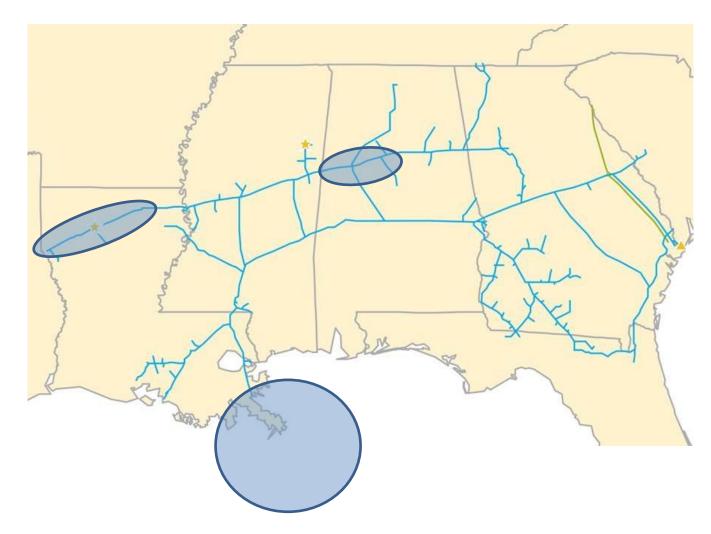


Supply History



SNG System Design

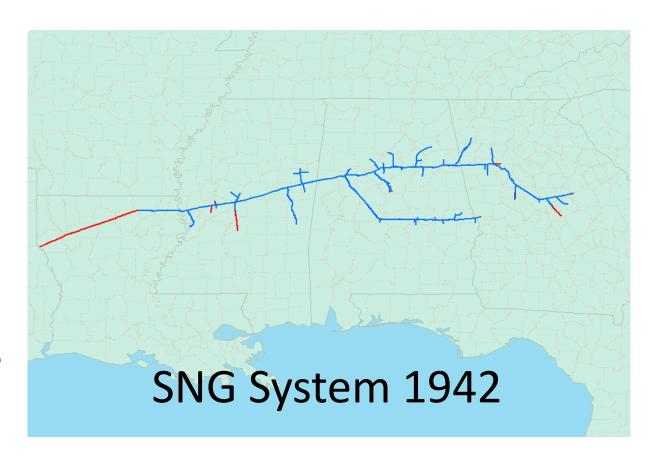
- SNG was designed and built to move large quantities of gas from the Gulf of Mexico, especially from our "East Leg" to markets in MS, AL, GA, SC, FL, and TN
- Other traditional supply sources include North Louisiana and West Alabama





Gas Supply is Dynamic

- In 1929 when SNG began service the supply predominantly came from Perryville Field
- By late 1931 we were moving compressors around due to low field pressures
- In 1942 we extended the line back to Logansport Field





New Markets, New Supply

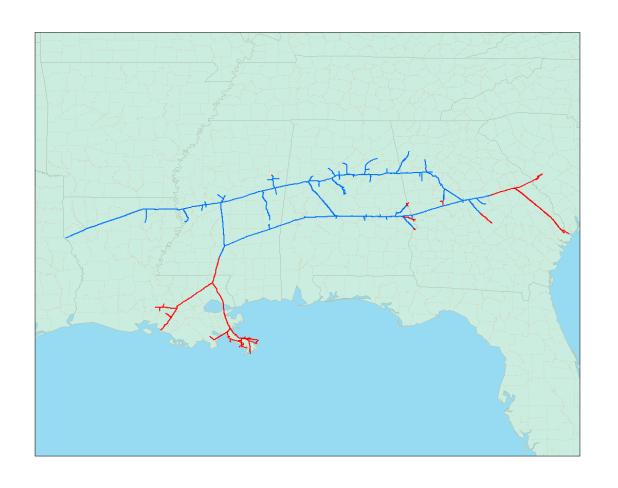
- In the 1950s SNG built most of the South Main Line to serve growing demand
- We also extended our supply lines down to the Gwinville Field in Mississippi





Lasting Supply Found ...or not

- In the 1960s SNG extended its pipeline into the Gulf of Mexico for seemingly endless supply
- By the 1990s we received over 1 Bcf/d of supply from the Gulf
- Today very little of our supply is actually from offshore production



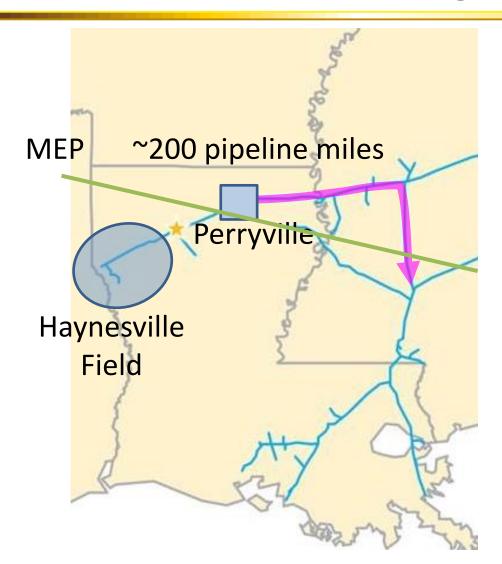


Predominant On-system Supply





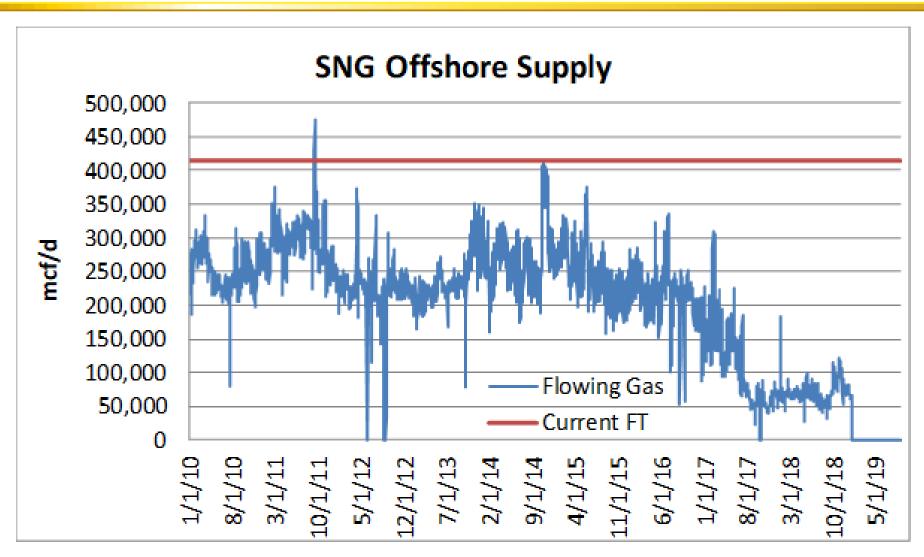
North Louisiana



- Haynesville Field is stirring, but not vibrant
- Perryville Hub is liquid
 - Multiple interconnecting pipes
- However, SNG's system is a low pressure, small diameter pipeline in that area
 - Our studies show that it is cost prohibitive at this time to expand access to this supply
 - There other pipelines (such as MEP) that access this supply that are not fully utilized

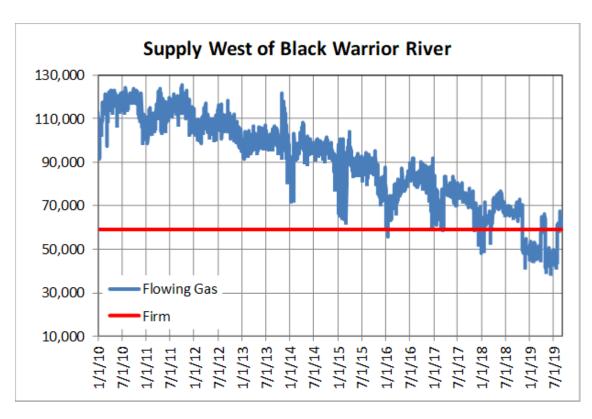


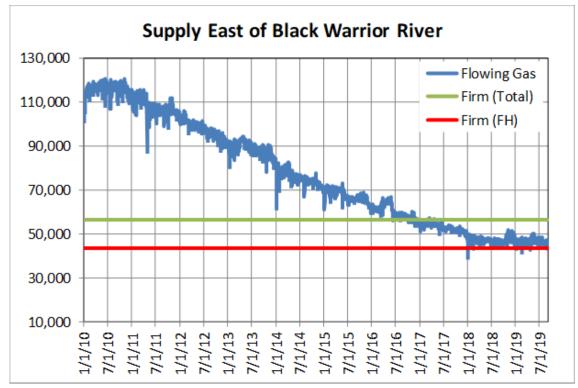
Declines in SNG's East Leg Offshore Supply





Coal Seam Supply - Alabama







Imported LNG



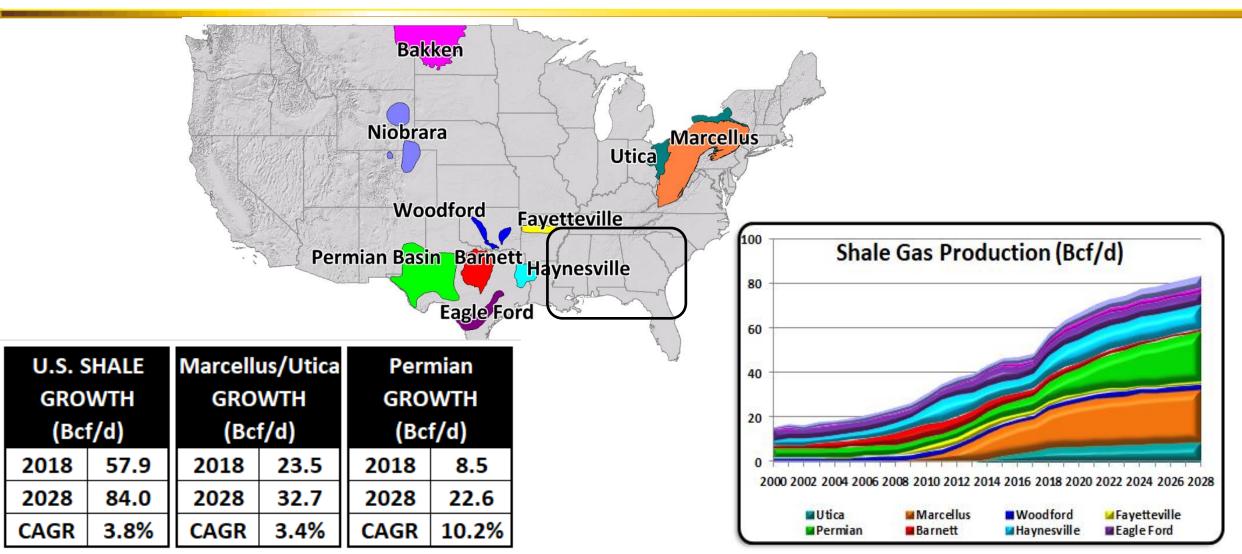
- In 2001 SLNG reactivated the Elba Island LNG import terminal
- Imported LNG seemed to be the solution to shrinking domestic supply
- We added tanks, vaporizers, and even built EEC pipeline



And then.....



Shale Gas



SOURCE: ICF Base Case, April 2019

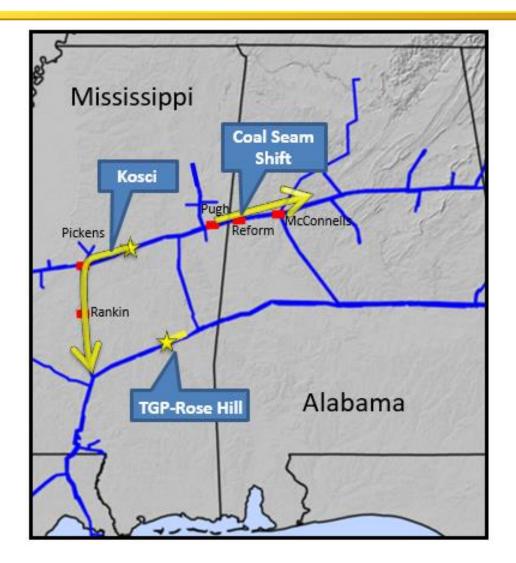


Supply Opportunities



Projects Under Evaluation

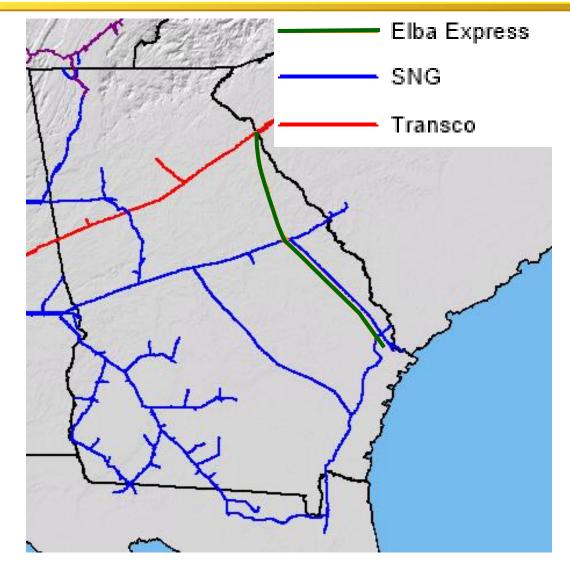
- TGP-Rose Hill
 - 250,000/d+ incremental supply access requires minimal capex
- TETCO and Texas Gas Kosci
 - 125,000/d incremental supply access requires modest capex
- Shift Coal Seam receipts to TGP-Pugh interconnect
 - 70,000/d shift will require substantial capex





Elba Express

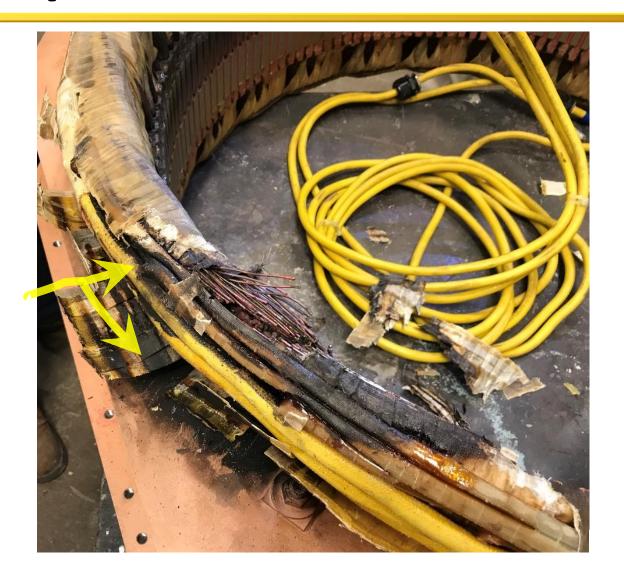
- EEC has over 1 Bcf/d of capacity from Transco to Port Wentworth
- EEC supports the Elba Island liquefaction project
 - SNG contracts for over 240,000
 Dth/d to support seamless service
 - EEC also serves other direct customers
- EEC could be expanded to provide additional seamless service on SNG, particularly into eastern and coastal Georgia, Low Country of South Carolina, or east coast of Florida





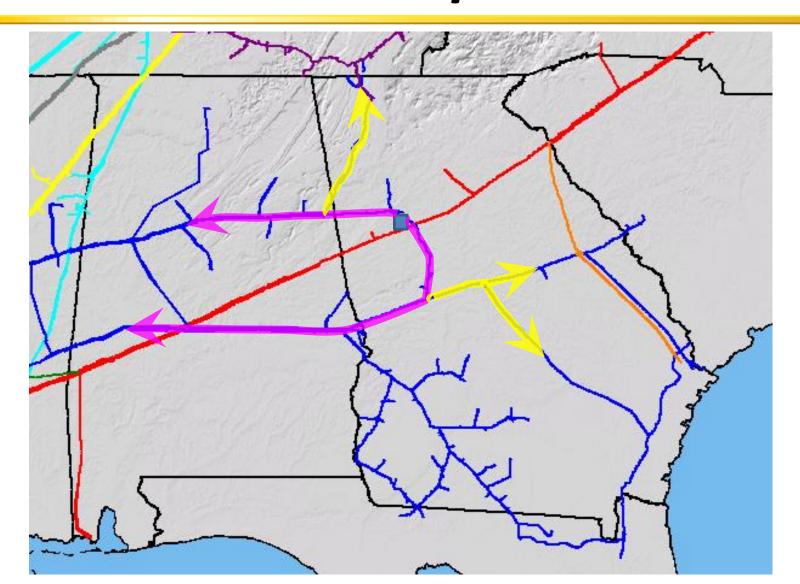
Fairburn Expansion

- The new Fairburn Compressor Station had challenges during start-up
- Caused in-service date to slip into December 2018
- Motor failure soon after in-service
- Problems corrected and station exceeding expectations
- Expansions from this station could provide additional capacity to certain areas of our system





Fairburn Expansion





Next Steps

- SNG will opportunistically pursue supply enhancement projects
- We will continue to work with our customers to meet specific needs
 - Some customers may have a desire to participate in a project
 - These customers would have priority for new supply capacity created
- Please discuss your needs and ideas with us early
 - It can take up to three years from project conception to inservice

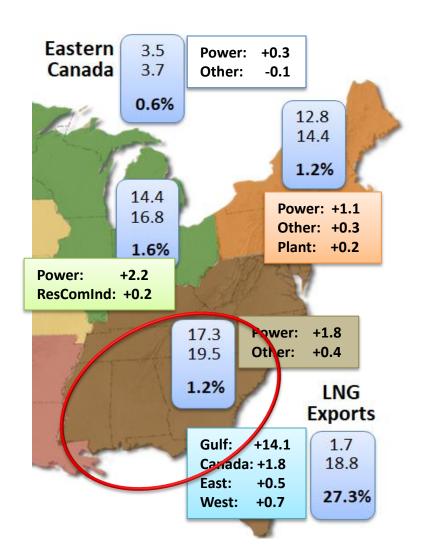


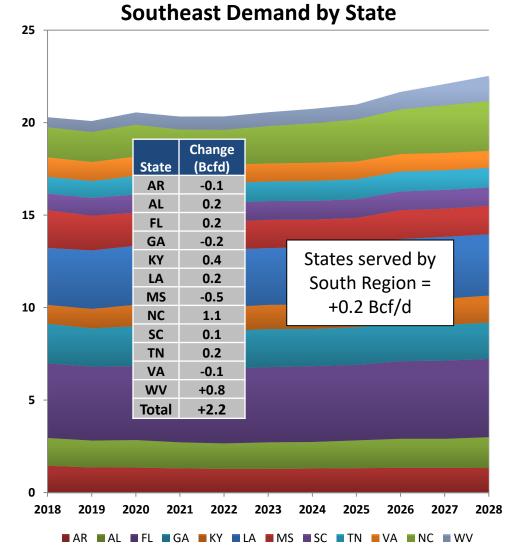
Demand Growth Projections





Including Exports







Implications of Slow Growth

- Smaller projects tend to have higher rates (lack of scale)
 - Sometimes we can "bolt on" smaller projects to larger ones to take advantage of economies of scale
 - This may be more challenging since there aren't a lot of large projects on the horizon
- If you have a need for additional firm capacity, please stay in touch with your account manager
 - Piecing together smaller projects may yield better rates
 - Account managers may also be aware of niche opportunities relative to your business
- Advance planning is crucial to successful projects



Summary

- Traditional supply sources on the SNG system have declined and do not seem to be coming back
- SNG continues to pursue supply enhancement projects supported by customers
- Parts of our system may find it difficult to replace depleting supply at firm receipt points due to system constraints
- Ultimately SNG may need to consider investing in supply projects and recovering the incremental costs through rates



SNG Field Operations

Chris Bradberry Director of Operations, KMNG Division 8 September 20, 2019



People First, Safety Always



Customer Service is Prominent in Division 8's Goals

Excerpt from Division 8's 2019 Goals

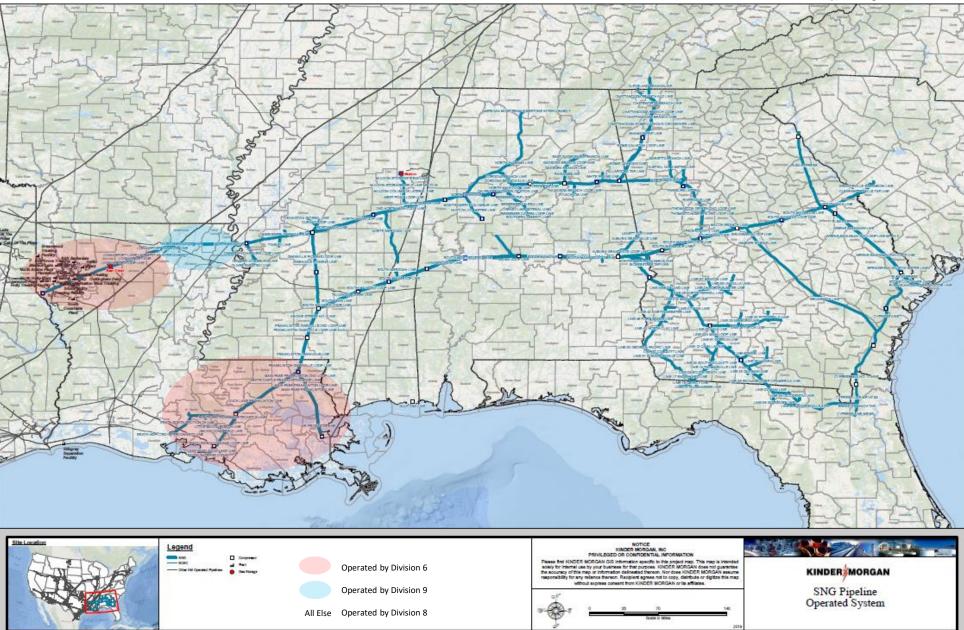
- Exceed 98% reliability for each System (SNG North, SNG South, TGP, MEP, EEC)
- Maintain availability and reliability of equipment and systems so that customers receive the service they are due and expect.
- ■Minimize OFOs attributable to unscheduled outages.

SNG System spans 3 KM Operating Divisions



Southern Natural Gas Company, L.L.C.

a Kinder Morgan operated company





Field Personnel Who Operate and Maintain the SNG Pipeline System





- ■Operations Specialists Operate and maintain compressor stations and pipelines
- ■Equipment & Controls Technicians Maintain and repair mechanical and electrical equipment and controls systems associated with compressor stations and pipeline facilities

Operations Specialists





Operations Specialists



Southern Natural Gas Company, L.L.C. a Kinder Morgan operated company







Equipment & Controls Technicians







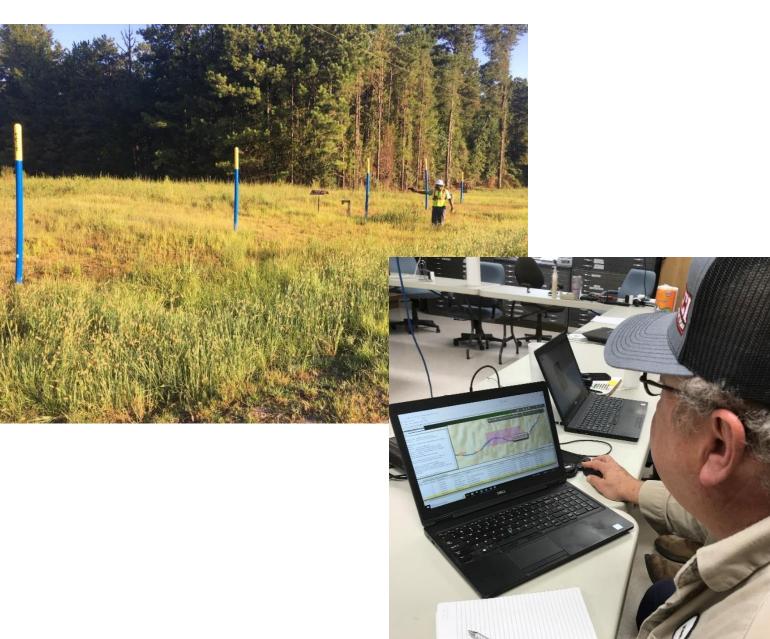


Field Personnel who Operate and Maintain the SNG Pipeline System

- ■Line Patrollers Patrol, protect, and maintain pipeline facilities and right-of-ways
- ■Corrosion Technicians Ensure that pipeline facilities are adequately protected from the effects of the environments in which they operate

Line Patrollers







Corrosion Technicians









- Measurement Technicians Responsible for the operation, maintenance, and accuracy of gas measurement, analysis, regulation, and control facilities
- Engineering Technicians Evaluate the health and performance of equipment and machinery used within the pipeline system and use this information to help maintain and improve system reliability and performance
- Controls Specialists Utilize automation and controls technologies to support and improve system operations. Provide highest level of technical support to Operations.

Measurement Technicians







Engineering Technicians







Controls Specialists









- Mechanical Specialists Perform heavy mechanical maintenance, repairs, and replacement of equipment used in the operation of compressor stations particularly prime movers and auxiliaries
- ■Pipeline Specialists Excavate, construct, repair, and perform heavy maintenance on pipelines and related piping systems and station piping systems

Mechanical Specialists





Mechanical Specialists





Pipeline Specialists









Questions?

Thank You for Your Business!



Business Development

Mike Varagona
Vice President
September 20, 2019



Outline

- 90 years of SNG
 - A look back
 - In the beginning
 - Pipeline development over time
- Personal note
- Macro view
- Recent project updates
- Projects under development
- Elba liquefaction update



90 Years of SNG Memories



- Pipeline conceived sometime in 1927
- Feasibility report published Feb 1928
 - Engineering design by Ford Bacon and Davis
 - 928 miles of pipe and three compressor stations primarily to serve Birmingham and Atlanta and multiple industrials
- Initial construction began in March 1928
 - Multiple contractors including Sheehan and Williams Brothers did the original pipeline construction work
 - Construction traversed an insane asylum property in Mississippi during which the construction crew continued to work through a massive rain and thunder and lightening storm to which one of the patients commented "and we're the ones who are considered insane at least we know to come in during life threatening weather"





90 Years of SNG Memories









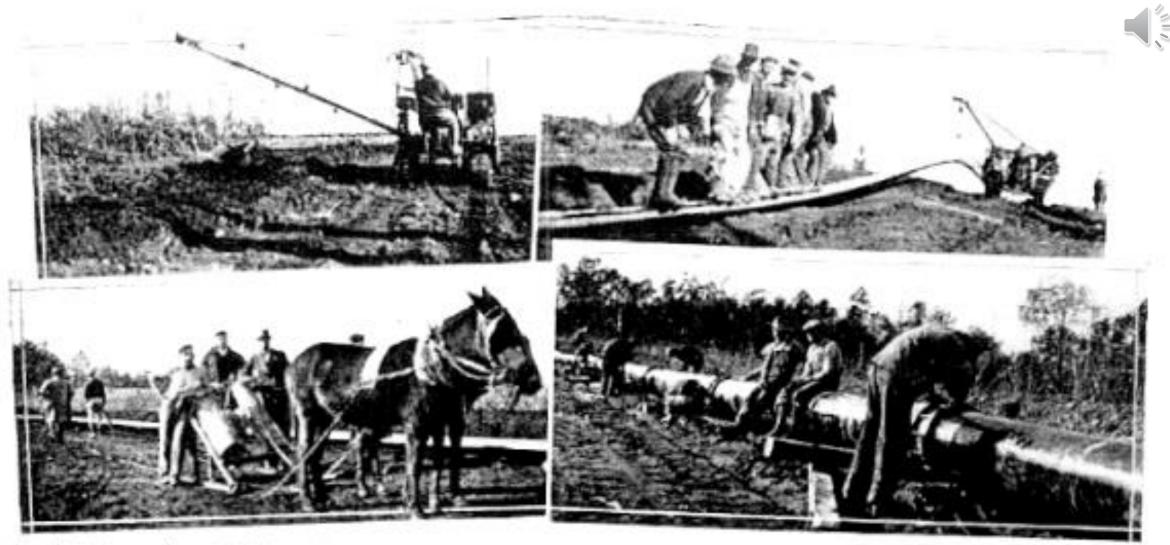




Mules, Backbone and Coupled Pipe 🌮

Southern Natural Gas Company, L.L.C.

a Kinder Morgan operated company



top, left. A machine of this description can backfull in the course of a day from 6,000 to 7,000 linear feet of trench -doing work that would require a large force of men. Right. Method employed in making a could head? In an winch weblad line.

Horrow, left. "Buttle steels" like this new are used to make the cas bottles to colors where weblars need then.









1931 SNG placed in receivership

- Combination of coupled and acetylene welded pipe
- October 1929 the stock market crash ushers in the Great Depression (Once I built a pipeline)
- Original cost for the entire 928 mile project was \$38.9 million with a capacity of ~100,000 Mcf/d (current pipe 6,922 mi; rate base \$2.3 billion; ~4.6 Bcf/d)
 - \$.04 million per mile versus today at well over 100 times that cost per mile
- First gas reached Birmingham on Dec 31, 1929 and Atlanta on June 3, 1930
- First industrial customers included some of today's existing customers
 - Georgia Kaolin; U.S. Steel; Bickerstaff; Jenkins Brick
- Original Board of Directors included Chris T. Chenery who later owned the horse Secretariat





BIRMINGHAM

December, 1929

Southern Natural Gas Company, L.L.C.

a Kinder Morgan operated company

BIRMINGHAM CHAMBER of COMMERCE

VOL.5

DECEMBER , 1929

NO.12



THIS ISSUE of "BIRMINGHAM" WAS MADE POSSIBLE THROUGH THE COURTESY OF ALABAMA NATURAL GAS CORP.

Southern Natural Gas Corporation Gives Birmingham Christmas Gift

 $\mathbf{I}^{\mathbf{T}}$ is expected that natural gas industries to locate here with from the Louisiana fields will every chance of success by reason have reached the Birmingham district by January 1, 1930. The gas was turned into the transmission line of the Southern Natural Gas Corporation Tuesday morn-ing, November 12. The bringing of natural gas to the Birmingham district is being generally recognized as one of the most important industrial additions to Birmingham that has taken place in the last decade. It is the opinion of many industrial leaders of the Birmingham district that natural gas will give an added impetus to the advancement of this section of the South. This new fuel which is being made available to the Southeast in an abundant volume is expected to make it possible for Alabama to invite diversified

of the availability of natural gas, which is indispensable to industries of a certain character.

The main transmission line of the Southern Natural Gas Corporation is 491.1 miles long. which does not include lateral lines, reaching a large number of cities in the Southeast, which have a total length of 415 miles, giving the system a total mileage of something over 900 miles. The main line is of 20" and 22" steel pipe while the lateral lines are of varying sizes from 3" to 12".

The construction has been directed by Ford, Bacon & Davis, Inc., and the contractors were the Oklahoma Contracting Company, Williams Brothers, Inc., Hope Engineering Company, Walker & Lawrence, Sheehan Pipe Line

SHALE BANK



Natural gas line going through shale bank near Birmingham.

CONSTRUCTION SCENES ON NATURAL GAS TRANSMISSION LINE









(1) One of the few teams used on the project with view of line approaching creek bed. (2) Pipe line crossing on concrete paving, showing crossing undisturbed. (3) Ditch ready for pipe. (4) Section of pipe, with Dresser couplings ready to be lowered into excavation.

Reform Compressor Station, shown here under construction, was one of the three Southern Natural had in 1930. The other two were Pickens and DeArmanville. After a quarter century these Worthington horizontal engines are still daing a good

job of moving gas along the North Line. Note the man "without a head" working on the installation. He apparently maved during the time exposure.

First compressor stations at Perryville, Reform, and DeArmanville; with a total installed 15,000 horsepower (system HP today 581,509)

Nerve Center of our System

Dispatching Department "

If you should be hurrying along Building. the almost deserted downtown streets of Birmingham at three o'clock some morning your eyes might be drawn to a lighted row of windows high up in the Watts

Take the elevator up to the 10th floor and you'll find at least three Southern Natural people on duty while the rest of us sleep.

On duty would be at least two

You might call this the "work bench" of the Dispatching Department. That's Senior Dispatcher Oliver Brock leaning over Auxiliary Dispatcher Lamar Cockrell as they confer over a phone conversation.

In the foreground, Shift Dispatcher Glenn Dorsett takes reports over the Company's radio network. That may look like a phone he's using but it's part of a two-way radio.

A more usual scene, perhaps, would find the junior man taking reports.



Dispatchers and a telephone operator, keeping their hands on the surging pulse of the round-the-clock movement of gas through our lines.

For here is the nerve center of Southern Natural. It's their job to get the gas where it's needed when it's needed.

Into this always-in-use office comes a constant flow of information from all over our five state system. Crackling through the air from our network of radio stations or speeding along the lines of our company owned telephone system come hour by hour or more frequent reports.

The weather in Atlanta, the pressure at Pickens, the amount of gas flowing into the system at Gwinville -a complete report from each point -goes down on the ruled lines of the big report sheets before the dispatchers.

Look Ahead

Does the weather man forecast a temperature drop for Birmingham tomorrow? Better get some gas started on its way from the fields.

Over the telephone lines and radios the orders go out. Perhaps the gas quota is raised at the fields. Or maybe more compressor units are ordered on the line.

Are falling temperatures going to put a heavy load on some points of our system, a load which will mean we won't have enough gas at those points for some or all industrial customers who have signed up on an interruptible basis?

It's the Dispatchers' responsibility to limit this interruptible gas as provided in our contracts with these industries. For the distributing companies must have gas to supply hospitals, homes and other "must" customers.

Here the Dispatchers must walk a tight rope in making their decisions about curtailments. For if they miscalculate and cut down a big industrial load when it's not really necessary, that industrial customer may have to shut down.

Of course the industry knows the gas may be curtailed in bitter cold





Initial Service Areas

| Alabama | Georgia | Mississippi |
|---|--|---|
| Anniston Gadsden Tuscaloosa Birmingham (area) Bessemer (area) Reform Heflin Leeds Wetumpka Tuckegee Opelika Auburn Montgomery Selma | Atlanta Rome East Point College Park Newman Macon Milledgeville Barnesville Cedartown Carrollton Griffin Forsyth Thomaston | Columbus Starkville Yazoo City Pickens Goodman Kosciusco Durant West Point Macon Louisville |



SNG Progression of Owners

Southern Natural Gas established 1928



Early 1980s















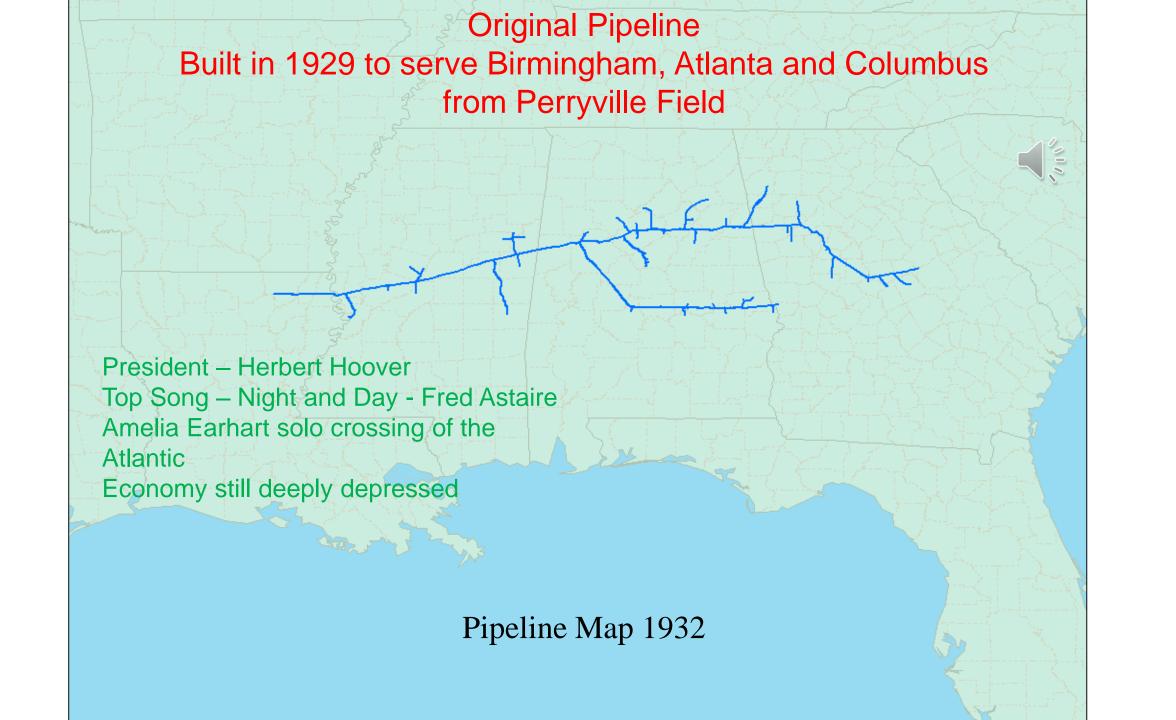


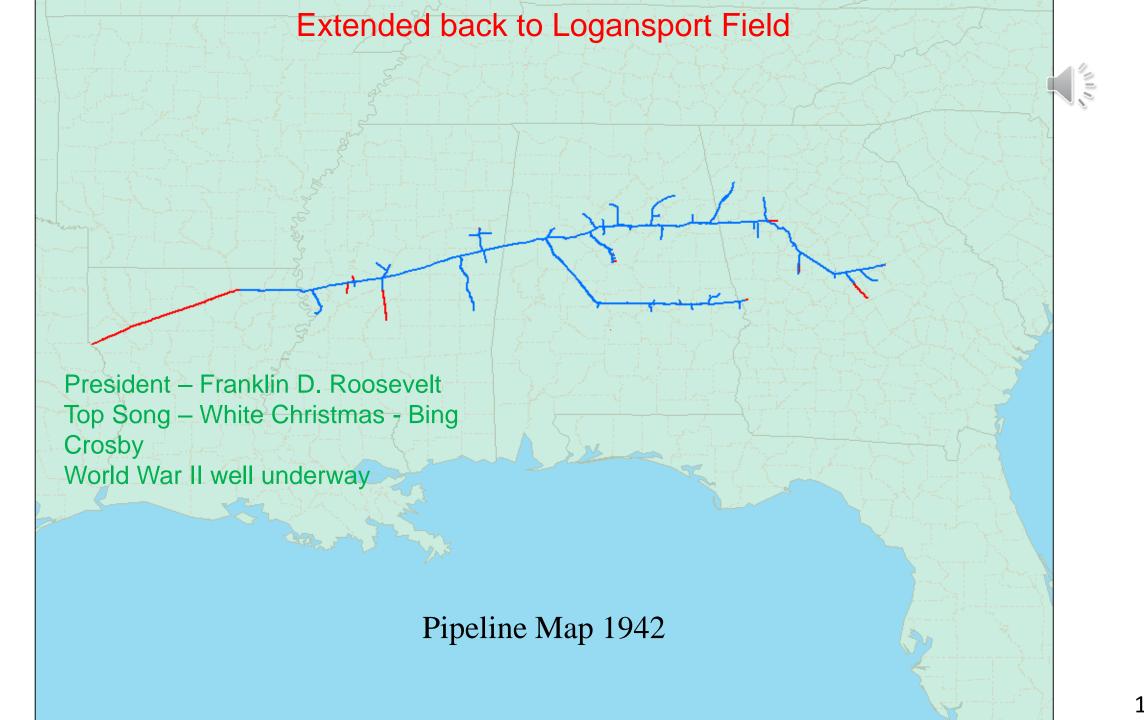


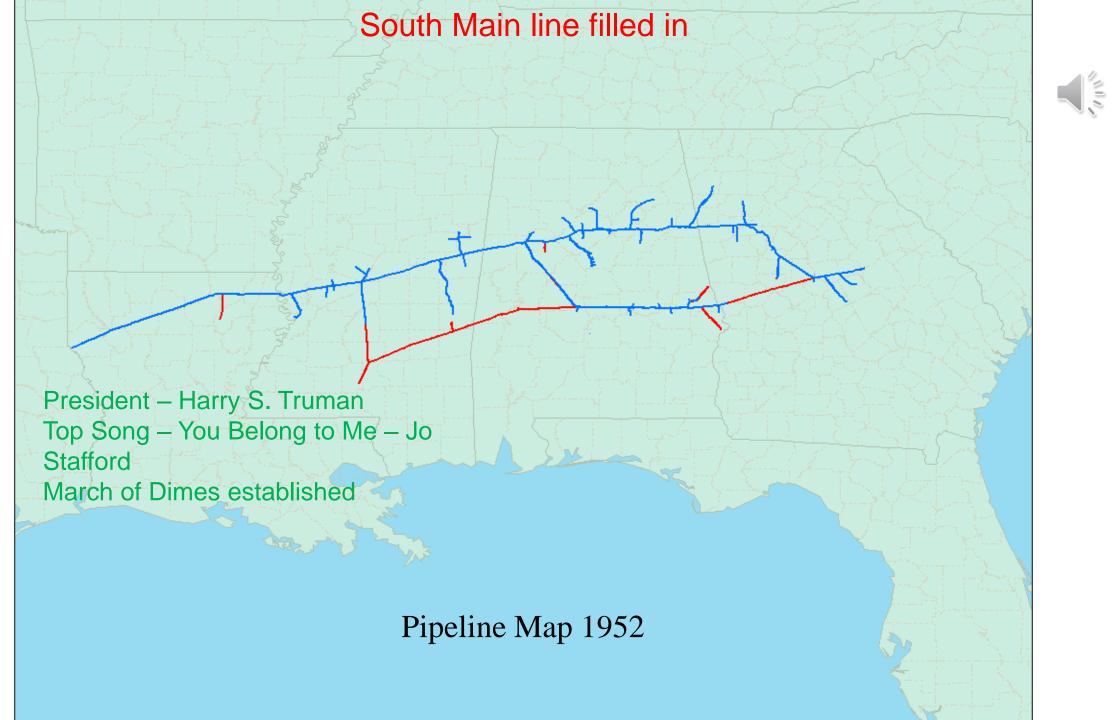
Pipeline Historical Progression

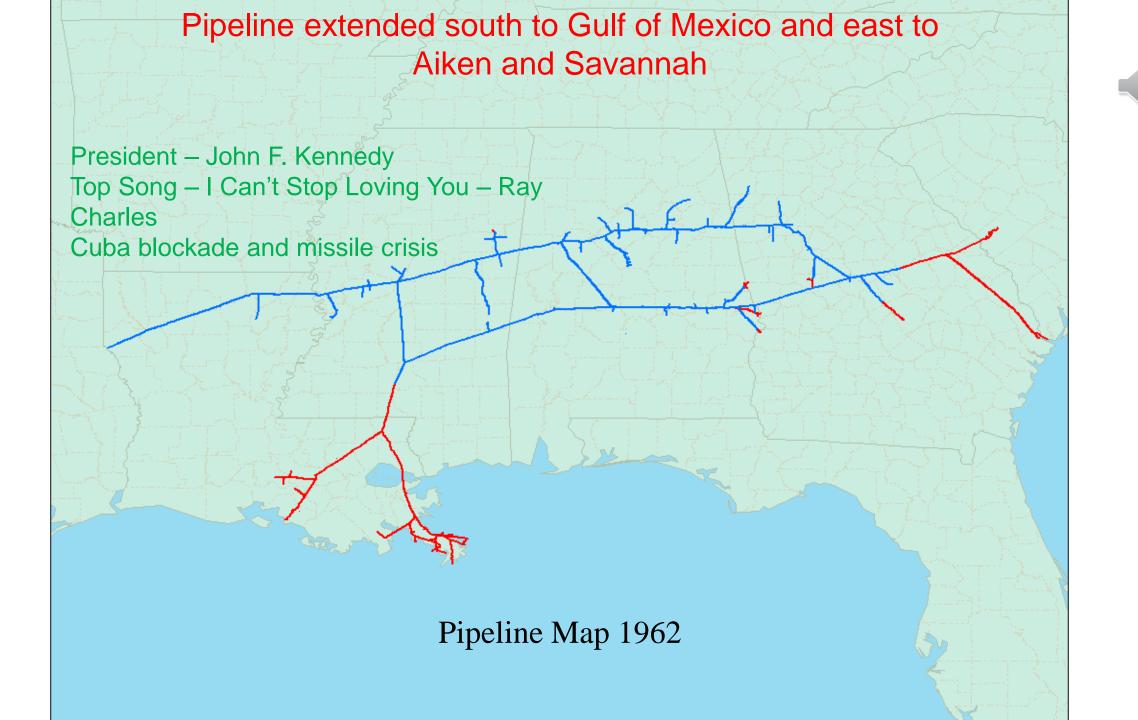
1929 - 2019

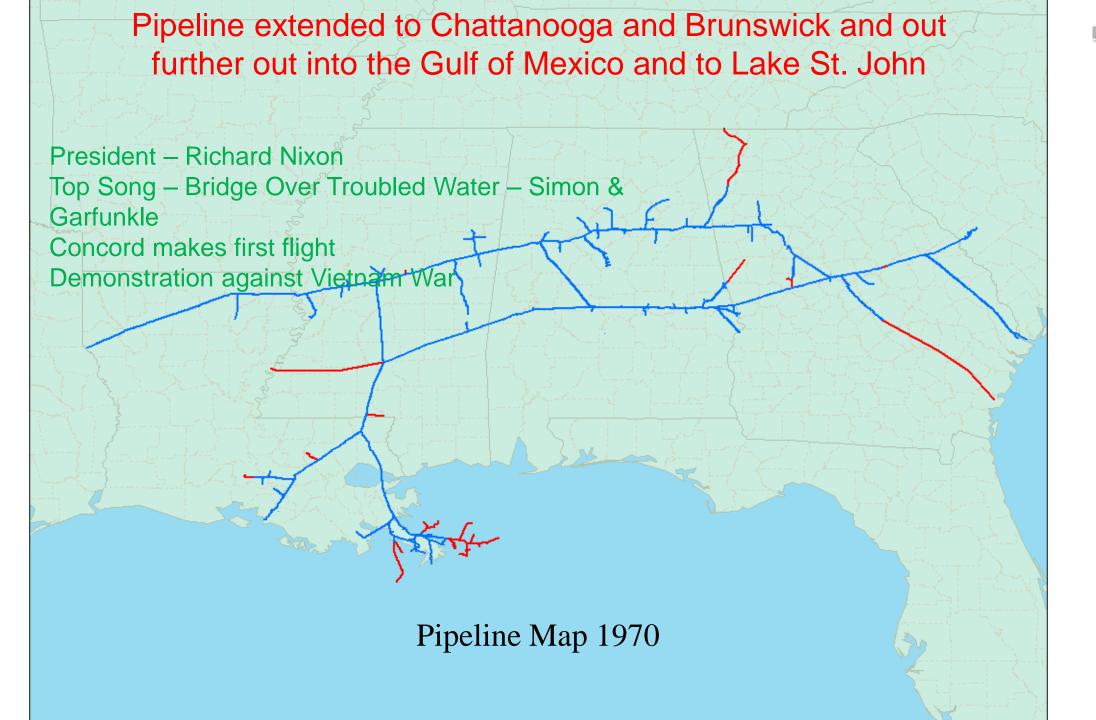
90 Years of Development



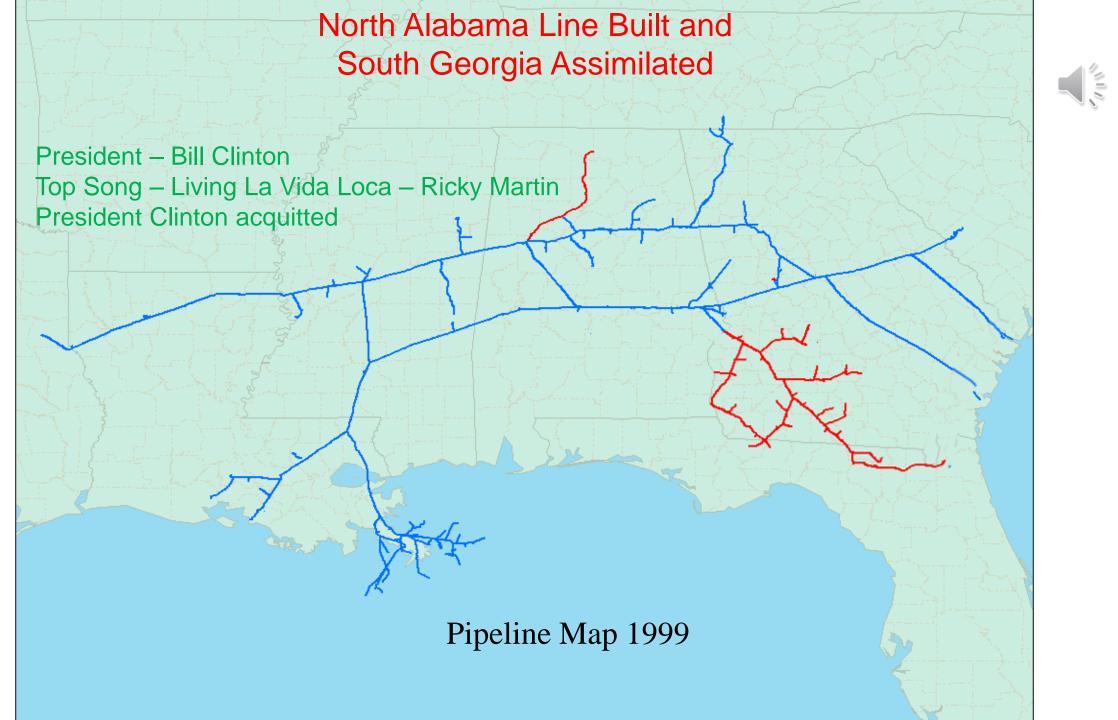


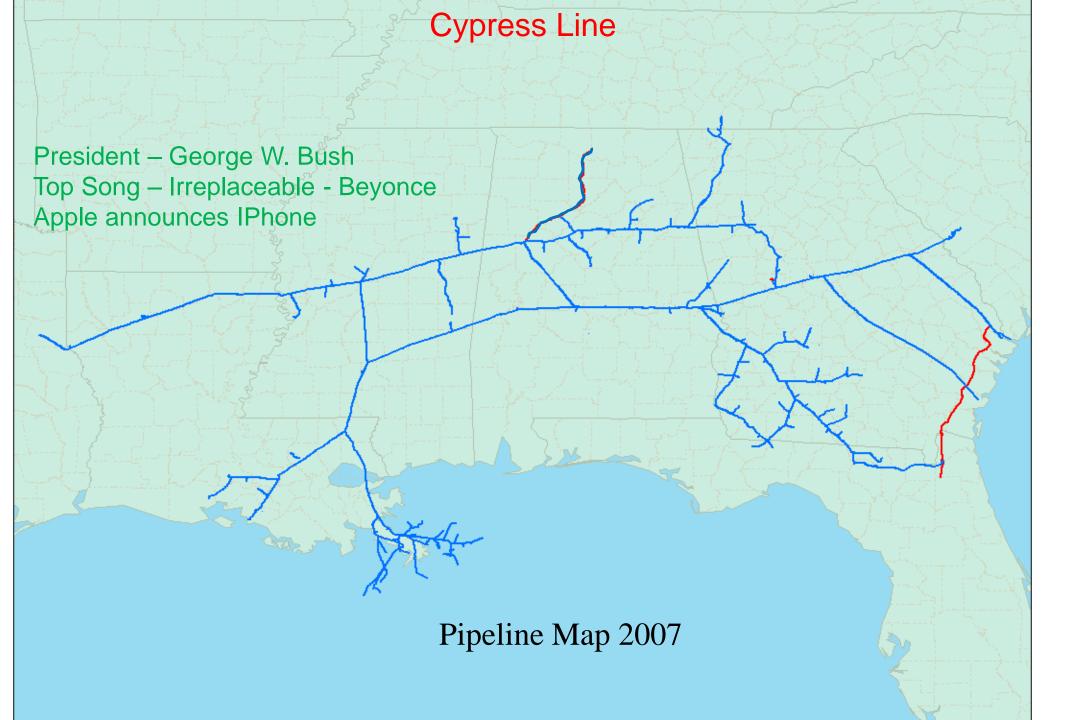




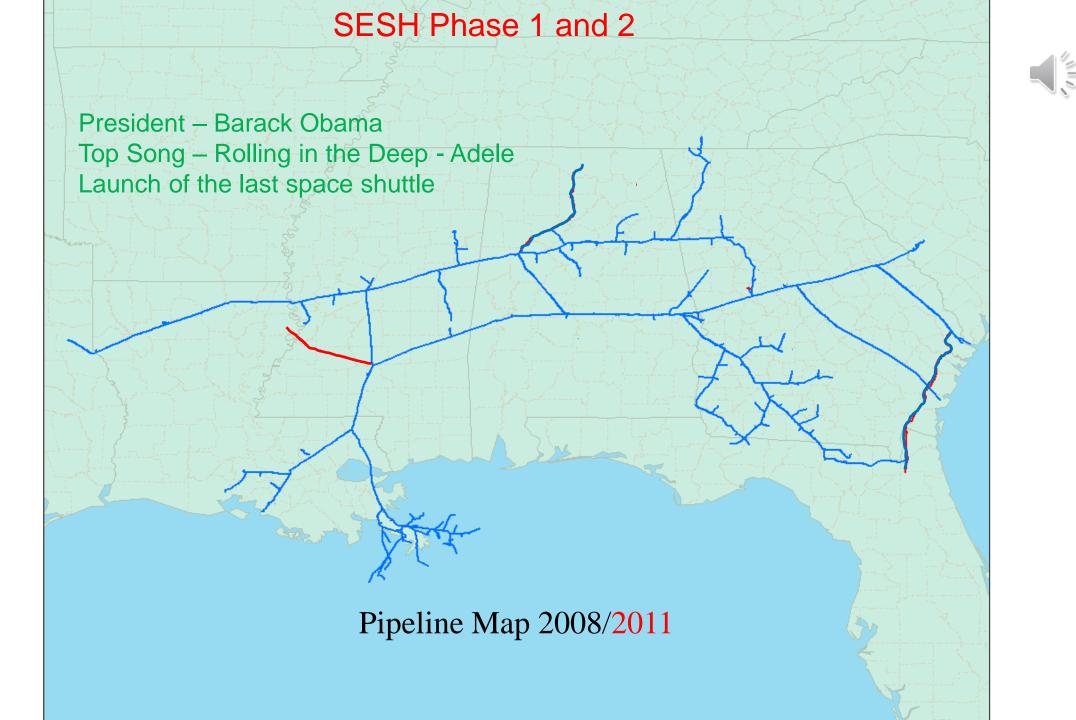


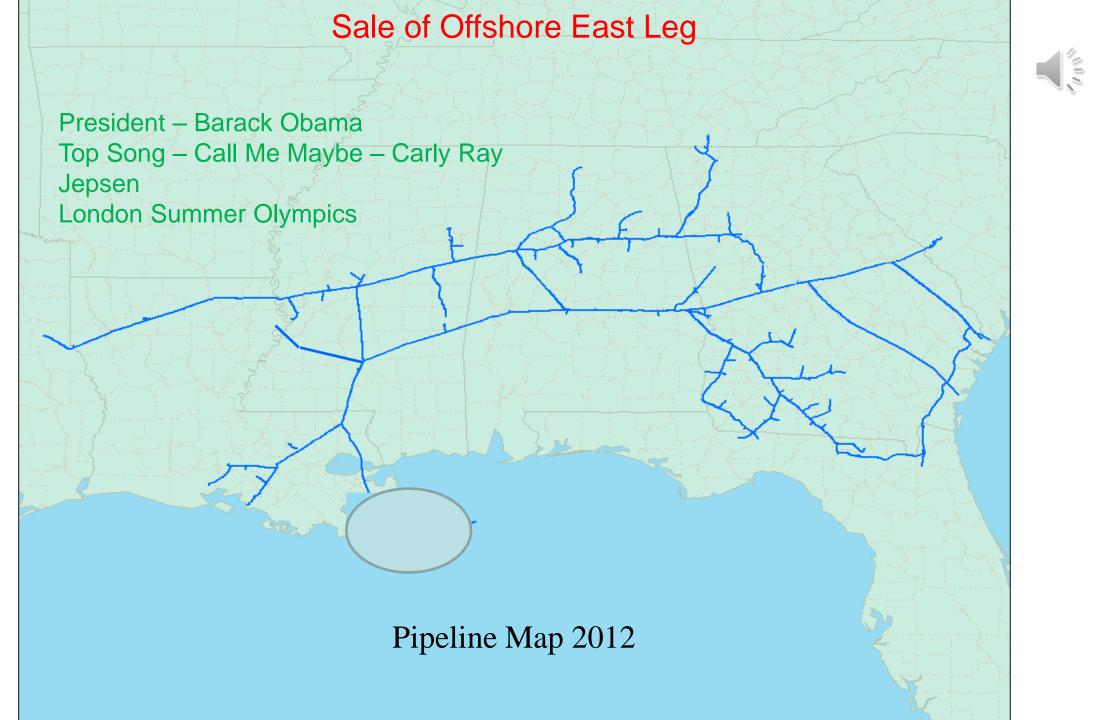


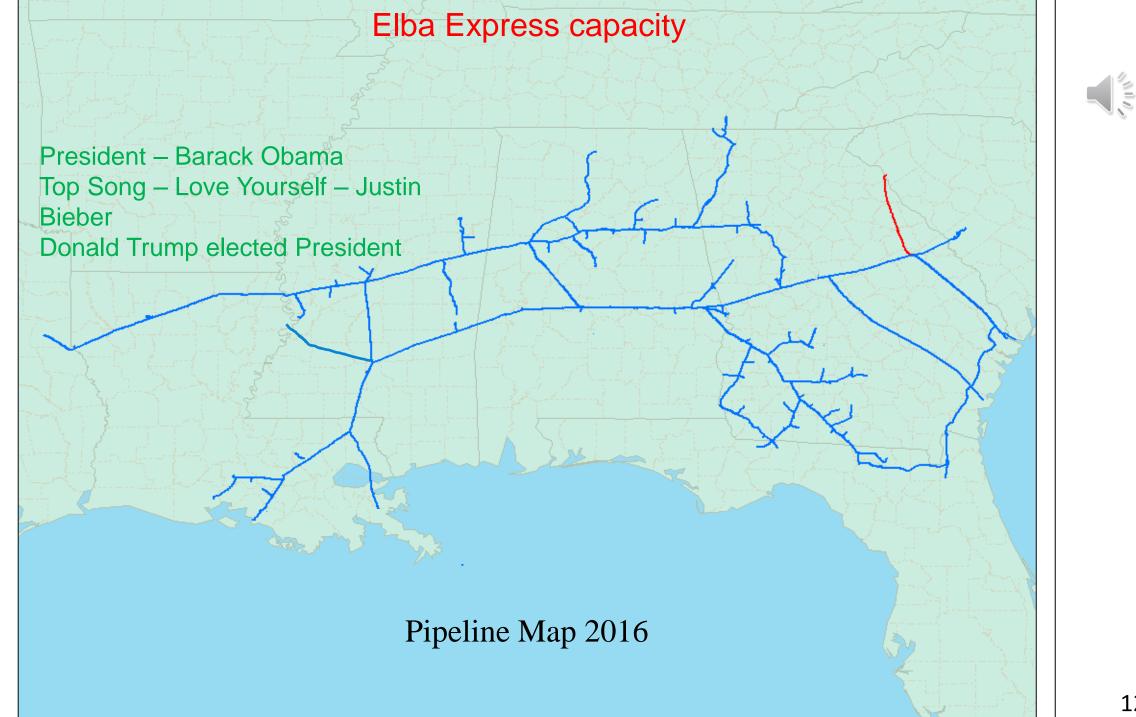














Personal note:

I've been working here for almost 42 of those 90 years

Started with SNG in 1978 at 22 years old

One of my first bosses worked on the original pipeline

construction

Table saw for his 50th anniversary award

Trip to Bogalusa La \$12.60 hotel

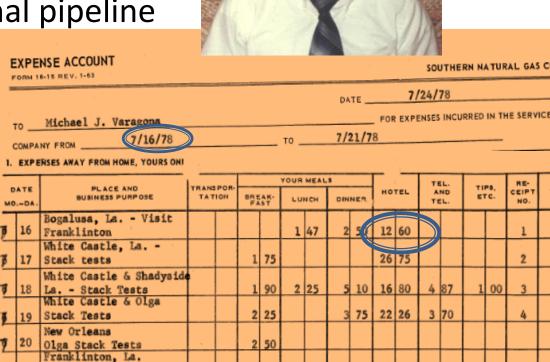
1985 SNG Trading / Sonat Marketing

2004 back to SNG

- Jacksonville line
- Cypress
- Elba
- Elba Express

This is likely my last shipper meeting

Want to take this opportunity to thank each of you for your business both now and throughout the entirety of my career



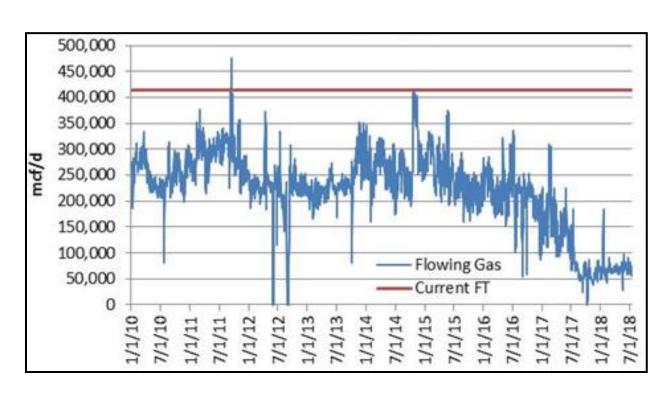
Stack Tests



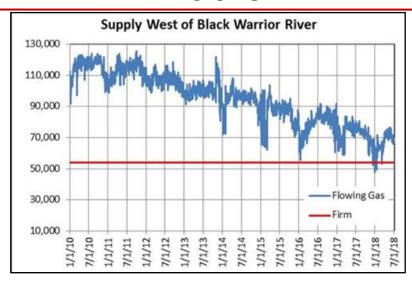
Macro Tendencies Driving SNG Developments

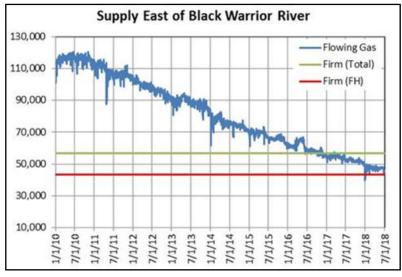


Macro - Declines in SNG Traditional Supply



Gulf of Mexico

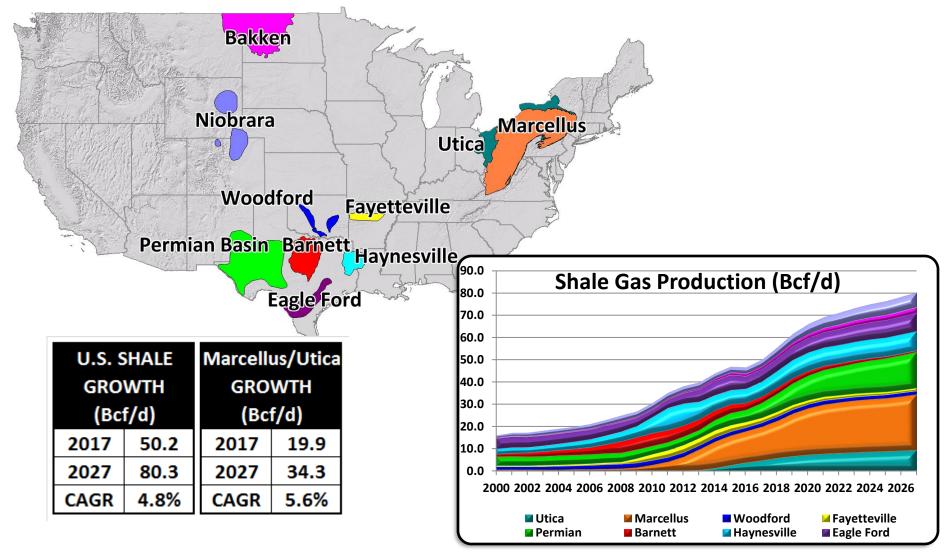




Coal Seam



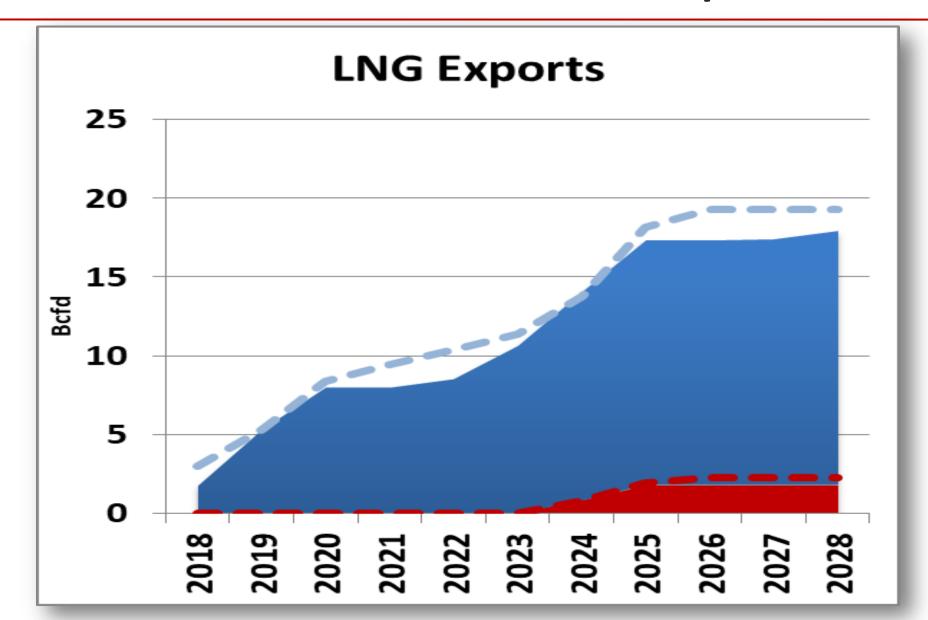
Macro - Shale Gas Growth



SOURCE: KM Case Feb 2018



Macro – Growth in LNG Exports



Macro Results – Changing Supply/Demand Demographics On SNG

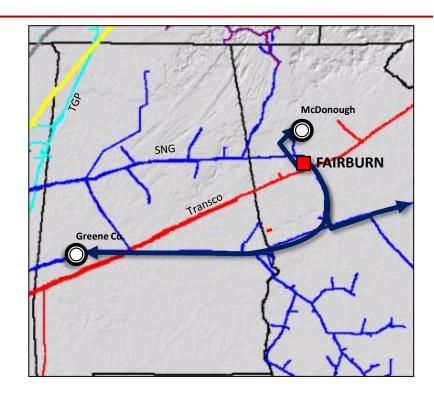
- Reductions in indigenous on-system wellhead supply and the tremendous growth of shale gas has resulted in a natural realignment of SNG supply demographics
 - Away from wellhead gas and toward interconnection gas
- Many of SNG's recent expansion projects have been done in response to these changing supply demographics
 - SESH Acquisition
 - Elba Express Seamless Transportation
 - New and/or Enhanced Pipeline Interconnections
 - MEP and Gulf South
 - TGP Rose Hill
 - Kosci
 - Fairburn
- Power industry coal conversions

Southern Natural Gas



Fairburn Interconnection Project - Off System Supply

- In-service date **12/17/18**
- Total capacity ~360,000 Dth/d
- 18,000 HP electric drive compressor station w/odorizer
- ◆ 4.9 miles 30" pipe
 - New Transco M/S
- 1.6 miles 30" loop near Ocmulgee Compressor
- Acquired 20 mile McDonough Lateral from Georgia Power
- Customers include Southern Company, MGAG, Interconn Resources, Kimberly-Clark, UPS, Austell, SEAGD, and Westrock
- New receipt point offers additional access to eastern Marcellus supplies
- Project still has ~10 15,000 Dth/d of available capacity





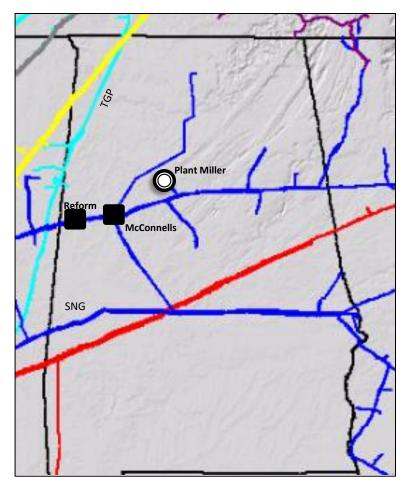
Expansion for Plant Miller – Coal Support/Displacement

Total capacity 5,000 Dth/d for Southern

Company

0.25 miles 20" pipe at McConnells Suction

- Compressor mods at Reform Compressor
- In-service date 2/1/19

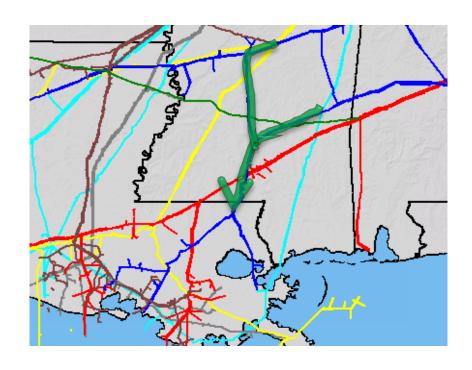




Supply Area LNG Demand Opportunities

Expected significant growth in LNG export demand along the Gulf Coast may find SNG an attractive conduit to move supply from interconnecting pipelines to LNG liquefaction terminals

- Opportunities for expansions from TGP and MEP and Texas Gas and Texas Eastern all could become viable if the LNG export demand materializes as expected
- We are watching developments closely



BD Is Not Always Successful SNG Potential System Supply Enhancements Southern Natural Gas Company, L.L.C. a Kinder Morgan operated company of the Company

Scope

- Replace depleting coal seam supplies on North System and improve system supply access
 - TGP-Rose Hill: Activate KGen Line
 - Coal Seam Shift: Loop near Reform, minor compressor modifications
 - Kosci: Relocate Toca turbine to Pickens, modify Rankin

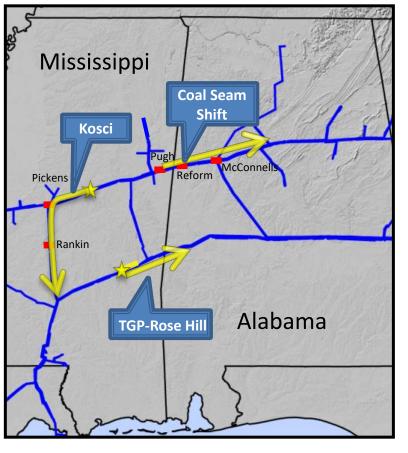
Commercial

- Purpose to enhance supply access for the system by replacing declining on system supply
- Funding mechanism most difficult concern

Status

- Three meetings held with a customer group during 2018 and 2019
- Unable to reach a consensus on how to pay for the work
- Suspended the process on 6/6/2019; will revisit as needs develop

| Project | Estimate (8/8) | Capacity (Dth/d) | In-Service |
|-----------------|----------------|------------------|------------|
| TGP-Rose Hill | \$ 16.1 | 270,000 | 11/2019 |
| Coal Seam Shift | \$ 90.9 | 70,000 | 11/2022 |
| Kosciusko | \$ 59.5 | 125,000 | 11/2022 |
| TOTAL | \$ 166.5 | 465,000 | |





Inter-Related Projects



Elba Liquefaction Project





Elba Liquefaction Project Update

- 10 small LNG trains
 - Total of ~350,000 Mcf/d
- Filed FERC application March 10, 2014
- Certificated June 1, 2016
- Started construction Nov 2016
- Expect initial phase in-service 3Q19
 - First unit undergoing performance testing
- Additional units added approximately monthly with all in-service by end of 2nd quarter 2020





Elba Liquefaction Project

Transportation

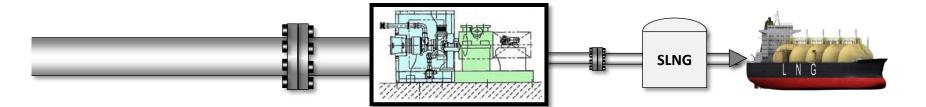
Liquefaction

Tanks/Ship Loading

Elba Express Company

Elba Liquefaction Company

Southern LNG Company



427,000 Mcf/d to feed liquefaction and provide blending

10 Moveable Modular Liquefaction Systems (MMLS); 350 Mmcf/d nominal capacity; ~2.5 Mtpa

New pumps, piping modifications, additional BOG vapor handling



In just three short years

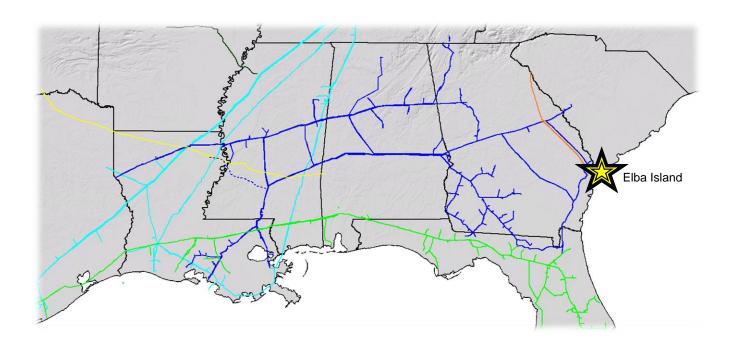






Impact to Southeast

- **■** Elba project anchored EEC reversal project
 - Over 1 BCF/d North-to-South capacity
- Peak-shaving service anticipated
 - Southern Natural Gas (SNG) to offer service





SNG Peaking Service

Scope

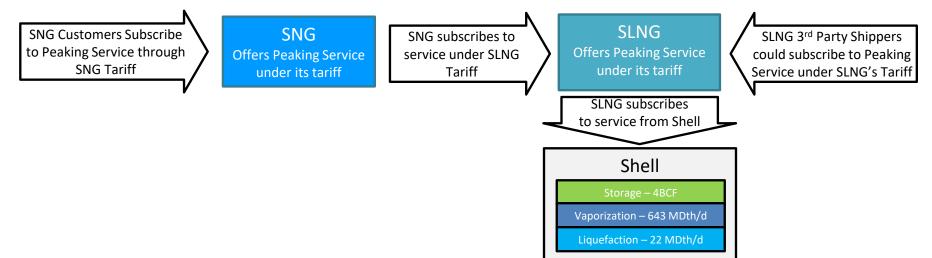
- Bundle SLNG storage and vaporization services with a liquefaction service purchased from Shell into a peaking service offered under SNG's and SLNG's respective tariffs
- No capex No added facilities

Commercial

- SLNG would subscribe to a liquefaction service offered by Shell (via ELC assets) and bundle it with existing storage and vaporization service to create a peaking service under its tariff
- SNG would subscribe to the SLNG peaking service and, in turn, offer it under its tariff
- Value proposition: Provides seamless nomination and "very short" notice nominating capabilities
 - SNG to monetize the perceived value
- Targeting up to 4 Bcfd of storage with 643 MDth/d of vaporization capability

Status

Awaiting in-service of Shell's liquefaction





Thanks For Your Business

and

Thanks For the Memories!



Advanced Scheduling

SNG Shipper Meeting
Birmingham, AL
September 19, 2019



Agenda

- 2019 Summer Constraint Review
- Helpful Reports and Tools in DART
 - MDQ Utilization
 - Capacity End Pt Split
 - Scheduling Cut Que
 - Imbalance Management Tools & Payback Nominations
- Preparing for Winter
 - 2018/2019 Winter Constraints
 - Scheduling Tips for Managing Your Business
 - Flow Day Redirect
 - Segmentation
 - Out of Cycle Nominations & Retro Requests



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SNGSchedulers@kindermorgan.com

KINDER MORGAN

Walker Agnew, Jr.

SNG Scheduler I

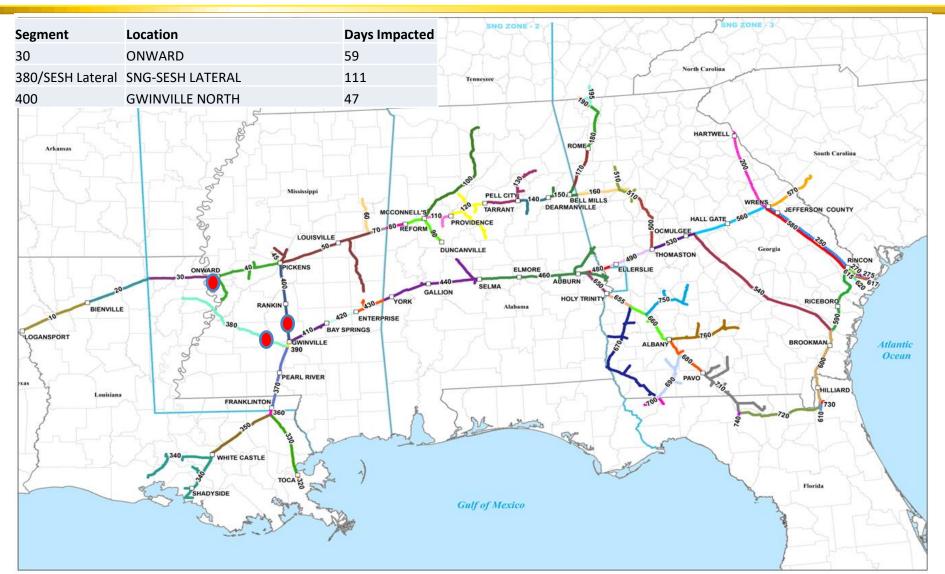
Office: 713.420.6059 ICE: wagnew

walker agnew@kindermorgan.com

Summer 2019



Segment Constraints (April-August)



Summer Restrictions



Percentage Days Restricted (April - August)

| Restriction Point Highly Utilized SNG Paths | Percentage Days Restricted (April- August) | Percentage Days Restricted (April- August) | Percentage Days Restricted (April- August) | | | | |
|--|---|---|--|--|--|--|--|
| | 2017 | 2018 | 2019 | | | | |
| Segment 30 | 33.99% | 9.15% | 39.86% 0.00% 75.00% 31.76% 0.68% 17.57% 41.22% | | | | |
| Segment 340 | 0.00% | 22.88% | | | | | |
| Segment 380/SESH Lateral | 0.00% | 21.57% | | | | | |
| Segment 400 | 0.00% | 25.49% | | | | | |
| Segment 530 | 0.00% | 19.61% | | | | | |
| Trnsco/SNG Fairburn | N/A | N/A | | | | | |
| Columbia Gulf | 0.00% | 34.64% | | | | | |
| East Tenn Whitfield | 0.00% | 0.00% | 6.76% | | | | |
| GulfSth/SNG SESH | 5.23% | 17.65% | 0.00% | | | | |
| EGT/SNG SESH | 3.27% | 17.65% | 47.30% | | | | |
| EGT/SNG Perryville | 0.00% | 0.00% | 25.00% | | | | |
| Texas Gas/SNG | 0.65% | 15.69% | 22.30% | | | | |
| EMP/SNG Bienville | 8.50% | 0.00% | 0.00% | | | | |



Pipeline Conditions Notice

NOTICE DETAIL







Return To Results

TSP/TSP Name: 6900518-SOUTHERN NATURAL GAS CO. Critical: Y

Notice Type Desc (1): PIPELINE CONDITIONS

Notice Eff Date/Time: 09/03/2019 2:52:55PM

Notice End Date/Time: 12/31/2049 9:00:00AM

Post Date: 9/3/2019 2:52:55 PM Notice ID: 70

Regrd Rsp: 1 Notice Stat Desc: INITIATE Prior Notice:

Subject: Pipeline Conditions as of 09/04/2019

Notice Text:

Effective for gas day Tuesday, September 4, 2019 and continuing until further notice, SNG restricted the following:

OPERATIONAL FLOW ORDERS (OFO)

None

RESTRICTIONS (POINT)

- 651320 (EGT/SNG PERRYVILLE OUACHITA) At Operating Capacity Reductions into OP Services
- 606400 (EGT/SNG SESH RICHLAND) At Operating Capacity Reductions into IT Services
- 609000 (TEX GAS/SNG KOSCIUSKO ATTALA) At Operating Capacity Reductions into IT Services

RESTRICTIONS (SEGMENT)

- 30 (ONWARD) At Operating Capacity
- 580 (WRENS SOUTH) At Operating Capacity
- 400 (GWINVILLE NORTH) At Operating Capacity Reductions into OP Services
- 380 (SNG SESH) At Operating Capacity Reductions into OP Services
- 350 (LA WEST LEG) At Operating Capacity Reductions into IT Services

RESTRICTIONS (LINEPACK)

None

Type 3 / 4 OFO Probability (Unlikely (UL); Too Close to Call (TC); Highly Likely (HL)

September 4, 2019 - UL

Type 6 OFO Probability (Unlikely (UL); Too Close to Call (TC); Highly Likely (HL)

September 4, 2019 - UL for short and UL for long imbalances

Informs Shippers of:

- OFOs & Warnings
- PIN Restrictions
- Segment Restrictions
- Line Pack Area Restrictions
- Type 3 / 4 OFO Probability
- Type 6 OFO Probability

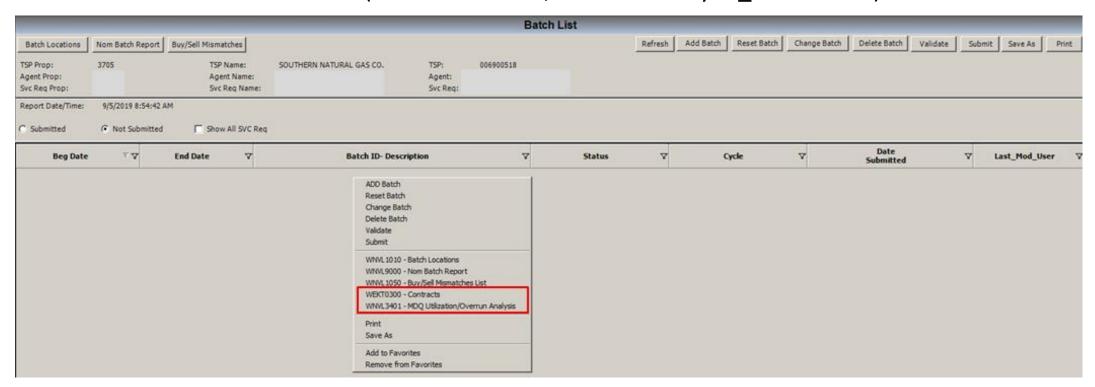


Helpful Reports and Tools in DART

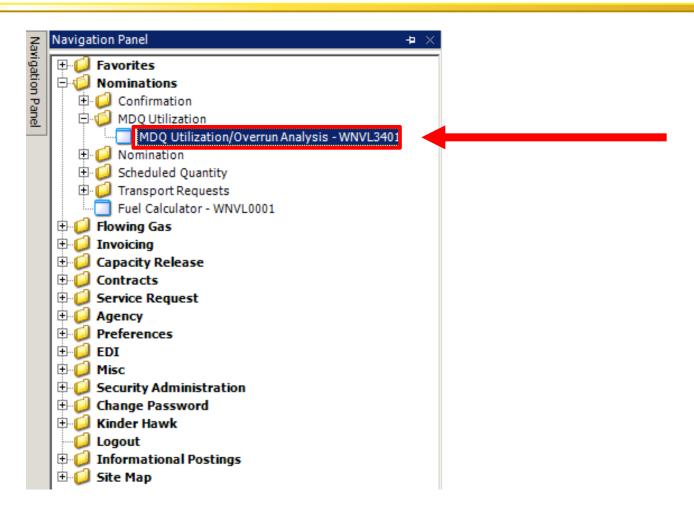


Nomination Screen Enhancement

- From the Nominations screen, customers will now be able to right click and view:
 - Contract Screen (Contracts_WEKT0300)
 - MDQ Utilization Screen(MDQ Utilization/Overrun Analysis_WNVL3401)

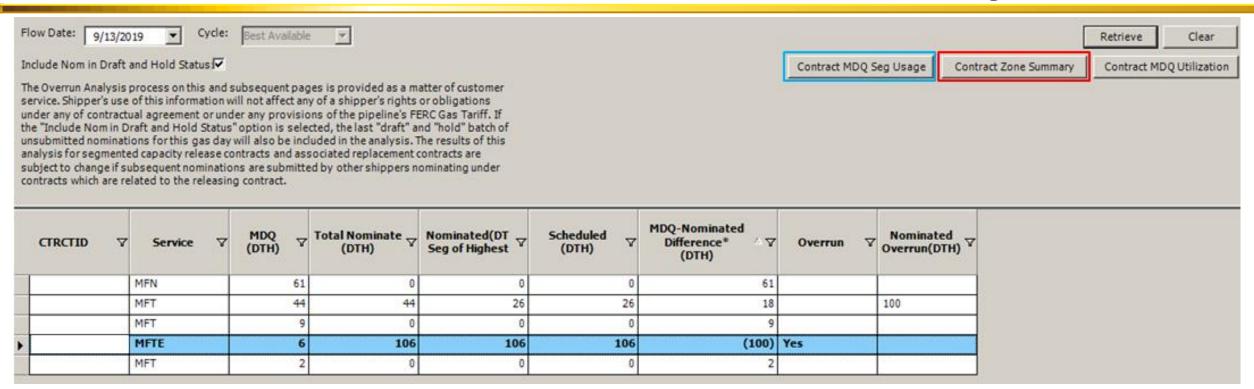


Navigating to Navigating to Southern Natural Gas Company, L.L.C. a Kinder Morgan operated company MDQ Utilization/Overrun Analysis





MDQ Utilization/Overrun Analysis



- Total Nominated (DTH)
- Nominated Seg of Highest Usage (DTH)
- Scheduled (DTH)

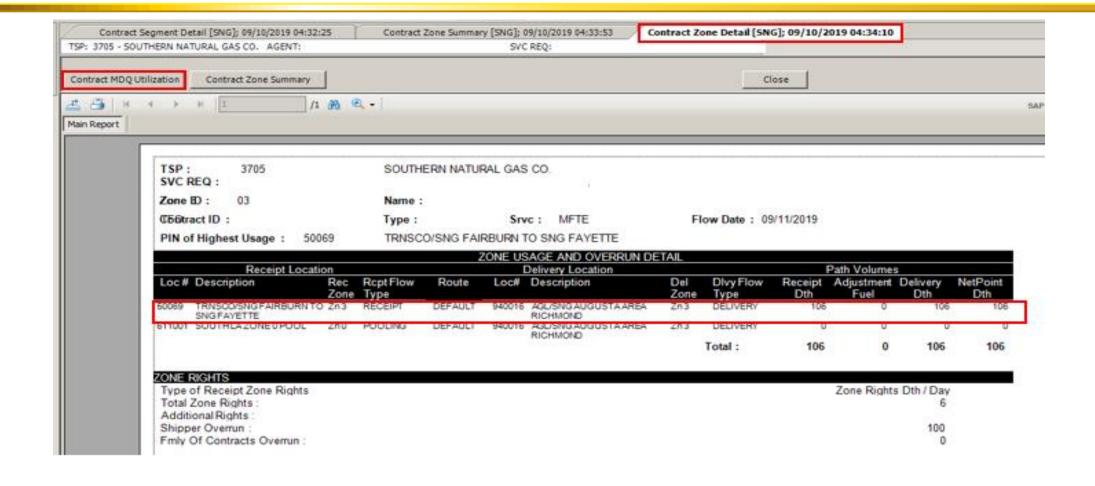
- MDQ-Scheduled Difference (DTH)
- Overrun
- Nominated Overrun (DTH)

MDQ Utilization/Overrun Analysis Southern Natural Gas Company, L.L.C. a Kinder Morgan operated com Contract Zone Summary

| Contract Zone D | etail | | | | | | |
|-------------------|-------------------|---------------|-------------------------|-------------------------------|----------------|-----------------|------------------------------|
| Report Date: 9/12 | 2/2019 1:40:44 PM | | | | | | |
| SVC REQ: | | | | | | | |
| Contract ID: | | Type: | TFO | Srvc Type: MFTE | | | |
| Flow Date: | 9/13/2019 | | | | | | |
| | | | | | | | |
| Rec | eipt Zone | ΔV | Nominated Zone Usage | , Scheduled Zone Usage △ ▽ | Zone Rights △▽ | Zone Overrun △∇ | Nominated Overrun(DTH) △▽ |
| Zone 0 | | $\overline{}$ | | | | 0 | |
| Zolle 0 | | | 0 | 0 | 0 | 0 | |
| Zone 1 | | | 0 | 0 | 6 | 0 | |
| | | | 0 | 0 | 6 | 0 | |

MDQ Utilization/Overrun Analysis- * Contract Zone Detail





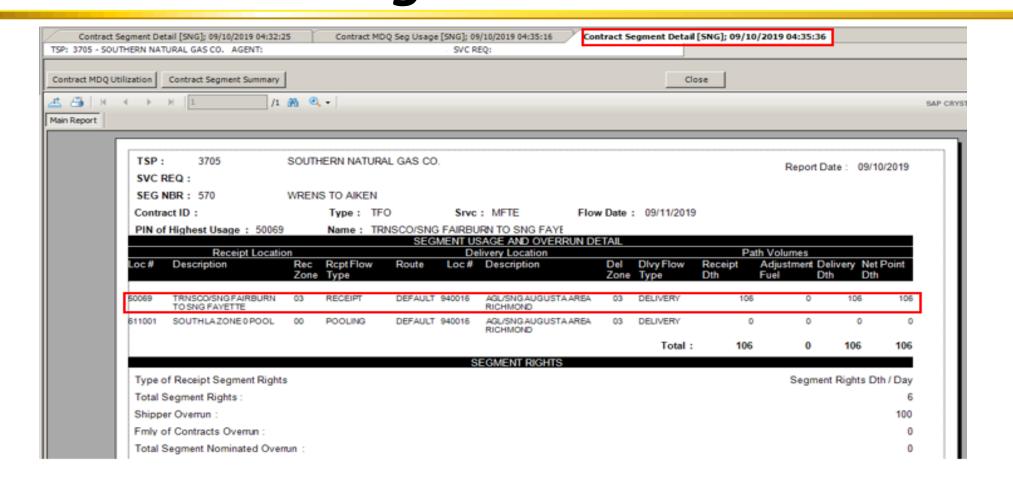
MDQ Utilization/Overrun Analysis // Contract MDQ Seg Usage

| | | Contract Segment Detail | | | | | | | | | | | | |
|-----------------------|------------------------|--------------------------------|---------------------------|---------------------------|----------------|-----------------------------|--|--|--|--|--|--|--|--|
| | Report Date: 9/ | 12/2019 1:41:00 PM | | | | | | | | | | | | |
| | SVC REQ: | | | | | | | | | | | | | |
| | Contract ID: | Type: TFO | Srvc Type: | MFTE | | | | | | | | | | |
| | Flow Date: 9/13/2019 | | | | | | | | | | | | | |
| 7 | Zone View Segment View | | | | | | | | | | | | | |
| | one view | ment view | | | | | | | | | | | | |
| | Seg △∇ | Seg Name △ ▽ | Nominated △▽ Seg Usage | Scheduled Seg Usage △▽ | Seg Overrun △♡ | Nominated Seg Overrun △▽ | | | | | | | | |
| | 360 | E/W LEG JUNCT TO ZN 0/1 BNDARY | 0 | 0 | 0 | | | | | | | | | |
| | 365 | CAP REL ZONE 0 TO 1 S BOUNDARY | 0 | 0 | 0 | | | | | | | | | |
| | 370 | ZONE 0/1 BOUNDARY TO SESH | 0 | 0 | 0 | | | | | | | | | |
| | 390 | SESH INTERCONNECT TO GWINVILLE | 0 | 0 | 0 | | | | | | | | | |
| | 410 | GWINVILLE TO BAY SPRINGS | 0 | 0 | 0 | | | | | | | | | |
| | 420 | BAY SPRINGS TO ENTERPRISE | 0 | 0 | 0 | | | | | | | | | |
| | 430 | ENTERPRISE TO ZONE 1/2 BNDARY | 0 | 0 | 0 | | | | | | | | | |
| | 435 | CAP REL ZONE 1 TO 2 S BOUNDARY | 0 | 0 | 0 | | | | | | | | | |
| | 440 | ZONE 1/2 BOUNDARY TO SELMA | 0 | 0 | 0 | | | | | | | | | |
| | 460 | SELMA TO LEE COUNTY | 0 | 0 | 0 | | | | | | | | | |
| | 480 | LEE COUNTY TO ZONE 2/3 BNDARY | 0 | 0 | 0 | | | | | | | | | |
| | 485 | CAP REL ZONE 2 TO 3 S BOUNDARY | 0 | 0 | 0 | | | | | | | | | |
| | 490 | ZONE 2/3 BOUNDARY TO THOMASTON | 0 | 0 | 0 | | | | | | | | | |
| | 500 | SOUTH ATL LINE-ML TO MCDONOUGH | 106 | 106 | 100 | | | | | | | | | |
| | 510 | SOUTH ATLANTA LINE | 106 | 106 | 100 | | | | | | | | | |
| | 530 | THOMASTON TO BRUNSWICK LINE | 106 | 106 | 100 | | | | | | | | | |
| | 560 | BRUNSWICK LINE TO WRENS | 106 | 106 | 100 | | | | | | | | | |
| \blacktriangleright | 570 | WRENS TO AIKEN | 106 | 106 | 100 | | | | | | | | | |

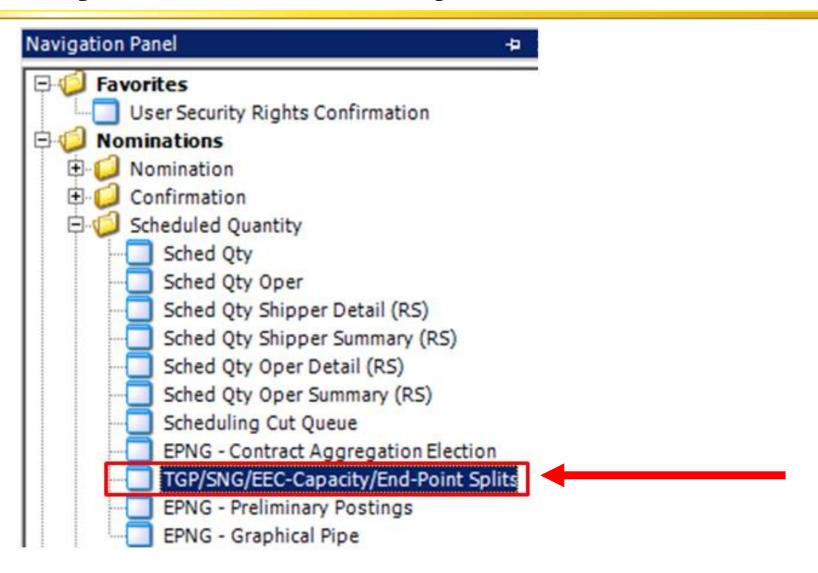
Southern Natural Gas

MDQ Utilization/Overrun Analysis- * Contract Segment Detail

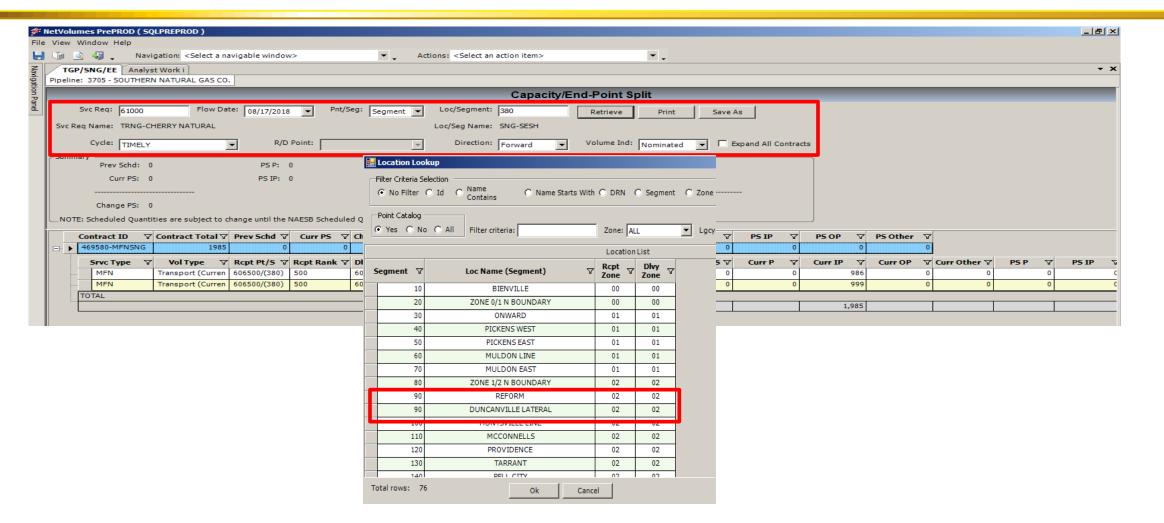




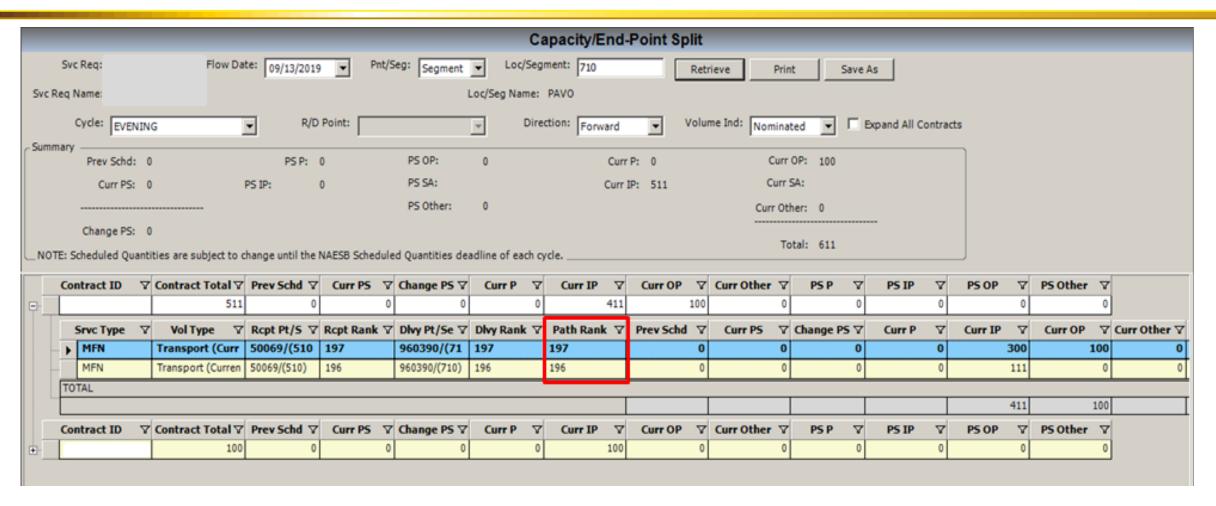
Navigation to Southern Natural Gas Company, L.L.C. a Kinder Morgan operated company Capacity/End-Point Splits Screen







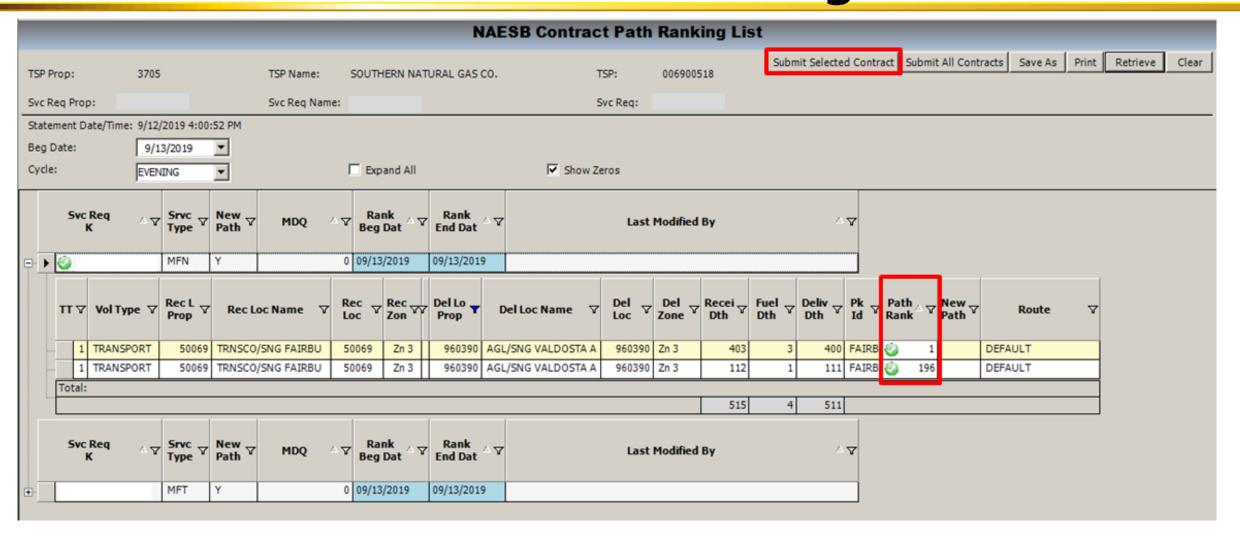






| | | | _ | | | | | Ca | pacity/End | J-F | Point Sp | lit | | | | | | | | | | |
|--------|----------------|------|------------------------------|------------------|-------------|--------------------|---------------|-------|--|-------|------------------------------------|----------|----------------------|------|-----------|------------|---------|----------|-----|----------|-----|----------------|
| | Svc Req: | | Flow Da | ate: 09/13/201 | 9 ¥ P | nt/Seg: Segment | ₩ Loc/ | Segn | nent: 710 | | | Retr | ieve Print | | Save | As | | | | | | |
| Svc R | eq Name: | | | | | | Loc/Seg Nar | me: | PAVO | | | | | | | | | | | | | |
| - Summ | Cycle: EV | ENIN | G | ▼ R/E | Point: | | ¥ | Direc | tion: Forward | J | • | /olur | me Ind: Nominat | ed | <u> </u> | Expand All | Contrac | rts | | | | |
| Summ | Prev Sch | d: 0 |) | PS P: | 0 | PS OP: | 0 | | Cu | irr P | P: 0 | | Curr (| OP: | 100 | | | | | | | |
| | Curr P | S: (|) | PS IP: | 0 | PS SA: | | | Cur | r IP | P: 511 | | Curr S | Α: | | | | | | | | |
| | | | | | | PS Other: | 0 | | | | | | Curr Oth | er: | 0 | | | | | | | |
| | Change P | 5: (|) | | | | | | | | | | *********** | | | | | | | | | |
| NOT | E: Scheduled Q | uant | ities are subject to | change until the | NAESB Scher | duled Quantities d | eadline of ea | ch cy | cle. | | | | To | tal: | 611 | | | | | | | |
| | | | | | | | | | | - | C O.D. | | C Oth 77 | | DC D 57 | DC TD | - | DC OD | - | nc out | | |
| - | Contract ID | V | Contract Total ♥ | - | Curr PS | O Change PS | Curr P | 0 | Curr IP 7 | | Curr OP | ∇ 100 | Curr Other ♥ | | PSP V | PS IP | 0 | PS OP | 0 | PS Other | 0 | |
| T | Com Toma | - | | | Don't Don't | 7 Dha Dhica 5 | Dha Daal | - 57 | | | | | Come DE 17 | Ch | DE 77 | C D | 77 | Corre ID | 77 | Curr OR | - | Come Other 57 |
| | Srvc Type MFN | 7 | Vol Type ▼ Transport (Curr | | | 960390/(71 | | | 197 | 1 | Prev Scna | 0 | Curr P5 ▽ | Ch | ange PS ▽ | Curr P | 0 | Curr IP | 300 | | 100 | Curr Other ♥ 0 |
| | MFN | | Transport (Curren | | 196 | 960390/(710) | - | - | 196 | + | | 0 | 0 | | 0 | | 0 | | 111 | | 0 | 0 |
| | TOTAL | | | | | | | | Y todasana | _ | | | ell , | | -1: | | | | 0 | | | |
| | | | | | | | | | Add item Change item | ** | | | | | | | | | 411 | | 100 | |
| | Contract ID | V | Contract Total ♥ | Prev Schd V | Curr PS | ♥ Change PS 7 | Curr P | V | Delete item | | | | | | P V | PS IP | V | PS OP | V | PS Other | 7 | |
| ± | | | 100 | 0 | | 0 0 | | 0 | Inquire on it | tem | 1 | | | | 0 | | 0 | | 0 | | 0 | |
| | | | | | | | | | Delete Attrib | but | e | | | | | | | | | | | |
| | | | | | | | | | WNVL7000 - | - Co | ontract Path | Ran | king | _ | | | | | | | | |
| | | | | | | | | | The second secon | | NAME AND ADDRESS OF TAXABLE PARTY. | - | acity/End-Point Spli | ts | | | | | | | | |
| | | | | | | | | | Print | | | | | | | | | | | | | |
| | | | | | | | | | Save As | | | | | | | | | | | | | |
| | | | | | | | | | Add to Favo | MILES | | | | | | | | | | | | |
| | | | | | | | | | Remove from | m F | avorites | | | | | | | | | | | |

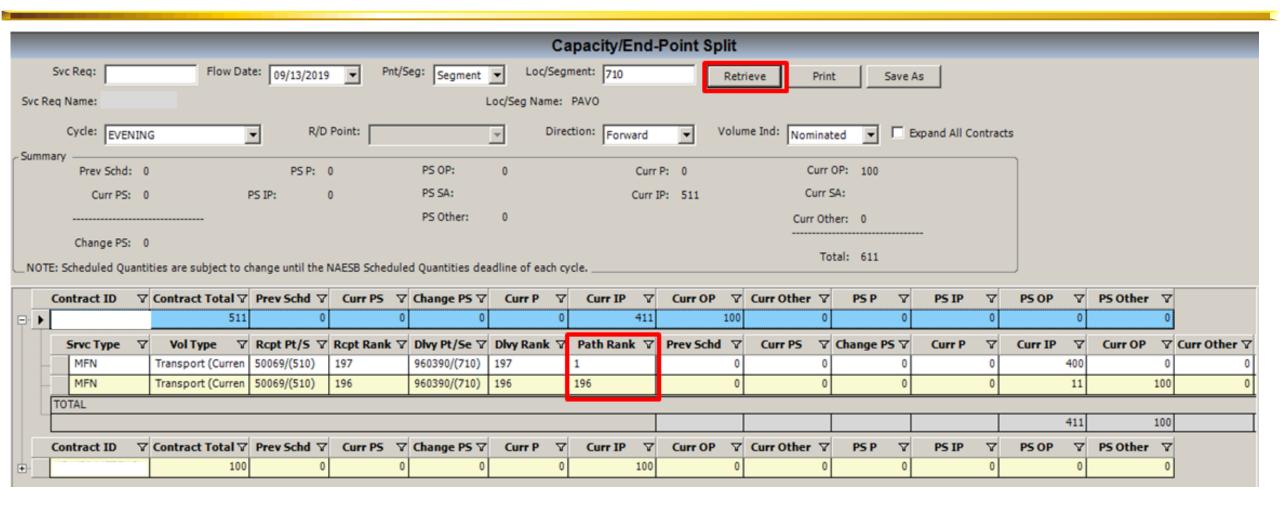
Capacity/End-Point Splits Screen // Contract Path Ranking



Southern Natural Gas

Company, L.L.C.







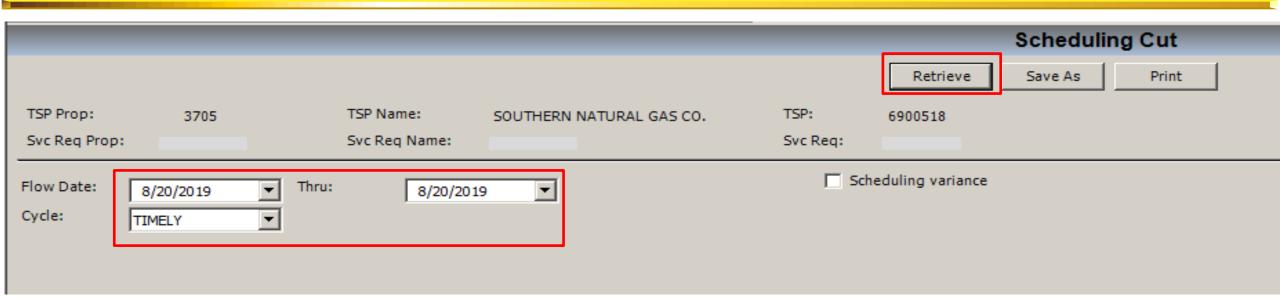
Scheduling Cut Queue



 From this screen shippers can review any scheduling cuts by the pipeline or transportation service provider (TSP)



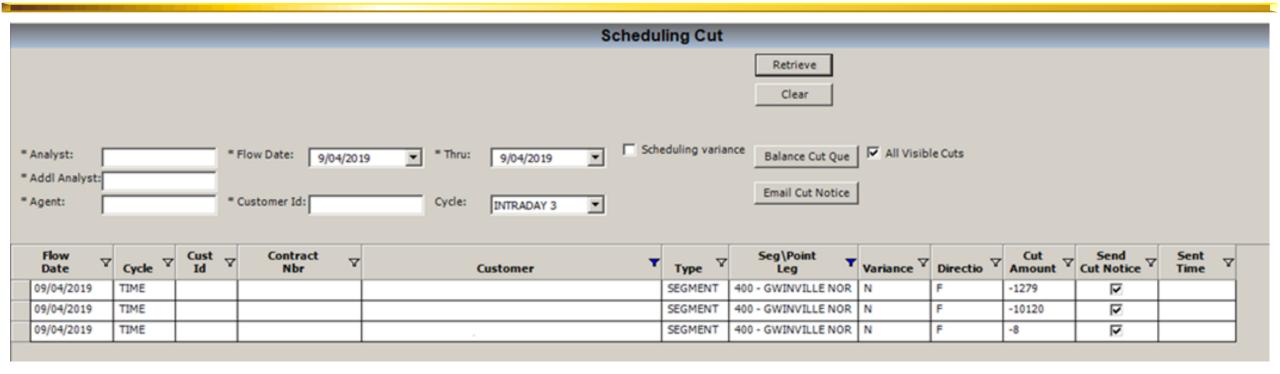
Scheduling Cut Queue



Enter Flow Date and Cycle, then click Retrieve



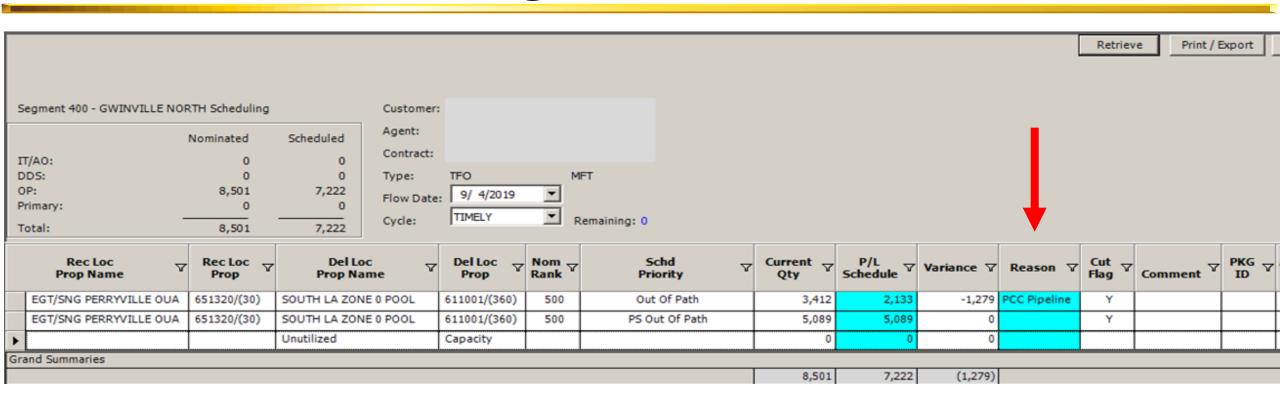
Scheduling Cut Queue



- Populated Records are sorted by date, cycle, restriction type and direction of flow
- Double click on record for detail



Scheduling Cut Queue Detail



Detailed information is provided including Receipt/Delivery Path, Nom Rank,
 Scheduling Priority and the Reason code

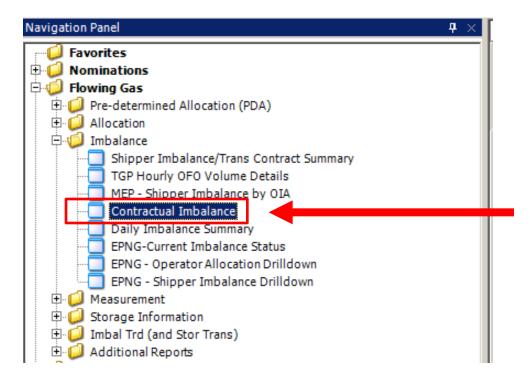


Imbalance Management Tools

- Contractual Imbalance Screen
 - Summary or detailed view of an imbalance by GID (Shipper's Global company ID)
 - Daily Contractual Imbalance
 - Location Contractual Imbalance
 - Location Specific Daily Imbalance
 - Daily Contract Imbalance All Locations
- SNG/EEC Imbalance Agent Summary Report
 - Developed specifically for SNG
 - Summary view of imbalance for those users who are Imbalance Aggregation Agent for other entities

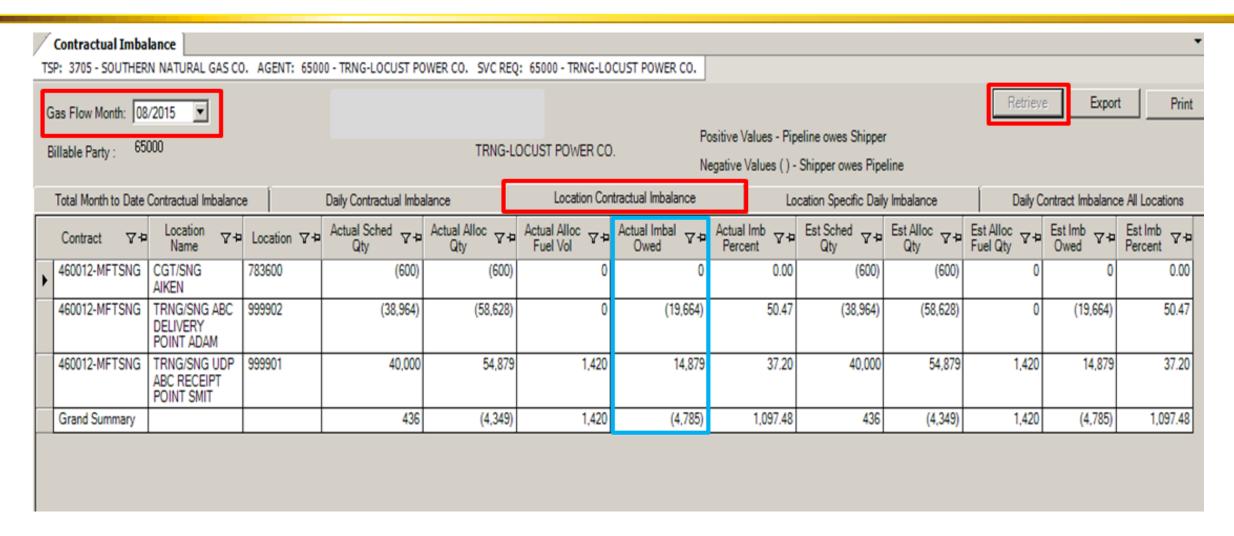


Navigating to Contractual Imbalance



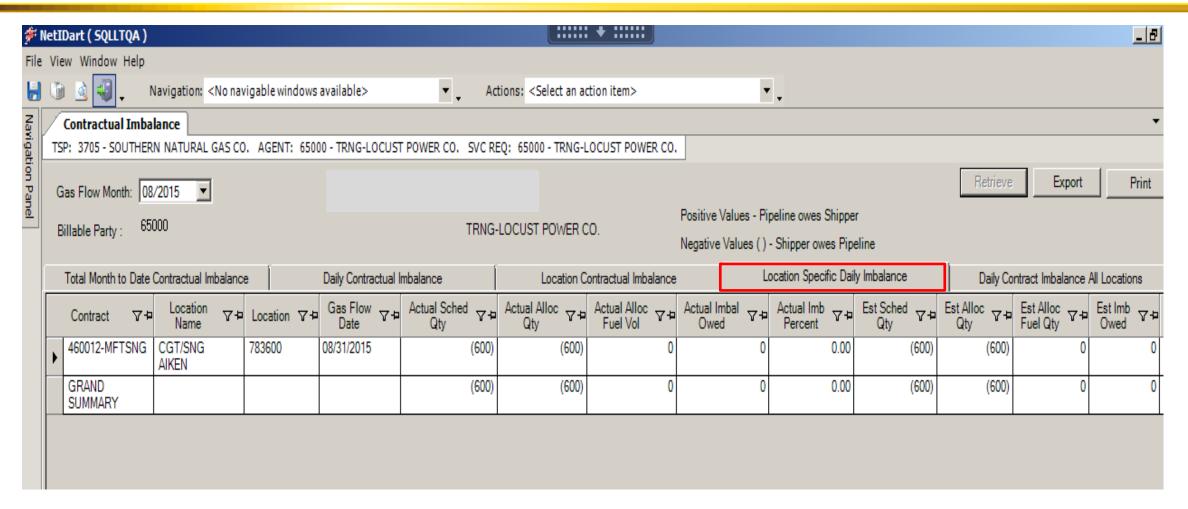


Location Contractual Imbalance



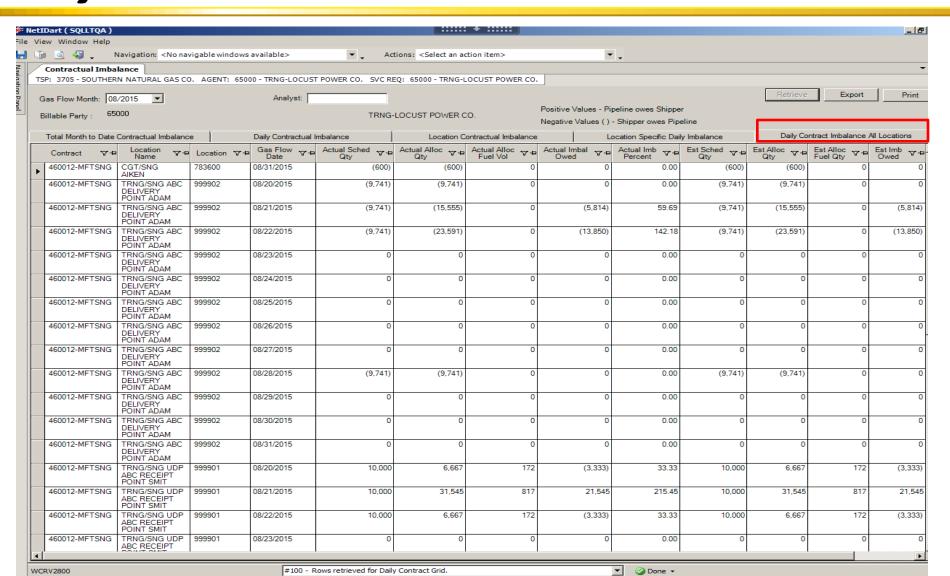


Location Specific Daily Imbalance





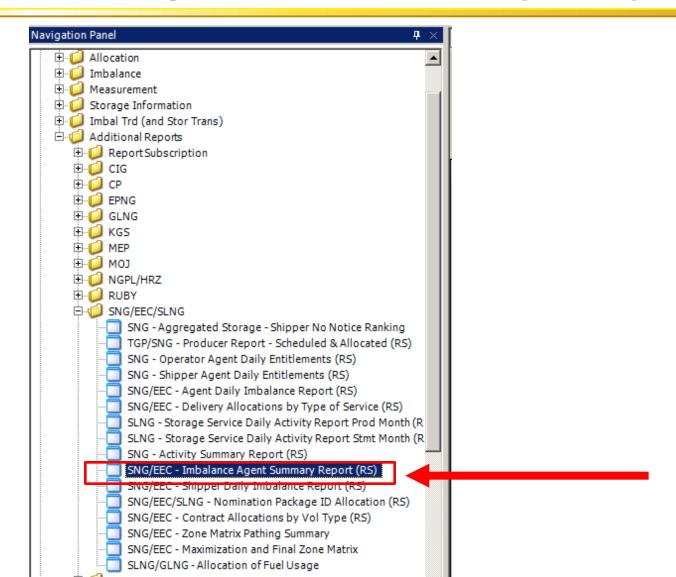
Daily Contract Imbalance All Locations



Navigating to

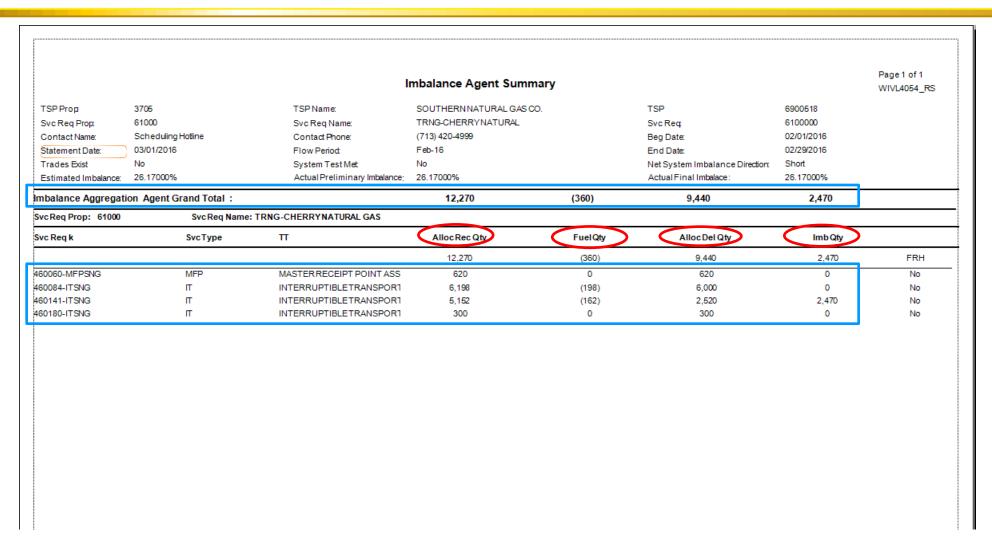


Imbalance Agent Summary Report



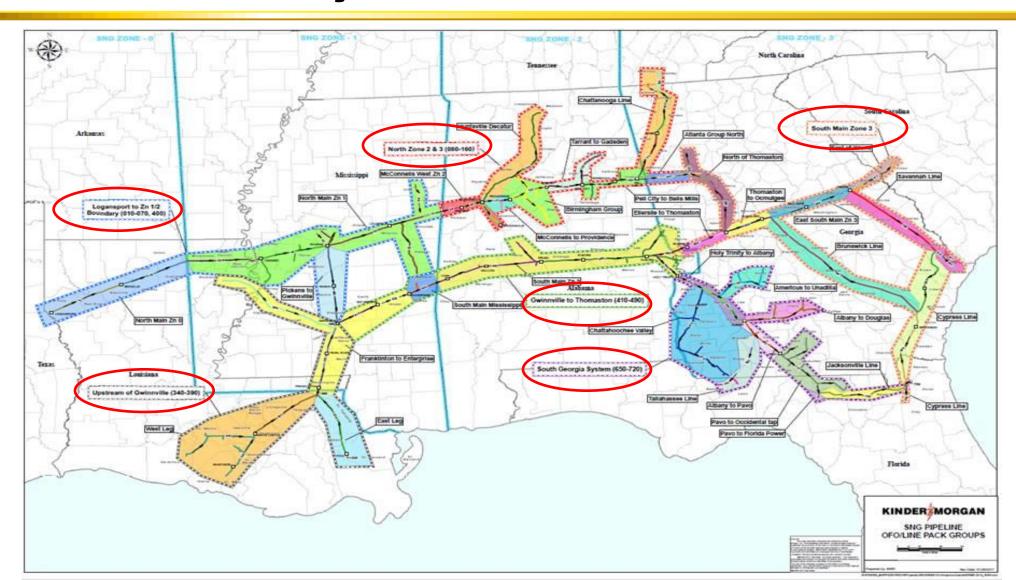


Imbalance Agent Summary Report





Payback Areas





Nominating Payback

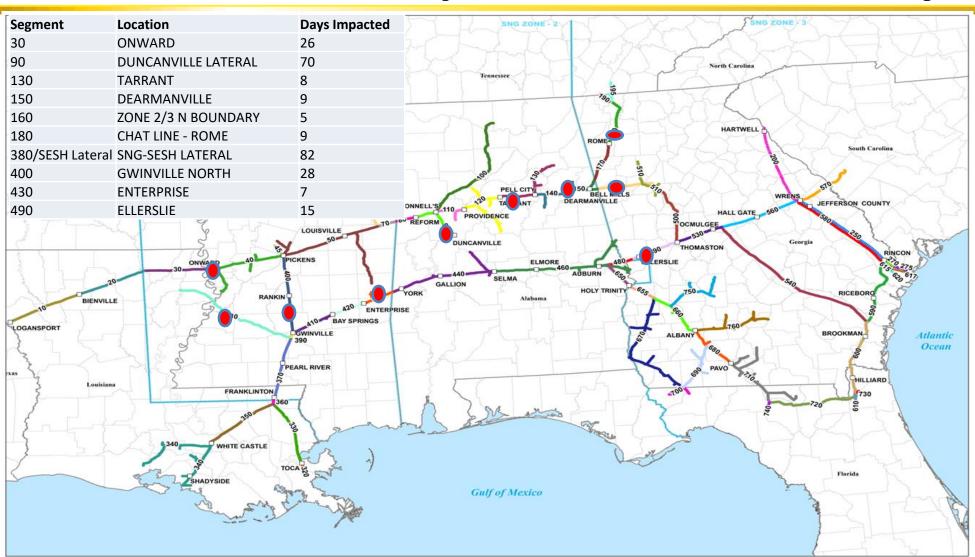
- Payback at the Pool PIN
 - 1 Sided Transaction
 - Requires Pooling contract
 - Payback from TSP (TT 03) & Payback to TSP (TT 04)
- Payback using Transportation Contract
 - Payback from TSP (TT 03) will be associated with a PIN representative of <u>Zone</u>
 <u>0</u>
 - Payback to TSP (TT 04) will be associated with a PIN representative of <u>Zone 3</u>
 - Utilizes Transport Capacity (TT 03) & subject to applicable fuel (TT 04)



Preparing for Winter

SNG Winter 2018/2019

Segment Constraints (November-March)



Southern Natural Gas

a Kinder Morgan operated company

Company, L.L.C.

Winter Restrictions



Percentage Days Restricted (November - March)

| Restriction Point Highly Utilized SNG Paths | Percentage Days Restricted (November - March) | Percentage Days Restricted (November - March) | Percentage Days Restricted (November - March) |
|---|--|--|--|
| | 2016/2017 | 2017/2018 | 2018/2019 |
| Segment 30 | 0.00% | 18.54% | 17.22% |
| Segment 90/Duncanville Lateral | N/A | N/A | 46.35% |
| Segment 130 | 0.00% | 0.00% | 5.30% |
| Segment 150 | 0.00% | 0.00% | 5.96% |
| Segment 180 | 0.00% | 0.00% | 5.96% |
| Segment 380/SESH Lateral | 4.64% | 1.32% | 54.31% |
| Segment 400 | 0.00% | 19.21% | 18.54% |
| Segment 490 | 7.95% | 14.57% | 9.93% |
| American Midstream Duncanville | 1.99% | 21.19% | 22.52% |
| Columbia Gulf | 0.66% | 13.91% | 10.60% |
| East Tenn Whitfield | 0.00% | 0.00% | 9.27% |
| Thomson/SNG Jefferson | 0.00% | 7.28% | 5.30% |
| AGL/SNG Thomaston | 0.00% | 1.32% | 5.30% |



Sourcing Gas on Peak Days

- Utilize receipts, including displacement, downstream of South System constraints as much as possible
 - Elba Island
 - Dominion Carolina Gas Transmission displacement
 - Transco supply via Elba Express
 - Transco- SNG Fairburn
 - Petal, Destin, and TGP-Rose Hill are downstream of a segment 420 constraint
 - But they are not downstream of a segment 430 or 490 constraint
 - FGT- Suwannee Up to 60,000 dth/d meter capacity, but scheduled level of flow depends on location of South Georgia loads



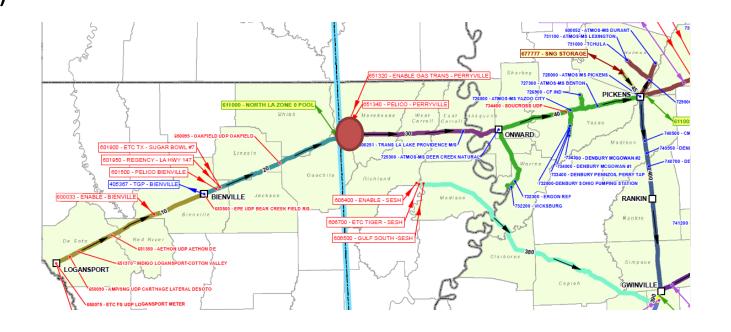
Seamless Nominations

- SNG is a shipper on Elba Express and offers a seamless service to its shippers
- EEC points will be set up as Zone 3 points on SNG to accommodate ease of nominations
 - Firm expansion shippers have capacity rights through the EEC segments
 - If the expansion shippers are not using the capacity, then existing shippers' nominations will be scheduled based on queue priority up to SNG's TD on EEC.
- SNG shippers may nominate these EEC points if they add an Exhibit C to their contract
 - Exhibit C provides that Shippers who use the EEC capacity will pay the EEC ACA charge and EEC fuel, in addition to SNG's commodity charges, surcharges and fuel
 - FERC has required that EEC establish an incremental North to South fuel rate to support this expansion service Example:
 - EEC expansion fuel from Transco to Port Wentworth
 - Applicable SNG fuel from Port Wentworth to SNG delivery



Flow Day Redirect

- Term utilized when a shipper redirects a previously scheduled (PS) quantity through a constraint to a new PIN downstream of the constraint
 - Must reduce the PS quantity at a PIN downstream of the constraint that you want to redirect gas from
 - Must be on the same transportation contract that contains the PS and is subject to new constraints that did not exist on previous cycle
 - Previously scheduled quantities are not redirected by changing rank

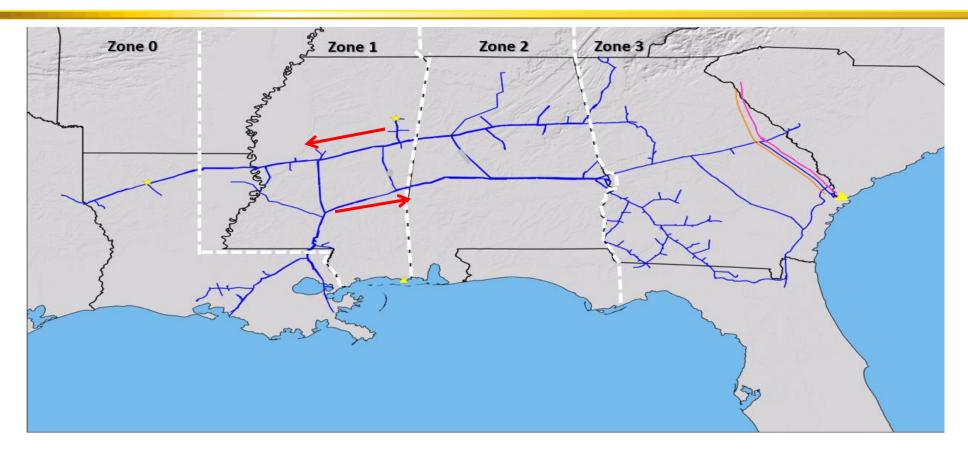




Segmentation

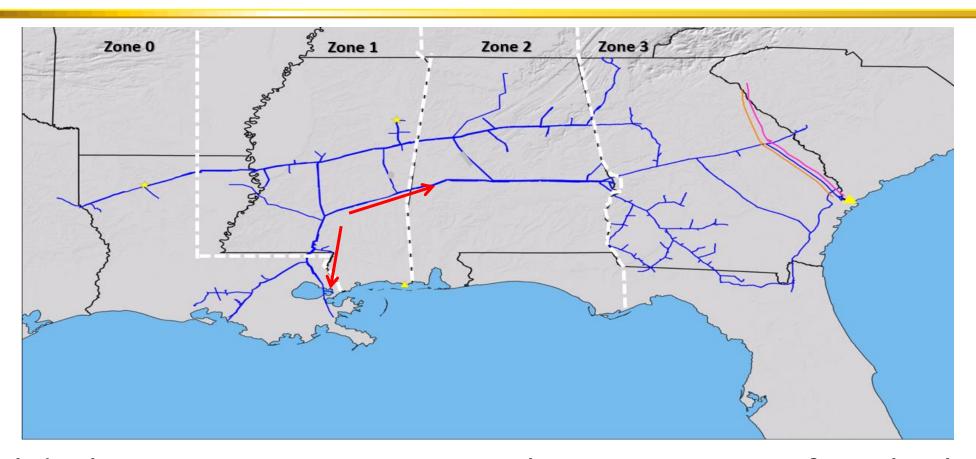
- Segmentation allows a customer to maximize the usage of their individual contract
 - DDS and DRS cannot be used to segment on SNG's system
 - Segmentation can be used on firm and secondary receipt and delivery points, in a shippers' contracted zones
 - Shippers can segment up to the contract MDQ from both FH and BH routes
 - If a nomination that is segmenting between the North and South exceeds the Contract MDQ, then the shipper must nominate AO





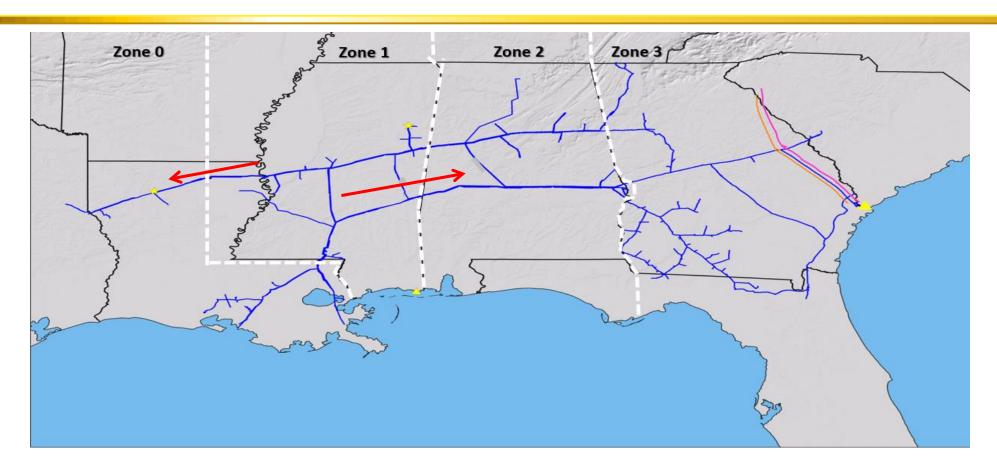
 Invalid: A shipper cannot nominate overlap on both the North and South systems, within the same zone.





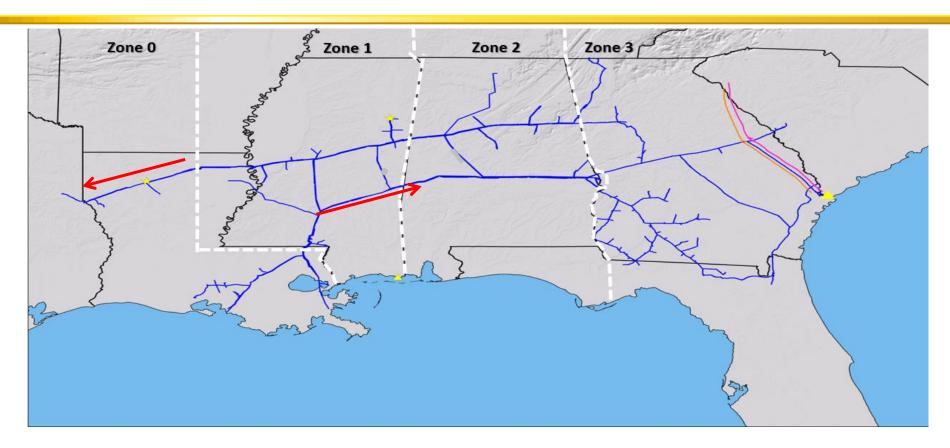
 Valid: Shippers can segment up to the contract MDQ from both FH and BH routes, on the same system (North and South).





 Invalid: To segment on the North and South system; the nomination paths can not exceed the contract MDQ, within the same zone.



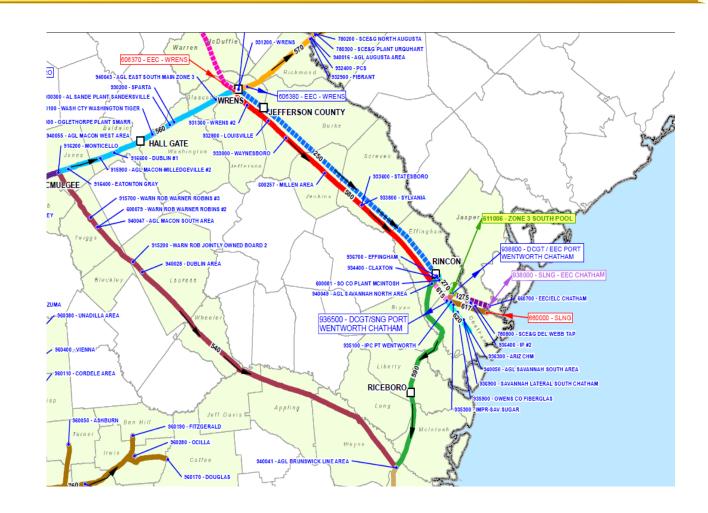


 Valid: To segment on the North and South system; the nomination paths can not exceed the contract MDQ, within the same zone.



Cypress Route Indicator

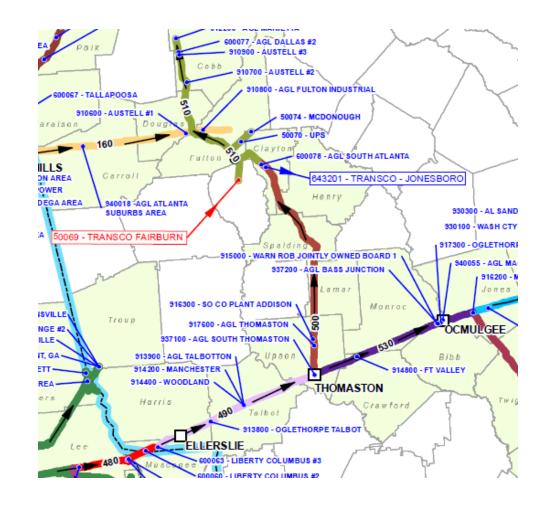
- SNG customers have the ability to identify an alternate segment path in Zone 3
- At the time of nomination a shipper can select "Cypress" from the Route Indicator field in the nom matrix





Fairburn Route Indicator

- Transco Fairburn (PIN 50069) is the only receipt PIN on the Fairburn Lateral and primarily flows to the South Mainline
 - Dart's default route is from Seg 510 to the South Mainline and then east or west (and up Seg 400 to the North Mainline)
- An exception route for a limited quantity
 has also been set up to allow nominations
 from the Transco-Fairburn interconnect to
 flow from Seg 510 up to the North
 Mainline via Seg 160 and then West,
 ending at Seg 80





SNG Out of Cycle Nomination Policy

- Request must be made and approved prior to 9:00 am and should be made as soon as the need for a change is recognized. The request must be in good faith effort to true up before the gas day ends. Changes to ID3 on an OFO day will be evaluated against system constraints.
- Procedure:
 - Shipper sends out of cycle request to the following:
 - SNGSchedulers@KinderMorgan.com
 - Maurice HartIII@KinderMorgan.com; Gas Control Manager
 - <u>Katlynn_Cornutt@Kindermorgan.com</u>; Scheduling Manager
 - Shipper must also copy all impacted parties for their approval.
- Once all impacted parties have agreed to the Out-of-Cycle Nomination and once approvals are received SNG will
 approve or deny the request via email.
- If approved, SNG will coordinate with shipper to enter the retro batch via DART with only the impacted pins.
- SNG reviews all requests in detail and reserves the right to disapprove a submitted Out of Cycle Nomination request that does not meet our pipeline requirements



SNG Retro Procedure

- SNG has established procedures and guidelines to ensure a nondiscriminatory policy with respects to Retro Approvals
- Unacceptable reasons for retros:
 - Change of scheduled volumes cannot create/remove a potential penalty charge in an area under an OFO
 - Reallocation of supply and/or market after gas day is complete- these should be requested as out of cycle nominations
 - Increase in nominations through a restricted area
 - Requests that would put any party or meter further out of balance with the pipeline



SNG Retro Procedure

Procedure:

- Email SNG Scheduling Rep via <u>SNGSchedulers@kindermorgan.com</u>
 - Email within 7 days of the impacted gas day
 - Email should include: reason for the change and include all relevant information (Date, GID, PIN)
 - The email should also include all counterparty approvals (upstream/downstream)
- Submit changes for ID3 of the gas day in question in DART
- SNG will review the request in detail and approve/disapprove
- SNG reviews all requests in detail and reserves the right to disapprove a submitted retro request that does not meet our pipeline requirements



SNG Customer Working Group

- Purpose: Creates a forum for customer feedback on DART system enhancements and SNG updates
 - Established in April 2016 during the transition from Premier to DART
 - Comprised of 20 companies and 15 internal SNG members; 43 members total
 - Semi-Annual meetings via WebEx and/or Face-to-Face to discuss current business and member's enhancement requests
- 34 enhancements completed since the group's inception and 2 currently in-progress to be completed this year



Questions?

Thank You for Your Business!



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Lyn'n Smith

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lynn smith@kindermorgan.com

KINDERSMORGAN

Account Manager On-Call Hotline

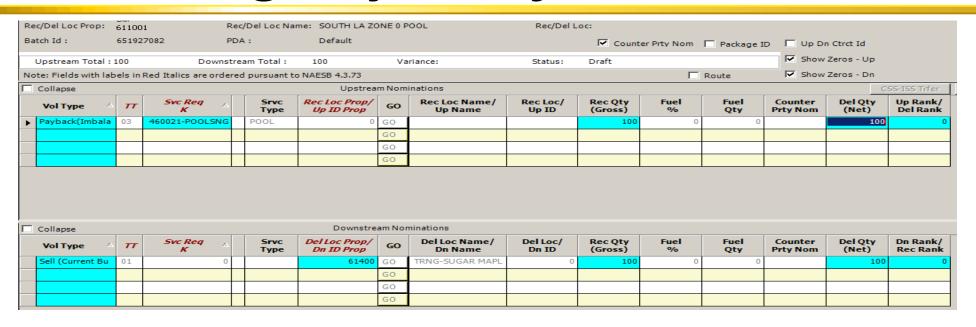
Hotline: 800.315.0575



Appendix



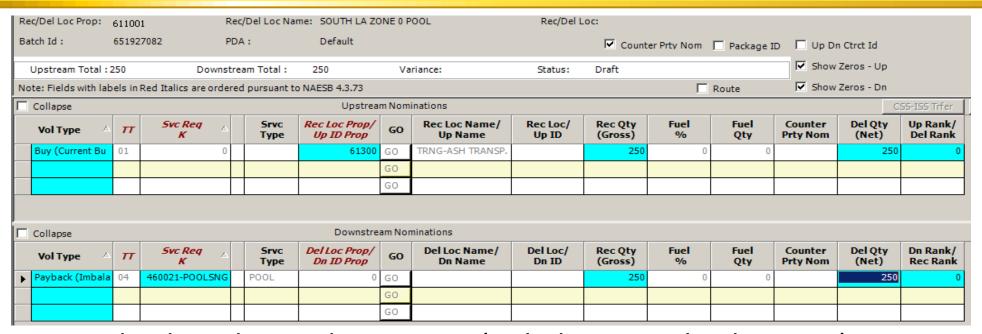
Nominating Payback from TSP at a Pool



- Payback at the Pool PIN TT 03 (Imbalance Payback from TSP)
 - Select Pooling Contract (only valid contract for this nom)
 - Rec Loc Prop auto populates with Default PIN
- Complete remaining Upstream fields
- Complete remaining Downstream fields
 - In this case we sold the gas at the Pool PIN

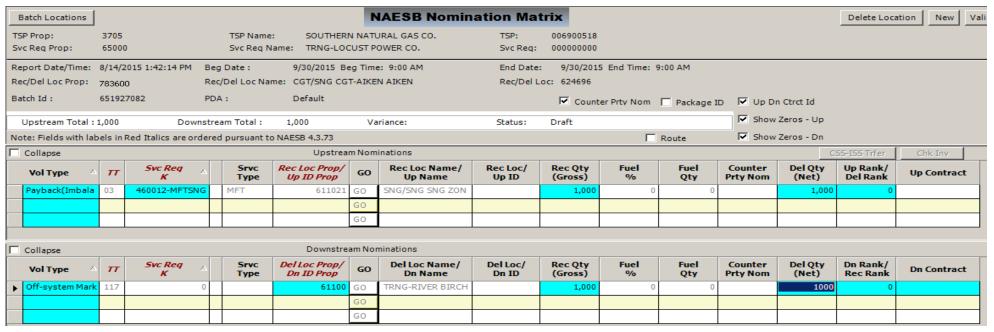


Nominating Payback to TSP at a Pool



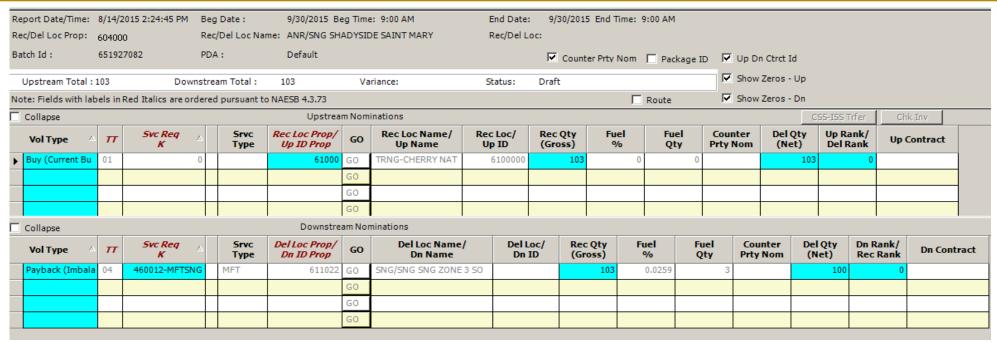
- Payback at the Pool PIN TT 04 (Imbalance Payback to TSP)
 - Select Pooling Contract (only valid contract for this nom)
 - Del Loc Prop auto populates with Default PIN
- Complete remaining Downstream fields
- Complete remaining Upstream fields
 - In this case we bought the gas at the Pool PIN

Nominating Payback from Southern Natural Gas Company, L.L.C. a Kinder Morgan operated company TSP on a Transportation Contract



- Payback using a Delivery PIN TT 03 (Imbalance Payback from TSP)
 - Select Transportation Contract (only valid contract for this nom)
 - Rec Loc Prop auto populates with Default PIN (SNG Zone 0 South Payback)
 - Uses Zone Capacity from Z0 to Zone of Delivery
- Complete remaining Upstream fields
 - Volume and Rank
- Complete remaining Downstream fields
 - In this case we choose an Off-system Market@ the Interconnect

Nominating Payback to Southern Natural Gas Company, L.L.C. a Kinder Morgan operated com TSP on a Transportation Contract



- Payback using a Receipt PIN TT 04 (Imbalance Payback to TSP)
 - Select Transportation Contract (only valid contract for this nom)
 - Del Loc Prop auto populates with Default PIN (SNG Zone 3 South Payback)
 - Uses Zone Capacity from Rec to Zone 3
- Complete remaining Downstream fields
 - volume and rank
- Complete remaining Upstream fields
 - In this case we have a Buy at the interconnect



Imbalance Management & Billing

SNG Shipper Meeting
Birmingham, AL
September 19, 2019



Agenda

- Imbalance Management
 - Imbalance Management Tools
 - Imbalance Resolution Methods
- Billing
 - Cashout Invoicing
 - No-Notice Service
 - Zone Matrix and Maximization



Imbalance Management



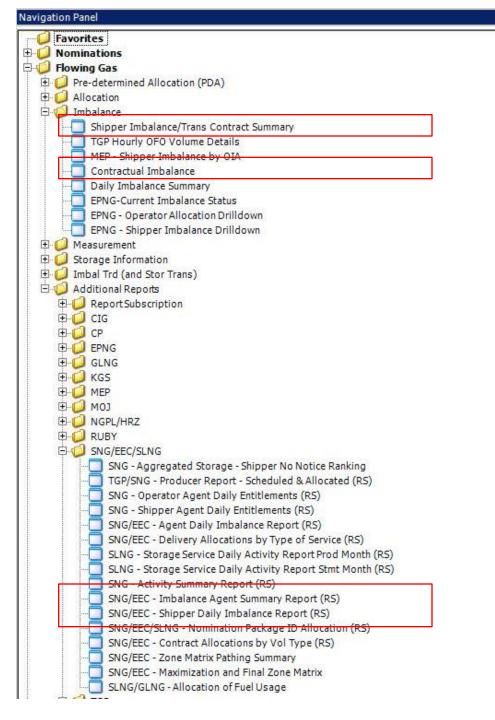
Imbalance Management Tools

- SNG/EEC Imbalance Agent Summary Report
 - Navigate in IDart: Flowing Gas → Additional Reports → SNG/EEC/SLNG
 → SNG/EEC-Imbalance Agent Summary Report (RS)
 - Summary view of imbalance for those users who are Imbalance Aggregation Agent for other entities
- SNG/EEC Shipper Daily Imbalance Report
 - Navigate in IDart: Flowing Gas → Additional Reports → SNG/EEC/SLNG
 → SNG/EEC-Shipper Daily Imbalance Report (RS)
 - Daily view of Scheduled and Allocated Receipts and Deliveries, Fuel and Net Imbalance



Imbalance Management Tools

- Contractual Imbalance Window
 - Navigate in IDart: Flowing Gas → Imbalance → Contractual Imbalance
 - Summary or detailed view of an imbalance by Imbalance Aggregation Agent, Shipper (GID), Location, Day or Contract
- Shipper Imbalance/Transportation Contract Summary Window
 - Navigate in IDart: Flowing Gas → Imbalance → Shipper Imbalance/Trans
 Contract Summary
 - Summary view of Allocated Receipts and Deliveries, Fuel and Net Imbalance
 - Real time quantities and imbalances are shown for a single shipper
 - Available to drill down to PIN and PPA detail







Imbalance Resolution Methods



Methods to Resolve Imbalances

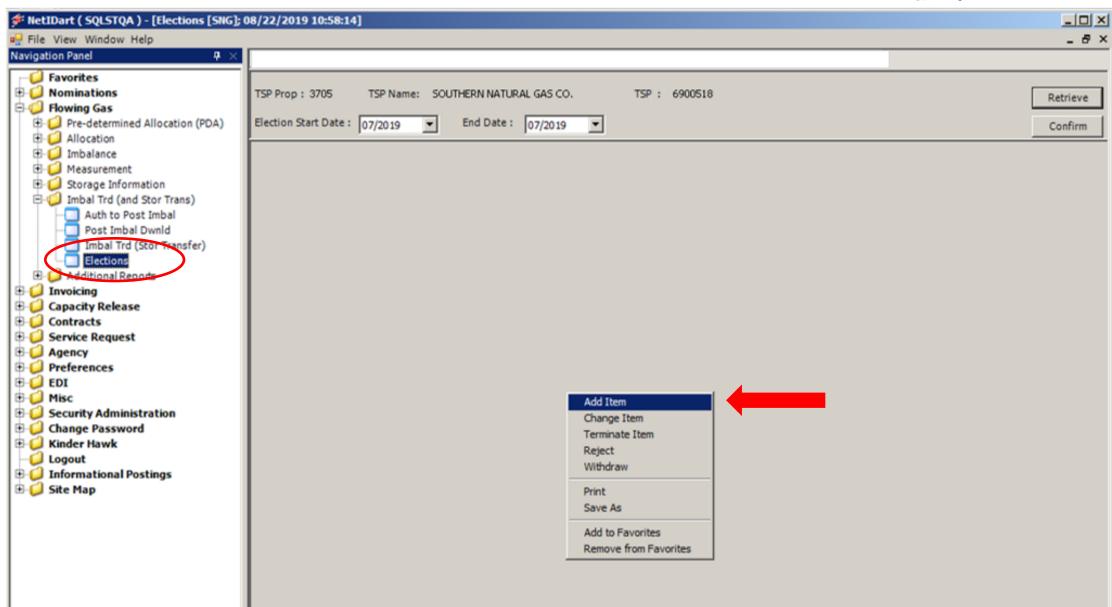
- Payback During the Current Month
- Storage on SNG
- Off-System Storage
- Trades
- Park and Loan (PAL)
- Cashout



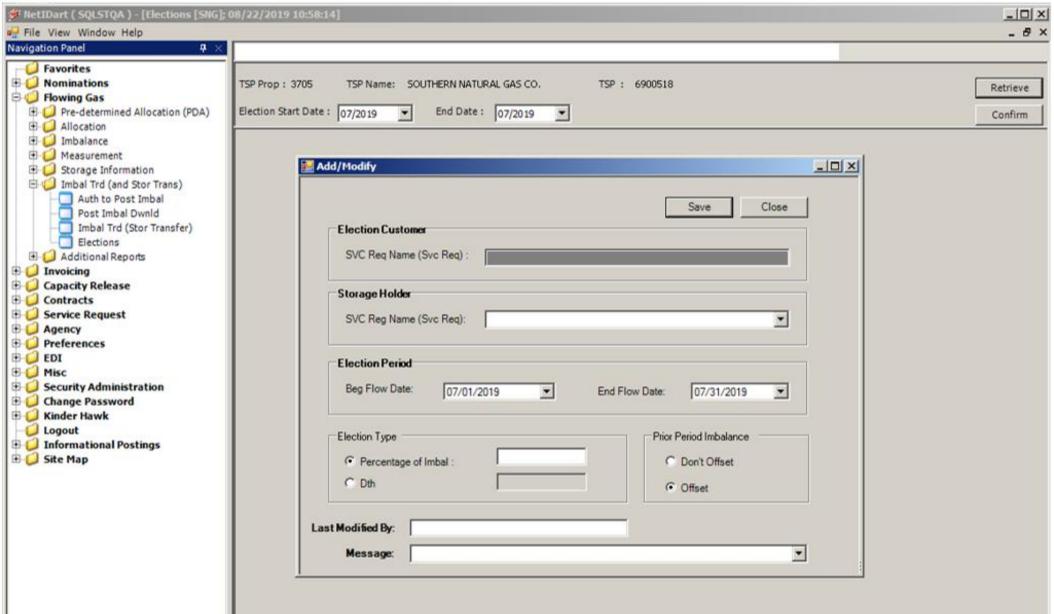
Using Storage on SNG to Resolve Imbalances

- Settle to/from shipper's CSS or ISS account or thirdparty's CSS or ISS account
 - Navigate in IDart: Flowing Gas → Imbal Trd (and Stor Trans) →
 Elections
 - Third-party offsets require confirmation from storage holder
 - Final deadline is 17 business days at 5:00 p.m. CCT
 - Results of election are applied to storage account based on when the election is received
 - Period 1 (around 9th of month) or Period 2 (day after trading deadline)











Using Off-System Storage to Resolve Imbalances

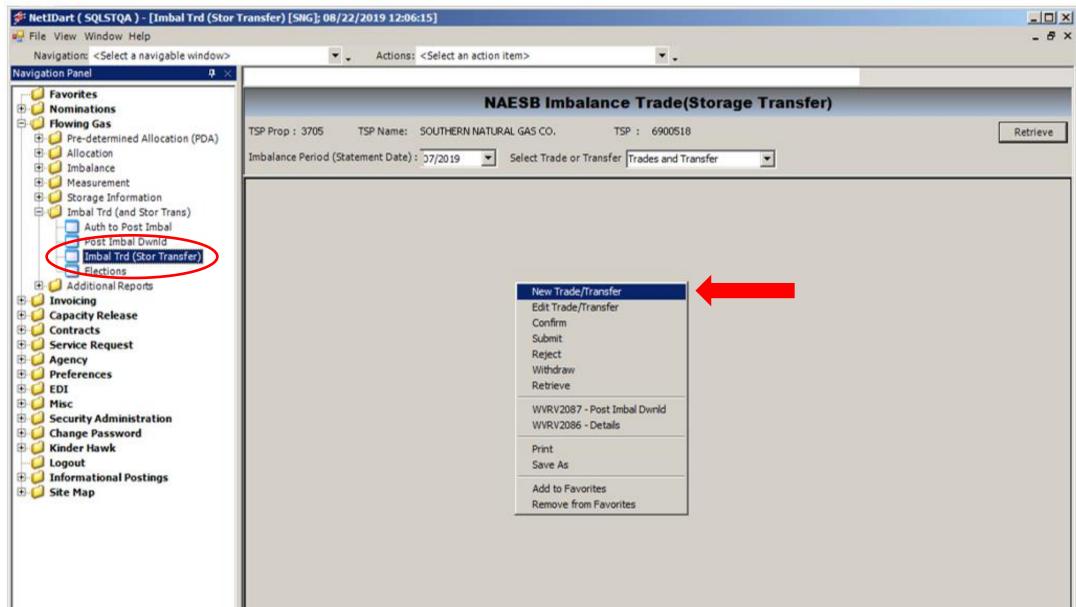
- Storage facility must be directly connected to SNG, e.g., Petal/Gulf South, Leaf River, MS Hub, and agree to transfer
- Manual process outside of DART; forms available on EBB
 - Select "Customer Information", then "Forms"
- Settle to/from own account or third-party account with confirmation
- Capped at the portion of Shipper's imbalance that is ≤ 5% Net Imbalance Percentage
- SNG and Third-Party Storage Operator will agree on transfer schedule and shipper must nominate to effectuate the inventory transfer

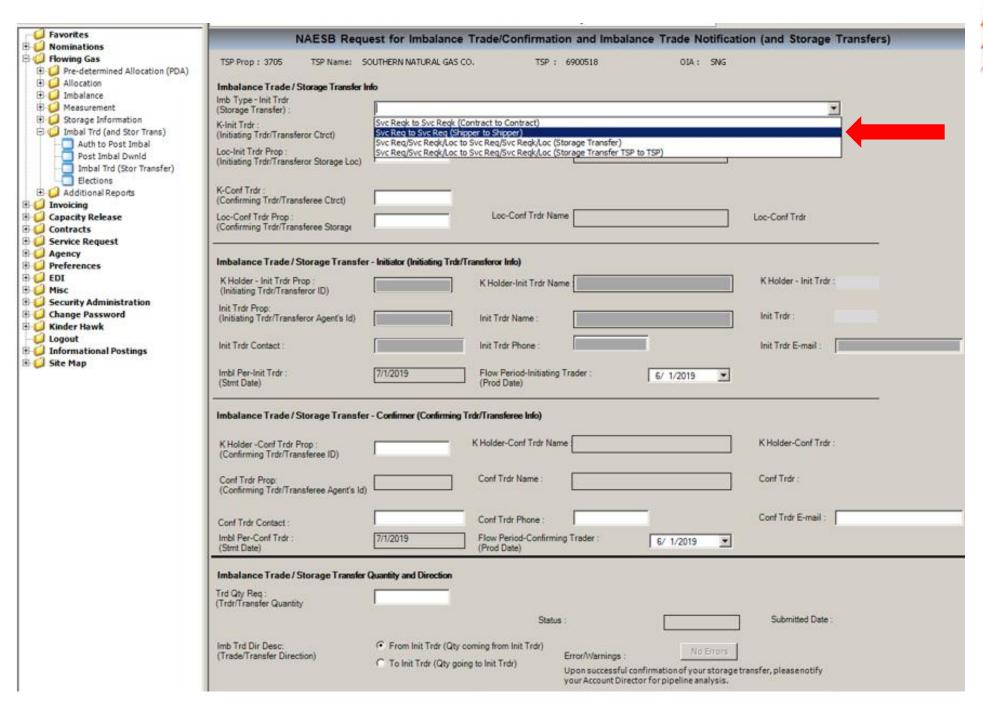


Using Trades to Resolve Imbalances

- Imbalances may be traded with another shipper who has an imbalance
 - in the opposite direction, or
 - in the same direction
- Process
 - Navigate in IDart: Flowing Gas → Imbal Trd (and Stor Trans) → Imbal
 Trd (Stor Transfer)
 - No longer mandatory to post imbalance for trade









Southern Natural Gas Company, L.L.C.

a Kinder Morgan operated company



Using PAL to Resolve Imbalances

PAL is an **interruptible** linepack service

- A source or disposition of gas on a nomination
- Can be set up at any physical or pool PIN
- Contact Asset Optimization to initiate service
 - Brenden_Marquardt@kindermorgan.com; ice: bmarquardt
 - Phone #: 713-420-2109 or 713-420-4135



Example of Park and Loan Offset

- Shipper has short imbalance for previous month; cashout is not desirable this month and prefers to pay back in kind next month
- Shipper requests loan to clear imbalance
- SNG determines it has linepack available for loan
- Shipper and SNG mutually agree on payback dates and a rate
- Loan contract is executed
- SNG clears imbalance with loan
- Shipper nominates loan payback at the mutually agreed upon time



Using Cashout to Resolve Imbalances

- Any imbalance not resolved using one of the previous settlement options will be cashed out
- The current production month's invoice packet will contain a detailed Preliminary Cashout Calculation Report
- The following month's invoice packet includes the resolution verification on the Transport Contract Volume Statement-Summary (Dth) report. Cashout charges/credits are also invoiced, if applicable.



Cashout Invoicing



Cashout Procedure

- For Transportation/Pooling agreements, any imbalance not resolved using one of the previous settlement options will be cashed out
 - When the System Imbalance is under 100,000 Dth long or 200,000 Dth short, all imbalances are cashed out at 100% of the index average
 - Shipper imbalances less than or equal to 5,000 Dth prior to storage offsets or imbalance trades are cashed out at 100% of index average
 - Shipper imbalances in opposite direction (minority shipper) as the system imbalance are cashed out at 100% of the index average



Cashout Procedure

- Shipper imbalances in same direction (majority shipper) as the system imbalance are cashed out at a percentage of the High or Low price depending on system imbalance direction
 - System Short short imbalances cashed out on a percentage of highest price used in calculating index average
 - System Long long imbalances cashed out on a percentage of lowest price used in calculating index average



Cashout Procedure

- If imbalance percentage (imbalance divided by lower of net receipts or deliveries) exceeds 5%, imbalances are subject to tiered cashout pricing for the weighted portion of imbalance above tolerance
- Applicable imbalance percentage is based on the lower of

 (a) actual imbalance percentage calculated after trades
 and storage offsets or (b) estimated imbalance percentage
 as of the end of month



Cashout Price Determination

- The cashout price for Southern Natural is an average of monthly and weekly prices from two industry publications
 - "Inside F.E.R.C.'s Gas Market Report"
 - "Natural Gas Intelligence Weekly Gas Price Index"*
- *When the first weekly NGI publication does not include bidweek dates, the NGI Bidweek Price Survey is used.
- The number of prices used each month depends on the number of publications each month
 - Two prices from Inside FERC (current and following month)
 - Five or Six Prices from NGI (current and first of following month)



Cashout Price Determination

Sample Calculation

| <u>Publication</u> | <u>Publication Date</u> <u>Price</u> | <u></u> |
|--------------------------|--------------------------------------|----------|
| Inside FERC | Current Month | \$ 2.74 |
| Natural Gas Intelligence | Week 1 | \$ 2.750 |
| Natural Gas Intelligence | Week 2 | \$ 2.710 |
| Natural Gas Intelligence | Week 3 | \$ 2.760 |
| Natural Gas Intelligence | Week 4 | \$ 2.795 |
| Inside FERC | Following Month | \$ 2.83 |
| Natural Gas Intelligence | First of Following Month | \$ 2.845 |
| Average | | \$2.78 |



Cashout Price Tiers

| mbalance Short* |
|-----------------|
| Percentage of |
| High Price |
| 100% |
| 115% |
| 125% |
| 140% |
| 150% |
| |

| Imbalance Long | ** |
|----------------|----|
| Percentage of | |
| Low Price | |
| 100% | |
| 85% | |
| 75% | |
| 60% | |
| 50% | |

^{*} System Imbalance Short

^{**} System Imbalance Long

Shipper and System Imbalance are both long. System Test is not met. Lowest price will be applied. Estimated Imbalance % is lower and used to determine tiering.



Southern Natural Gas Company, L.L.C.

a Kinder Morgan operated company

Inv ID: 0000000000SNG00

Payee Name: SOUTHERN NATURAL GAS COMPANY,

Billable Party Name: ABC ENERGY CORPORATION

Contact Name: DORIS TATE Acct Dir: JERRY NELSON

Preliminary Cashout Calculation Report Doc Desc:

Acct Per: 07/01/2019 3705 Payee Prop:

Bill Pty Prop: 0000

(205) 325-3846 Contact Phone:

(205) 325-7257 Phone No:

Invoice Date: 0000000 Payee: Bill Pty: 0000000

B. Net System Imbalance:

8/9/2019 4:15:12PM Inv Gen Date:

Related Pool Transactions

A. Rates:

C. Imbalanco Dorcontago:

| C. Imbalance Percentage: | Net | | Storage | Storage | Remaining | | Third Party | Pool |
|--------------------------|----------|------------|-----------|-----------|-----------|-----------|-------------|-----------|
| Туре | Receipts | Deliveries | Injection | Withdrawl | Imbalance | Cashout % | Volumes | Exclusion |
| Estimated Imbalance % | 310,100 | 285,152 | 0 | 0 | 24,049 | 8.43374% | 0 | 0 |
| Actual Imbalance % | 311,438 | 286,150 | 0 | 0 | 25,288 | 8.83732% | 0 | 0 |

D. Cashout Tier:

| | | | A | В | C | D |
|------------|---------|----------|-------------|-----------|---------|---------------|
| _ | | Cashout | Applicable | 0 1 10 | Cashout | Cashout |
| Tier | Factor | Qty | Price Index | Cashout % | Price | Amount |
| 0 - 2 % | 0.23714 | (5,997) | \$2.710 | 100% | \$2.710 | \$(16,251.87) |
| > 2 - 5 % | 0.35571 | (8,995) | \$2.710 | 100% | \$2.710 | \$(24,376.45) |
| > 5 - 10 % | 0.40715 | (10,296) | \$2.710 | 85% | \$2.304 | \$(23,721.98) |

\$(64,350.30) (25,288)Total

E. Contract Imbalance:

| Er somadot impararios. | Contract | Net | | Imbalances (R-D) | | | |
|------------------------|------------------|----------|------------|--------------------|-------|----------|------------|
| Shipper | ID | Receipts | Deliveries | Shipper/(Pipeline) | | Receipts | Deliveries |
| ABC ENERGY CORPORATION | ON 999501-MFNSNG | 1,437 | 134,385 | (132,948) | | 0 | 0 |
| ABC ENERGY CORPORATION | ON 999502-MFTSNG | 310,001 | 151,765 | 158,236 | | 0 | 0 |
| Total | | 311,438 | 286,150 | | Total | 0 | 0 |
| Less Pool Transaction | | 0 | 0 | | | | |
| Net | | 311,438 | 286,150 | 25,288 | | | |

Shipper Imbalance is under 5,000 dth. Index price will be applied.



Imbalance Direction

Long

a Kinder Morgan operated company

Inv ID: 0000000000SNG00

SOUTHERN NATURAL GAS COMPANY,

Billable Party Name: XYZ GAS SYSTEM

Contact Name: DORIS TATE Acct Dir: WALTER COE JR

Doc Desc: Preliminary Cashout Calculation Report

Acct Per: Payee Prop:

Bill Pty Prop:

Phone No:

Contact Phone:

07/01/2019

3705

0000

(205) 325-3846 (205) 325-3708

(2,500)

Inv Gen Date:

B. Net System Imbalance:

Invoice Date:

Payee:

Bill Pty:

System Test Met

No

8/9/2019 3:42:56PM

08/09/2019

000000000

0000000

A. Rates:

Payee Name:

Index Price High Price Low Price \$2.78

\$2.845

\$2.710

C. Imbalance Percentage:

| c. imbalance i creentage. | Net | | Storage | Storage | Remaining | | Third Party | Pool |
|---------------------------|----------|------------|-----------|-----------|-----------|-----------|-------------|-----------|
| Туре | Receipts | Deliveries | Injection | Withdrawl | Imbalance | Cashout % | Volumes | Exclusion |
| Estimated Imbalance % | 194,473 | 196,973 | 0 | 0 | (2,500) | 1.28553% | 0 | 0 |
| Actual Imbalance % | 194.473 | 196.973 | 0 | 0 | (2.500) | 1.28553% | 0 | 0 |

D. Cashout Tier:

| | | | Α | В | С | D |
|---------|---------|----------------|---------------------------|-----------|------------------|-------------------|
| Tier | Factor | Cashout Qty | Applicable Price Index | Cashout % | Cashout Price | Cashout Amount |
| 0 - 2 % | 1.00000 | 2,500 | \$2.78 | 100% | \$2.78 | \$6,950.00 |
| | | | | | | |

196,973

\$6,950.00 2,500 Total

E. Contract Imbalance:

Net

| Shipper | Contract ID | Net Receipts | Deliveries | Imbalances (R-D) Shipper/(Pipeline) |
|-----------------------|----------------|-----------------|------------|--|
| XYZ GAS SYSTEM | 999701-MFNSNG | 5,456 | 20,459 | (15,003) |
| XYZ GAS SYSTEM | 999702-MFTSNG | 189,017 | 176,514 | 12,503 |
| Total | | 194,473 | 196,973 | |
| Less Pool Transaction | | 0 | 0 | |

194,473

Related Pool Transactions

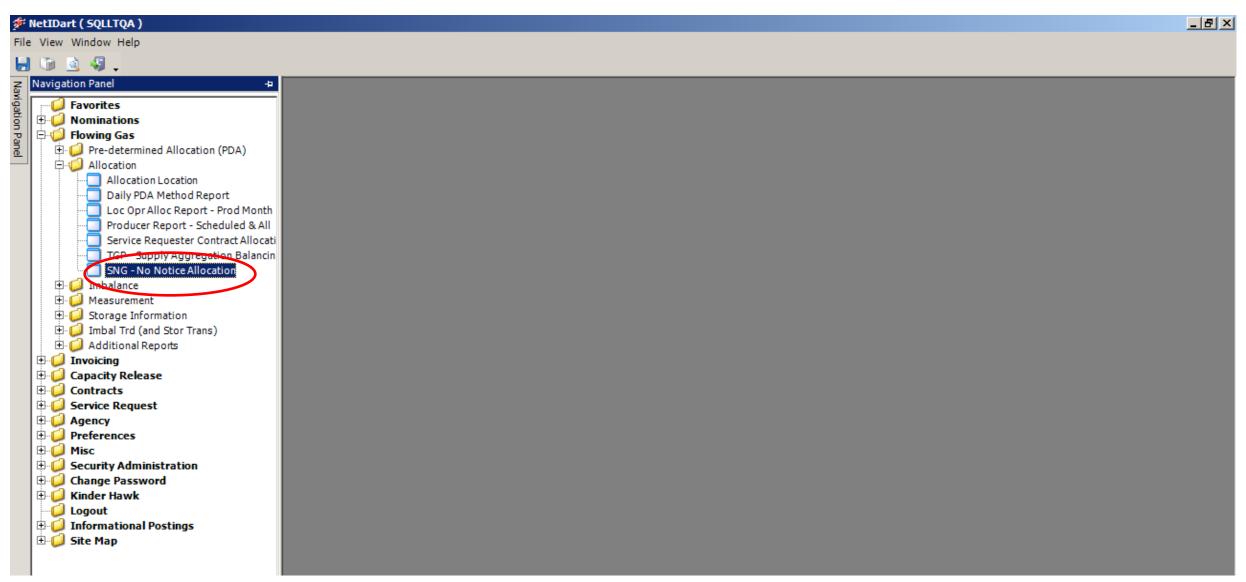
| Receipts | Deliveries |
|----------|------------|
| 0 | 0 |
| 0 | 0 |
| 0 | 0 |

Total

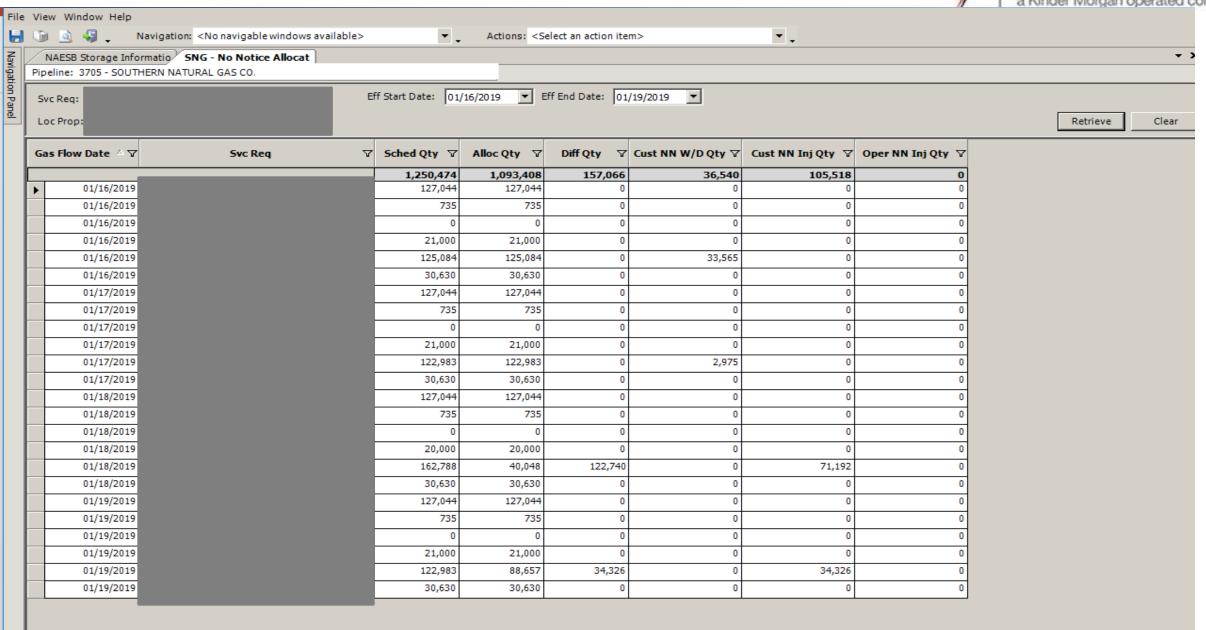


Viewing No-Notice Activity and Storage Information

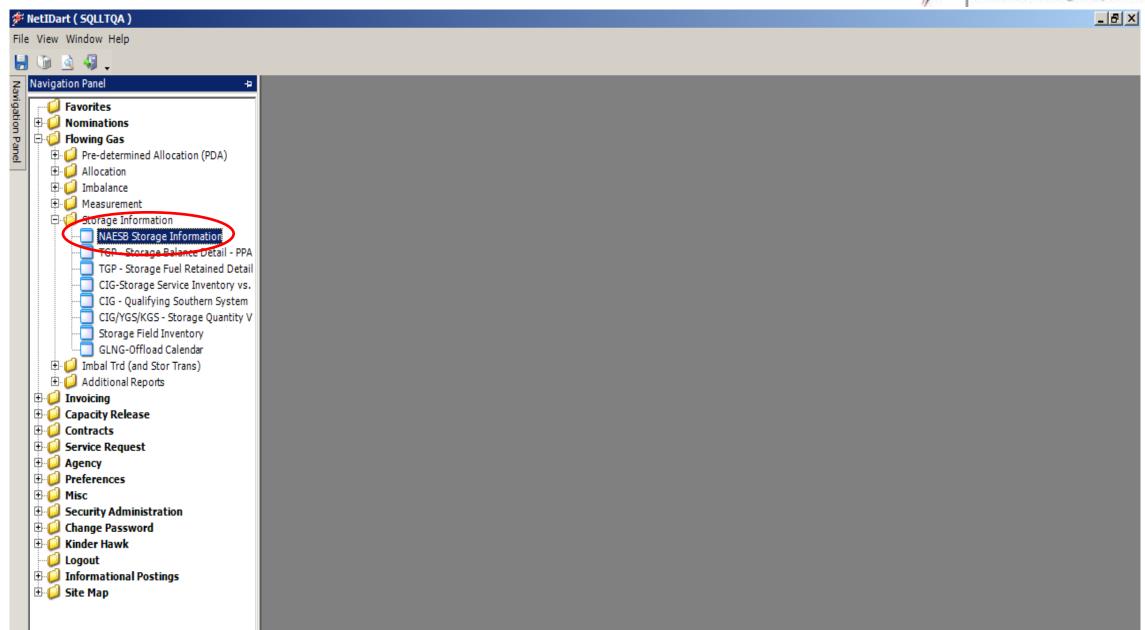




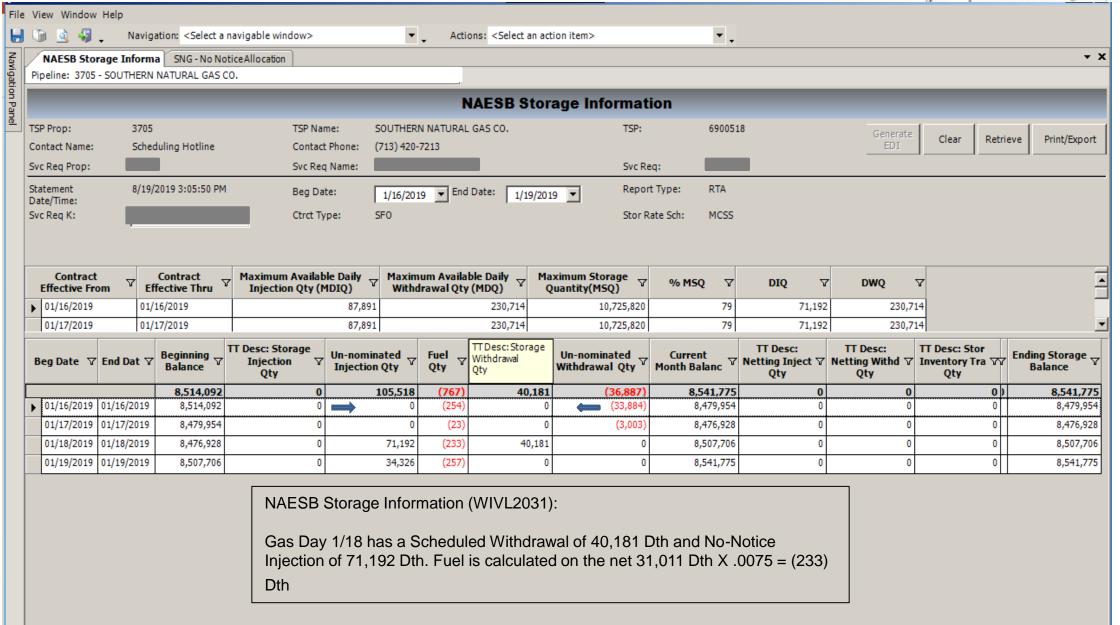








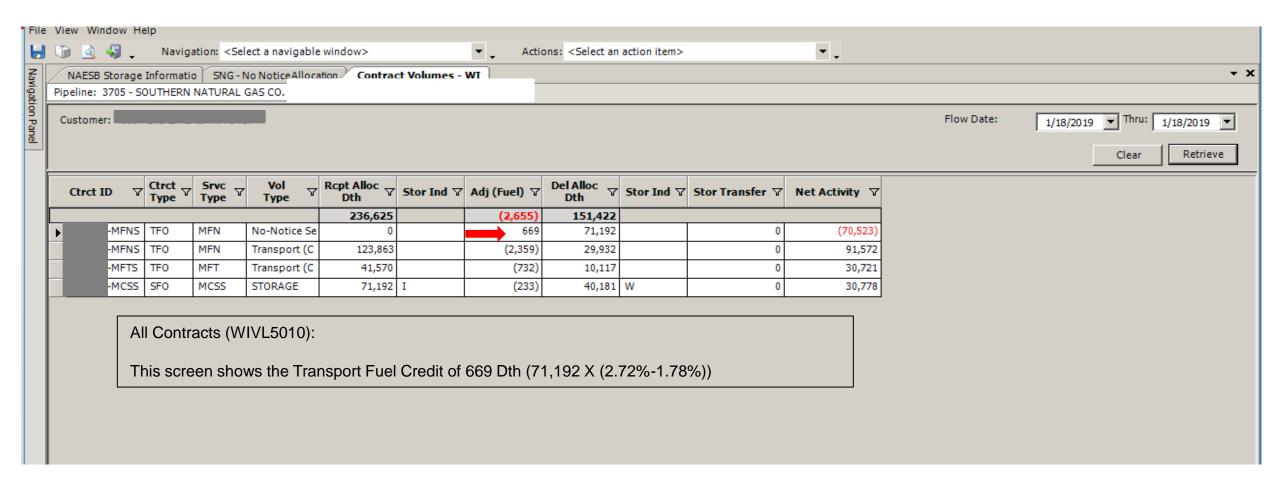














Zone Matrix and Maximization



Zone Matrix

- Receipts and Deliveries allocated to IT Service are matched together
- Receipts and Deliveries to all Firm Services are matched together in service type order: AO, UAO, FT and FTNN
 - Within each category SNG shall match:
 - Intrazone receipts matched to deliveries in same zone
 - Forward Haul based on lowest to highest tariff rate
 - Backward Haul based on lowest to highest tariff rate



Zone Matrix (cont'd)

Current ZoneMatrix Order:

| | | Southern I | Natur | ral Gas Company | У | | | | |
|--------------------------|----------|----------------------|-------|-----------------------|---------------------|----------|-----------------|-------------|--|
| Zone Matrix Pathing | | | | | | | | | |
| Settlement Rates | | | | | | | | | |
| Effective September 2019 | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | Master Firm Services | | | Master IT & Overrun | | | | |
| | | Current | | | | Current | | | |
| Zone Matrix | | | | Commodity | | | | Commodity | |
| | Dog Zono | <u>Del Zone</u> | | Commodity Rates - Dth | | Dog Zono | <u>Del Zone</u> | Commodity | |
| <u>Type</u> | Rec Zone | <u>Dei Zone</u> | | Kates - Dtn | | Rec Zone | <u>Del Zone</u> | Rates - Dth | |
| Intra-Zone | | 1 | 1 | 0.025 | | 1 | 1 | 0.096 | |
| | | 3 | 3 | 0.029 | | 3 | 3 | 0.165 | |
| | | 2 | 2 | 0.033 | | 2 | 2 | 0.176 | |
| | | 0 | 0 | 0.035 | | 0 | 0 | 0.196 | |
| | | | | | | | | | |
| Forward Haul | | 1 | 2 | 0.037 | | 1 | 2 | 0.198 | |
| | | 0 | 1 | 0.039 | | 0 | 1 | 0.220 | |
| | | 2 | 3 | 0.040 | | 2 | 3 | 0.270 | |
| | | 1 | 3 | 0.043 | | 1 | 3 | 0.293 | |
| | | 0 | 2 | 0.050 | | 0 | 2 | 0.322 | |
| | | 0 | 3 | 0.056 | | 0 | 3 | 0.416 | |
| | | | | | | | | | |
| Reverse Path | | 3 | 1 | 0.025 | | 3 | 1 | 0.096 | |
| | | 2 | 1 | 0.025 | | 2 | 1 | 0.096 | |
| | | 3 | 2 | 0.033 | | 3 | 2 | 0.176 | |
| | | 3 | 0 | 0.035 | | 3 | 0 | 0.196 | |
| | | 2 | 0 | 0.035 | | 2 | 0 | 0.196 | |
| | | 1 | 0 | 0.035 | | 1 | 0 | 0.196 | |

SOUTHERN NATURAL GAS CO.

Daily Commodity Summary of Zone Pathing Statement Month: January 2019

PREP. ID PROP:

3705

TOTAL

BEGIN FLOW DATE:

01/18/2019

PREP DATE/TIME:

8/29/2019, 3:18 pm

END FLOW DATE:

01/18/2019

SVC. REQ. NAME:

WCRV4013

270,072

Page 1 of 1

| Contract Nbr / Volume Type | Zone 0 | Zone 1 | Zone 2 | Zone 3 | Tota |
|---|---------------------------------------|------------------------|--------------------|---------------------------------------|-----------------------------------|
| MFNSNG | 964 | 0 | 0 | 77,025 | 77,98 |
| MFTSNG | 24,346 | 737 | 0 | 158,477 | 183,56 |
| MFTSNG / UAO | 0 | 35 | 0 | 1,648 | 1,68 |
| MFTESNG | 0 | 0 | 0 | 6,840 | 6,84 |
| | | | | | |
| IOIAL: | 25,310 | 772 | 0 | 243,990 | 2/0,0 |
| | | 772 | 0 | 243,990 | 270,0 |
| Receipts by Service Type & Zone | | Zone 1 | Zone 2 | 243,990 Zone 3 | |
| Receipts by Service Type & Zone | e of Receipt | | | · · · · · · · · · · · · · · · · · · · | Tota |
| Receipts by Service Type & Zond Contract Nbr / Volume Type | e of Receipt Zone 0 | Zone 1 | Zone 2 | Zone 3 | 270,07 Tota 80,03 199,22 |
| Receipts by Service Type & Zond Contract Nbr / Volume Type | e of Receipt Zone 0 79,284 | Zone 1 750 | Zone 2 0 | Zone 3 | Tota 80,03 199,22 |
| MFTSNG | e of Receipt Zone 0 79,284 167,447 | Zone 1 750 4,968 | Zone 2 0 0 | Zone 3 0 26,805 | Tota 80,03 |

| | RecZone | DelZone | Qty |
|--------------|---------|---------|---------|
| MFNSNG | | | |
| | 0 | 0 | 964 |
| | 0 | 3 | 77,025 |
| | | | 77,989 |
| MFTSNG | | | |
| | 0 | 0 | 24,346 |
| | 0 | 3 | 122,562 |
| | 1 | 1 | 737 |
| | 1 | 3 | 4,741 |
| | 3 | 3 | 31,174 |
| | | | 183,560 |
| MFTSNG / UAO | | | |
| | 1 | 1 | 35 |
| | 3 | 3 | 1,648 |
| | | | 1,683 |
| MFTESNG | | | |
| | 0 | 3 | 5,290 |
| | 1 | 3 | 205 |
| | 3 | 3 | 1,345 |
| | | | 6,840 |





Maximization

- Maximization is the reallocation of shipper's overrun (AO and UAO) and IT delivered quantities to their firm reservation capacity within a zone
 - This process occurs after allocations at all PINs and zone matrix has been applied
 - Small Shipper MFTS and MFNS are not maximized
 - Volumetric Capacity Release is not maximized



Maximization (cont'd)

CurrentMaximizationOrder:

| | | Southern Natu | ural Gas Company | / | | | | | |
|--------------------------|----------|----------------------|------------------|---|---------------------|-----------------|-------------|--|--|
| Maximization Order | | | | | | | | | |
| | | Settlen | nent Rates | | | | | | |
| Effective September 2019 | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | Master Firm Services | | | Master IT & Overrun | | | | |
| | | Cur | | | | | Current | | |
| | | | | | | | | | |
| Zone Matrix | | | Commodity | | | | Commodity | | |
| <u>Type</u> | Rec Zone | <u>Del Zone</u> | Rates - Dth | | Rec Zone | <u>Del Zone</u> | Rates - Dth | | |
| | | | | | | | | | |
| Forward Haul | | 0 3 | 0.056 | | 0 | 3 | 0.416 | | |
| | | 0 2 | 0.050 | | 0 | 2 | 0.322 | | |
| | | 1 3 | 0.043 | | 1 | 3 | 0.293 | | |
| | | 2 3 | 0.040 | | 2 | 3 | 0.270 | | |
| | | 0 1 | 0.039 | | 0 | 1 | 0.220 | | |
| | | 1 2 | 0.037 | | 1 | 2 | 0.198 | | |
| | | | | | | | | | |
| Intra-Zone | | 0 0 | 0.035 | | 0 | 0 | 0.196 | | |
| | | 2 2 | 0.003 | | 2 | 2 | 0.176 | | |
| | | 3 3 | 0.029 | | 3 | 3 | 0.165 | | |
| | | 1 1 | 0.025 | | 1 | 1 | 0.096 | | |
| | | | | | | | | | |
| Reverse Path | | 1 0 | 0.003 | | 1 | 0 | 0.196 | | |
| | | 2 0 | 0.025 | | 2 | 0 | 0.196 | | |
| | | 3 0 | 0.033 | | 3 | 0 | 0.196 | | |
| | | 3 2 | 0.035 | | 3 | 2 | 0.176 | | |
| | | 2 1 | 0.035 | | 2 | 1 | 0.096 | | |
| | | 3 1 | 0.035 | | 3 | 1 | 0.096 | | |

SOUTHERN NATURAL GAS COMPANY, L.L.C.

SNG/EEC- Maximization and Final Zone Matrix

Statement Month: January 2019

PREP. ID PROP:

3705 8/29/2019, 3:32 pm BEGIN FLOW DATE: 1/18/2019

END FLOW DATE: 1/18/2019

Page 1 of 2

WCRV4014

PREP DATE/TIME:

SVC. REQ. NAME:

SVC. REQ. PROP/SVC. REQ.:

ALLOCATION OF AVAILABLE CAPACITY (MAXIMIZATION)

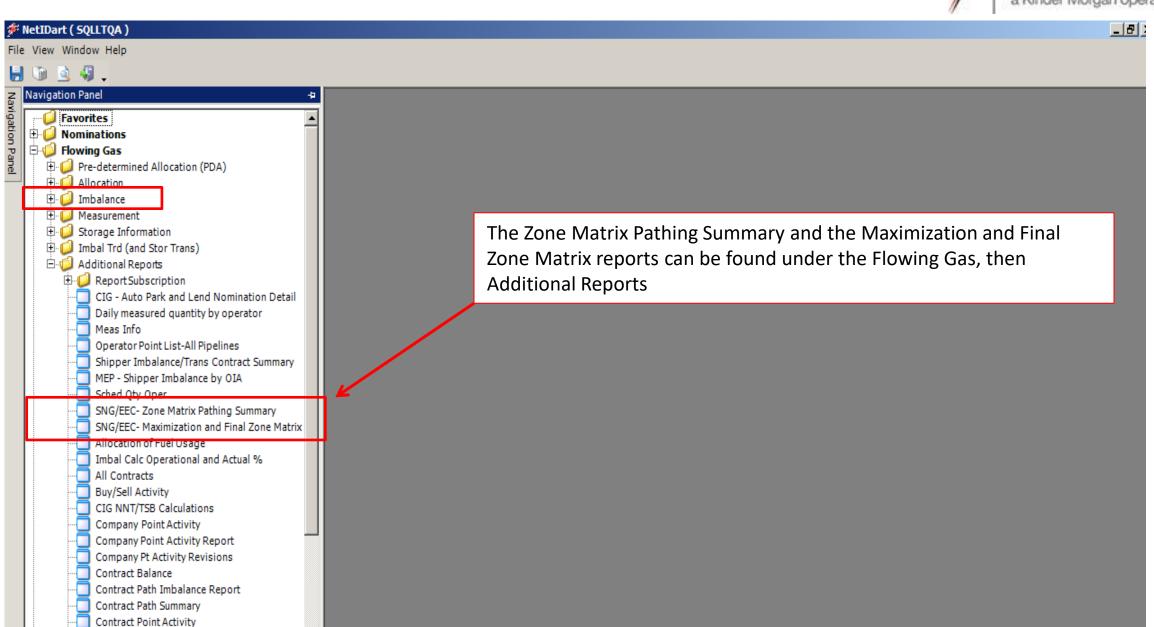
| MFTE - MFTESNG | Zone 0 | Zone1 | Zone 2 | Zone 3 |
|-------------------------------------|--------|--------|---------------|---------|
| Reservation Capacity | 1,468 | 1,468 | 1,468 | 1,468 |
| Contract Utilization | 0 | 0 | 0 | 0 |
| Available Capacity for Maximization | 1,468 | 1,468 | 1,468 | 1,468 |
| Remaining Capacity: | 1,468 | 1,468 | 1,468 | 1,468 |
| MFTE - MFTESNG | Zone 0 | Zone1 | <u>Zone 2</u> | Zone 3 |
| Reservation Capacity | 56,485 | 56,485 | 56,485 | 56,485 |
| Contract Utilization | 0 | 0 | 0 | (6,840) |
| Available Capacity for Maximization | 56,485 | 56,485 | 56,485 | 49,645 |
| Reallocation MFTSNG / UAO | 0 | (35) | 0 | 0 |
| Reallocation - MFTSNG / UAO | 0 | 0 | 0 | (1,648) |
| Remaining Capacity: | 56,485 | 56,450 | 56,485 | 47,997 |

FINAL ZONE MATRIX AFTER MAXIMIZATION - TRANSPORT COMMODITY

| Contract Nbr / Volume Type | Receipt Zone | Delivery Zone | Quantity |
|----------------------------|--------------|---------------|----------|
| MFTESNG | 0 | 3 | 5,290 |
| | 1 | 3 | 205 |
| | 1 | 1 | 35 |
| | 3 | 3 | 2,993 |
| | | | 8,523 |
| MFTSNG | 0 | 3 | 122,562 |
| | 1 | 3 | 4,741 |
| | 0 | 0 | 24,346 |
| | 1 | 1 | 737 |
| | 3 | 3 | 31,174 |
| | | | 183,560 |
| MFNSNG | 0 | 3 | 77,025 |
| | 0 | 0 | 964 |
| | | | 77,989 |
| Total: | | | 270,072 |









Questions?

Thank You for Your Business!



Operational Flow Orders on SNG

SNG Shipper Meeting Birmingham, AL September 19, 2019

SOUTHERN NATURAL GAS COMPANY SUMMARY OF OPERATIONAL FLOW ORDERS (OFOs)

| OFO NOTICE NUMBER | APPLIES TO | OFO IS APPLIED TO ADDRESS THE FOLLOWING PROBLEMS | PRIOR NOTICE (HOURS) | TOLERANCE | PENALTY (\$/Dth) OVERTOLERANCE | GT&C TARIFF SECTION |
|-------------------------|---|---|--|---|---|---------------------------|
| 2 | Shippers at Affected Delivery Points | Hourly deliveries exceed capacity | 4* (via email) | Limited to hourly rate of 6% of firm quantity at delivery point and no IT | None, but flow control can be installed | 10.3 |
| 3 | Shippers at Affected Delivery Points | Actual daily deliveries exceed capacity (3 Levels) | | | | |
| | | Level 1 | 24* (via email) | Greater of 500 Dth or 5% of daily entitlement | \$10 | |
| | | Level 2 | 20* (via email) | Greater of 200 Dth or 2% of daily entitlement | \$15 + Highest Regional Daily Price** | 41.2 |
| | | Level 3 | 4* (via email) | Greater of 200 Dth or 2% of daily entitlement | \$25 + 2X Highest Regional Daily Price** | |
| 4 | Shippers at Affected Delivery Points | Actual daily deliveries exceed Daily Entitlements (scheduled + available no-notice) | 24* (via email) | 4% of daily entitlement*** | Max IT rate or \$15 if limiting deliveries at affected delivery point | 41.3 a, c, d |
| 5 | Shippers or Supply Poolers at Affected Receipt Points | Actual daily receipts exceed scheduled receipts | 24* (via email) | 4% of scheduled receipts*** | Max IT rate or \$15 if limiting receipts at affected receipt point | 41.3 a, b, d |
| 6 | Shipper or Supply Pooler | Daily imbalances threaten system integrity | 4 or less to maintain physical or operational integrity | Greater of 200 Dth or 2% of allocated deliveries*** | • >2-5% = \$1 • >5-8% = \$5 • >8% = \$15 | 41.4 |

^{*}Hours prior to beginning of gas day (9:00 a.m. CCT)

Effective Date: 12/1/18

^{**}Highest Regional Daily Price = The highest price published for the applicable flow date in the Natural Gas Intelligence Daily Gas Price Index in the AVG column for the following price points: (1) South Louisiana, Southern Natural, or (2) Southeast, Transco Zone 4, or (3) Southeast, Transco Zone 5 South.

^{***} Can be plus, minus, or both

GT&C = General Terms and Conditions of SNG's current FERC Gas Tariff



OFO Factors

- Operational Flow Orders (OFOs) are Implemented to Protect System Integrity and Firm Commitments
- The Below Factors Dictate the Type and Level of OFO that may be Needed on the System:
 - Weather Forecast System Means in the mid-40's and mid-80's are where Demand has Historically Approached Capacity
 - Expected Duration of Weather Event
 - Day of Week Weekday Demand exceeds Weekend/Holiday
 - Scheduled Activity vs Actual Flows on and off the System
 - System Conditions Maintenance, Unplanned Outage etc.



Pipeline Conditions Notice

Notice Text:

Effective for gas day Thursday, August 29, 2019 and continuing until further notice, SNG restricted the following:

OPERATIONAL FLOW ORDERS (OFO)

None

RESTRICTIONS (POINT)

- 605500 (COLUMBIA GULF/SNG SHADYSIDE) At Operating Capacity Reductions into OP Services
- 609000 (TEX GAS/SNG KOSCIUSKO) At Operating Capacity Reductions into IT Services

RESTRICTIONS (SEGMENT)

- 30 (ZONE 0/1 BOUNDARY TO ONWARD) At Operating Capacity
- 380 (SNG-SESH) At Operating Capacity Reductions into OP Services Reference Notice ID# 703650.
- 400 (PICKENS TO GWINVILLE) At Operating Capacity Reductions into IT Services
- 580 (SAVANNAH LINE ML TO CYPRESS) At Operating Capacity

RESTRICTIONS (LINEPACK)

None

Type 3 / 4 OFO Probability (Unlikely (UL); Too Close to Call (TC); Highly Likely (HL)

August 29, 2019 - UL

August 30, 2019 - UL

August 31, 2019 - UL

September 1, 2019 - UL

Type 6 OFO Probability (Unlikely (UL); Too Close to Call (TC); Highly Likely (HL)

August 29, 2019 - UL for short and UL for long imbalances

August 30, 2019 - UL for short and UL for long imbalances

August 31, 2019 - UL for short and TCTC for long imbalances

September 1, 2019 - UL for short and TCTC for long imbalances

Informs Shippers of:

- OFOs & Warnings
- PIN Restrictions
- Segment Restrictions
- Line Pack Area Restrictions
- Type 3 / 4 OFO Probability
- Type 6 OFO Probability



OFO Type 3



OFO Type 3 Defined

- Daily Market Demand Exceeds Capacity
 - Daily Flows in Excess of Entitlements are not Acceptable
 - Daily Entitlements = Scheduled Deliveries + Available No-Notice (greater of after Scheduling or after Allocations)
 - Specific Delivery PIN or Group of Delivery PINs



OFO Type 3 Has 3 Levels

- Level 1 Correction to Flow is Needed
 - Tolerance = Greater of 500 Dth or 5% of DailyEntitlement
 - Penalty = \$10/Dth taken over Entitlement +Tolerance
 - Notification = 24 Hours Prior to Gas Day via Email



OFO Type 3 Has 3 Levels (cont'd)

- Level 2 Prompt Correction to Flow is Needed
 - Tolerance = Greater of 200 Dth or 2% of Daily
 Entitlement
 - Penalty = \$15 + Highest Regional Daily Average Price/Dth taken over Entitlement + Tolerance
 - Highest Regional Daily Average Price = For the applicable flow day, the highest index price published in NGI's Daily Gas Price Index in the AVG column for Southern Natural—South Louisiana, Transco Zone 4, or Transco Zone 5 South
 - Notification = 20 Hours Prior to Gas Day via Email



OFO Type 3 Has 3 Levels (cont'd)

- Level 3 Immediate Correction to Flow is Needed
 - Tolerance = Greater of 200 Dth or 2% of Daily
 Entitlement
 - Penalty = \$25 + 2X Highest Regional Daily Average
 Price/Dth taken over Entitlement + Tolerance
 - Highest Regional Daily Average Price = For the applicable flow day, the highest index price published in NGI's Daily Gas Price Index in the AVG column for Southern Natural—South Louisiana, Transco Zone 4, or Transco Zone 5 South
 - Notification = 4 Hours Prior to Gas Day via Email



New OFO Type 3 Penalty Rate Posting

From: SNC To: SNC

Subject: Non-Critical,OTHER/MISC.,20190201,SNG,6900518

Date: Friday, February 01, 2019 1:50:16 PM

Below is a list of dates, levels, and penalty rates for the days in January 2019 on which Type 3
Operational Flow Orders (OFOs) were in effect on the Southern Natural Gas system:

SNG OFO Type 3 Penalty Level and Rate

| Jan- | OFO Level for | |
|------|---------------|--------------|
| 2019 | OFO Day | Penalty Rate |
| | | |
| 1 | - | - |
| 2 | - | - |
| 3 | - | - |
| 4 | - | - |
| 5 | - | - |
| 6 | - | - |
| 7 | - | - |
| 8 | - | - |
| 9 | 1 | \$10.000 |
| 10 | 1 | \$10.000 |
| 11 | 1 | \$10.000 |
| 12 | - | - |
| 13 | - | - |
| 14 | 1 | \$10.000 |
| 15 | 1 | \$10.000 |
| 16 | - | - |
| 17 | - | - |
| 18 | - | - |
| 19 | 1 | \$10.000 |
| 20 | 2 | \$22.910 |
| 21 | 2 | \$22.910 |
| 22 | 2 | \$22.910 |
| 23 | 2 | \$18.120 |
| 24 | 2 | \$18.145 |
| 25 | 2 | \$19.195 |
| 26 | 1 | \$10.000 |
| 27 | 1 | \$10.000 |
| 28 | 1 | \$10.000 |
| 29 | 2 | \$19.490 |
| 30 | 2 | \$22.660 |
| 31 | 1 | \$10.000 |
| | | |

This Type 3 OFO summary will be posted on the first business day after the end of the previous month which had Type 3 OFO days in effect.

The following is a link to a notice that was recently posted on the pipeline's Interactive Website. If you have any questions concerning the content of the notice, please contact your pipeline representative. DO NOT REPLY to this email. You are receiving this notice based on directions you provided when logged into the pipeline's Interactive Website "Business Preferences" section.

Pipeline: SNG

Notice Category: Non-Critical Notice Type (1): OTHER

Notice Type (2): MISC.

Issued: Friday, February 1, 2019 @ 13:49 CCT Notice Subject:

Jan 2019 OFO Type 3 Summary

Link:

http://pipeline2.kindermorgan.com/Notices/NoticeDetail.aspx?code=SNG&pl id=3705¬c nbr=703026

OFO Type 3 Winter Count November - March



| | 2016/17 | 2017/18 | 2018/19 |
|----------------|---------|---------|---------|
| Type 3 Level 1 | 7 | 2 | 25 |
| Type 3 Level 2 | 12 | 36 | 10 |
| Type 3 Level 3 | 0 | 0 | 0 |
| Total | 19 | 38 | 35 |

^{*} Number of Days in any Group on the System



OFO Type 3 Checks Prior to Billing

- SNG Performs Numerous Tariff-based Checks within each OFO Group before Assessing Penalties
 - Group Check
 - Operator Check
 - Nomination Agent Check
 - Shipper Check
 - PIN Check



OFO Type 3 Checks

OFO Group Check

- Sum Delivery Point Entitlements for all Shippers at PINs within the OFO group
- Increase by the Applicable Tolerance based on OFO Level
- Compare to Total Quantity Measured
 - If Measured < Entitlement + Tolerance
 - No Penalty Assessed
 - Process Complete
 - If Measured > Entitlement + Tolerance
 - Go to System-Wide PIN Check for all Member PINs
 - Go to Operator Check for all other PINs



Operator Check within an OFO Group

- Sum Delivery Point Entitlements for each Operator at PINs within the OFO group
 - Systemwide Operators are evaluated at all PINs subject to the OFO
- Increase by the Applicable Tolerance based on OFO Level
- Compare to Total Allocated per Operator
 - If Allocated < Entitlement + Tolerance
 - No Penalty Assessed
 - Process Complete
 - If Allocated > Entitlement + Tolerance
 - Go to Nomination Agent Check



Nomination Agent Check within an OFO Group

- Sum Delivery Point Entitlements for each Nom Agent at PINs within the OFO group
- Increase by the Applicable Tolerance based on OFO Level
- Compare to Total Allocated per Nom Agent
 - If Allocated < Entitlement + Tolerance
 - No Penalty Assessed
 - Process Complete
 - If Allocated > Entitlement + Tolerance
 - Go to Shipper Check



Shipper Check within an OFO Group

- Sum Delivery Point Entitlements for each Shipper at PINs within the OFO group
- Increase by the Applicable Tolerance based on OFO Level
- Compare to Total Allocated per Shipper
 - If Allocated < Entitlement + Tolerance
 - No Penalty Assessed
 - Process Complete
 - If Allocated > Entitlement + Tolerance
 - Go to PIN Check



PIN Check within an OFO Group

- If Allocated < All Entitlements + Tolerance</p>
 - No Penalty Assessed
 - Process Complete
- If Allocated > All Entitlements + Tolerance
 - Penalty Quantity = Allocated (Entitlement + Tolerance)
 - Penalty Amount = Penalty Quantity x Applicable Penalty Rate Based on OFO Level
 - Prorate to each Shipper over its Entitlement + Tolerance



OFO Type 6



OFO Type 6 Defined

- Daily Imbalance Penalty
 - Shipper/Imbalance Aggregation Agent Imbalances
 Threaten Physical or Operational Pipeline System
 Integrity
 - Initiated for Short Imbalances Due Pipe, Long Imbalances Due Shipper, or Both
 - OFO Posting will state the Direction(s) subject to Penalty
 - If Net System Imbalance Test is Met,
 - No Penalties Assessed



Step 1: Calculate Net System Imbalance

- Net System Imbalance = Total Allocated Receipts to Shippers Minus Total Fuel Minus Total Allocated Deliveries to Shippers
 - Includes Allocated Receipts from Storage (Withdrawals) and Allocated Deliveries to Storage (Injections)
 - If Net System Imbalance is Opposite of Penalty Direction,
 - No Penalty Assessed
 - Process Complete
 - If Net System Imbalance is Same as Penalty Direction,
 - Proceed to Next Step



Step 2: Calculate Daily Net Imbalance

- Daily Net Imbalance = Allocated Receipts Minus Fuel Minus Allocated Deliveries
 - Includes Allocated Receipts from Storage (Withdrawals) and Allocated Deliveries to Storage (Injections)
 - For each Imbalance Aggregation Agent, or
 - For each Shipper with no Imbalance Aggregation Agent
- If the calculated Daily Net Imbalance is Opposite of Penalty Direction,
 - No Penalty Assessed
 - Process Complete
 - Otherwise, proceed to the Penalty Calculation



Step 3: Calculate Tolerance

 Tolerance Quantity = Greater of 200 Dth or 2% of Shipper's/Agent's Allocated Deliveries



Step 4: Calculate Penalty Quantity

- Penalty Quantity = Daily Net Imbalance Minus
 Tolerance Quantity Minus Available No Notice
 - If Penalty Direction = Excess Deliveries/Short Imbalances or Both Directions and Shipper/Agent is Short,
 - Available No Notice = Available Daily Withdrawal Quantity –
 Scheduled Withdrawals No Notice Withdrawals
 - If Penalty Direction = Excess Receipts/Long Imbalances or Both Directions and Shipper/Agent is Long,
 - Available No Notice = Available Daily Injections Quantity –
 Scheduled Injections No Notice Injections



- Tier 1 Quantity: 0-2% of Allocated Deliveries
 - If Penalty Quantity ≤ 2% of Allocated Deliveries or
 - ≤ 200 Dth,
 - No Penalty Assessed
 - Process Complete
 - Otherwise,
 - Calculate Tier 2 Quantity (See Next Slide)

Step 5: Calculate Penalty * Signature Quantity Tiers and Charges (cont'd)

- Tier 2 Quantity: 2-5% of Allocated Deliveries
 - If Penalty Quantity ≤ 5% of Allocated Deliveries,
 - Tier 2 Quantity = Penalty Quantity
 - Tier 2 Penalty Amount = Tier 2 Quantity x \$ 1.00
 - Otherwise,
 - Tier 2 Quantity = 3% (5%-2%) of Allocated Deliveries
 - Tier 2 Penalty Amount = Tier 2 Quantity x \$ 1.00
 - Calculate Tier 3 Quantity (See Next Slide)

Step 5: Calculate Penalty * Signature Quantity Tiers and Charges (cont'd)

- Tier 3 Quantity: 5-8% of Allocated Deliveries
 - If Penalty Quantity ≤ 8% of Allocated Deliveries,
 - Tier 3 Quantity = Penalty Quantity Tier 2 Quantity
 - Tier 3 Penalty Amount = Tier 3 Quantity x \$ 5.00
 - Otherwise,
 - Tier 3 Quantity = 3% (8%-5%) of Allocated Deliveries
 - Tier 3 Penalty Amount = Tier 3 Quantity x \$ 5.00
 - Calculate Tier 4 Quantity (See Next Slide)

Step 5: Calculate Penalty ***** Cont'd)

- Tier 4 Quantity: >8% of Allocated Deliveries
 - Tier 4 Quantity = Penalty Quantity Tier 2 QuantityTier 3 Quantity
 - Tier 4 Penalty Amount = Tier 4 Quantity x \$ 15.00



Step 6: Calculate Total Penalty Amount

Total Penalty Amount =

Tier 2 Penalty Amount +

Tier 3 Penalty Amount +

Tier 4 Penalty Amount



OFO Type 6s Issued in the Past Year

- April 19-22, 2019
 - For Long Imbalances due to Holiday Weekend
 - System Test Met each Day
 - No Penalties Assessed



Questions?

Thank You for Your Business!



Overview of Doing Business with SNG

SNG Shipper Meeting
Birmingham, AL
September 19, 2019

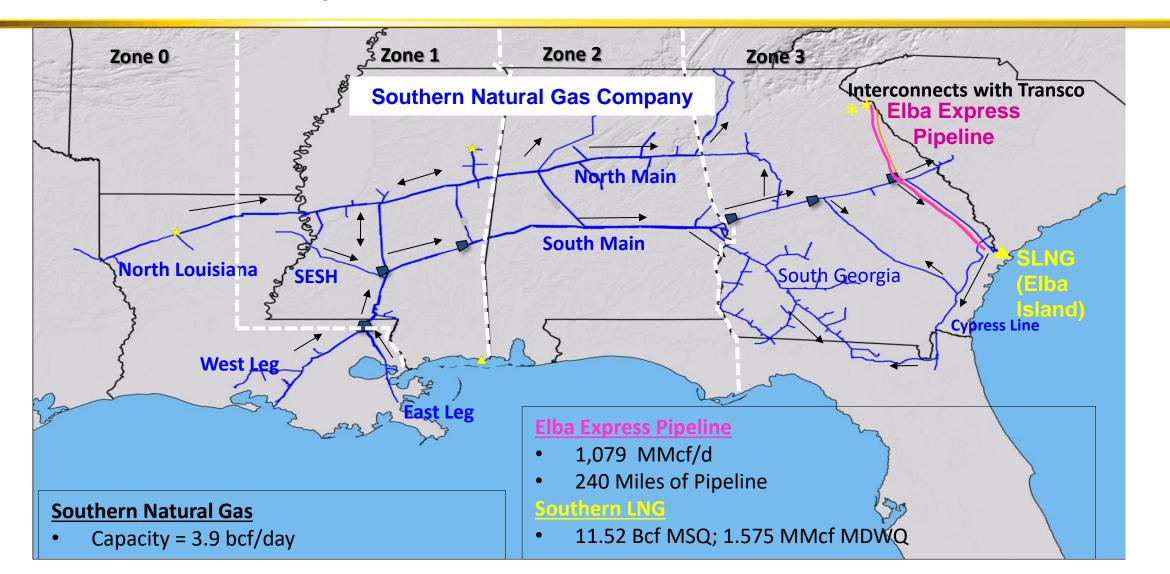


Agenda

- Introduction to SNG
 - Pipeline Overview and System Map
 - Organization
 - Types of Services
- Basics on How to Do Business on SNG
 - Requesting and/or amending services
 - How to initiate and to manage DART access
 - Setting up and/or changing Agents
 - Setting up User preferences
- Nomination Basics in DART
 - Nomination Model
 - Pooling
 - Buy/Sell Mismatch List
 - Scheduled Quantities
 - Report Subscription



SNG Operates SNG, EEC, SLNG, ELC





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SNG Contract Management Hotline

Hotline: 713.420.4455

#SNGContractMgmt@kindermorgan.com

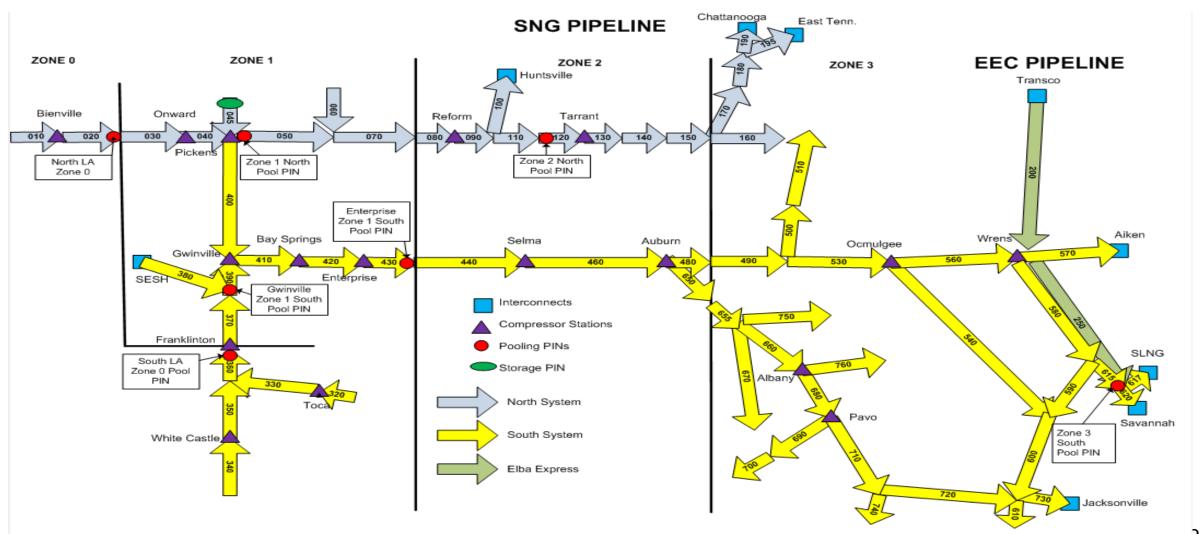


Firm Transportation Services

- Firm transportation service (FT) subscribed from SNG
 - Customer contracts for firm capacity rights from specific receipt PIN(s) to specific delivery PINS(s)
- Firm no notice transportation service (FN) and Firm storage service (CSS) subscribed from SNG
 - Firm transportation is bundled with firm storage service
 - The firm receipt point is at the SNG storage PIN with firm capacity to the specified delivery PIN(s)
 - This service is a balancing tool to allow the Shipper to inject/withdraw automatically from its firm storage account without submitting a nomination



Pipeline Segments are Established for each Pipeline in the DART System for Contracting and Scheduling Service





Acquiring Firm Service From Another Shipper

- Capacity Release of FT, FN and/or CSS
 - Customer can acquire firm capacity from an existing firm shipper for the term and rate bid and awarded
 - SNG bills the reservation rate awarded in the bid, as well as the commodity charges related to quantities transported
- Delivered service from another Shipper
 - Customer arranges for a 3rd party to use its firm transportation services on SNG to deliver gas to the customer's meter



Interruptible Services

- Interruptible Transportation (IT) service
 - Provided to the extent capacity is available; firm service has a higher priority
- Interruptible Storage (ISS) service
 - Provided to the extent capacity is available; firm service has a higher priority
- Interruptible Park and Loan (PAL) service
 - Customers can park gas today and unpark it later when prices are higher, or get loans of gas today and pay it back when prices are lower
 - This service is a gas supply tool
 - PAL is sought after when gas prices are volatile
 - Transportation of the gas is also required
 - Provided to the extent operational assets are available after scheduling higherpriority services
 - Primary contact for PAL is Brenden Marquardt at (713) 420-2109



Basics on How to Do Business on SNG



How to Become a Shipper

- Obtain a Global Identification number (GID) for your company
 - This number is used for all KM operated pipelines
 - Complete the New Customer Info Sheet found on EBB
- Provide proof of creditworthiness
 - Three months of surety for the service types requested
- Set up access to the DART computer system
- Request a service agreement
- An Account Manager and Scheduling Representative will be assigned to assist you with your business needs



How to Request or Amend Services

- Firm (new or amended) A Service Request form must be completed and emailed to <u>FTServiceRequest@KinderMorgan.com</u>. The SNG Service Request form is posted on the EBB under Customer Information, Forms.
- Interruptible Transportation or Storage Call the Contract Admin hotline 713-420-4455 or send an email to #SNGContractMGMT@KinderMorgan.com.
- PAL Contact Brenden Marquardt at 713-420-2109 or 713-420-4135 or email Brenden_Marquardt@kindermorgan.com.

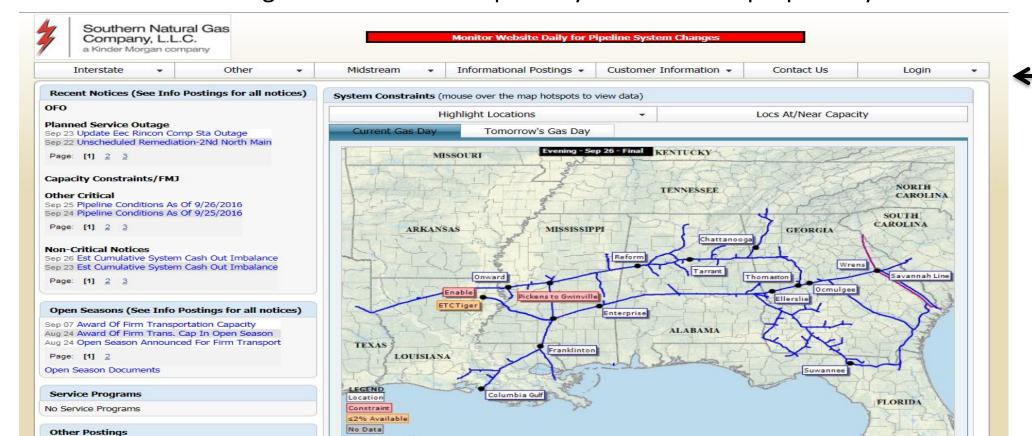


Electronic Bulletin Board (EBB) and Preference Setup



EBB Access and Information

- SNG's Electronic Bulletin Board (EBB) has access to general system information
- It can be found at http://pipeline.kindermorgan.com/
- Customers can also log into the DART computer system for their proprietary information





Setting up DART Access

- Complete two key documents
 - DART System License Agreement for the desired pipeline, and
 - External Security Administrator (ESA) Request form(s) to administer your security needs
 - A customer is advised to have at least two ESA representatives from its company
- Submit forms
 - By email to <u>dartsystemsecurity@kindermorgan.com</u>
- Assistance for DART access
 - Business hours Mon Fri from 7:00AM to 4:00PM (CCT)
 - Weekend and holiday assistance available via the Scheduling hotline (713) 420-7213
 - Password reset must be performed by your company's ESA(s)



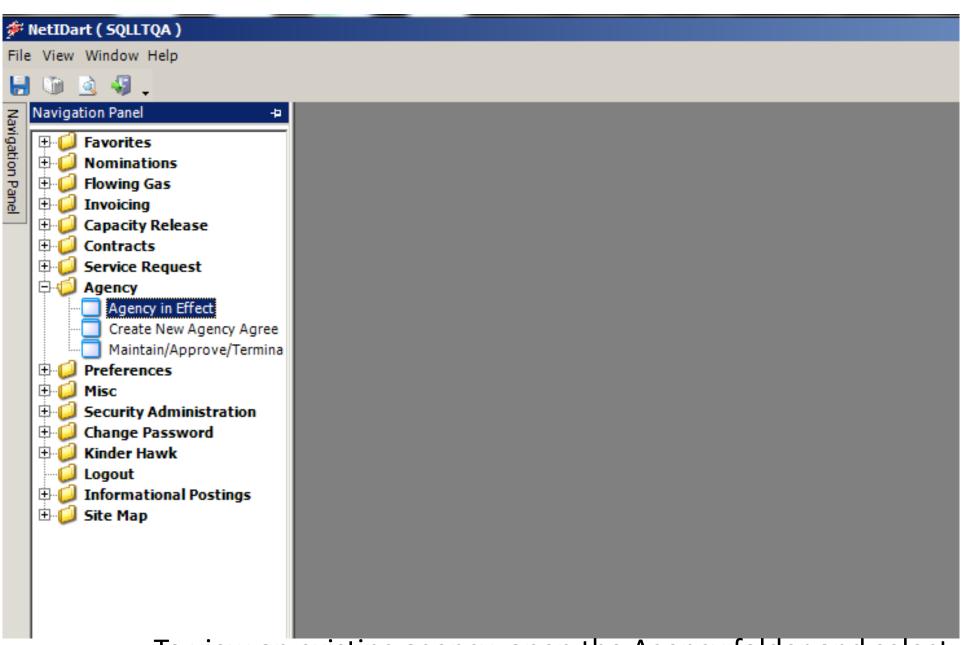
Setting up / Changing Agents

- In DART, the Shipper has the ability to initiate and/or change Agents
 - The Agent can also initiate the process
- Your Account Manager can help determine the agency authorities that apply to your needs
- Changes in Agents <u>must</u> occur at the first of a month
 - Requests received on or after the first day of a month will be effective the following month

Agency Mapping



| | DART | | Contract or Point Specific |
|---------------------------|---------------------------------------|--|----------------------------|
| Nomination | Nominations | | Contract |
| | Buy Sell Default | | |
| | Volume Inquiry | | |
| Confirmation | Confirmations | | Point |
| Contracting | Capacity Request | | |
| | Contract Execution | | |
| | Amendment Request | | Contract |
| | Contract Inquiry | | Contract |
| Capacity Release | Capacity Release Offers | | Contract |
| | Capacity Release Bids | | |
| Imbalance Aggregation | Imbalance Aggregation | | |
| Nomination / Confirmation | Imbalance Trading/Storage Transfer | | Contract |
| Billing | Invoices | | Contract |
| Full Access | All Functions | | |
| | Operator Point Inquiry | | Point |

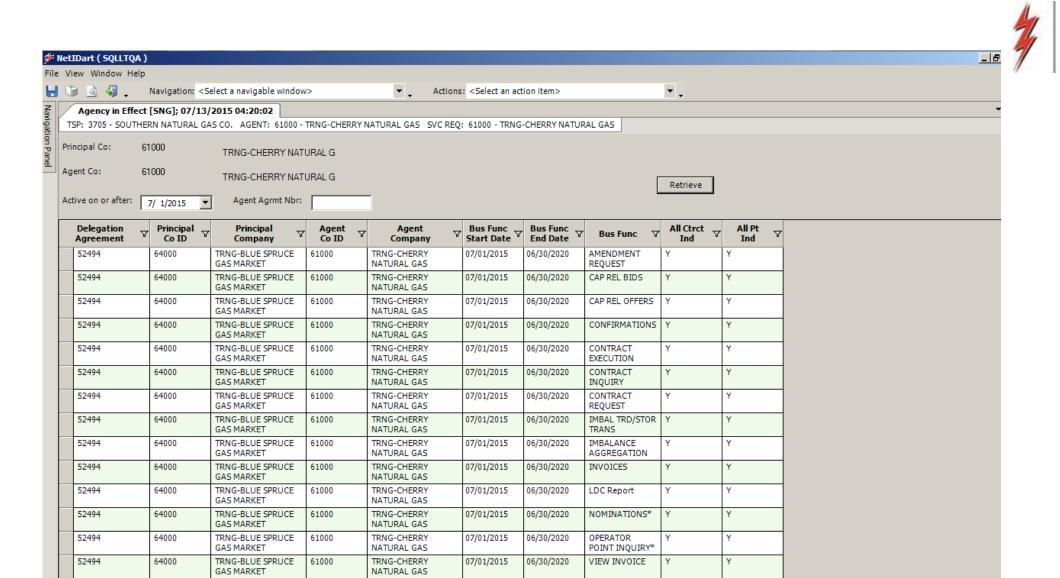


To view an existing agency, open the Agency folder and select Agency in Effect.

Southern Natural Gas

a Kinder Morgan operated company

Company, L.L.C.



07/01/2015

TRNG-CHERRY

06/30/2020

52494

64000

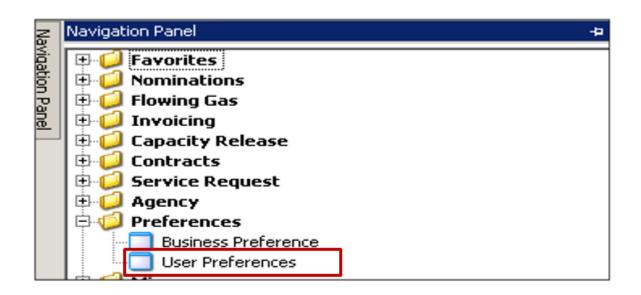
Select Retrieve to see a list of Agency agreements in effect and the business functions related to that agency.

VOLUME





Setting DART User Preferences

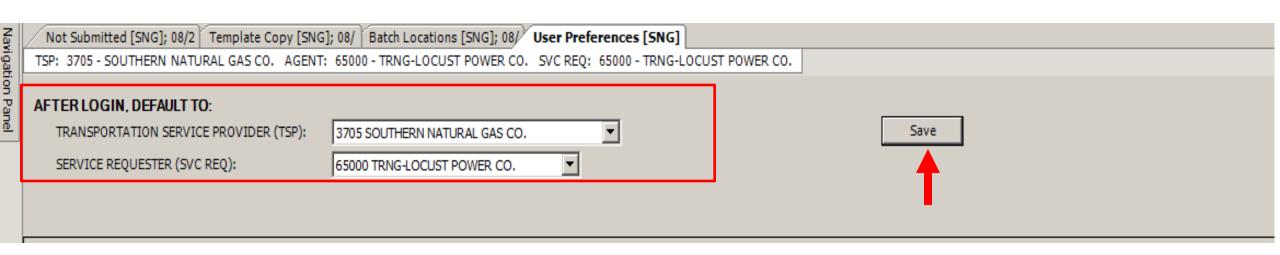


 To set the default pipeline and default service requester, click the + sign to the left of Preferences and then click User Preferences

21



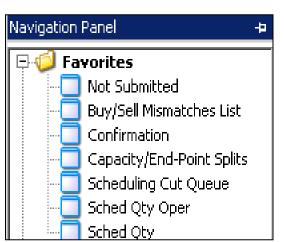
Set DART User Preferences

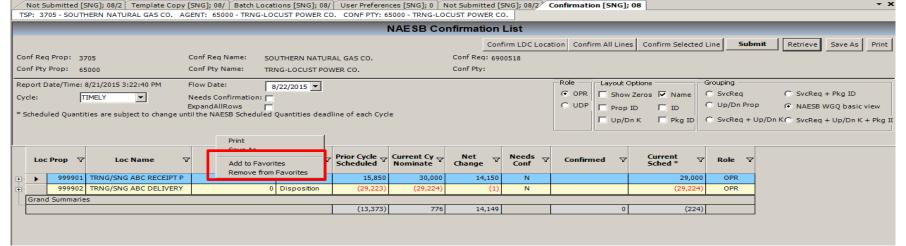


 Select the TSP default and the Service Requester default from the drop down and click Save.



Add Favorites





- Right mouse click on any screen that you wish to save
- Select Add to Favorites from the pop up window

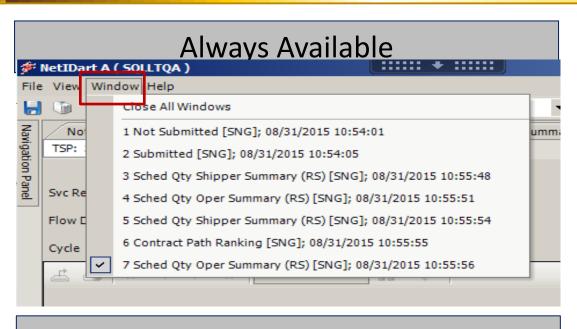


Suggested Favorites in DART

- Nominations: Not Submitted
- Nominations: Submitted
- Nominations: Buy/Sell Mismatches List
- Confirmation
- Capacity/End-Point Splits
- Scheduled Quantity: Sched Qty Shipper
- Scheduling Cut Queue
- Contractual Imbalance
- Contracts
- Contract Execution
- Maintain/Submit Offer
- Confirm Bid



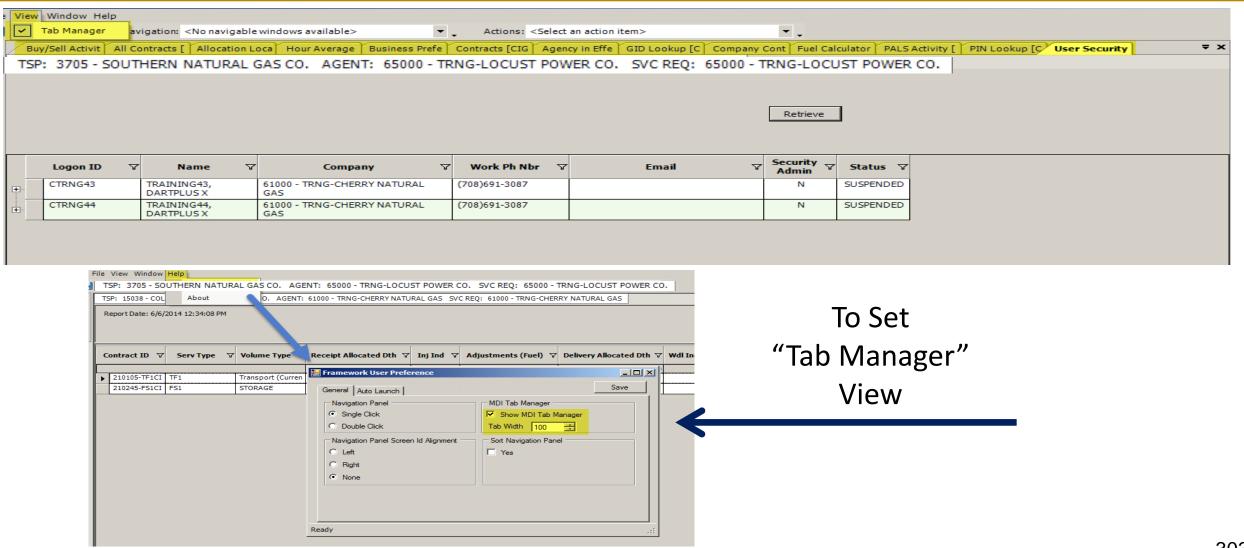
Viewing Open DART Windows







Viewing Open DART Windows





Nomination Basics in DART

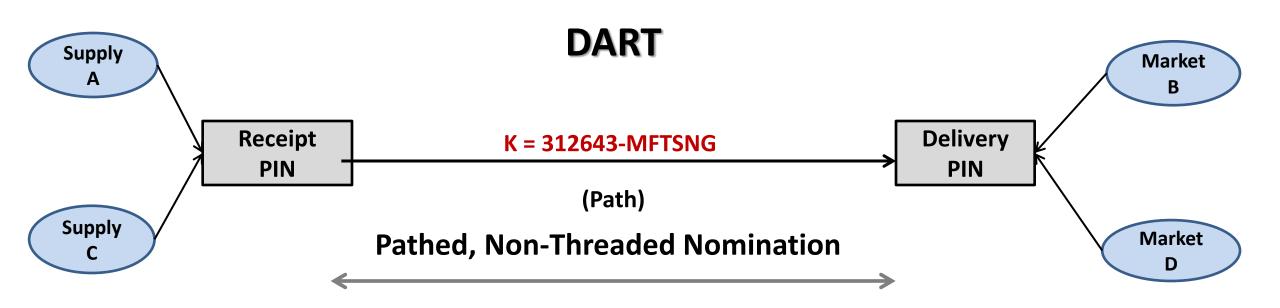


Basic Terms and Concepts

- PIN Point Identification Number (i.e. meter, location, or point)
- GID Global Identification (i.e. company identifier)
- Contract Number Format (ex. 1234-MFTSNG)
- Batch
- Nomination

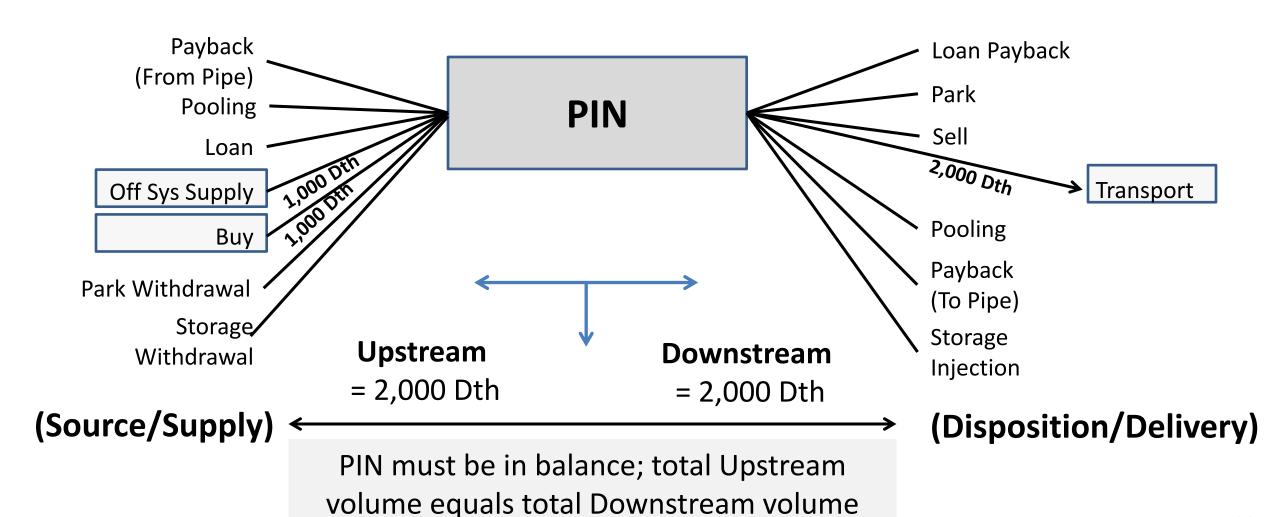


Dart Nomination Model





DART is PIN-Centric





Transaction Types (TT) for Supply/Market

- Gas coming on or off our system directly will use off system market or supply transaction type 117 or 118
- Buy or Sell transactions between third parties will use transaction type 01

| TT Descriptions | TT |
|-------------------------|-----|
| Buy (Current Business) | 01 |
| Sell (Current Business) | 01 |
| Off-system Market | 117 |
| Off-system Supply | 118 |

Supply/Market TT Guidelines:

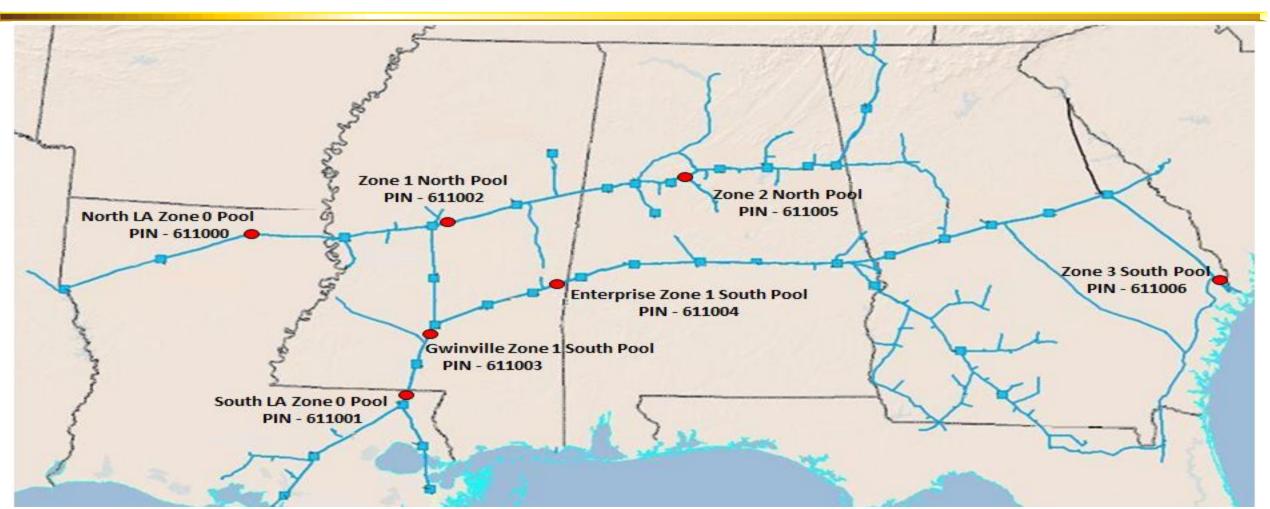
| Single Confirming Party | | Offsystem | | |
|--------------------------------|----------|---------------|--|--|
| (OPR only) | Buy/Sell | Supply/Market | | |
| Delivery Meter | NO | Yes | | |
| Receipt / Bi-directional Meter | Yes | Yes | | |



Buying and Selling Gas at Pool PINs



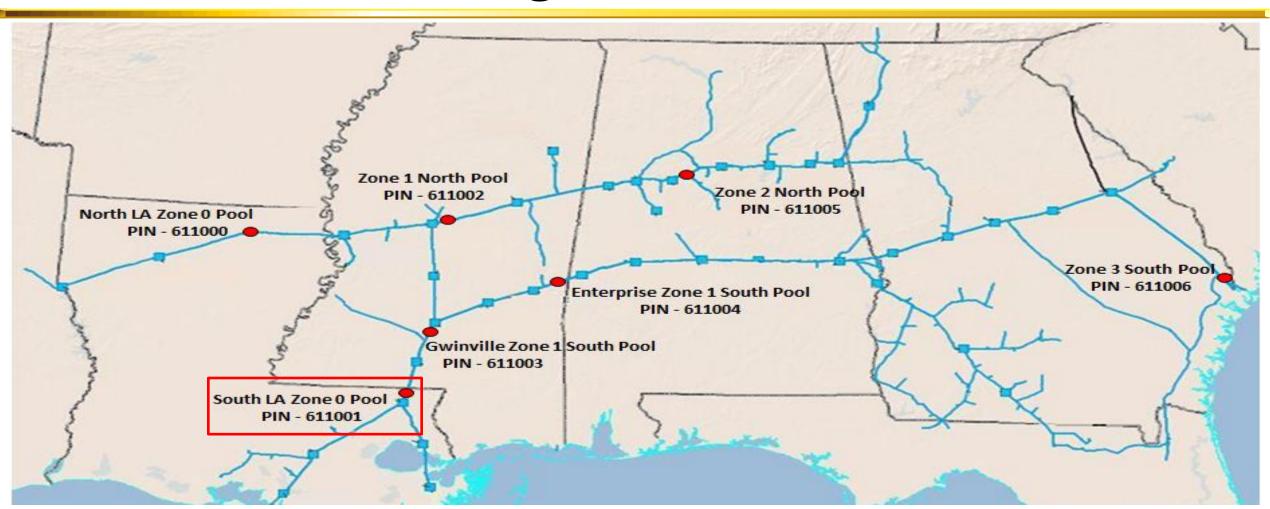
Pool PINs are Where Gas Can be Bought & Sold





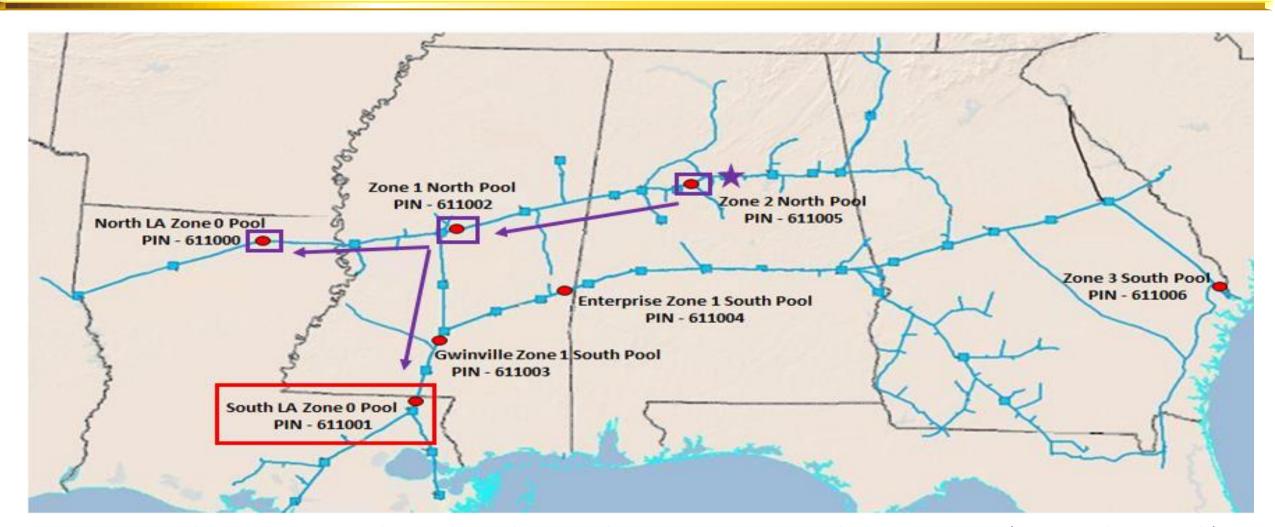
- All receipt PINs can be nominated to the South Louisiana Zone 0 Pool PIN
- Receipt PINs can be nominated to the Pool PIN that is in the same zone and on the same system (i.e., North or South)
- Receipt PINs on the same system can also be nominated to Pool PIN(s) in all upstream zones along the same system (i.e., North or South)
- Receipt PINs in Zone 1 can be nominated to any Pool PIN in Zone 1
- The Storage PIN can be nominated to any Zone 0 and Zone 1 Pool PIN





All receipt PINs in any zone, or system, will be mapped to South LA (Zone 0) Pool





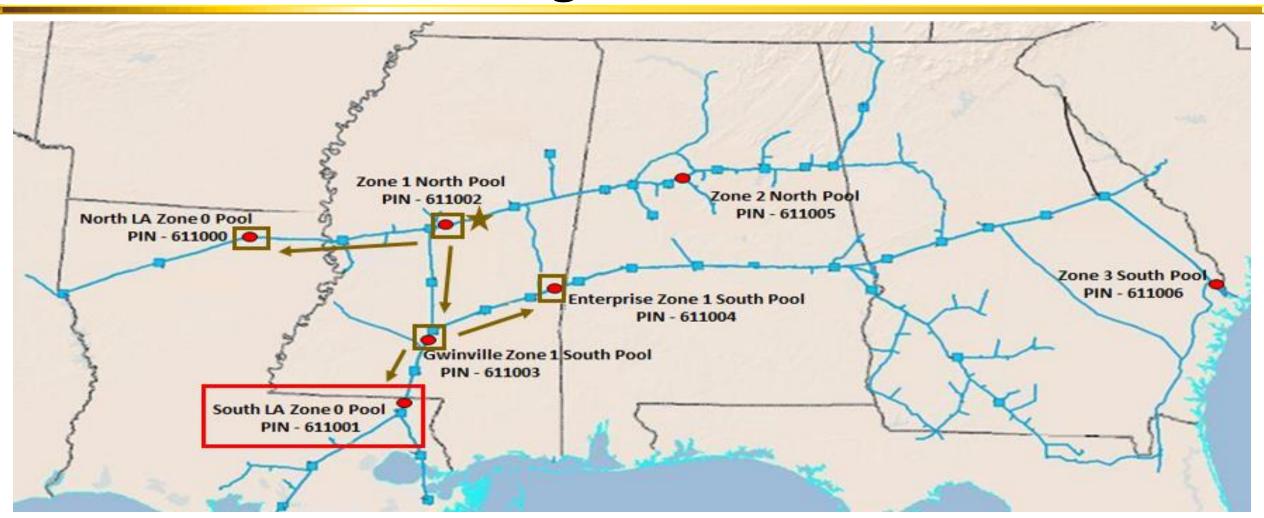
Receipt PINs can be nominated to the Pool PIN that is in the same zone and on the same system (i.e., North or South)





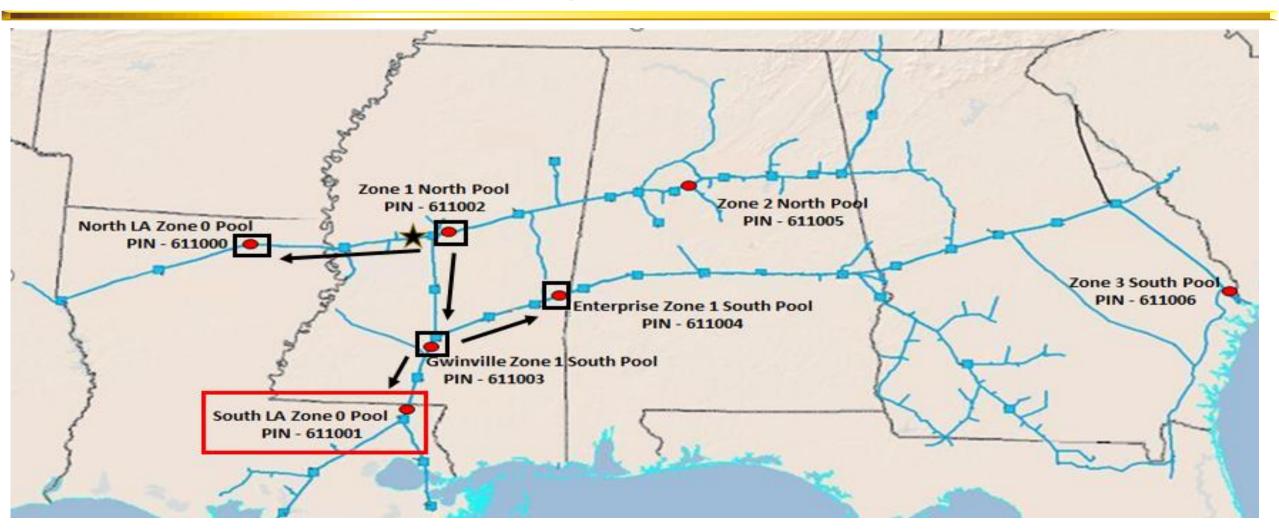
Receipt PINs on the same system can also be nominated to Pool PIN(s) in all upstream zones along the same system (i.e., North or South)





Receipt PINs in Zone 1 can be nominated to any Pool PIN in Zone 1

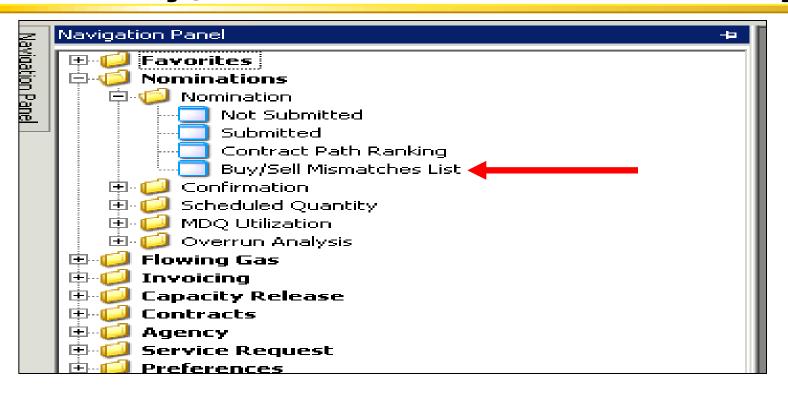




The Storage PIN can be nominated to any Zone 0 and Zone 1 Pool PIN



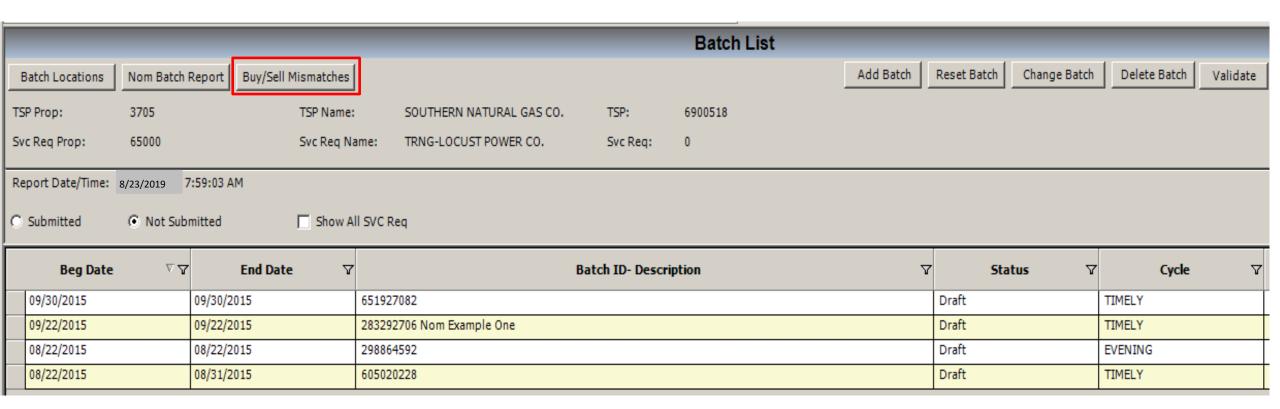
View Buy/Sell Mismatch Activity



- Can be found in two locations
- First in the Navigation Panel under Nominations folder



View Buy/Sell Mismatch Activity



Can also be found on the Batch List screen



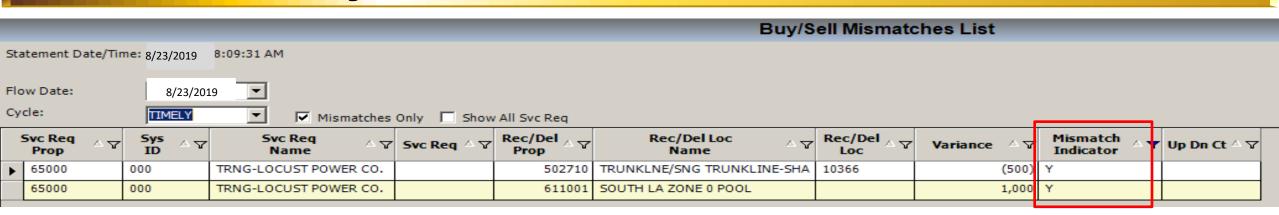
Buy/Sell Mismatches List



- The Flow Date and Cycle will default to the current date and Timely Cycle
- The form also defaults to checking the Mismatches Only box
- To view all the Buy/Sell transactions, select Show All Svc Req and then Retrieve



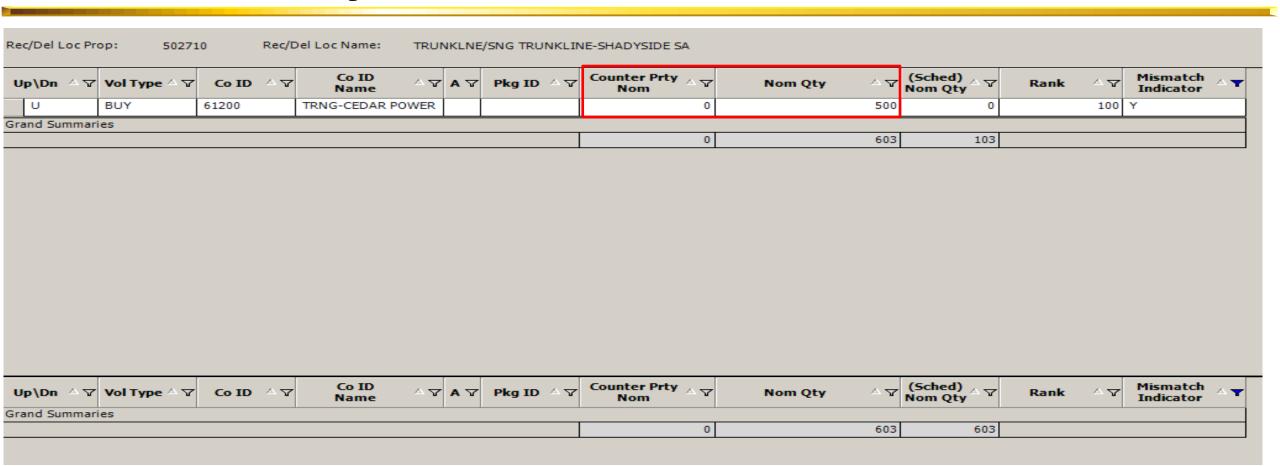
Buy/Sell Mismatches List



 Double clicking into each line item will take you to the Detail Screen which displays the Counter Prty Nom associated with the transaction



Buy/Sell Mismatches List



 In this example, our counterparty Cedar Power has not submitted their sell to match the counter-party nom for 500 Dth



Nomination Status in Dart

| Status | Meaning | Action |
|------------------------------------|-------------------------|----------------------------------|
| Nominated | Successfully Submitted | No further actions required |
| Not Submitted/Hold | Not Submitted | Holding for next available cycle |
| Not Submitted/Draft | Not Submitted | Draft Saved- Not Submitted |
| Not Submitted/Error | Not Submitted | Pending Error Correction |
| Not Submitted/Waiting for Approval | Validated/Not Submitted | Requires Pipeline Approval |



Reasons that a Nomination is **%**Waiting for Pipeline Approval

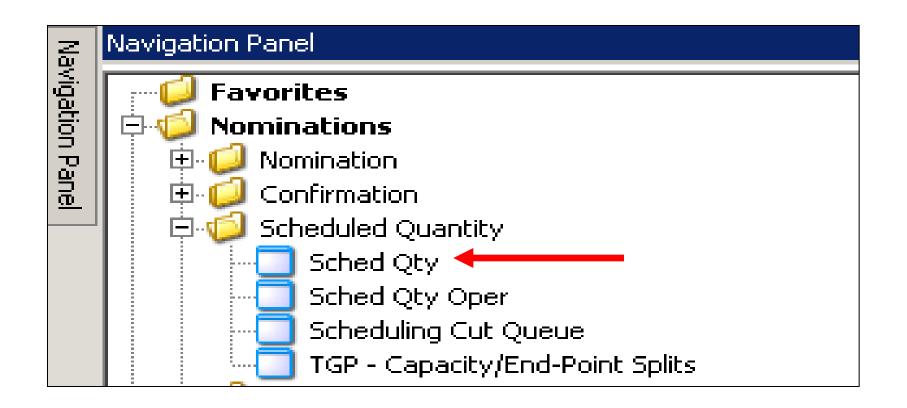
- Retro Nominations
- Out of Cycle Nomination
- EPSQ Validation
- Hold



Viewing Scheduled Quantities

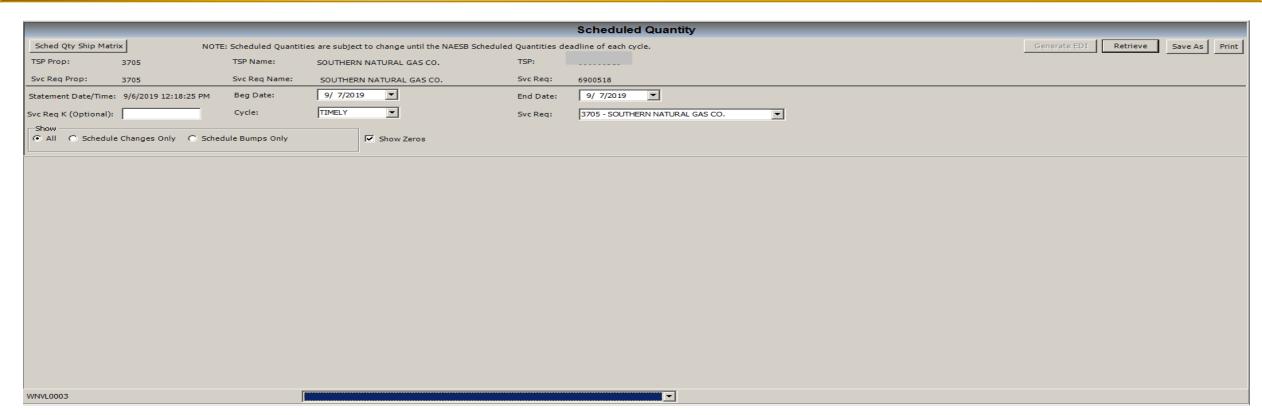


View Scheduled Quantities (Shippers)





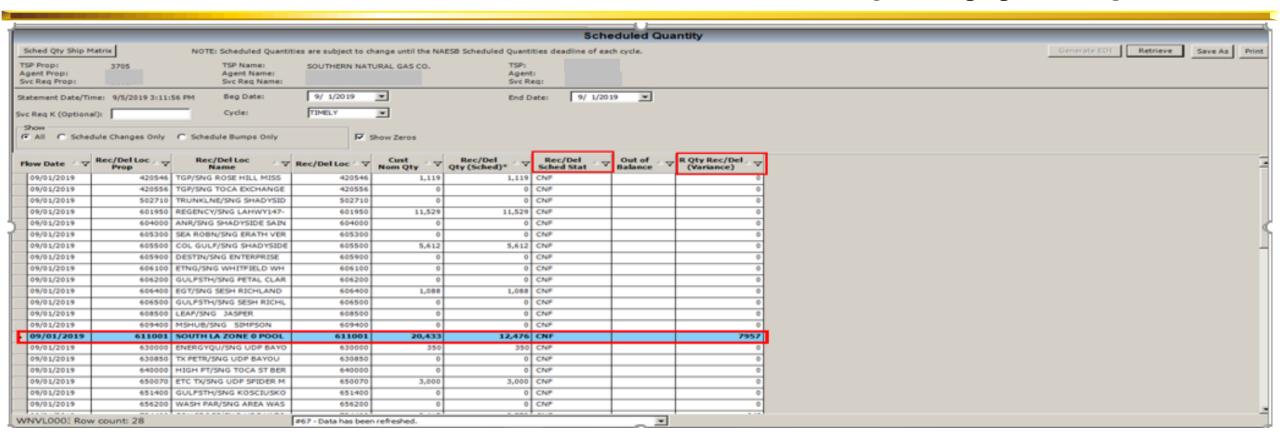
View Scheduled Quantities (Shippers)



- The screen will default to the Timely cycle that is currently active in the system
 - Select Beg Date and End Date and Cycle
 - Select your Svc Req K (Optional)
 - Click Retrieve button



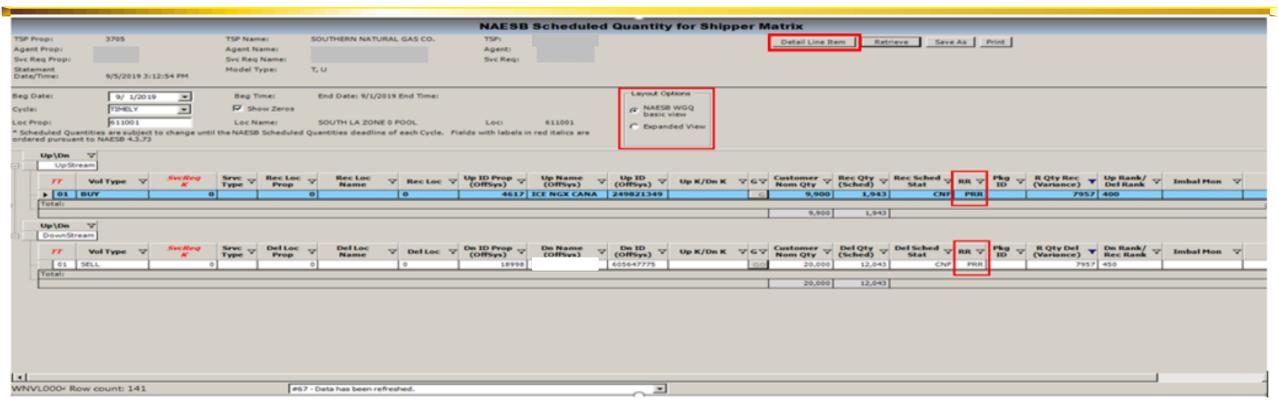
View Scheduled Quantities (Shippers)



- The screen displays scheduled quantity information
 - Rec/Del Sched Stat scheduling status e.g. Confirmed or Nominated
 - R Qty Rec/Del (Variance) difference between nominated volume and scheduled volume, if any



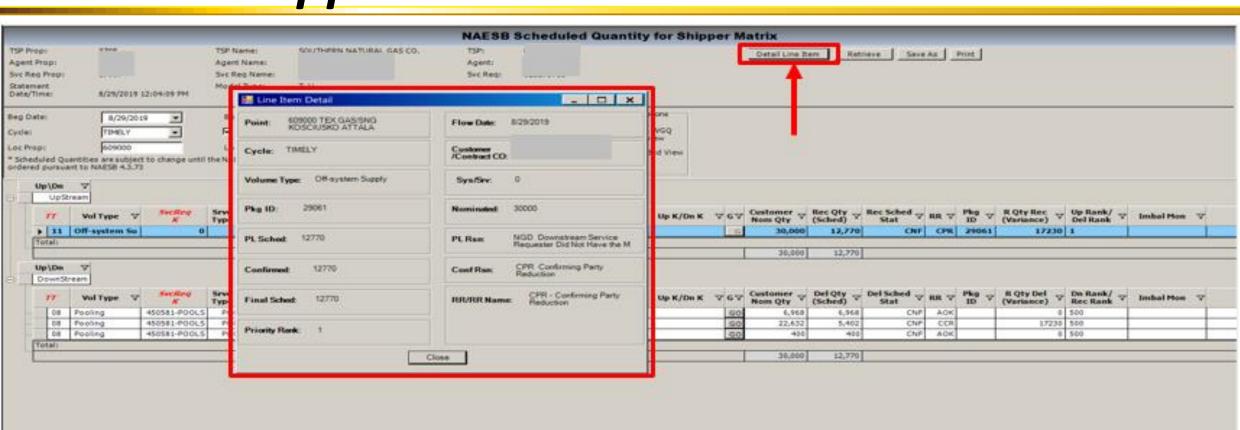
Scheduled Quantity For Shipper Matrix



- User can select two views
 - NAESB WGQ Basic View displays NAESB required data elements
 - Expanded View displays two additional fields; the Counter Prty Nom and RR PL Sched
- In the middle of the screen, next to Up ID and Dn ID, you will notice the GO button. If the GO button is enabled (not grayed out), shipper can click GO which will prompt the screen to show the PIN location with the upstream and downstream transactions.

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- From this screen the shipper can further review details for any PIN
 - Select a specific line item (line will turn blue)
 - Click Detail Line Item box

Southern Natural Gas

Company, L.L.C.

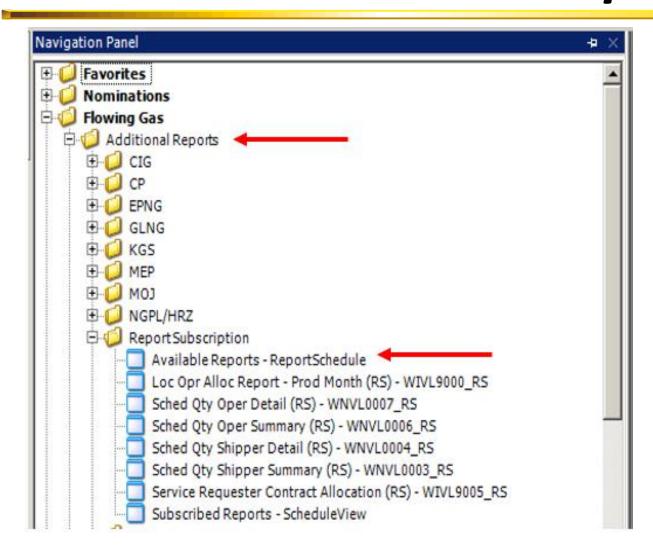




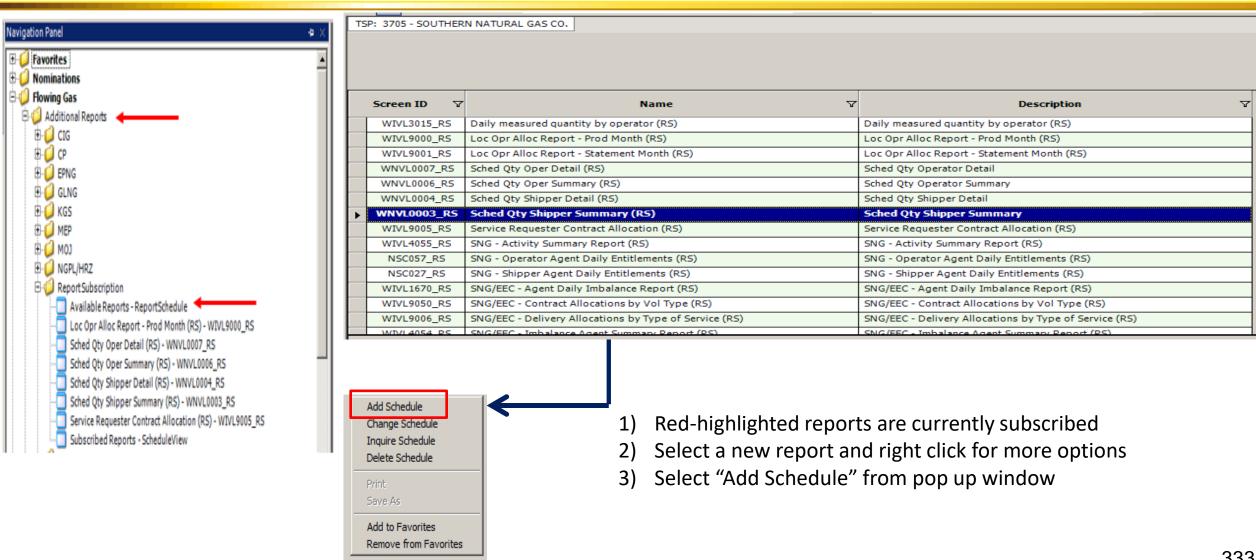
- Customers can subscribe to certain reports that they want to receive routinely
 - Scheduled Quantities
 - Allocations
 - Measurement
- Supports the ability to select when you want to receive reports
 - Can also run reports 'ad hoc' as needed
- Supports Agent relationships



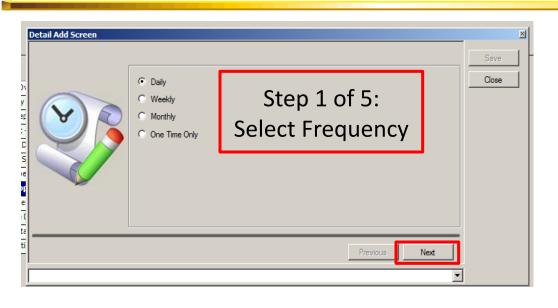
Reports

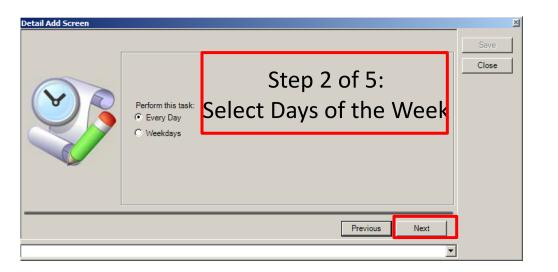




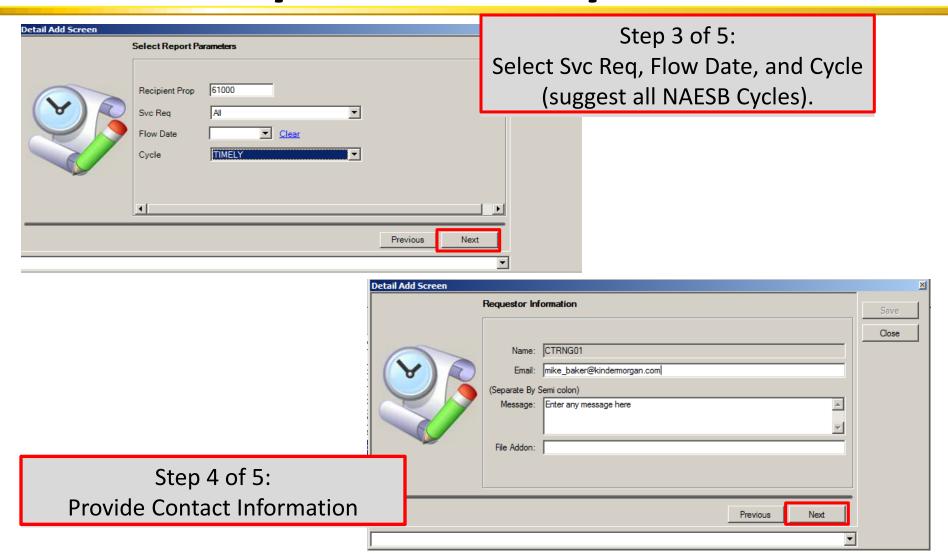




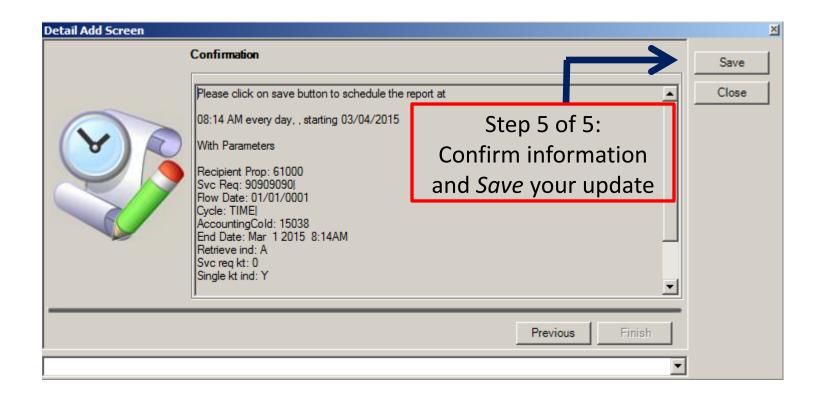














| Focal Pin Volu F | uel Calculator Buy/Sell Activit Submitted [CI Sched Qty Ope Buy/Sell Mi | sma Buy/Sell Misma WNVL1050 - B WNVL1051 - B Buy/Sell Misma Avail | |
|------------------|---|---|--|
| TSP: | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Screen ID 7 | Name ∇ | Description ▽ | |
| WSVL0342_RS | Interruptible & Overrun Daily Report | Interruptible & Overrun Daily Report | |
| WSVL0341_RS | IT/AO Volume by Shipper Report | IT/AO Volume by Shipper Report | |
| WIVL9000_RS | Loc Opr Alloc Report - Prod Month (RS) | Loc Opr Alloc Report - Prod Month (RS) | |
| WIVL9010_RS | Producer Report - Scheduled & Allocated (RS) | Producer Report - Scheduled & Allocated (RS) | |
| WNVL0007_RS | Sched Qty Oper Detail (RS) | Sched Qty Operator Detail | |
| WNVL0006_RS | Sched Qty Oper Summary (RS) | Sched Qty Operator Summary | |
| WNVL0004_RS | Sched Qty Shipper Detail (RS) | Sched Qty Shipper Detail | |
| WNVL0003_RS | Sched Qty Shipper Summary (RS) | Sched Qty Shipper Summary | |
| WIVL9005_RS | Service Requester Contract Allocation (RS) | Service Requester Contract Allocation (RS) | |
| WVRVC1261_RS | Storage Balance Detail (RS) | Storage Balance Detail (RS) | |
| WVRVC1255_RS | Storage Fuel Retained Detail (RS) | Storage Fuel Retained Detail(RS) | |
| WIVL9015_RS | Supply Aggregation Balancing Detail (RS) | Supply Aggregation Balancing Detail (RS) | |
| _ | | | |



Appendix:



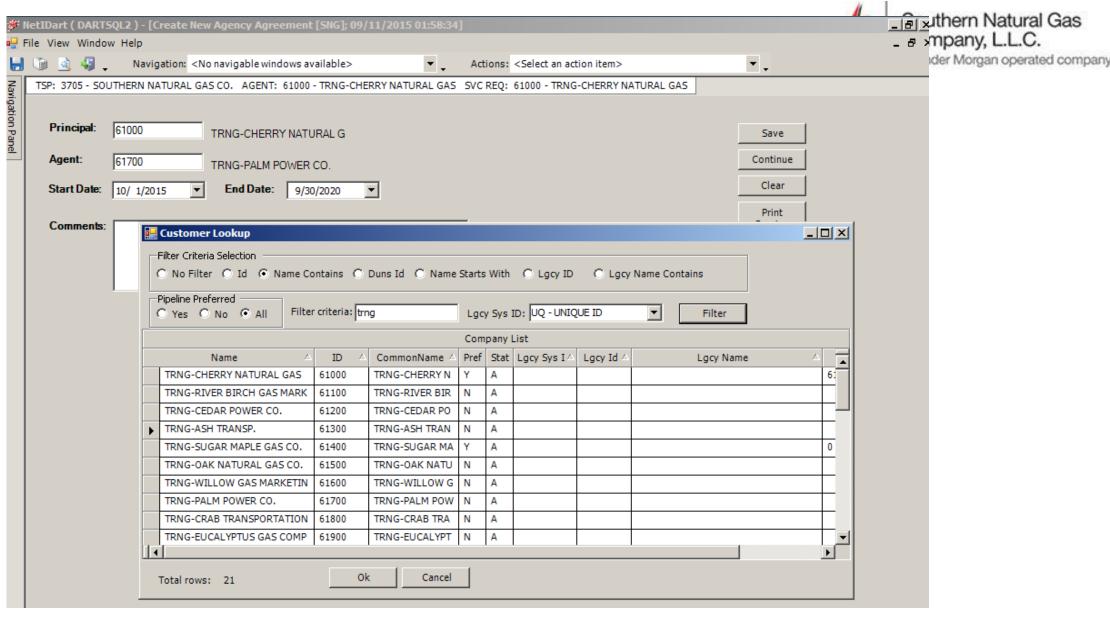
Agency



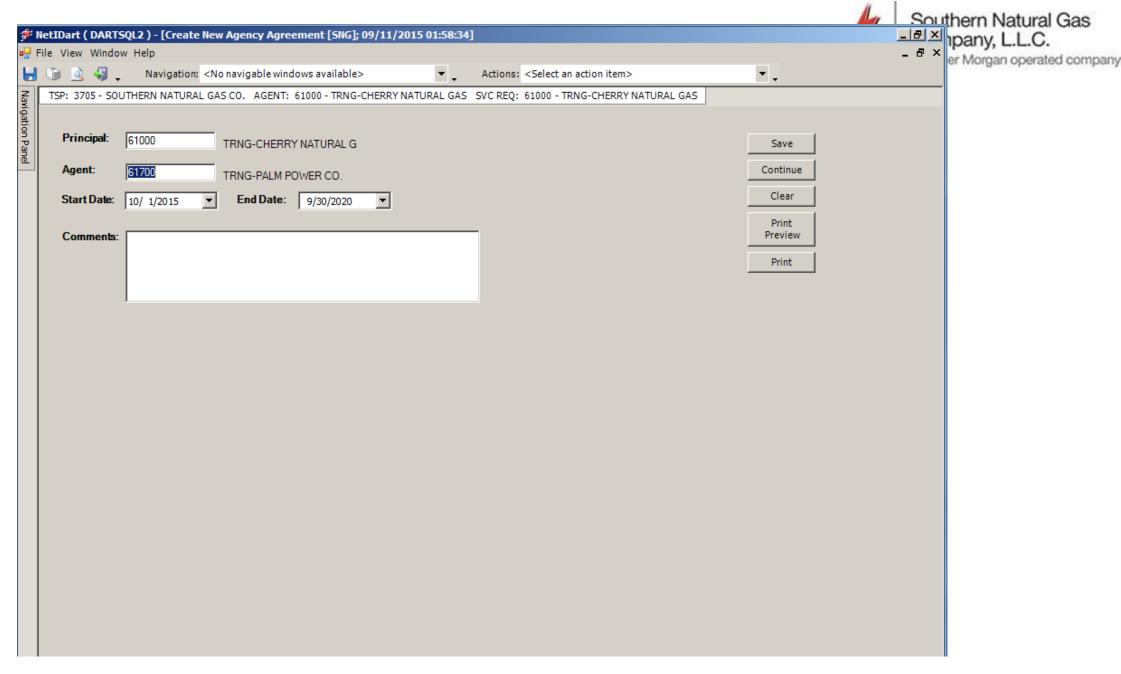
Creating a New Agency



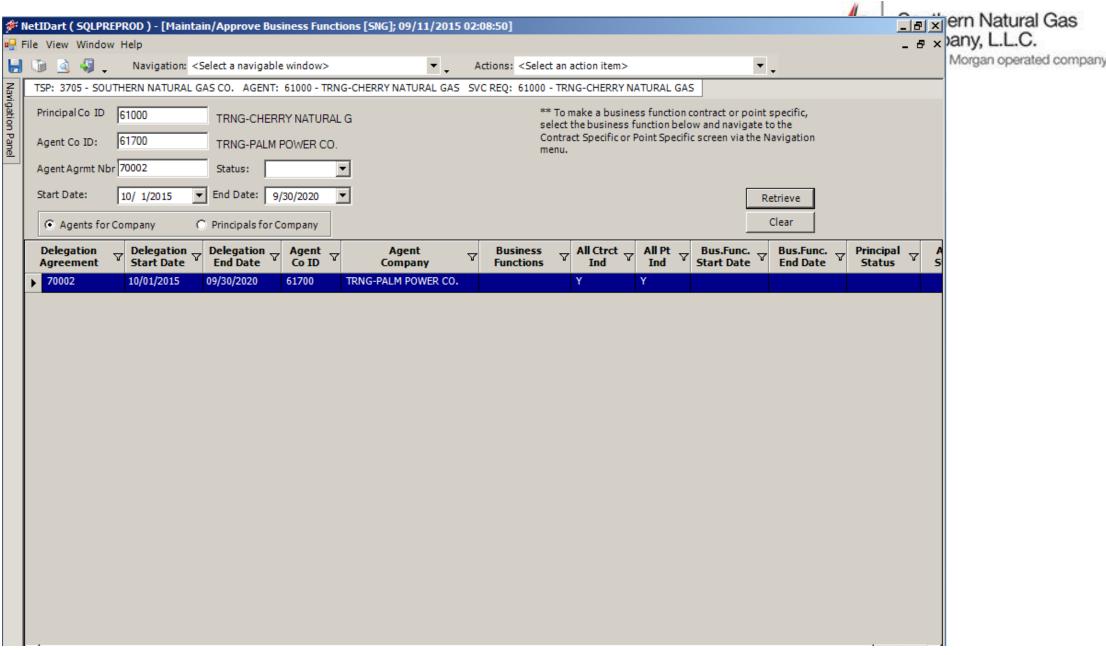
Open the Agency folder and click on Create New Agency Agreement.



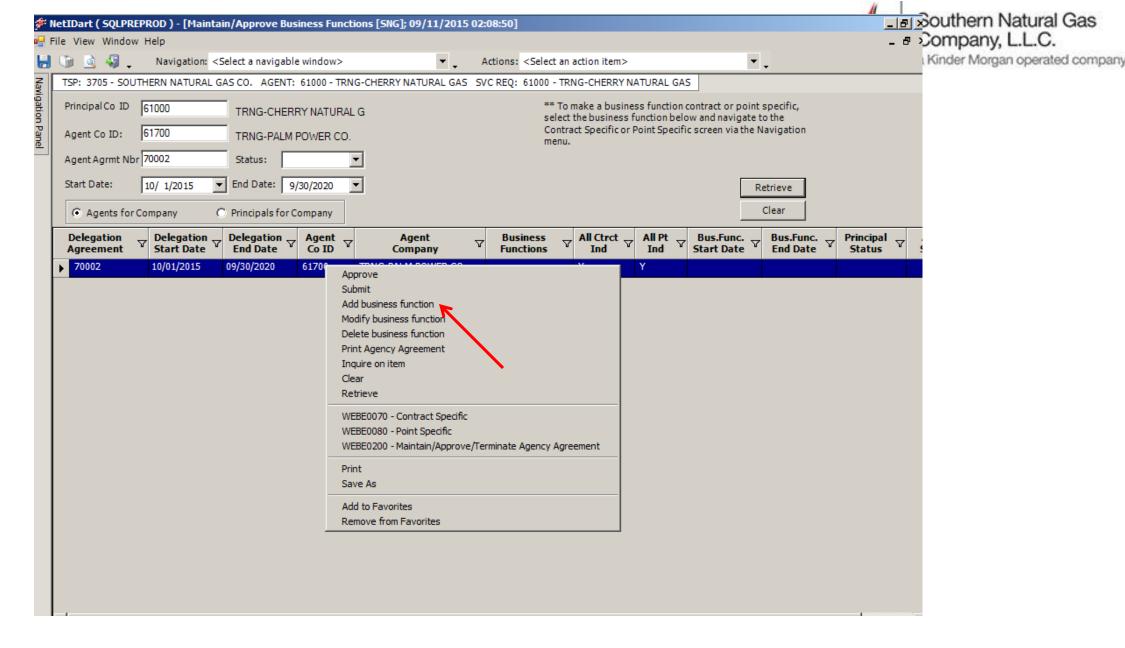
Input the Principal and Agent GID's and select a Start Date and End Date. If you don't know the GID, double click in the Principal or Agent box and a Customer Lookup will display. Click the radio button next to Name Contains, enter part of the name in the Filter criteria box and click Filter. Select the applicable party and click OK.



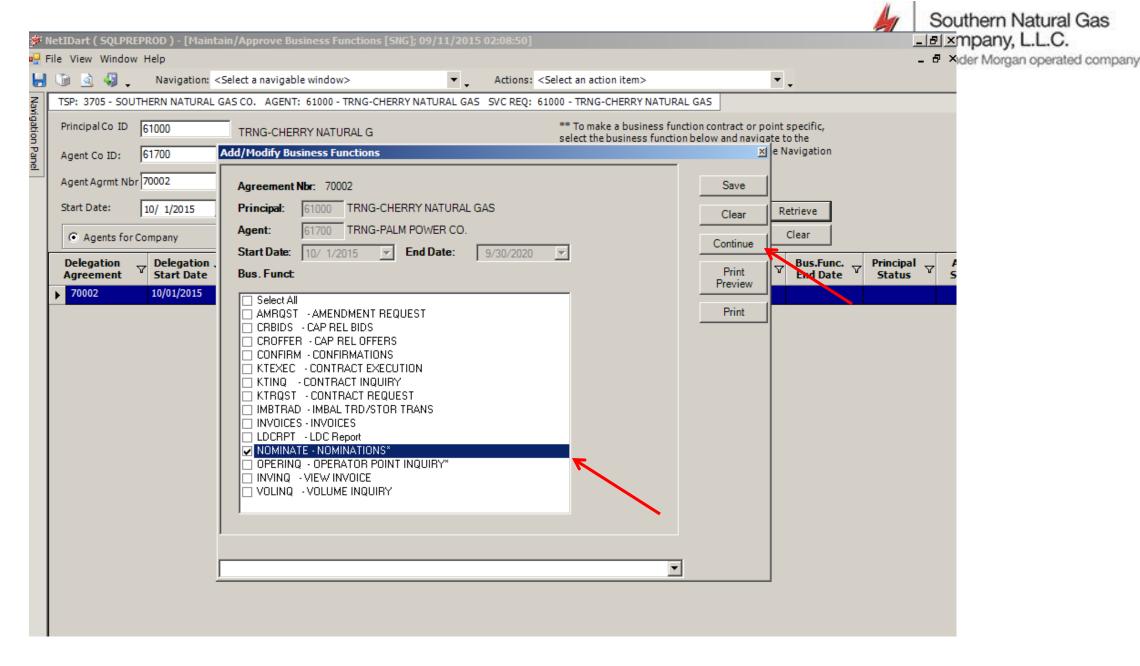
Click Continue.



The Maintain/Approve Business Functions screen opens.



Right click and select add Business Function.

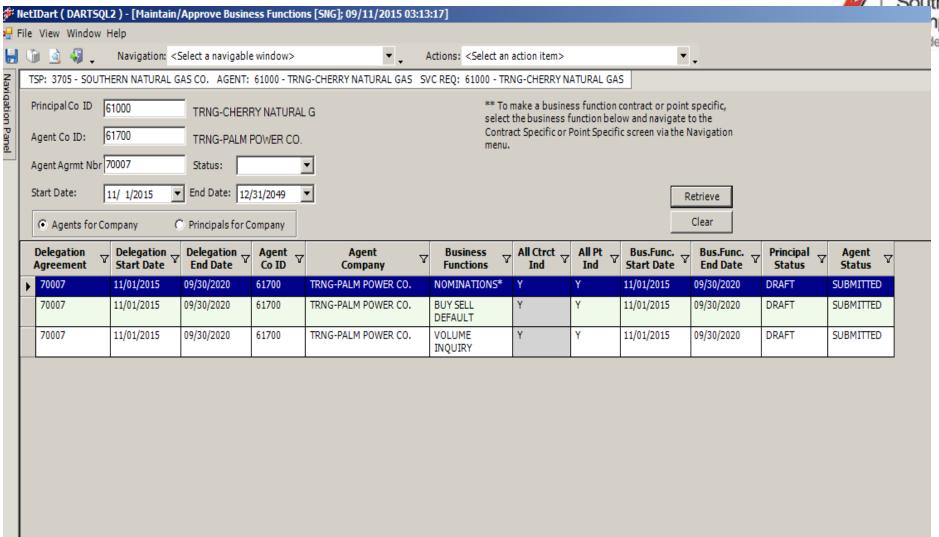


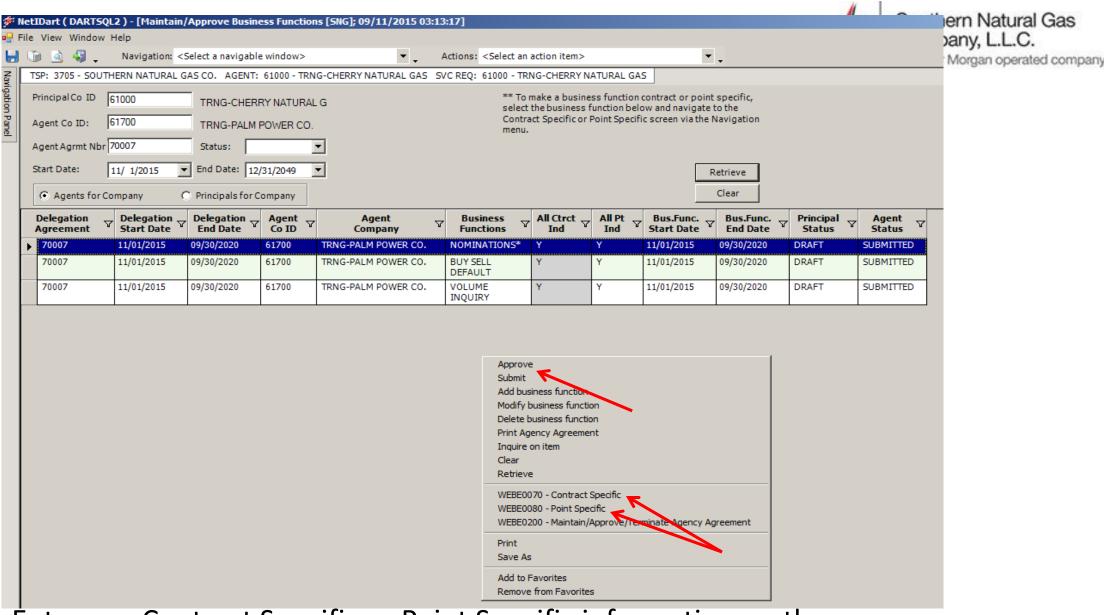
Select the applicable business functions and click Continue.



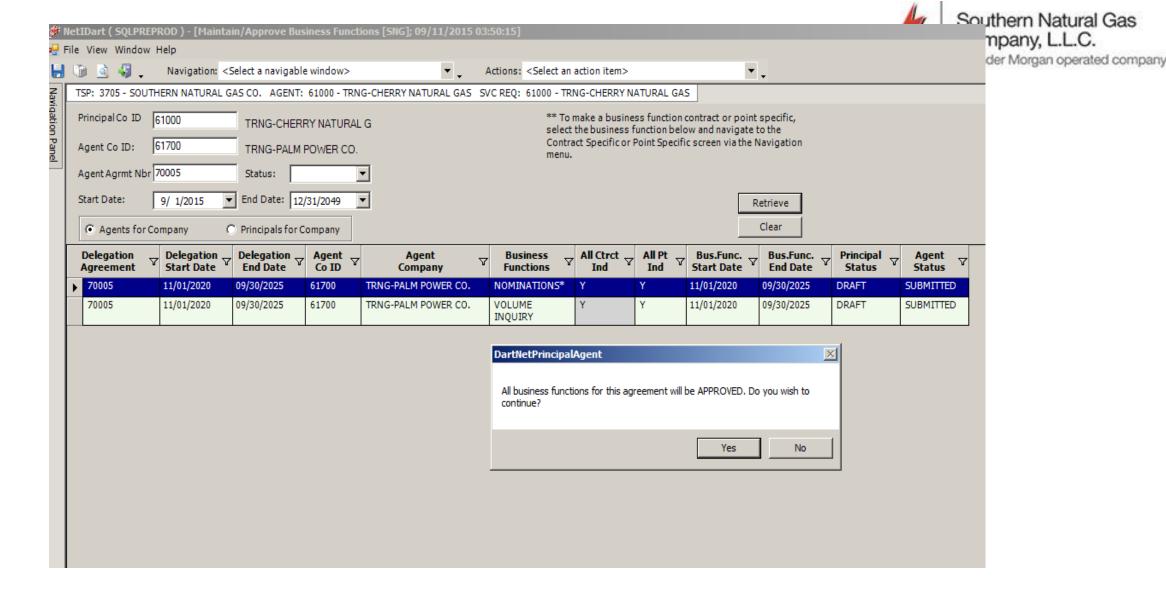
Southern Natural Gas npany, L.L.C.

fer Morgan operated company





Enter any Contract Specific or Point Specific information on the applicable screen. If all points or all contracts are part of the agency no action is required. Approve the agency.



The message above will display. Click Yes.



Transporter: SOUTHERN NATURAL GAS CO.

Agency Agreement No. <u>70002</u>

WHEREAS, Principal has rights and obligations with Transporter;

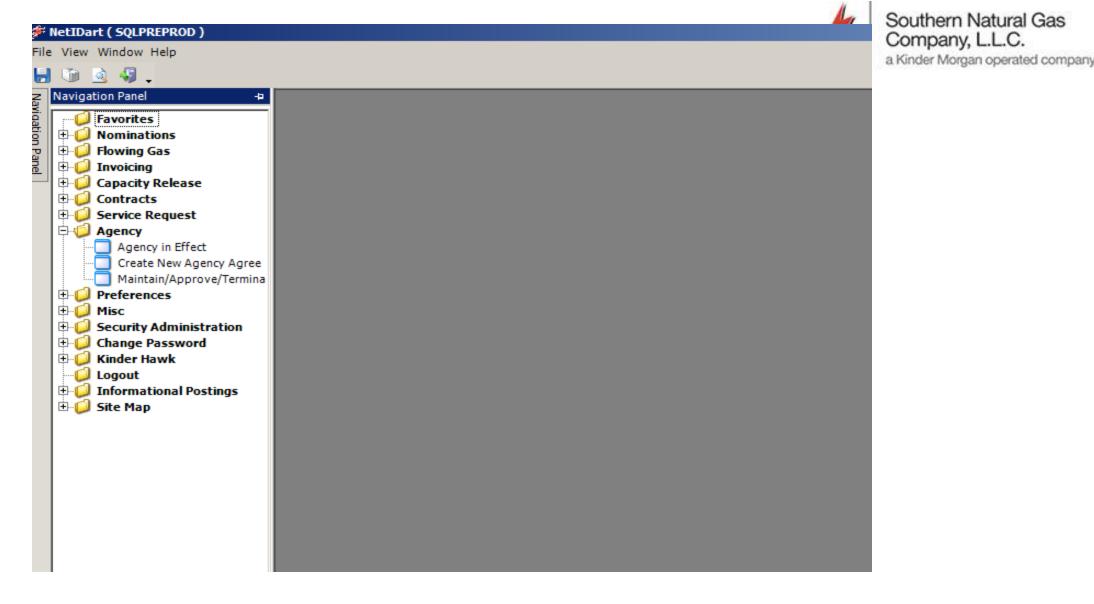
WHEREAS, Principal desires to transfer certain rights and obligations to Agent; and Agent is willing to act as agent for Principal, as described herein:

NOW THEREFORE, Principal and Agent agree as follows:

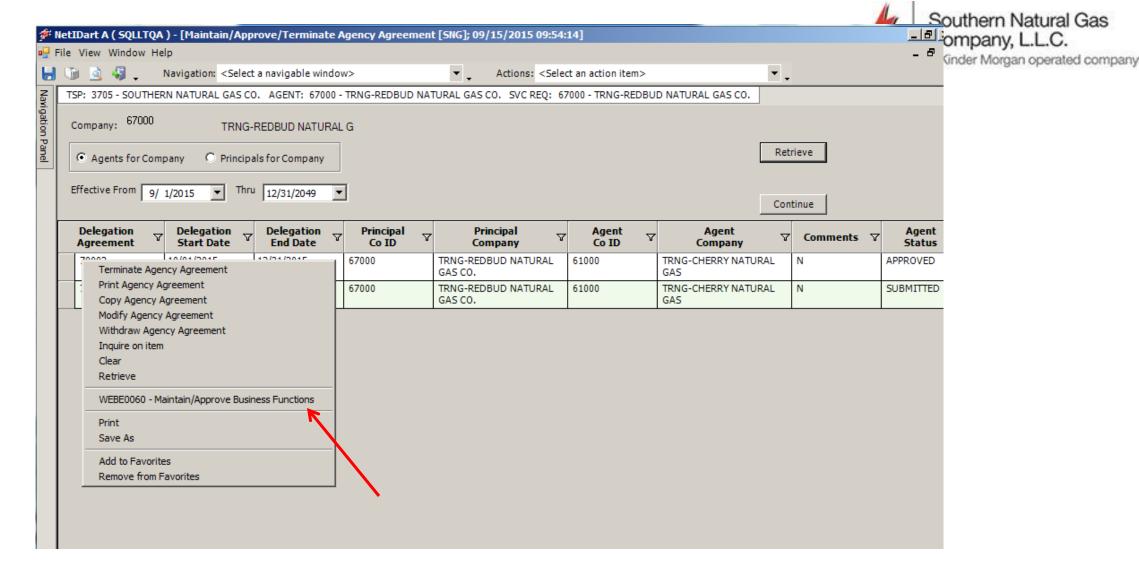
Principal hereby authorizes Agent to exercise the rights and/or perform the obligations ("Agency Business Functions") as set forth in Exhibit A and as described on Transporter's Interactive Website, for 1) the contract(s) listed on Exhibit A and entered into between Principal and Transporter pursuant to Transporter's FERC Gas Tariff ("Tariff") and managed in Transporter's Interactive Website, 21 the point(s) listed on Exhibit A, and/or 3) other agency function(s) allowed in Transporter's Interactive Web DartHetPrincipalAgent ific, as listed on Exhibit A. Such authorization shall begin on the Effective Start Date and end on the End Date, will be as permitted and described on Transporter's Interactive Website. Exhibit A is incorporated by reference boses. Principal and Agent agree that they are required to comply with all provisions of the contracts listed 's Tariff. Approve? Effective Start Date: 10/01/2015 . The Effective Start Da month, unless otherwise allowed by Transporter. er (as specified on Transporter's Website) of a fully This Agreement must be executed, via Transporter's Interact executed Agreement, at least two (2) business days prior to wed by Transporter. OK Cancel End Date: 12/31/2015 Principal's designation and app of this Agreement, which must be the last day of a month, unless otherwise allowed by Transporter; provided | ed at any time by the Principal or Agent, but no such termination shall be effective as to Transporter until terminated via Transporter's Interactive Website or by written notice to Transporter (as specified on Transporter's Website) by the terminating party.

By execution hereof, Agent accepts its designation and appointment as agent for Principal and agrees to act as agent for Principal in accordance with the terms hereof. Agent shall clearly specify it is acting on behalf of Principal in all actions taken in its role of Agent. Communications with, or actions by, Agent shall be deemed communications with, or actions by, Principal, and Principal accepts and agrees that Transporter may rely on all such communications by Agent on behalf of Principal rendered under the terms of this Agreement.

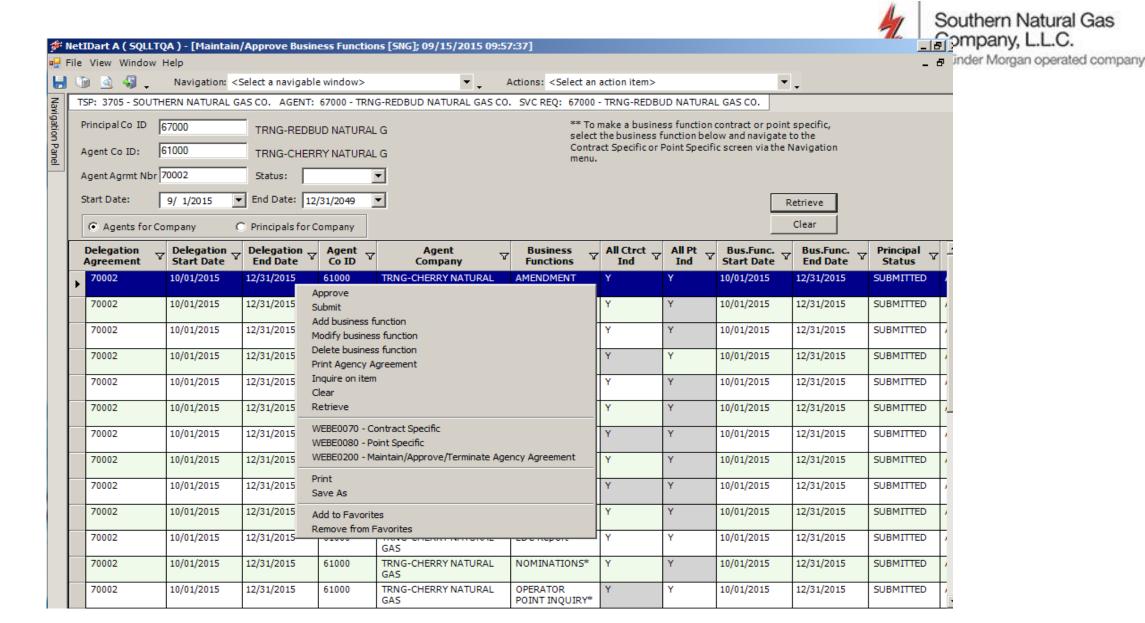
The Agency Agreement will display. Review the document and click OK to Approve.



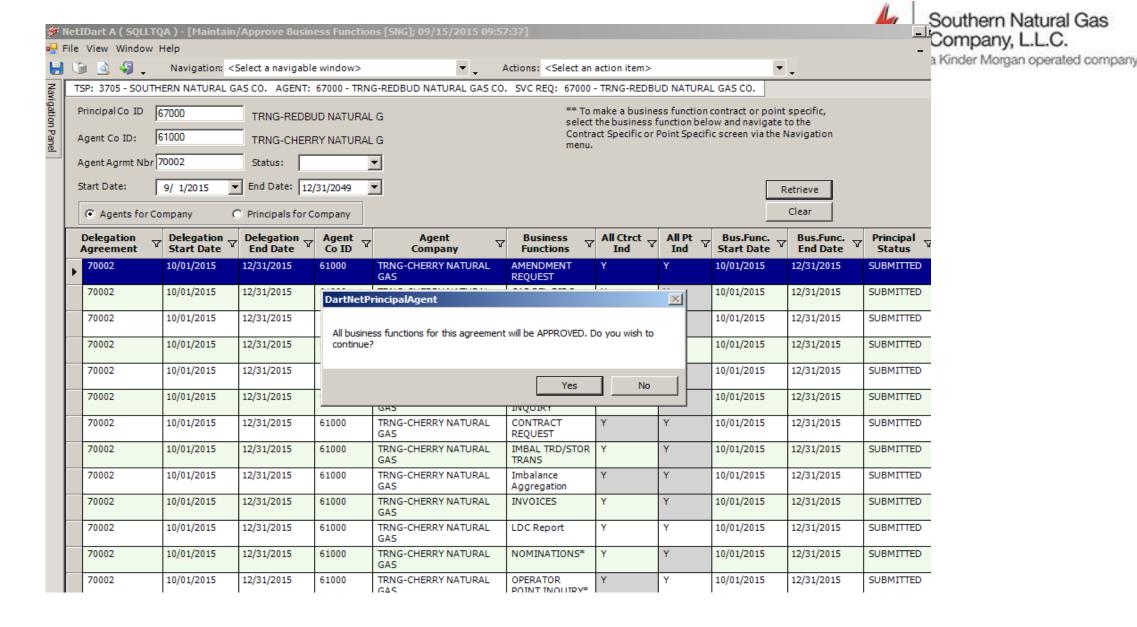
Now the other party must approve for the agency to go into effect. To Approve, open the Agency folder and select Maintain/Approve/Terminate Agency Agreement.



Right click and select Maintain/Approve Business Functions.



Right click and select Approve.



The message above will display. Click Yes.



Transporter: SOUTHERN NATURAL GAS CO.

Agency Agreement No. <u>70002</u>

This Agency Agreement ("Agreement") is entered into effective as of the Effective Start Date specified below, by and between TRNG-REDBUD NATURAL GAS CO. ("Principal" or "Shipper") and TRNG-CHERRY NATURAL GAS ("Agent").

WHEREAS, Principal has rights and obligations with Transporter;

WHEREAS, Principal desires to transfer certain rights and obligations to Agent; and Agent is willing to act as agent for Principal, as described herein:

NOW THEREFORE, Principal and Agent agree as follows:

Principal hereby authorizes Agent to exercise the rights and/or perform the obligations ("Agency Business Functions") as set forth in Exhibit A and as described on Transporter's Interactive Website, for 1) the contract(s) listed on Exhibit A and entered into between Principal and Transporter pursuant to Transporter's FERC Gas Tariff ("Tariff") and managed in Transporter's Interactive Website, 2) the point(s) listed on Exhibit A, and/or 3) other agency function(s) allowed in Transporter's Interactive Web DartNetPrincipalAgent lific, as listed on Exhibit A. Such authorization shall begin on the Effective Start Date and end on the End Date, will be as permitted and described on Transporter's Interactive Website. Exhibit A is incorporated by reference boses. Principal and Agent agree that they are required to comply with all provisions of the contracts listed 's Tariff. Approve? Effective Start Date: 10/01/2015 . The Effective Start Da month, unless otherwise allowed by Transporter. er (as specified on Transporter's Website) of a fully This Agreement must be executed, via Transporter's Interact executed Agreement, at least two (2) business days prior to bwed by Transporter. OK Cancel End Date: 12/31/2015 Principal's designation and app of this Agreement, which must be the last day of a month, unless otherwise allowed by Transporter; provided | ed at any time by the Principal or Agent, but no such termination shall be effective as to Transporter until terminated via Transporter's Interactive Website or by written notice to Transporter (as specified on Transporter's Website) by the terminating party.

By execution hereof, Agent accepts its designation and appointment as agent for Principal and agrees to act as agent for Principal in accordance with the terms hereof. Agent shall clearly specify it is acting on behalf of Principal in all actions taken in its role of Agent. Communications with, or actions by, Agent shall be deemed communications with, or actions by, Principal, and Principal accepts and agrees that Transporter may rely on all such communications by Agent on behalf of Principal rendered under the terms of this Agreement.

The Agency Agreement will display. Review the document and click OK to Approve. The Agency Agreement will go into effect on the Start Date.



Nominations



DART Transaction Type Reference

| Vol Type - Transaction Type Description | TT |
|---|-----|
| Buy (Current Business) | 01 |
| Sell (Current Business) | 01 |
| Transport (Current Business) | 01 |
| Trans(Authorized Contract Overrun) | 02 |
| Payback (Imbalance Payback From TSP) | 03 |
| Payback (Imbalance Payback To TSP) | 04 |
| njection (Storage Injection) | 06 |
| Withdrawal (Storage Withdrawal) | 07 |
| Pooling | 08 |
| Off-system Market | 117 |
| Off-system Supply | 118 |
| Park | 26 |
| Park Withdrawal | 27 |
| Loan | 28 |
| Loan Payback | 29 |
| Purchase | 119 |
| Sala | 120 |



SNG Retro Policy

- SNG has established procedures and guidelines to ensure a non-discriminatory policy
- Not acceptable reasons for retros:
 - Change of scheduled volumes cannot create/remove a potential penalty charge in an area under an OFO
 - Reallocation of supply and/or market after gas day is complete- these should be requested as out of cycle nominations
 - Increase in nominations through a restricted area
 - Requests that would put any party or meter further out of balance with the pipeline



SNG Retro Procedure

Procedure:

- Email SNG Scheduling Rep via <u>SNGSchedulers@kindermorgan.com</u>
 - Email within 7 days of the impacted gas day
 - Email should include: reason for the change and include all relevant information (Date ,GID ,PIN)
 - The email should also include all counterparty approvals (upstream/downstream)
- Submit changes for ID3 of the gas day in question in DART
- SNG will review the request in detail and approve/disapprove
- SNG reviews all requests in detail and reserves the right to disapprove a submitted retro request that does not meet our pipeline requirements



SNG Out of Cycle Nomination Policy

Request must be made and approved prior to 9:00 am and should be made as soon as the need for a change is
recognized. The request must be in good faith effort to true up before the gas day ends. Changes to ID3 on an OFO
day will be evaluated against system constraints.

• Procedure:

- Shipper sends out of cycle request to the following:
 - SNGSchedulers@KinderMorgan.com
 - <u>Maurice HartIII@KinderMorgan.com</u>; Gas Control Manager and <u>Katlynn Cornutt@Kindermorgan.com</u>; Scheduling Manager
 - Shipper must also copy all impacted parties for their approval.
- Once all impacted parties have agreed to the Out-of-Cycle Nomination and once approvals are received SNG will
 approve or deny the request via email.
- If approved, SNG will coordinate with shipper to enter the retro batch via DART with only the impacted pins.
- SNG reviews all requests in detail and reserves the right to disapprove a submitted Out of Cycle Nomination request that does not meet our pipeline requirements



EPSQ Policy

- EPSQ request must be made and approved prior to nomination deadline for ID1, ID2, and ID3
- EPSQ request must be made via email to SNGSchedulers@kindermorgan.com
- Shipper must also copy all impacted parties for their approval
- Once all impacted parties have agreed SNG will approve or deny the EPSQ request via email



EPSQ Calculation

• ID1=Evening*(5/24)

 ID2= Lesser of ((Evening*(5/24)) + ((ID1-(Evening*(5/24))*(4/19)) OR (ID1 Scheduled volume)

 ID3= Lesser of ((Evening*(5/24)) + ((ID1-(Evening*(5/24))*(4/19))+((ID2-(Evening*(5/24)) + ((ID1-(Evening*(5/24))*(4/19))*(4/15)) OR (ID2 Scheduled volume)



Hold Status

- Your nomination will be in hold status if you are submitting your nomination for a future cycle and the current cycle deadline has not passed yet
- Your nomination comes out of hold status after 1 hour after the nom deadline of the precious cycle deadline has passed



Southern Natural Gas Customer Working Group

September 19, 2019 9:00 a.m. CST



Welcome

Gina Mabry Director - Eastern Region Scheduling

Krysta Henry Scheduling Representative CWG Coordinator



Purpose of the SNG Customer Working Group

To develop consensus and prioritization of improvements to DART or other processes through collaboration, idea sharing, and feedback



SNG Customer Working Group

- Established in April 2016 during the transition from Premier to DART
- Comprised of 20 companies and 15 internal SNG members; 43 members total
- Semi-Annual meetings via WebEx and/or Face-to-Face to discuss current business and member's enhancement requests
- 34 enhancements completed since the groups inception and 2 currently in-progress to be completed this year



Agenda

- DART Prioritization List
- Scheduling Updates & Open Forum
- Contracts Updates & Open Forum
- Commercial
- Next Steps



Current CWG Members

| Southern No | atural Gas Representatives |
|---------------|---------------------------------------|
| | |
| Carl Haga | VP, Commercial |
| Gene Nowak | VP, Transportation & Storage Services |
| Kathy Hayman | Director, Business Processes |
| Jill Hinkle | Director, Contract Administration |
| Gina Mabry | Director, Scheduling |
| Darryl Outlaw | Director, Commerical |
| Sherry Noack | Manager, Contract Administration |
| Reese Hart | Manager, Gas Control |
| Walter Coe | Account Manager |
| Lisa Guthrie | Account Manager |
| Jerry Nelson | Account Manager |
| Cathy Soape | WEAR Manager, SNG Scheduling |
| Katie Cornutt | DSR Manager, SNG Scheduling |
| Tracy Minter | SNG Scheduling Representative |
| Krysta Henry | Customer Working Group Coordinator |

| Customer Work Group |
|------------------------------------|
| Company Participants |
| |
| Atlanta Gas Light |
| BP |
| FireSide Natural Gas |
| Huntsville Utilities |
| Infinite Energy |
| Interconn Resources |
| Municipal Gas Authority of Georgia |
| PCS Nitrogen |
| Pesco Energy |
| SCANA Energy Marketing Inc. |
| SCE&G |
| SEGAS |
| Sequent |
| Shell Energy North America |
| Southern Company |
| Southstar Energy |
| Spire Alabama |
| Teco Energy |
| Texican Natural Gas |
| Texla Energy Management |



Prioritization List Status

| | | SNG Customer Wor Newly Prioritized R | | | |
|----------|---|---|-------------|--------------------------|--|
| | Request Description/Question | Screen (If provided) | Topic Area | Status as of April WebEx | Status as of September WebEx |
| 6 | Break the Petal Storage Interconnect into separate receipt and delivery points | | Scheduling | In Progress | Completed |
| 7 | Creating a column on the MDQ Utilization screen that captures just the total nomination on FT, FTNN, MFTE, etc. as it was previous Dec 1, 2017 | MDQ Utilization | Scheduling | In Progress | Completed |
| New Item | We would like to have a report that would list all delivery meters individually, but within the same report. We would like the data that is on the NAESB Meas Info screen, but we would prefer not to enter each pin individually | Meaurement Screen | Measurement | | Completed: Customer Training Item (Contract Point Activity Report) |
| New Item | Correct Tab Order when setting up Business Preferences window. Ex. Currently tabs from email address to title to office phone to confirm email. | | Scheduling | | Completed |
| New Item | To have a 0 Line item record within a nomination to populate instead of needing to enter a 1 dth, hit save, and then go back and enter 0's to save the line item so it holds for the month. | | Scheduling | | In Progress |
| Net Item | We would like SNG to provide a graphical pipe display within DART which will show the path of the gas flowing from receipt to delivery pin. | | Scheduling | | Evaluation in Progress |

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Scheduling Update

Tracy Minter SNG Scheduling Representative

Katie Cornutt Manager- Scheduling



Completed: New Request

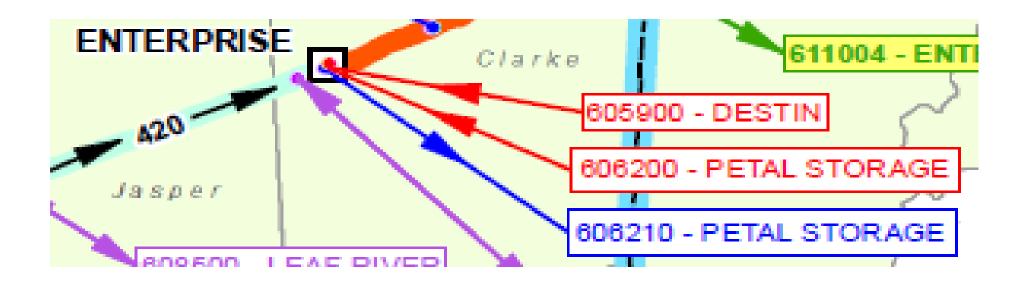
Correct Tab Order when setting up Business Preferences window. Ex.
 Currently tabs from email address to title to office phone to confirm email.

| Add Screen | | | | × |
|----------------------|--------------|---------------------|---------|---------|
| Business Function: | NOMINATIONS* | Contact Role: | Primary | Save |
| Contact Name: | | | | |
| Email Address: | | | | Clear |
| Confirm Email: | | | | Close |
| Office Phone#: | () - | After Hours Phone#: | | Print |
| Pager#: | () - | Fax#: | | Preview |
| Title: | | Mobile#: | | Print |
| Delivery Preference: | Email | | | |
| | | | | |
| | | | | |
| | | | ▼ | |



Completed: Requested Item #6

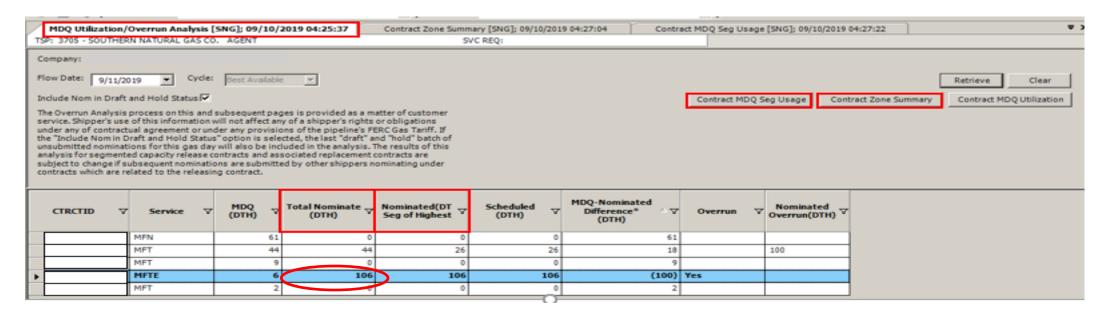
- Break the Petal Storage Interconnect into separate Receipt and Delivery points
 - 606200 Gulf South/SNG Petal Clarke Receipt will be utilized for Receipt (Withdrawal) nominations
 - 606210- Gulf South/SNG Petal Clarke Delivery-will be utilized for Delivery (Injection) nominations





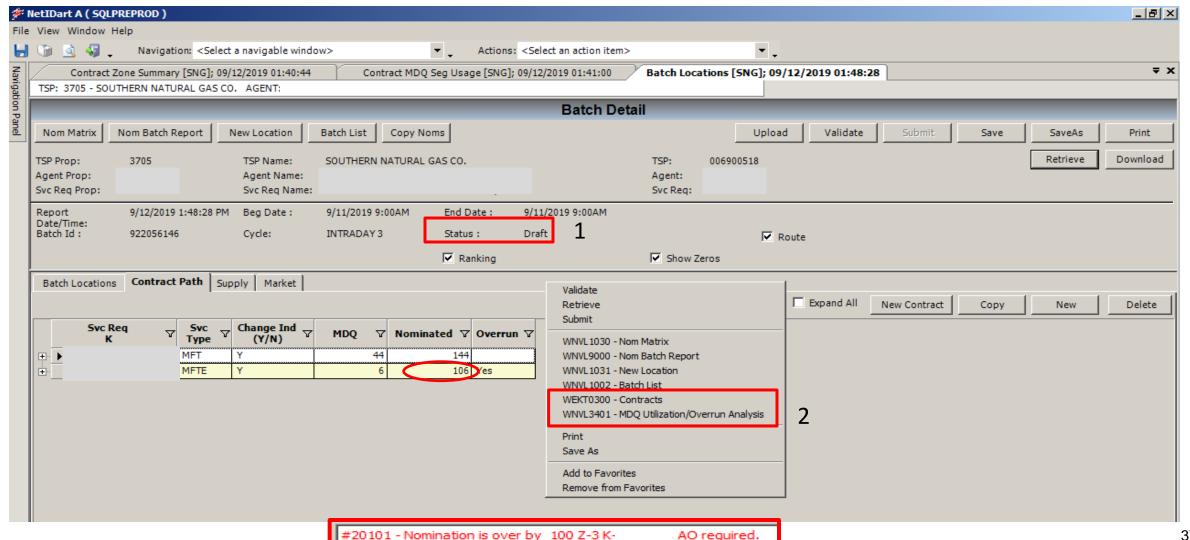
Completed: Requested Item # 7

 Creating a column on the MDQ Utilization screen that captures just the total nomination on FT, FTNN, MFTE, etc. as it was previous Dec 1, 2017



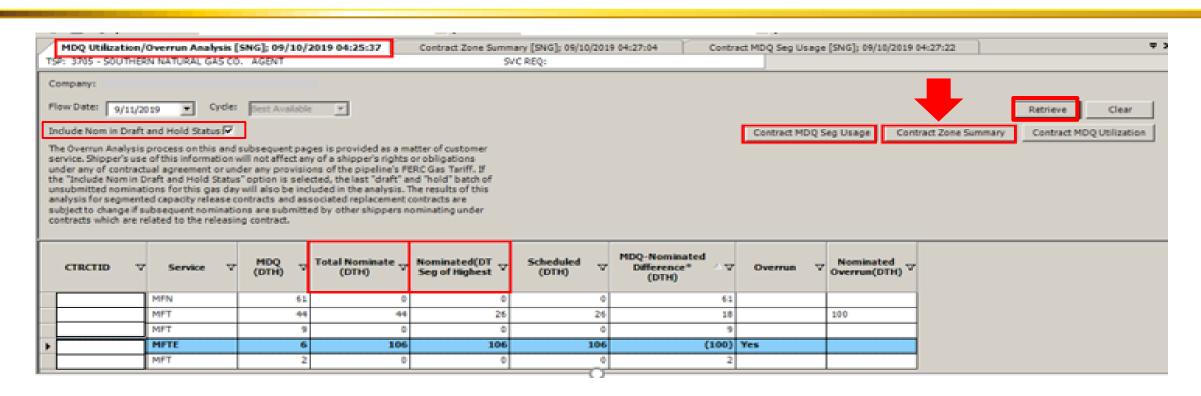


AO Example: Batch Detail Screen





MDQ Utilization/Overrun Analysis





MDQ Utilization/Overrun Analysis-Contract Zone Summary

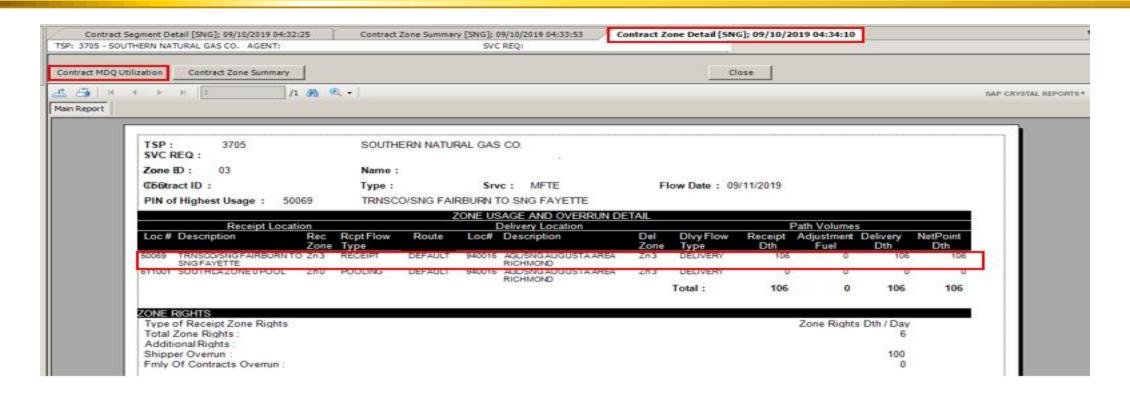
| | Contract MDQ Seg Usage [SNG]; 09/10 | /2019 | 04:31:54 | Con | tract Segment Detail [St | NG]; 09/10/2019 04:32:2 | 15 | Contract Zon | e Summary [SNG]; 09 | /10/2019 04:33:53 |
|---|---|-------|-------------------------|-----|--------------------------|-------------------------|------|--------------|-------------------------------|---------------------|
| r | TSP: 3705 - SOUTHERN NATURAL GAS CO. | | | | and segment octon (se | SVC REQ: | | Contract Lon | c sammary Estables | ,,10,,2013 04.33.33 |
| | Contract Zone Detail Report Date: 9/10/2019 4:33:53 PM SVC REQ: Contract ID: Flow Date: 9/11/2019 | Туре: | TFO | | Srvc Type: MFTE | | | | | |
| Г | Receipt Zone | 47 | Nominated Zone Usage | 44 | Scheduled Zone Usage | Zone Rights △▽ | Zone | Overrun △▽ | Nominated Overrun(DTH) △ ▽ | |
| | Zone 0 | | | 6 | 6 | 6 | | 0 | | |
| | Zone 1 | | | 6 | 6 | 6 | | 0 | | |
| | Zone 2 | | | 6 | 6 | 6 | | 0 | | |
| | Zone 3 | | | 106 | 106 | 6 | | 100 | | |
| | | | | | | | | | | |
| | | | | | | | | | | |

#20101 - Nomination is over by 100 Z-3 K-

AO required.

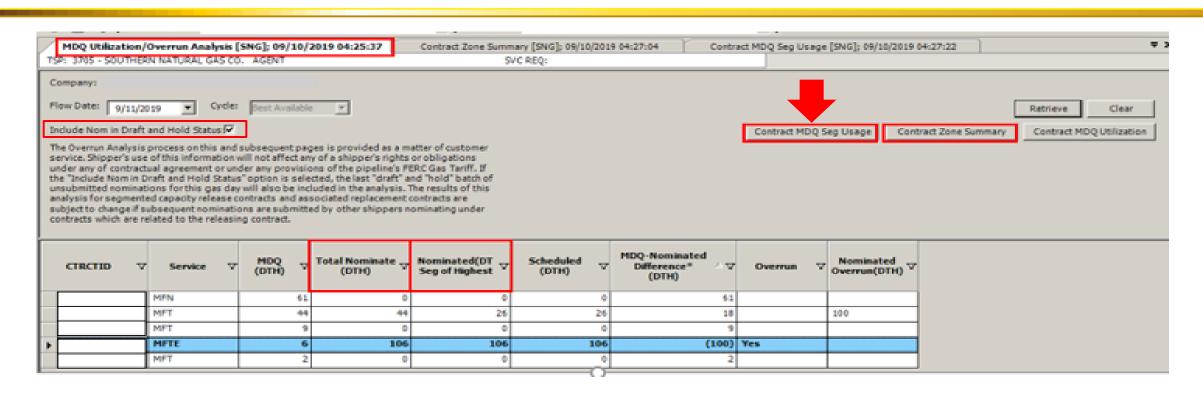


MDQ Utilization/Overrun Analysis-Contract Zone Detail





MDQ Utilization/Overrun Analysis



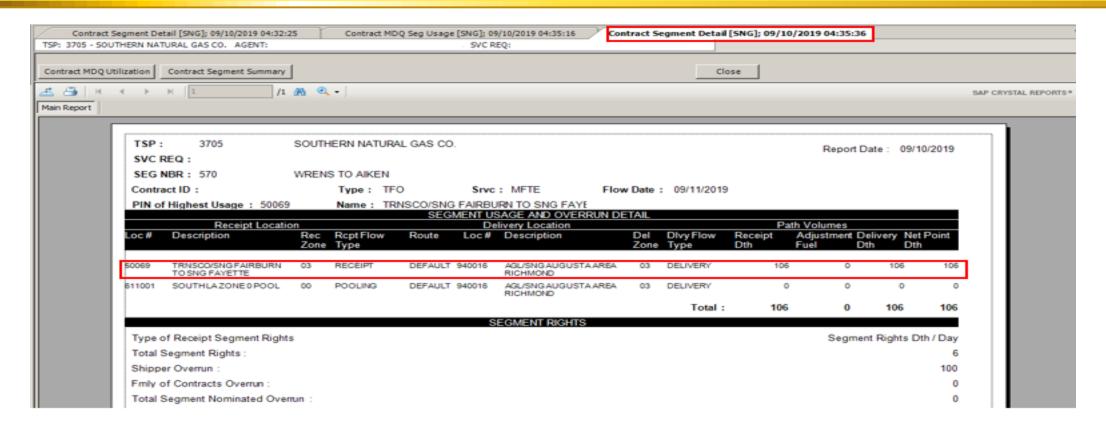


MDQ Utilization/Overrun Analysis-Contract MDQ Seg Usage

| | | | | [SNG]; 09/10/2019 04:31:54 LL GAS CO. AGENT: | Contract Segment D | etail [SNG]; 09/10/2019 SVC REQ: | 04:32:25 Cont | ract MDQ Seg Usage [S | NG]; 09/10/2019 04:35:16 |
|-----|------------|--------|-----------------|---|---------------------|-------------------------------------|----------------|------------------------------|--------------------------|
| | | | Cor | ntract Segment Detail | | | | | |
| | Report Da | te: 9/ | /10/2019 4:35:1 | 16 PM | | | | | |
| | SVC REQ: | | | | | | | | |
| | See neg. | | | | | | | | |
| | Contract I | D: | | Type: TFO | Srvc Type: | MFTE | | | |
| | Flow Date | : | 9/11/2019 | , | | | | | |
| _ | | E | ment View | | | | | | |
| _ 2 | one View | Seg | ment view | | | | | | |
| | Seg | △ 🌣 | | Seg Name △ ▽ | Nominated Seg Usage | Seg Usage | Seg Overrun 45 | Nominated △ ▽ Seg Overrun | |
| | 360 | | E/W LEG JUN | CT TO ZN 0/1 BNDARY | 0 | 0 | (| | |
| | 365 | | CAP REL ZONE | E 0 TO 1 S BOUNDARY | 0 | 0 | (| | |
| | 370 | | ZONE 0/1 BOU | UNDARY TO SESH | 0 | 0 | (| | |
| | 390 | | SESH INTERC | ONNECT TO GWINVILLE | 0 | 0 | (|) | |
| | 410 | | GWINVILLE TO | O BAY SPRINGS | 0 | 0 | (| | |
| | 420 | | BAY SPRINGS | TO ENTERPRISE | 0 | 0 | (| | |
| | 430 | | ENTERPRISE T | TO ZONE 1/2 BNDARY | 0 | 0 | (|) | |
| | 435 | | CAP REL ZONE | E 1 TO 2 S BOUNDARY | 0 | 0 | (|) | |
| | 440 | | ZONE 1/2 BOL | UNDARY TO SELMA | 0 | 0 | (| | |
| | 460 | | SELMA TO LEE | COUNTY | 0 | 0 | (|) | |
| | 480 | | LEE COUNTY | TO ZONE 2/3 BNDARY | 0 | 0 | (|) | |
| | 485 | | CAP REL ZONE | E 2 TO 3 S BOUNDARY | 0 | 0 | (| | |
| | 490 | | ZONE 2/3 BOU | UNDARY TO THOMASTON | 0 | 0 | (|) | |
| | 500 | | SOUTH ATL | LINE-ML TO MCDONOUGH | 106 | 106 | 100 | | |
| | 510 | | SOUTH ATLA | NTA LINE | 106 | 106 | 100 | | |
| | 530 | | THOMASTON | N TO BRUNSWICK LINE | 106 | 106 | 100 | | |
| | 560 | | BRUNSWICK | LINE TO WRENS | 106 | 106 | 100 | | |
| • | 570 | | WRENS TO A | LIKEN | 106 | 106 | 100 |) | |



MDQ Utilization/Overrun Analysis-Contract Segment Detail





Completed: DART Enhancement

- Segment Name Changes
- Effective September 1, 2019

| Before | After |
|--|--|
| RESTRICTIONS (SEGMENT) 30 (ZONE 0/1 BOUNDARY TO ONWARD) At Operating Capacity 380 (SNG-SESH) At Operating Capacity – Reductions into OP Services – Reference Notice ID# 703650. 580 (SAVANNAH LINE – ML TO CYPRESS) At Operating Capacity | RESTRICTIONS (SEGMENT) ONWARD) At Operating Capacity Reductions into OP Services – Reference Notice ID# 703650. S80 (WRENS SOUTH) At Operating Capacity |



Completed: DART Enhancement

- Report Subscription Enhancement
 - Internal users will be able to see reports that external users are subscribed to and be able to query, modify and assist with troubleshooting the subscriptions



In Progress: DART Enhancement

Contact and After Hours information if currently provided in DART

| Add screen | | | | | | _IDIXI |
|---------------------------------------|-------------------|---------------|---|----------|---------|--------|
| TSP Prop : | 4052 | TSP Name: | TENNESSEE GAS | TSP | 1939164 | Save |
| Svc Req Prop : | 19203 | Svc Reg Name: | PIPELINE CONNECTICUT NATURAL GAS CORP | Syc Reg: | 1139294 | Cancel |
| Agent Prop : | 19203 | Agent Name: | CONNECTICUT NATURAL GAS CORP | Agent | 1139294 | |
| Beg Date: | 6 /13/2019 | End De | te 7/31/2019 💌 | | | |
| Cycle: | BEST | AVAILABLE . | 3 | | | |
| Contact Name: | Pober | t Lezanski | - | | | |
| | | | | | | |
| Contact Phone: | 86072 | 73167 | | | | |
| Contact Phone Contact C | - | 73167 | | | | |
| Catalogue Consum | ell: | 1000 | 203-874-6763 | | | |
| Contact C | ell: | 1000 | 203-874-6763 | | | |
| Contact C | ell: | 1000 | 203-874-6763 | | | |
| Contact C | ell: | 1000 | 203-874-6763 | | | |
| Contact C | ell: | 1000 | 203-874-6763 | | | |
| Contact C Contact A Description | ell: | 1000 | | | | |



In Progress: New Request

- To populate a 0 Line item record within a nomination instead of needing to create individual batch "work-arounds."
 - Currently, we create a batch, enter a 1 Dth, save the nomination, and then go back and enter 0's for all line items so it holds for the month.



Scheduling Open Forum



Contracts & Capacity Release Update



Releases Permitted without Posting and Bidding Requirements

- a) Short-Term Release: The Release is for a period of 31 days or less provided that:
 - A re-release to the same Replacement Shipper may not commence until 28 days after the first release period has ended.
 - II. No maximum tariff rate limitation.
- b) Maximum Rate Release: The release is to a Prearranged Bidder for longer than one (1) year at the maximum rate(s).
- c) Release to an Asset Manager.
- d) Release to a Marketer in a State-Regulated Retail Access.



Applicable Deadlines

a) Biddable Releases (1 year or less):

- i. No maximum tariff rate limitation.
- ii. Biddable for all capacity releases (excluding AMA/RCP and Short Term releases as described on previous slide, section a).
- iii. Offers tendered by 9:00 a.m. on a Business Day.
- iv. Open season ends at 10:00 a.m. on the same or a subsequent Business Day.
- v. Evaluation period begins at 10:00 a.m.
- vi. If no match is required, Award is posted by 11:00 a.m.
- vii. Where Match is required, match response is due by 11:30 a.m.
- viii. The contract is issued within one hour of the Award posting.
- ix. Nomination is possible beginning at the next available nomination cycle for the effective date of the contract.

* All time are Central Clock Time



Applicable Deadlines (cont'd)

Biddable Releases (more than 1 year):

- i. May not exceed the maximum tariff rate.
- ii. Biddable if less than maximum rate (excluding AMA/RCP).
- iii. Offers tendered by 9:00 a.m. on a Business Day.
- iv. Open season shall include no less than <u>three</u> 9:00 a.m. to 10:00 a.m. time periods on consecutive Business Days.
- v. Evaluation period begins at 10:00 a.m.
- vi. If no match is required, Award is posted by 11:00 a.m.
- vii. Where Match is required, match response is due by 11:30 a.m.
- viii. The contract is issued within one hour of the Award posting.
- ix. Nomination is possible beginning at the next available nomination cycle for the effective date of the contract.
- * All times are Central Clock Time



Recall Notification Periods

- a) Timely Recall 8:00 a.m. on the day Timely Nominations are due.
- b) Early Evening Recall 3:00 p.m. on the day Evening Nominations are due.
- c) Evening Recall 5:00 p.m. on the day Evening Nominations are due.
- d) Intraday 1 Recall 7:00 p.m. on the day Intraday 1 Nominations are due.
- e) Intraday 2 Recall 12:00 p.m. on the day Intraday 2 Nominations are due.
- f) Intraday 3 Recall 4:00 p.m. on the day Intraday 3 Nominations are due.
- * All times are Central Clock Time



Contracts & Capacity Release Open Forum



Commercial Open Forum



Next Steps



Next Steps

- Next Customer Working Group WebEx Meeting
 - March 17th
 - April 2nd

Solicitation of Ideas



Thank You for Your Business!